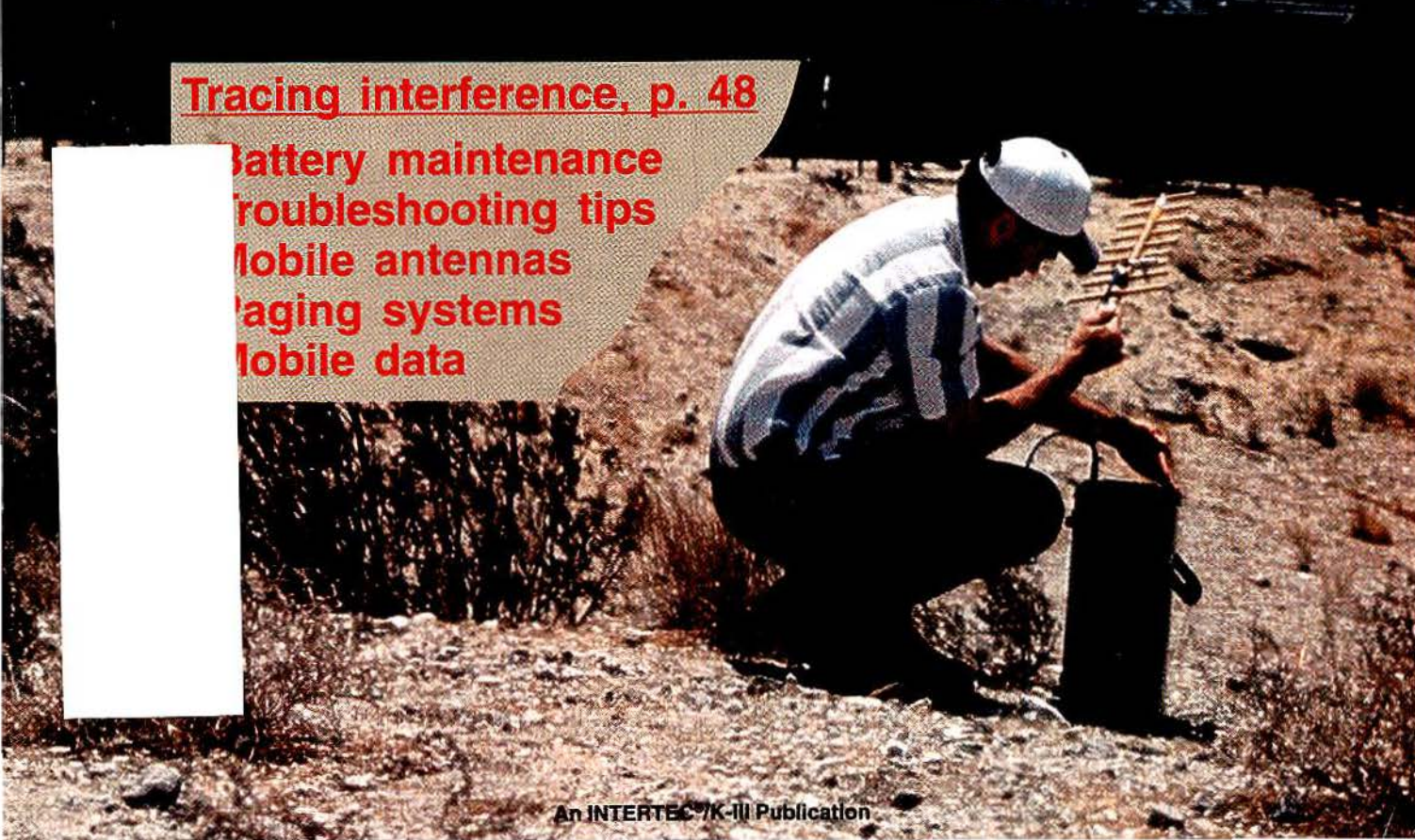
September 1996

Mobile Radio Technology®

Technical information for paging, SMR and private wireless networks

Tracing interference, p. 48

Battery maintenance
Troubleshooting tips
Mobile antennas
Paging systems
Mobile data



An INTERTEC®/K-III Publication

Discover the new look of Land Mobile communications.

Mosaic™ modular antennas, only from Antenna Specialists.

Leave it to the Specialists to design a line of antennas as durable and versatile as its namesake. Introducing Mosaic, a new line of VHF/UHF mobile antennas with a variety of mount and cable options providing maximum flexibility in installation and inventory. Antenna Specialists designed Mosaic to provide a line of proven, long-life antennas which combine high quality, low price and stocking flexibility. The antennas have universal compatible mounts, brass inserts, and our exclusive DURA-FLEX® elastomer spring. All with the Antenna Specialists' brand that your customers recognize.

So ask for the line designed for you by the Specialists. Call 1-800-664-5274, or visit our web site at http://www.allentele.com. Because we believe that meeting your needs is more than good business – it's an art.

Visit us at PCS '96, Booth #1246.

ALLEN TELECOM GROUP
antenna specialists DIVISION

30500 Bruce Industrial Parkway
Cleveland, Ohio 44139-3996
216-349-8400
FAX 216-349-8407

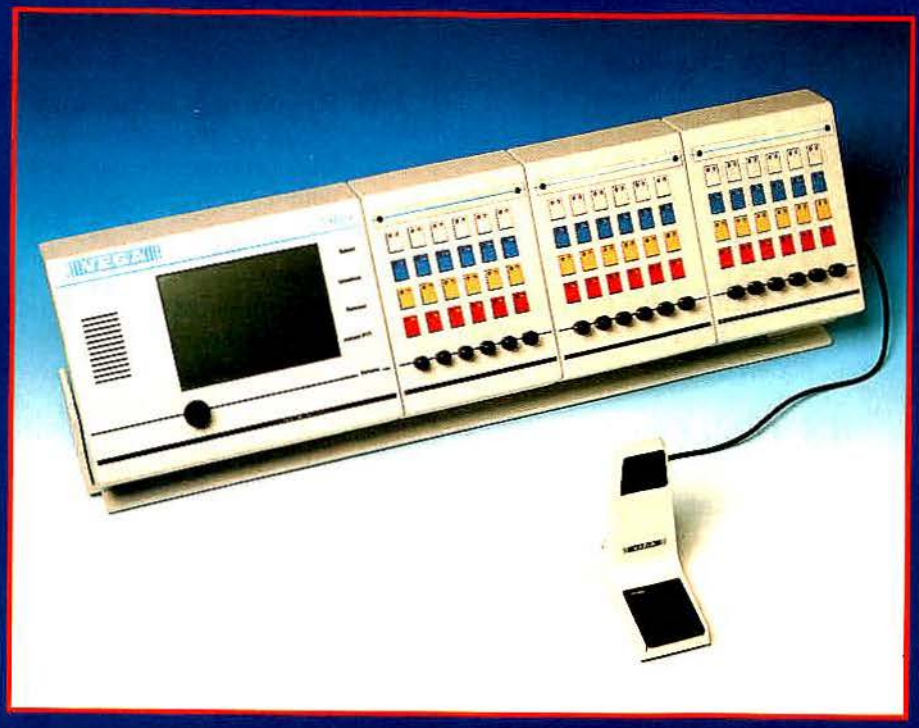
Your Wireless Connection.™

Antenna Specialists and all other divisions of ATG are compliant with ISO 9001 standards.

Circle (1) on Fast Fact Card

NEW

Touch-Screen Control Console



The Vega Model C-6024 offers unparalleled ease of use with its touch-screen and independent switches for line selection and instant PTT. It is a unique microprocessor based multi-line, multi-format, desktop radio control console with a capacity to handle up to 24 lines!. Any line may be configured for either a dedicated two to four wire radio circuit.

The touch-screen display provides feature selection with a simple touch of a finger. The flexible system offers TLM (sequential tone line modules) to allow the operator a site for transmission and DLM (dial-up access modules) which allow the operator to select a dial-up site for transmission. PLM (telephone line modules) answer or initiate a call on the PSTN.

Other system features include:

- Easy expansion by adding the appropriate number of switch panels (each panel accommodates up to six line cards)
- Line activity indicators flash upon detecting audio
- TX ALL (simulcast) selection activates all tone lines and connected dial-up lines that are on hold
- RX ALL upon selection will monitor all unselected tone lines
- Group Select selection of TX/RX line combinations
- Frequency Selection Standard with F1-F4, expandable to F10

Contact us today to get all the details on how this flexible radio/telephone console can work for you.

VEGA

a **MARK IV** company

Signaling Products Group

9900 East Baldwin Place • El Monte, California 91731-2294
Telephone: (818) 442-0782 • Toll-Free: 800-877-1771
Fax: (818) 444-1342 • FaxBack: (818) 444-2017 / 800-274-2017

Circle (2) on Fast Fact Card

Contents

Mobile Radio Technology

Technical information for paging, SMR and private wireless networks

Volume 14, Issue 9

page 16

page 48

features

10 NPCS technology development advances one-way paging
Randy Tkatch and Darren Ballegeer

16 Battery maintenance made simple
Isidor Buchmann

24 Pay attention
Walter Rheingans

30 Mobile data: A realistic view
Ted J. Schaefer

36 Finding the needle in an electronic haystack
Carl J. Swift

48 Tracing foreign interference in the cellular band
Joseph Darlington, P.E.

62 Mobile antennas: Evolution
D.A. Keckler

66 Helicopter operations for service technicians
Mark A. Ewing

72 Paging system migration from one technology to another
Sarwat Tawfik

79 Computer analysis of intermod requires a pragmatic approach
H.V. Church, P.E.

On the cover: Joseph Darlington uses a directional antenna to pinpoint an interference source. See article on page 48.

departments

4 Editorial
Scanning.

6 Calendar

8 Technically speaking
Harold Kinley, C.E.T.
Troubleshooting techniques 101.

80 Regulating technology
Robert H. Schwaninger Jr.
Old man river ... he don't know nothin'.

82 News
Champion offers 450MHz trunked communications in two formats.

87 New products
Pantech America is the "Readers' Choice."

100 People

102 Literature

103 Classified ads

128 Ad index/hot line
Find advertisers quickly.

Mobile Radio Technology (ISSN 0745-7626) is published monthly by Intertec Publishing Corporation, 9800 Metcalf, Overland Park, KS 66212-2215, and mailed free to qualified persons within the United States and Canada. Second-class postage paid at Shawnee Mission, KS, and additional mailing offices. Canada Post International Publications Mail (Canadian Distribution) Sales Agreement No. 0956309. POSTMASTER: Send address change to Mobile Radio Technology, P.O. Box 12960, Overland Park, KS 66282-2960.

SUBSCRIPTIONS: Non-qualified persons may subscribe at the following rates: United States and Canada: one-year: $30.00. Qualified and non-qualified persons in all other countries: one-year: $40.00 (surface mail); $105.00 (air mail). Subscription information: P.O. Box 12937, Overland Park, KS, 66282-2937.

After Spending Almost Two Decades Getting Into Radios

We're Getting Into Radio

For the past two decades, no one has installed voice privacy and signaling into more radios than Transcrypt International. By combining its unparalleled knowledge of secure communications, over 350,000 hours of radio analysis, and a dedication to quality, as evidenced by our ISO 9001 certification, Transcrypt brings you the Stealth 25 digital radio.

Transcrypt's Stealth 25 provides an APCO 25 compatible interface to meet the communication needs of both government and private users. With backwards compatibility the Stealth 25 operates in either digital or analog mode and offers the capacity to communicate in both narrow and wide band channels. These features allow the Stealth 25 to effectively switch from communication between digital APCO 25 compatible equipment to conventional analog equipment with one quick turn of the channel knob.

In addition to digital voice security, the Stealth 25 offers a unique analog scrambling option which provides voice privacy while operating in the analog mode.

For more information on the Stealth 25 APCO compatible radio, call 1-800-823-8180.

nsai
I.S. EN ISO 9001

A World Leader in Secure and Wireless Communication

TRANSCRYPT™ INTERNATIONAL

4800 NW 1st Street • Lincoln, NE 68521
800-823-8180 • 402-474-4800 • Fax 402-474-4858

Circle (3) on Fast Fact Card

Scanning . . .

Petition jargon

Used to be, when people filed petitions with the FCC asking the government to change how it allocates radio spectrum and issues licenses, the phrase *public interest* would appear repeatedly.

"Spectrum *X* should be reallocated to do *Y* because it is in the *public interest*. Licenses should be given to *Z* (usually the petitioner) because it is in the *public interest*. Users *A*, *B* and *C* should be required to vacate because it is in the *public interest*.

Why the focus on the *public interest?* Maybe because the FCC is required to regulate for the *public interest, convenience and necessity*. To say *public interest* is shorthand. It used to be the justification for change.

Now, the jargon is the word *consensus*, but the game is the same.

"Use spectrum *X* to do *Y*, give it to *Z*, and make *A*, *B* and *C* vacate because ... well ... all of us who are signing this here petition have reached a *consensus*. We not only have our own *consensus*, but we think it represents an industry *consensus*."

These days, the FCC likes a *consensus*, and maybe if we say *consensus* enough, it will think we have one.

The latest to file a *consensus* petition (maybe pioneers to use the new jargon ... we're not sure) are AMTA, PCIA, SMR WON and Nextel.*

"We have been in this fight a long time," said Alicia Clemens, SMR WON's executive director. "We are weary, but we have realized a great victory in the fact that we have done what the FCC asked us—the industry has drafted a solution to a complicated problem. We urge the FCC to join us and move ahead."

The consensus plan is based on an assumption that local operators throughout an Economic Area (EA) can come together to negotiate a relocation plan with Nextel that would result in the local operators' jointly holding an EA-wide license for the channels swapped by Nextel.

No good, says SBT.† The plan has been opposed by SBT as unworkable; not designed to cure spectrum warehousing problems that still plague the industry; not responsive to the actual service area of existing systems; and based on a presumption that operators must join or be punished for their independence.

"We can discern no benefit which local operators will achieve through the plan that will provide additional opportunity or competitiveness," said SBT president Lonnie Danchik. "Besides, nothing in the plan seeks to reverse the past abuses by certain large carriers in gathering channels for no legitimate purpose. Instead, the plan merely glosses over past wrongs to give the illusion of progress. Our members deserve more than placebos."

Not exactly a consensus, this consensus.

* * *

UHF-TV reallocation

Perhaps not many people outside of the private radio industry (soon to be commercial mobile radio industry) care about the FCC's efforts to displace small businesses that offer wireless communications services in the 800/900MHz band. These service providers support other businesses that are their customers. Where better for the government to establish the precedent of halting the growth of small businesses and then removing them in favor of large service providers than where opposition tends to be fragmented?

Now the broadcasters are feeling the heat, as FCC Chairman Reed Hundt speaks of a proposal to reallocate as much as 60MHz of radio spectrum, taking it away from TV broadcasters that use channels 60–69, and giving it over to other services, including mobile communications. The idea is to reassign these upper-channel TV stations to other channels within the range of channels 2–59.

Foremost, broadcasters detest losing spectrum. Moreover, lower channels are considered more valuable. What station on channel 65 wouldn't want to move to, say, channel 5, if it could? Among TV broadcasters, those with VHF (channels 2–13) licenses would hate to see competitors with UHF licenses (channels 14–69) improve their lot by moving into the lower band, which often has considerably better coverage.

Repacking several UHF stations into the VHF band would make it more difficult for the FCC to clear the VHF band at a later date for mobile services, relocating every VHF station to the UHF band. That step was discussed as a possible outcome—10 or 15 years or more in the future—of TV stations' adding digital, advanced TV services on UHF channels. Perhaps merely reallocating channels 60–69 is enough to sabotage a future clearing of the VHF-TV band.

Say, could that be part of the reason for moving the UHF stations? Broadcasters. They're wily. And mostly united. There will be some infighting about moving the UHF stations. But the result just might give them a lock on VHF spectrum that otherwise is considered nearly ideal for many mobile services.

Maybe the FCC isn't really giving the broadcasters heat when it talks about repacking the TV channels. Maybe it's another warm hug!

* * *

Spectrum wall chart

The National Telecommunications and Information Administration, an agency of the U.S. Department of Commerce, has issued a wall chart defining spectrum uses from 3kHz to 300GHz. If you would like to obtain a copy, here's how:

The product name is "1996 Spectrum Wall Chart"; the stock number is 003-000-00652-2; and the price is $3.25.

Orders can be placed by mail to "U.S. Government Printing Office, Superintendent of Documents, P.O. Box 371954, Pittsburgh, PA 15250-7954."

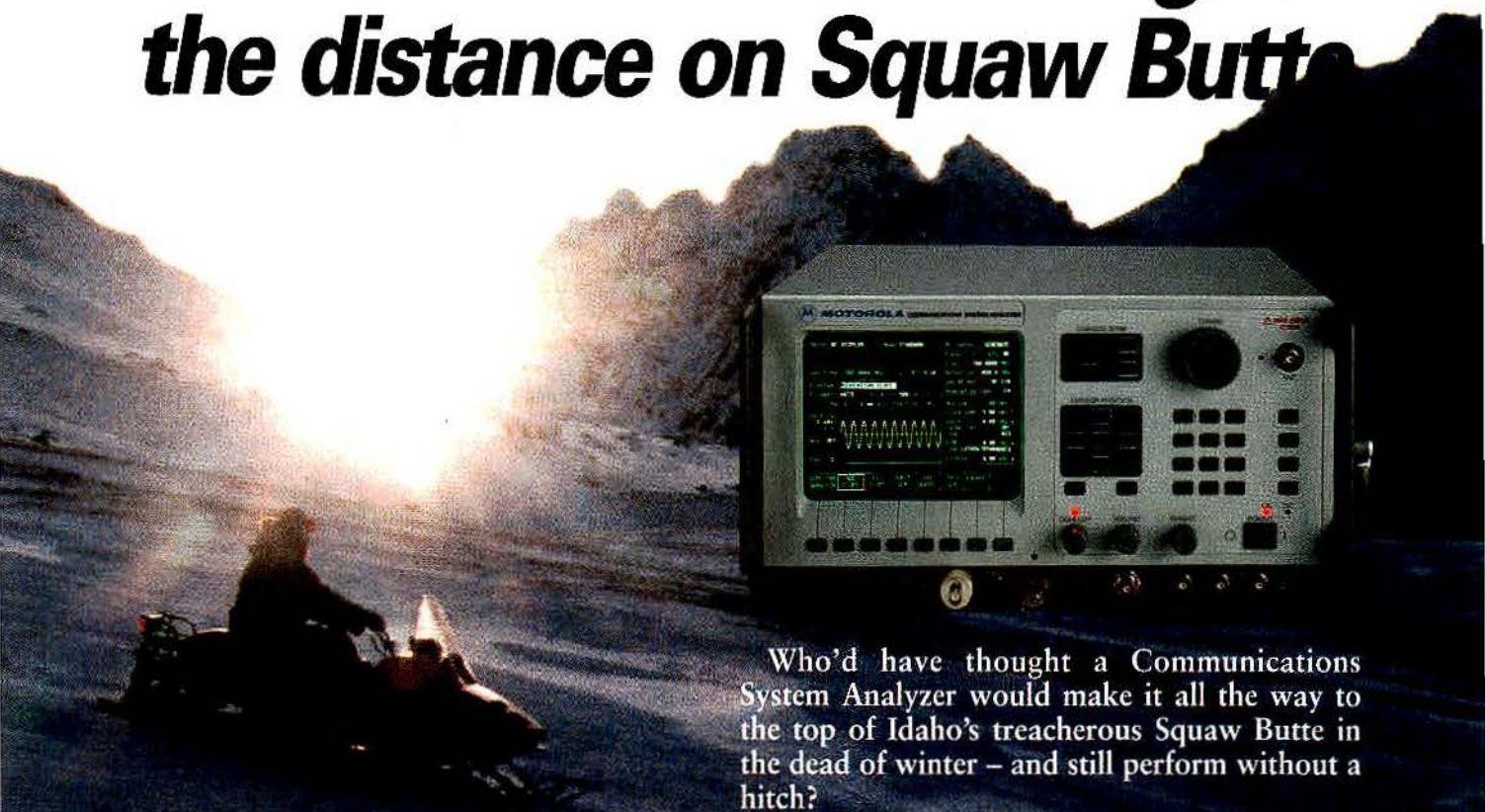
Inquiries and orders can be placed by telephone and facsimile: Tel. 202-512-1800; Fax 202-512-2250. Fax-on-demand orders can be placed with U.S. Faxwatch at 202-512-1716.

—Don Bishop

*American Mobile Telecommunications Association, Washington, DC; Personal Communications Industry Association, Alexandria, VA; Specialized Mobile Radio Wireless Operators Network, Greenwood, MS; Nextel Communications, McLean, VA.

†Small Business in Telecommunications, Washington, DC.

The Motorola R-2600: It goes the distance on Squaw Butt



Who'd have thought a Communications System Analyzer would make it all the way to the top of Idaho's treacherous Squaw Butte in the dead of winter – and still perform without a hitch?

Brad Rau, Senior Technician at Gem Communications in Boise. That's who.

Brad *depends* on his Motorola R-2600 for radio testing in some *very* remote sites. It's portable. And it's built Motorola-tough. Which means the Motorola R-2600 will test two-way radio, paging and cellular telephone systems in some of the roughest terrain and weather around...without a worry.

Plus windowed displays with soft key controls provide access to the comprehensive RF testing and signal encoding/decoding functions.

Call today for more information on the Motorola R-2600, priced from $10,950. And now it's even easier to buy from us. Simply ask about our easy leasing – or charge it to your Visa or MasterCard. Discover where the Motorola R-2600 can take *you!*

800-505-TEST
818-365-5742 Dept. 439 FAX

THE TEST you can TRUST™

MOTOROLA

What you never thought possible.™

™ and Motorola are registered trademarks of Motorola, Inc. "The Test You Can Trust" and "What you never thought possible" are trademarks of Motorola, Inc. All other marks and trademarks are the property of their respective companies. © 1996, Motorola, Inc.

Circle (4) on Fast Fact Card

Calendar

September

16–17—Pre-PCS CDMA workshop on CDMA System Design, Engineering and Optimization, sponsored by Wireless Institute of Technology, San Francisco, CA. Contact: 510-490-6459; E-mail wit@freemark.com.

19–21—Personal Communications Showcase, sponsored by the Personal Communications Industry Association, Moscone Convention Center, San Francisco. Contact: 800-326-8638.

24–27—Satellite Communications Expo & Conference, sponsored by *Satellite Communications* magazine, Sheraton Washington Hotel, Washington, DC. Contact: 303-220-0600 for information on attending and 770-618-0423 for information on exhibiting.

October

7–9—Wireless Apps, sponsored by the Cellular Telecommunications Industry Association, Bally's, Las Vegas, NV. Contact: 301-694-5243.

30–Nov. 1—WirelessWorld Conference and Exposition, sponsored by *Cellular Business* and *Mobile Radio Technology* magazines, Orange County Convention/Civic Center, Orlando, FL. Contact: Susan Link, 913-967-1969.

November

22—Radio Club of America, Communications Symposium, 87th Anniversary Dinner and Awards Presentation, New York Athletic Club, New York. Contact: Gerri Hopkins, 908-842-5070.

18–19—AMTEX, the American Mobile Telecommunications Association's Marketing and Technology Conference and Exposition, Intercontinental Hotel, Miami. Contact: 202-331-7773.

18–20—First International Congress on Commercial Trunked Radio, sponsored by the International Mobile Telecommunications Association, Intercontinental Hotel, Miami. Contact: 202-331-7773.

1997

March

3–5—Wireless, sponsored by the Cellular Telecommunications Industry Association, Moscone Convention Center, San Francisco. Contact: 202-785-0081.

23–26—Energy Telecommunications and Electrical Association, New Orleans Convention Center, New Orleans. Contact: 214-235-0655.

April

22–24—International Wireless Communications Expo, co-sponsored by *Mobile Radio Technology*, Las Vegas Sands Convention Center, Las Vegas. Contact: 800-288-8606.

May

5–7—Vehicular Technology Conference, sponsored by IEEE Vehicular Technology Society, Hyatt Regency at Civic Plaza, Phoenix, AZ. Contact: Wendy Rochelle, 908-562-3870; Fax 908-981-1769.

June

2–5—Supercomm, sponsored by USTA and TIA, New Orleans Convention Center, New Orleans. Contact: 202-326-7300.

16–20—UTC National Conference & Exhibition, sponsored by UTC, The Telecommunications Association, Oregon Convention Center and Red Lion Lloyd, Holiday Inn, and Travelodge Hotels, Portland, OR. Contact: 202-872-0030.

September

10-12—Personal Communications Showcase, sponsored by the Personal Communications Industry Association, Dallas Convention Center, Dallas. Contact 800-326-8638.

Mobile Radio Technology®

Technical information for paging, SMR and private wireless networks

EDITORIAL
Don Bishop, *Editorial Director*
David Keckler, *Features Editor*
Ellen Jensen, *Senior Associate Editor*
Lori Kopatich, *Editorial Assistant*
Harold Kinley, C.E.T., *Contributing Editor*
David Ludvigson, *Contributing Editor*
Donald E. Koehler, *Contributing Editor*
Walter Rheingans, *Contributing Editor*

DESIGN
Julie Kiracofe, *Senior Art Director*
Kim Wicker, *Associate Art Director*

INDUSTRY CONSULTANT
Fred M. Link

REGULATORY CONSULTANT
Robert H. Schwaninger Jr.; *Brown and Schwaninger, Washington, DC*

EDITORIAL ADVISORY BOARD
John Abbey, *The Abbey Group*
Gene A. Buzzi, *Omnicom Telecommunications Engineering*
Jack Daniel, *The Jack Daniel Company*
Gary David Gray, P.E., *Orange County Communications*
Frederick G. Griffin, P.E., *Frederick G. Griffin P.C.*
Jim Hendershot, *Radio Design Group*
Mary Kjorvestad, *Pittencrief Communications*
Samuel J. Klein, *Cellular Design*
Larry Kline, *Beachwood, OH*
S.R. McConoughey, P.E., *Mobile Communications Consulting*
Art McDole, *Salinas, CA*
Tony Sabino, *Regional Communications*
Herb Sachs, *Herb Sachs Consulting*
Robert C. Shapiro, P.E., *Strategic Telecommunications*
Leon Spencer, *Exxon Computing Services Company*
Dr. Gregory M. Stone, *Booz, Allen & Hamilton*
Raymond C. Trott, P.E., *Trott Communications Group*
William A. Wickline, P.E., *Mentor, OH*

CORRESPONDENCE: Editorial and advertising correspondence should be addressed to P.O. Box 12901, Overland Park, KS 66282-2901, 913-341-1300, fax: 913-967-1904.

MOBILE RADIO TECHNOLOGY provides technical information to dealers, community repeater operators, specialized mobile radio operators, conventional and cellular RCC and WCC, mobile radio equipment manufacturers, manufacturers' reps, distributors, engineering/consulting firms, national/state/local government, military agencies, public safety agencies, transportation companies, petroleum/energy products companies, public utilities and others allied to the field.

PHOTOCOPY RIGHTS: Authorization to photocopy items for internal or personal use, or the internal or personal use of specific clients, is granted by Intertec Publishing, provided that the base fee of US $2.25 per copy, plus US $00.00 per page is paid directly to Copyright Clearance Center, 222 Rosewood Dr., Danvers, MA 01923, USA. The fee code for users of the Transaction Reporting Service is 0745-7626/1996 $2.25 + $00.00. For those organizations that have been granted a photocopying license by CCC, a separate system of payment has been arranged. Prior to photocopying items for educational use, please contact CCC at 508-750-8400. Organizations or individuals with large quantity photocopy or reprint requirements should contact Chris Lotesto, 312-435-2359.

BACK ISSUES: Copies of most issues printed within the past two years are available for $10 per issue; older issues are not. Call customer service at 800-441-0294.

ARTICLE PHOTOCOPIES: Photocopies of individual articles printed since January 1987 may be ordered from UMI Information Store at 800-248-0360.

MICROFILM COPIES: Copies of issues by calendar year are available on microfilm for January 1992 through June 1996. Older issues are scheduled for microfilming later. Write UMI at P.O. Box 1346, Ann Arbor, MI 48106-1346, or call 313-761-4700 or 800-521-0600, Serials customer service, ext. 2895.

BPA

Audited circulation.

INTERTEC PUBLISHING
A K-III MEDIA COMPANY

© 1996 by Intertec Publishing. All rights reserved.

Announcing our latest battery innovation...

Our goal from the beginning has been to set a measurable standard for quality that the portable communications industry can depend on—and confidently expect. For nearly two decades that's the way it's been. Today, we've once again taken innovation in a new direction by lowering the price on 25 of our most popular two-way radio replacement batteries.

Now more than ever, we're the industry's value-packed replacement battery specialist, and invite you to contact one of our distributors for specific pricing information.

...lower prices!

TUF DUCK CENTURION®

Centurion International, Inc.

Wireless Components • Antennas and Batteries

P.O. Box 82846
Lincoln, Nebraska 68501
800-228-4563/402-467-4491
FAX: 800-848-3825/402-467-4528

Hutton Communications
Denver, CO
800-726-6245
FAX: 303-820-2809

Atlanta, GA
800-741-3811
FAX: 770-729-9567

Joliet, IL
800-435-9313
FAX: 815-744-8996

Dallas, TX
800-442-3811
FAX: 214-239-5264

Seattle, WA
800-426-2964
FAX: 206-485-5548

Toronto, Canada
800-265-8685
FAX: 416-255-9179

Monterrey, Mexico
(95) 800-866-3811

Graham Radio
Reading, MA
800-225-4448
FAX: 617-944-6230

Electro-Comm Distributing
Denver, CO
800-525-0173
FAX: 303-371-8158

Communications Associates
Joliet, IL
800-435-9313
FAX: 815-741-2152

Pulstar Distributing
St. Paul, MN
800-634-4246
FAX: 612-490-7934

Primus Electronics
Joliet, IL
800-435-1636
FAX: 815-436-8954

Prodigy Marketing
Overland Park, KS
800-255-6222
FAX: 913-492-2948

Comark Distributing
Raleigh, NC
800-777-2708
FAX: 919-779-5189

CMC Distributing
Van Nuys, CA
800-262-3478
FAX: 818-994-2269

Tessco
Sparks, MD
800-472-7373
FAX: 410-472-7582

Circle (5) on Fast Fact Card

Troubleshooting techniques 101

By Harold Kinley, C.E.T.

Over the years the requirements of a land mobile radio technician have changed considerably. In spite of all the changes, one thing still separates the "men from the boys"—the troubleshooting ability of the technician, not age or experience. Of course, age and experience certainly tend to enhance the ability of the seasoned technician, but one must have the potential to begin.

You have probably seen "technicians" come and go who could never seem to properly diagnose problems effectively. The "hunt and miss" techniques they used just didn't cut it in the busy land mobile radio shop where turning out work on a timely basis is survival.

There is no single "right" way to troubleshoot a given piece of communication equipment. Two technicians, given the same arsenal of test equipment, may proceed differently in troubleshooting the same problem. The best method would be the one that leads to the fastest repair of the malfunctioning equipment. In this series we will look at some of the proven methods of troubleshooting that have evolved over the years, and some of the unorthodox methods as well.

The workbench

To troubleshoot efficiently, the workbench must be properly organized and equipped. The workbench should have all the test equipment that is commonly used in troubleshooting land mobile equipment. The equipment should be within easy reach from the technician's normal working position. The center piece of the equipment arsenal is the *service monitor*. The service monitor normally contains virtually all of the basic test equipment requirements in an integrated package for convenience and accessibility. Other test equipment should include a high-quality bench power supply with voltage and current metering, including adjustable foldback-current-limiting to protect both the supply and the equipment under test.

The workbench should provide sufficient space to place the service manual without taking up all the needed work space. The workbench should be kept uncluttered and should be cleaned between each service job. A cluttered workbench leads to confusion, resulting in inefficiency and, thus, longer service time. A complete set of interconnecting test cables should be nearby and kept in good repair. A bad or intermittent test cable can send the best technician on an occasional wild goose chase!

Of course, good lighting is a must. In addition, a lighted magnifier should be attached to the workbench. The age of microminiaturization necessitates this. Sometimes, a fluorescent light fixture can generate lots of noise, which may interfere with receiver sensitivity tests. Still, fluorescent lighting is desired—just make sure the lighting isn't causing noise to appear in the receiver.

Talk to the customer

The way a customer describes a problem may be confusing, and the technician should make an effort to confirm weird complaints. Remember, the customer is not familiar with technical terms and may describe a problem in an unusual manner. Quiz the customer until you gain an understanding of the problem. It may be a case of the customer not operating the equipment properly.

The equipment should be removed to the workbench only when it is determined that the problem does not lie in the installation or improper operation. Once the equipment is on the workbench, all complaints should be verified through *external* test and measurement procedures.

Confirming the symptoms

When faced with a malfunctioning piece of equipment, often the most difficult part of troubleshooting is deciding where to begin. Let the symptoms be your guide.

Suppose you are handed a transceiver, and you are told that the receiver is inoperative. That complaint is not definitive and, therefore, will require some "external" tests to provide a more definitive answer as to what type of problem exists within the receiver.

The logical step is to hook up the transceiver on the test bench and test the controls, such as squelch and volume. Also, when using the ammeter on the bench power supply, check to make sure the transceiver is drawing the proper amount of current. A large current drain in the receive standby mode would indicate a probable short circuit in the transceiver.

Run a sensitivity check on the receiver. Use both the SINAD and the 20dB-quieting method, and compare results with receiver specifications. If the sensitivity is poor with both methods, then one or more stages of the receiver apparently are malfunctioning.

If you cannot *force* a high-level signal through the receiver, it is likely that one of the local oscillators (first or second) is not working (assuming the audio section is working). Usually, unless a local oscillator is dead, you will be able to force a high-level (1,000μV or greater) signal through the receiver. It may not sound good, but you should be able to hear it in the speaker.

Operation of the local oscillator(s) can be determined through the use of a spectrum analyzer with a "sniffer" probe held near the oscillator or mixer. In synthesized receivers, the local oscillator will be a voltage-controlled oscillator (VCO). Some sets are single-conversion—there will be no second oscillator. Crystal oscillator failure is most often caused by a defective crystal. In synthesized sets, if the synthesizer is "out of lock," the entire transceiver usually is disabled by the *lock detector*. An *out-of-lock* condition can be caused by a variety of problems within the synthesizer—missing reference oscillator, missing VCO signal, alignment problems, programmable divider problems and a host of other ills.

To find the defective component(s), troubleshooting must follow some *systematic* procedure. Generally speaking, the trouble must be localized to a *section*. Once the defective section is determined, the trouble is next localized to a *stage*. Then within the stage, the trouble must be localized to the defective *component(s)*. Again, the method used to implement this process may vary from technician to technician; however, there are some general rules that can apply.

Next time we will examine several techniques for signal tracing and signal injection that are used to troubleshoot typical land mobile radio communications gear. We will look at some short cuts that can lead you to a dead or seriously impaired stage quickly.

So, until next time—*stay tuned!*

Kinley, a certified electronics technician, is regional communications manager, South Carolina Forestry Commission, Spartanburg, SC. He is a member of the Radio Club of America. He is the author of *Standard Radio Communications Manual: With Instrumentation and Testing Techniques*, which is available for direct purchase. Write to 204 Tanglewylde Drive, Spartanburg, SC 29301.

If we can't find a way to keep up with the demand for cellular and PCS services, we'll have to find a way to clone our technicians.

©1996 Hewlett-Packard Co. TMSKD065/MET

How about automated test solutions instead?

Your company is striving to meet the demand for new cellular and PCS services. But is your need being met for enough technicians to install and maintain everything?

Of course not. Which is why it's up to you to wring every ounce of efficiency out of your technicians. Without the luxury of providing them with extensive training.

Introducing a suite of wireless test solutions. See, we've automated key procedures for your most common tests — like mobile, cell site, and interference testing, plus spectrum analysis — so your technicians can get the results they need in minutes instead of hours. All with minimal training. For a variety of network technologies including CDMA, TDMA, GSM, and PCS.

The HP 8921A automatically testing an Ericsson base station.

But it's one thing to get your results quickly. And quite another to get them accurately. Because in an environment where every elapsed second means lost revenue, count on HP wireless test systems to have the performance specifications you need to assure that you're getting the results you need the first time. So you can avoid costly retesting.

Isn't that what you'd expect from the company that's helped to launch more wireless services around the world than any other vendor?

Why not call HP at **1-800-452-4844*, Ext. 1198** for a brochure on our automated wireless test solutions. Unless you've got more technicians than you know what to do with.

There is a better way.

HEWLETT® PACKARD

*In Canada, call 1-800-276-8661, Dept. 220

NPCS technology development advances one-way paging

Although driven by narrowband PCS two-way paging, the interswitch wireless messaging transfer protocol (WMtp) advances one-way paging systems to support E-mail gateways and World Wide Web access.

By Randy Tkatch and Darren Ballegeer

As the next evolutionary step in paging, narrowband personal communications services (NPCS) are attracting a great deal of research and development. NPCS represents the future of the paging industry and its players, and much of the current effort is directed at the voice and data trials that are taking place in selected cities.

In the NPCS technology race, paging carriers and vendors are spending enormous amounts of effort and money on developing next-generation services that will beam us into the wireless future. The NPCS family of advanced voice and data services will provide new conveniences, efficiencies and two-way messaging capabilities.

Conventional one-way paging is part of NPCS, and it will continue to grow at a healthy rate as new NPCS services are launched. In 1995, the number of one-way paging subscribers in the United States grew by 25% to 34 million, and the number is projected to reach nearly 52 million by 2000.* Companies are developing NPCS hardware and applications with this growth in mind. Here is how emerging NPCS technology will advance the performance and functionality of one-way paging.

Networking standards

The current networking standard, Telocator Network Paging Protocol (TNPP), has served the paging industry well for many years. Its limitations, though, are becoming more evident with continued industry growth and the performance demands of NPCS. The latest generation of wireless messaging services require rates of several megabits per second; TNPP can support data rates of only 9,600bps or 19,200bps. The congestion control provided by TNPP also is inadequate; callers may be blocked unnecessarily, or pages may be lost when the network becomes congested during peak hours. In addition, TNPP represents the old style of "send-and-then-wait," which reduces efficiency. A paging terminal must wait for an acknowledgment that can take 0.25 seconds, which is wasted time that could be spent sending more packets.

The only physical connection choices with TNPP are leased-line or dial-up; the protocol does not operate over such media as X.25, *frame relay* or ATM (*asynchronous transfer mode*), except perhaps by the inefficient use of a PAD (*packet assembler/disassembler*). Because TNPP is not used in the data communications industry, the paging industry cannot easily interconnect with certain communications data technologies (e.g., public packet networks or frame relay networks). This lack of connectivity also makes it impossible for service providers to benefit from less-expensive, off-the-shelf hardware and software.

A newly developed inter-switch protocol, WMtp (*wireless messaging transfer protocol*), promises to resolve several deficiencies of the old standard while supporting all the aspects of two-way paging. WMtp is based on TCP/IP (*transmission control protocol/Internet protocol*) switching that is used by many computer networks, including the Internet. With WMtp, service providers are effectively upgrading their internal networks to the same technology level as the Internet.

WMtp provides the fast data rates necessary for voice and data transmissions; 10Mbps and 100Mbps Ethernet (more than 100 times the capacity of today's

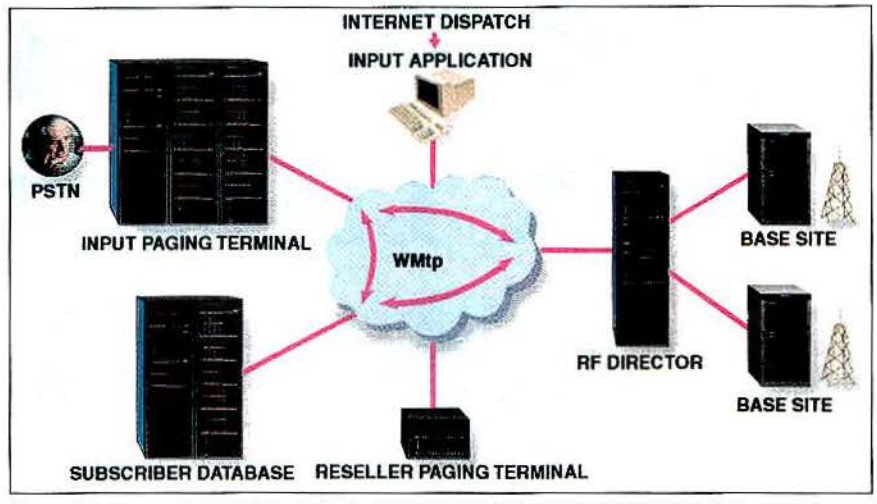


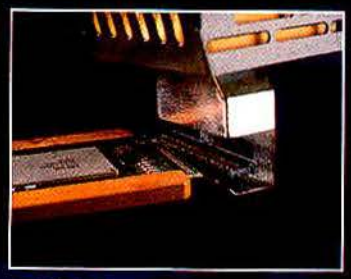
Figure 1. Interconnecting the paging infrastructure elements, the wireless messaging transfer protocol (WMtp) performs all of the one-way paging functions of TNPP and also supports two-way paging.

*MTA-EMCI.

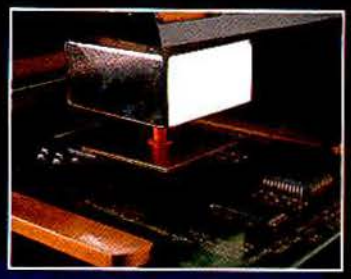
Tkatch is director of networking and applications development, and Ballegeer is marketing specialist, both with the Wireless Messaging Group at Glenayre-Vancouver Operation, Vancouver, British Columbia, Canada.

CHIPMASTER™

Plastic Socket

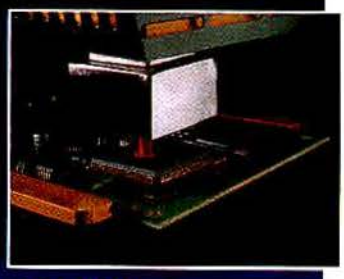


SMT Connector

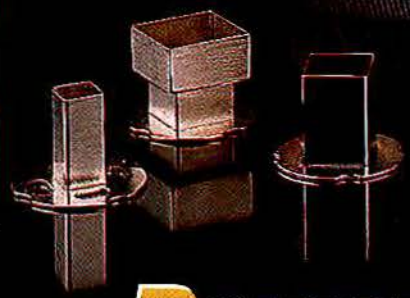


580 BGA

Pin Grid Array



208 QFP



BGA/SMD Rework and Repair

Patent Pending

High Power Enables Low Temperature Rework

All rework systems aren't the same. Only the ***CHIPMASTER'S*** powerful heater allows original convection reflow thermal profiles to be replicated, carefully ramping the temperature applied to the entire component to an optimum low reflow temperature eliminating thermal stress.

- Microprocessor controlled temperature ramping
- Programmable profiles
- Automatic timed process control for removal and replacement
- Automatic component removal
- Completely self contained, no PC required
- No shop air required
- Total process control management

Circle (7) on Fast Fact Card

Complete System with Nozzle $3495

Halogen Light Optional

MOTOROLA

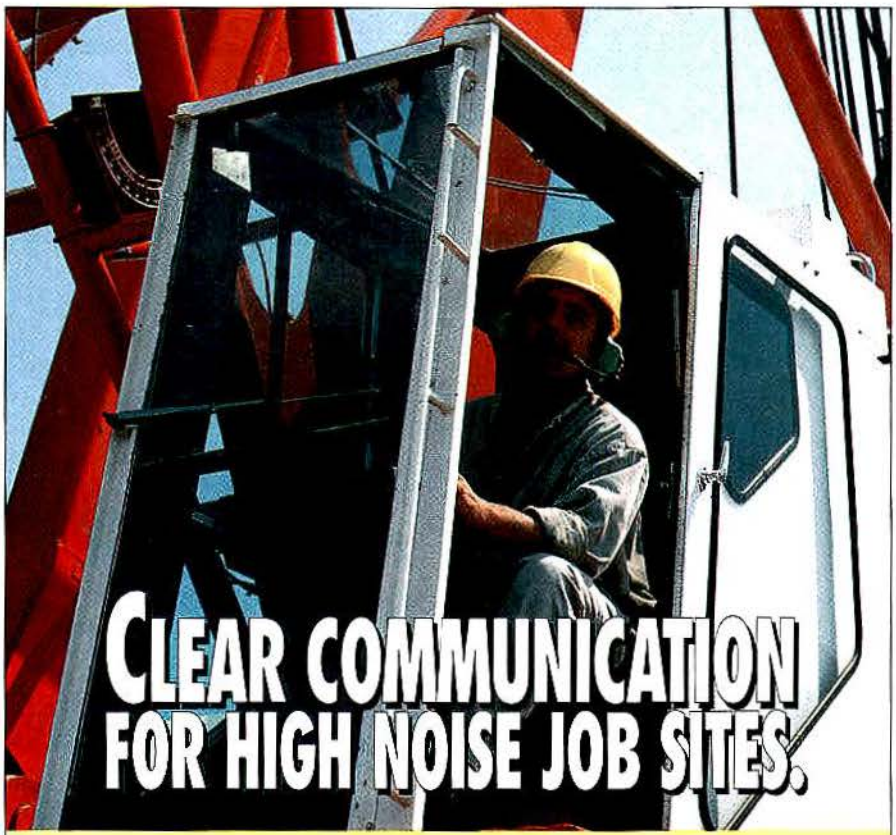
MOTOROLA CUSTOMERS:
USA 1-800-422-4210
MOTOROLA SINGAPORE
TEL: (65) 353-0311
NIPPON MOTOROLA
TEL: (81) 3-3280-8515

A.P.E. SOUTH

48 Coral Way, MM105.2 • Key Largo • FL 33037
Phone: (305) 451-4722 • FAX: (305) 451-3374

TNPP-based networks). Greater capacity allows more pages per second and the transmission of longer messages. In addition, WMtp's universal support of TCP/IP means that any physical media can be used, including fractional T1, frame relay, X.25 and others. The support of TCP/IP also allows the use of the off-the-shelf routers, network analyzers and network management systems.

Remote encoders are becoming more common because of the use of satellites for connecting paging terminals to base stations. WMtp offers effective congestion control, which is especially needed where remote encoders are used. A remote encoder can detect that a paging channel is becoming overloaded, and it can relay this information back to the input paging terminals so that the flow can be regulated by limiting the number of messages entering the network. For increased efficiency, WMtp goes beyond "send-and-then-wait" by taking advantage of TCP/IP's ability to send many packets while waiting for acknowledgments to earlier packets. Designed as an industry standard by Glenayre, WMtp is easily retrofitted to existing paging terminals by means of a software upgrade and the addition of an Ethernet card. Since its introduction, WMtp has been licensed by Motorola, Ex Machina, Real Time Strategies and TekNow for use in NPCS infrastructure products.



Now it's easy to use two way radios in high noise. Just add a DAVID CLARK Noise Attenuating Headset and Radio Adapter Cord to your two way radio and ***you will...***

eliminate the hazard of clumsy and confusing hand signals...
experience crisp, clear communication...
protect hearing with headsets having a Noise Reduction Rating of 24 dB.

Improve safety on the job through better communication.

Test one of our systems on your job site. Call toll-free:
1-800-900-3434

David Clark COMPANY INCORPORATED
360 Franklin Street, Box 15054, Worcester, MA 01615-0054
TEL: (508)751-5800 E-Mail: sales@davidclark.com FAX: (508)753-5827
U.S.A. Quality
©1996 David Clark Company Inc.
T-1

Circle (8) on Fast Fact Card

Throughput

The need to accommodate higher data rates and digitized voice for NPCS is driving infrastructure vendors to increase throughput by using the latest technology. Some examples include:

- faster CPUs.
- faster random-access memory (RAM) and more of it, including cache RAM and local central processing unit (CPU) memory.
- faster and larger disk drivers and faster busses such as SCSI II (small computer system interface).
- intelligent communications cards, with processors and RAM equaling that of the host CPU.

Several vendors are working to make these performance improvements available for one-way paging systems by the end of the year. We believe our company, though, to be the only vendor that has designed these performance enhancements to be available as upgrades to existing paging terminals.

Voice storage and networking

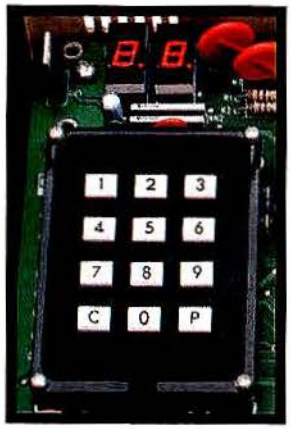
The analog voice pagers of the past were quite inefficient. NPCS technology has made voice paging viable once again. Whereas an analog voice channel may be capable of supporting about 1,500 subscribers, an NPCS system uses cellular frequency reuse, voice compression and high-speed modulation to put tens of thousands of subscribers on one frequency.

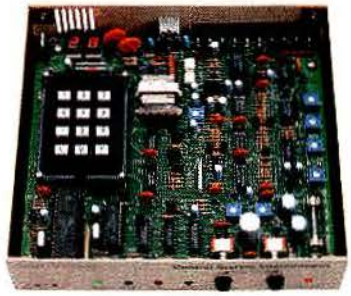
How does this apply to one-way paging? Paging terminals today often are used to store voice messages. Subscribers then are notified by a page that a message was received. The subscriber calls to listen to the message.

For service providers, the new technology can reduce the cost of operating a voice messaging network. The hardware and software that are used in NPCS for digital voice paging could be used in one-way paging to compress the stored voice mail messages, thereby offering more efficient storage.

As an example, voice messages often

WHAT TO LOOK FOR IN A PATCH.....





CS-900 CONTROL STATION INTERCONNECT

A low cost interconnect that can be used straight simplex or through any conventional or trunked repeater system. *(Please see export note below).*

When comparing, please note that features such as Electronic Voice Delay, 90 memory speed dialer, built in keypad, and programming display are standard.

CS-800 FULL DUPLEX INTERCONNECT

A low cost interconnect for full or half duplex operation. Half duplex privacy mode is selectable. Has a built-in repeater maker. Speed dial capacity now increased to 90 numbers.

CS-700 INTELLIGENT SIMPLEX INTERCONNECT

A low cost simplex interconnect which gives the mobile positive control. Smart sampling places samples between words, so words are never lost. VOX Enhanced or VOX Controlled sampling are user selectable.

MODEL 9800 MULTI-MODE INTERCONNECT

An advanced interconnect for Base or Control Station applications. User selectable VOX Simplex, Enhanced Sampling Simplex or Half Duplex operation. Also has a built-in repeater maker. Will operate through conventional or trunked repeaters. *(Please see export note below).*

Options: 1/2 second Electronic Voice Delay, CTCSS operation, Dial click detection, Aux. relay, DTMF, CTCSS, 2 Tone or 5/6 Tone signalling.

MODEL 8200 FULL DUPLEX INTERCONNECT

An interconnect for full or half duplex operation. Half duplex privacy mode is selectable. Also has a built-in repeater maker.

Options: CTCSS operation, Dial click detection, Aux. relay, DTMF, CTCSS, 2 Tone or 5/6 Tone signalling.

MODEL 6800 RADIO/ TELEPHONE REMOTE UNIT

'AutoRemote' allows every phone on a KSU or PBX to double as a Radio Remote. Electronic Voice Delay is standard. Please note that the 6800 is not an interconnect and can be used in any city in the USA.

Option: DTMF, CTCSS, 2 Tone and 5/6 Tone signalling.

RT8 RURAL TELEPHONE SYSTEM

The RT8 system is used to put ordinary tone or pulse telephones into locations where wire service is not available.

EXPORT NOTE: Models CS-900 and 9800 have export versions that can dial through second dial tones with long wait delays, has Dial Click to DTMF signalling, and recognize non USA busy signals and dial tones.

Call *Ray Dashner* at **800-545-1349** today for the complete story!

In Canada: Cartel (800) 663-0070, Eastcom (800) 263-2323

Circle (9) on Fast Fact Card

TOLL FREE ORDERING AND TECH SUPPORT

(The price of Z competition's patch goes up when you order and with each tech help call because they do not support you with a toll free line).

BUILT-IN PROGRAMMING DISPLAY AND KEYPAD

Beware of patches that are programmed with DTMF. There is no way to verify entries or review previous entries. No patch can be set up as quickly and easily as a CSI patch.

EXCELLENT AUDIO

Only high linearity op amps are used. Better audio quality simply does not exist!

QUALITY / RELIABILITY

For thirteen years CSI has earned an impeccable track record for patches that work and keep on working!

FCC / DOC APPROVED

Beware: Some patches offered for sale are not approved for connection to the PSTN!

VALUE

CSI brings you more patch per dollar than any competitor.

FEATURES

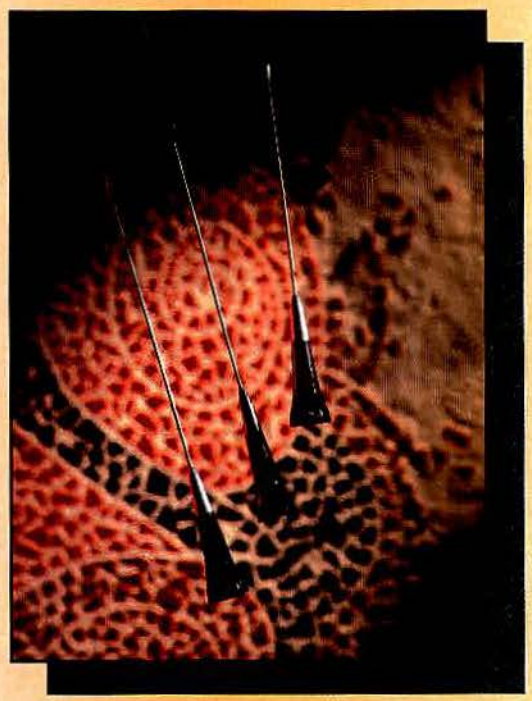
Many of our standard features are not available or optional in competing models. For example; 90 memory speed dialer, Redial, Five Click Autodial, CW ID and more. All features are user selectable and programmable.

CSI CONNECT SYSTEMS INC.

2259 Portola Rd.
Ventura, CA 93003
Phone (805) 642-7184
Fax (805) 642-7271

CSI is a registered trademark of Connect Systems Inc.

INTRODUCING *Mosaic*™



A NEW LINE OF LAND MOBILE ANTENNAS FROM ANTENNA SPECIALISTS

The Mosaic line of VHF/UHF antennas has been designed with specific objectives in mind:

Quality - All antennas have universal compatible mounts, brass inserts, and a DURA-FLEX® elastomer spring

Low Price - Available at a lower cost than previous lines

Flexibility - Three different stocking options:

- Complete antennas for the most popular models
- Conversion antennas with your choice of mount and cable assemblies
- Individual antenna components for unlimited model combinations

WE STOCK A FULL VARIETY OF TELECOMMUNICATION PRODUCTS

Marketronics
CORPORATION

tel: 305 999 9445 • fax: 305 999 9448
email: marketro@ix.netcom.com
U.S. toll-free: 800 845 1230

Authorized Distributor

Visit us on the Web!
www.marketronics.com

Circle (10) on Fast Fact Card

are stored using 24kbps or 32kbps ADPCM (analog-to-digital pulse-code modulation). High-speed digital signaling processors (DSPs) can use new compression techniques to compress voice down to 8kbps and less. Before NPCS technology, it was impractical or impossible to send voice messages between paging terminals. The new voice compression algorithms and higher-speed networking now make it feasible. Callers can make local calls to a local paging terminal, yet the voice message is kept with the subscriber database record in another terminal. This saves the caller from having to make a long-distance call. Voice networking also makes it possible to build paging terminals without subscriber databases. Carriers can place terminals and subscriber databases where they please, based on the organization of their technical support group and on financial models.

In the drive to make NPCS succeed, carriers and vendors are researching new applications that can use two-way paging technology, including E-mail gateways and World Wide Web access.

In the drive to make NPCS succeed, carriers and vendors are researching new applications that can use two-way paging technology, including E-mail gateways and World Wide Web access. Anyone with an existing E-mail account will be able to send E-mail to a pager and receive responses without any additional software or hardware. Although driven by NPCS, these new applications are perfectly suited to one-way paging. Those who are developing this new technology have carefully considered one-way from the start. NPCS technology is bringing one-way paging and the world of mobile communications to a new level of performance and functionality for service providers and end-users. All of the publicity, effort and money being spent on NPCS does not harm the future of one-way paging. Riding on the latest technology can only ensure its continued growth.

Celebrating 40 years of the best antenna sites and service in California.

Join the party and toast to our fortieth anniversary. For four decades Meridian Communications has remained committed to offering the most sought after high and low elevation antenna sites from Santa Maria to the Mexican boarder.

In the past 40 years our roster of comprehensively equipped and expertly maintained antenna sites has grown considerably. And so has the list of enhancements we've been making to our facilities. However, we still believe that our detail-oriented, personal service is the key to customer satisfaction.

By listening to our customers, we keep acquiring new sites to meet ever-changing needs. And you can expect many more in years to come.

To locate your equipment at one of our facilities, or for more information, call Jack or Rich Reichler at **(800)400-SITE.** We'll send you a FREE Pocket Site Selector and Organizer. You can think of it as a party favor!

FREE!
Packed with
California sites info.

Great sites, great service, since 1956.

Meridian Communications

23501 Park Sorrento, Suite 213A, Calabasas, CA 91302-1355
(818) 222-5655 • (800) 400-SITE (7483) • Fax (818) 222-2857

Circle (11) on Fast Fact Card

See us at the PCS Show, September 18-21, Booth #2602.

Battery maintenance made simple

Regular battery maintenance prolongs battery life, keeps the battery fleet in good working condition and provides the user with confidence. Also, fewer batteries are discarded—a direct cost savings.

By Isidor Buchmann

A battery maintenance system under software control services a large battery fleet with minimum supervision. Battery purchase date, prices, vendor references and complete service reports can be accessed through the computer and printed when required.

The need to discharge nickel-cadmium (NiCd) batteries regularly to maintain good performance has concerned users and manufacturers alike. In a desperate attempt to find a maintenance-free battery, some manufacturers went so far as to equip laptop computers and video cameras with the sealed lead-acid (SLA) maintenance-free battery, which proved unsuitable because of its low energy density.

Relief was in sight in the early nineties when the nickel metal hydride (NiMH) battery emerged and was promoted as the recommended choice. Claimed to be maintenance-free, the NiMH is commonly used for cellphones and notebook computers.

With twice the energy density compared to the NiCd, the new lithium-ion (Li-ion) battery is expected to be a popular choice when it becomes readily available. Cost has limited this chemistry to high-end applications, such as notebook computers and specialty video cameras.

Frustrated with high operational cost, poor load characteristics and limited cycle life of the newer battery chemistries, manufacturers are now re-examining the old familiar NiCd, and with good reasons. When properly maintained, the NiCd delivers an impressive 1,500 discharge-charge cycles, a service life three times higher than that of the NiMH or Li-ion. At a cost of only a few pennies per cycle, the NiCd is far more economical to operate than the NiMH or Li-ion. If a NiCd battery fails to provide superior cycle count compared to the other chemistries, lack of exercise is likely the cause.

Table 1—Annual percentage of batteries requiring replacement on the *USS Eisenhower, USS George Washington* and *USS Ponce* as a function of battery maintenance.

Maintenance Method	Annual Percentage of Batteries Requiring Replacement
Charge only (charge-and-use)	45%
Exercise only (discharge to 1V/cell)	15%
Reconditioning (secondary deep discharge)	5%

Battery maintenance

The notion of having to apply regular discharge cycles becomes an acceptable alternative when considering the low operational cost of the NiCd. Because most applications do not use up all energy before recharge, a discharge to 1V per cell (exercise) is essential for the NiCd to prevent the buildup of crystalline formation on the cell plates. Also known as "memory," this phenomenon eventually robs the battery of its ability to hold

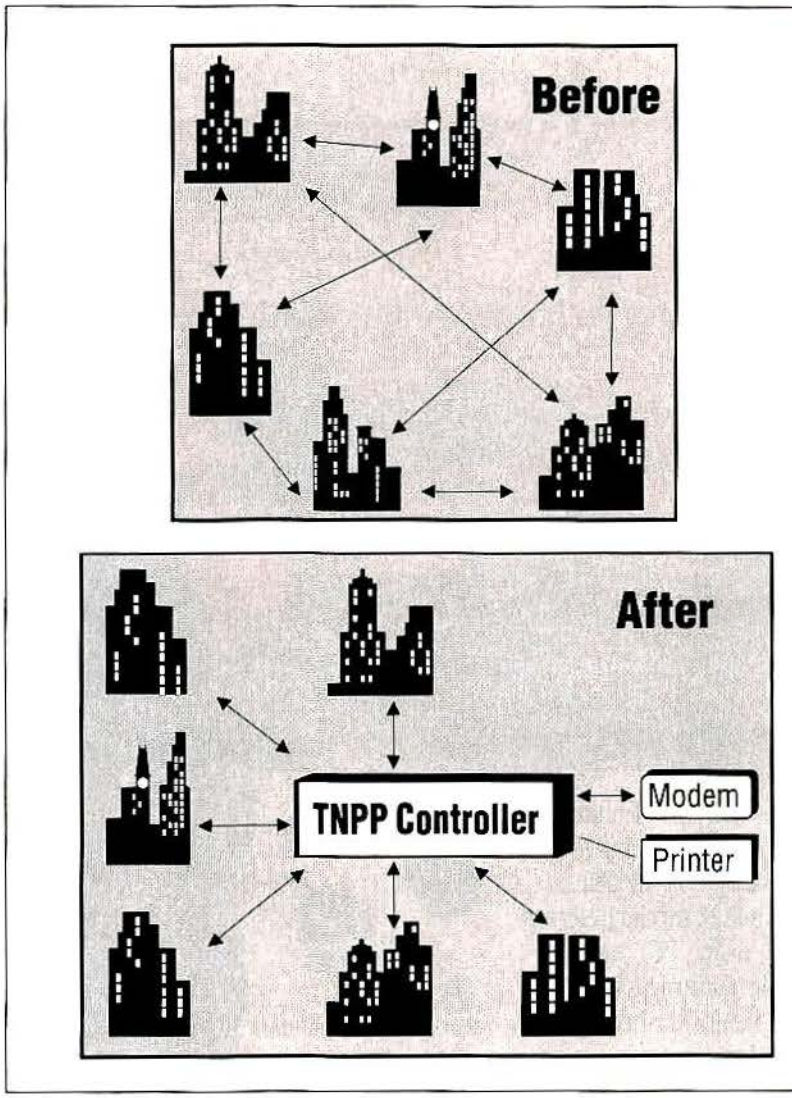
Buchmann is founder and president of Cadex Electronics, Burnaby, British Columbia, Canada.

HARK® Systems
WIRELESS COMMUNICATION SOLUTIONS

TNPP Network Controller

GATHER VALUABLE INFORMATION FOR BILLING YOUR RESELLERS

- 16 or 32 ports
- Can block by:
  - capcode
  - source
  - destination
  - page types
- Dial-up or dedicated input/output lines
- Alternate routing port capability
- Statistical option tracks:
  - capcode
  - port
  - source
  - destination



FOR ADDITIONAL FEATURES & INFORMATION PLEASE CALL:

HARK® Systems
WIRELESS COMMUNICATION SOLUTIONS

1-800-367-4275

768 Travelers Boulevard • Summerville, SC 29485 • Phone (803) 875-4480 • Fax (803) 873-5277

Circle (12) on Fast Fact Card

charge. The capacity loss caused by memory is, to a certain extent, reversible.

If used daily, the NiCd should be exercised once per month. The NiMH is also affected by memory but to a lesser amount—it only needs exercise once every three months. Because of its shorter cycle life, it is not recommended to overexercise the NiMH.

If no exercise is applied for several months, the crystalline formations ingrain themselves, making it more difficult to dissolve. In such a case, exercise is no longer effective in restoring a battery and *recondition* is required. Recondition is a slow, deep discharge that drains the battery of its remaining energy during which the crystalline structure is broken down and the battery is commonly restored.

The importance of *exercise* and *recondition* on NiCd batteries is emphasized by a recent study carried out by GTE Government Systems in Virginia, USA. To determine what percentage of batteries needed replacing within the first year of use, one group of batteries received charge only, another group was exercised and a third group received recondition. The batteries studied were used for portable radios on the aircraft carriers *USS Eisenhower, USS George Washington* and destroyer *USS Ponce*.

Table 1 on page 16 shows a 45% battery failure when *charge only* was used. By applying *exercise*, the failure was reduced to 15%. By far the best results were achieved with *recondition*; the failure rate dropped to a low 5%. The same results were obtained on all three ships.

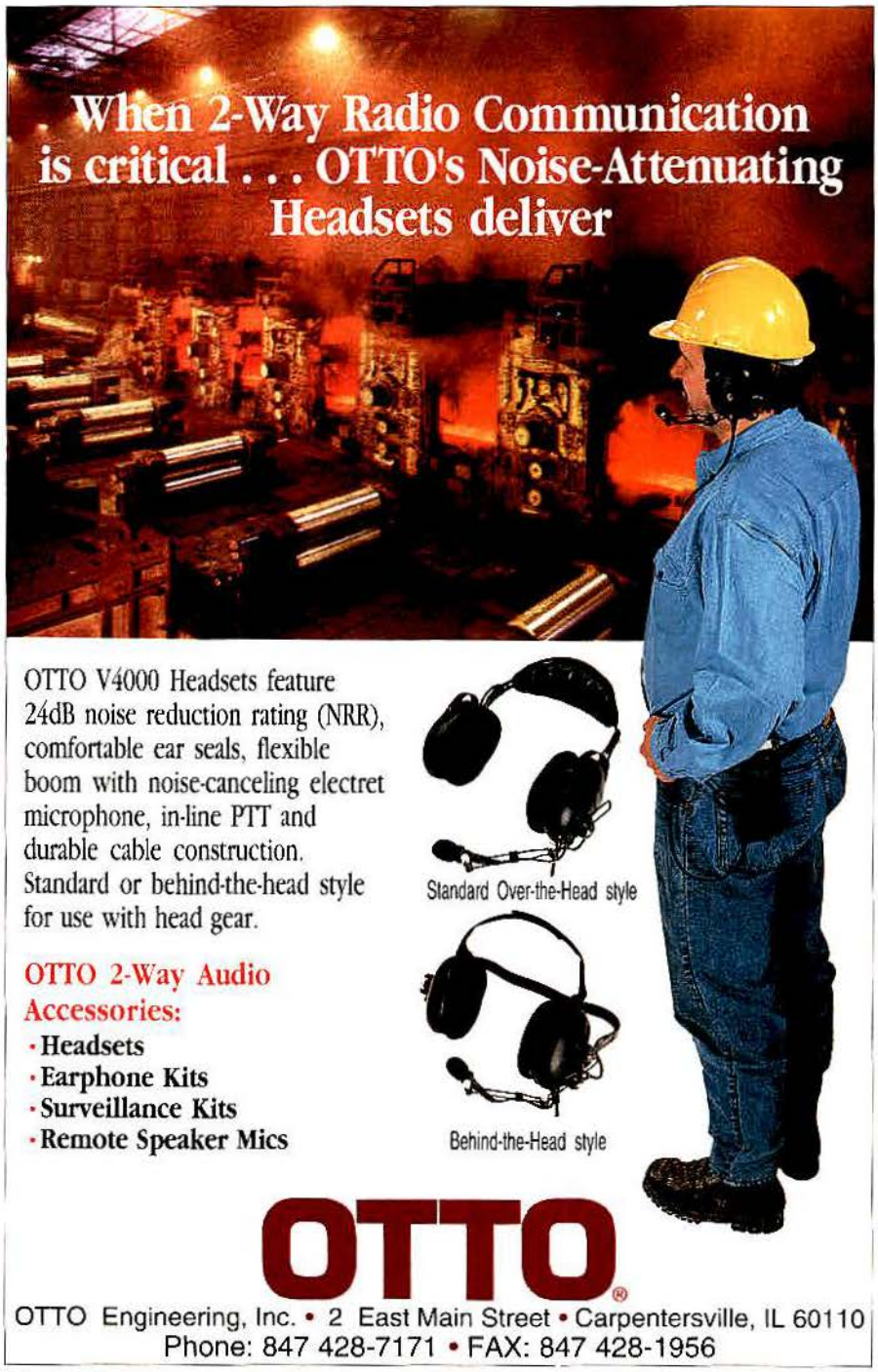
Exercise and recondition are most effective when applied while the batteries are still in reasonably good condition.

The GTE report states further that a $2,500 battery analyzer featuring exercise-and-recondition functions would pay for itself in less than one month on battery savings alone. No mention was made on the benefits of increased system reliability, an issue that is of equal or greater importance.

Exercise and recondition are most effective when applied while the batteries are still in reasonably good condition. Once the crystalline formation has advanced beyond a certain stage, restoration becomes difficult, even with recondition. If restored, a battery with advanced memory may exhibit a high self-discharge, a deficiency that can no longer be corrected. High self-discharge occurs when the spike-like crystalline formation punctures the fragile separator material that insulates the negative and positive plates. By regularly exercising the batteries, the crystalline formation is kept under control, preventing undue damage to the separator.

Battery maintenance system

Any organization using NiCd batteries on a daily routine should set up a battery maintenance system to exercise good batteries, rejuvenate those that fall below a



Circle (13) on Fast Fact Card

PCS BAND ANTENNAS

Cushcraft has been preparing for 40 years for the PCS revolution. Let us show you what we can do. We have products and samples ready for your evaluation. We have the capability and facilities to respond to your small cell antenna needs. Customization is a specialty. Our Rapid Prototype Facilities are at your disposal.

Omnis

- Fiberglass enclosures
- Plated copper laminated radiator
- Weatherproof designs with UltraLink® pigtail
- Broadband performance
- DC grounded

S1803B
Standard Mount

S1803B
Ceiling Mount

Our Omnis are fully decoupled antennas built on a copper laminate. They feature versatile mounting systems that will fit most every situation you will encounter.

Beam Shaped

- Many beam widths to choose from
- Indoor and outdoor use
- Polycarbonate housing
- Versatile mounting

Enclosed Yagi

- Available in choice of gains
- Extremely long life
- Choice of mounts
- Enclosure eliminates electrical noise
- Excellent Intermod characteristics

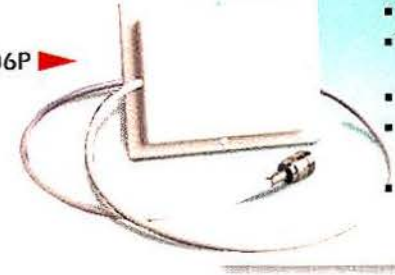
SR18150

PC1815N
1.8 GHz

Patches

- Hemispherical pattern
- Designed for spread spectrum
- Easy to mount
- Economical for PCS and PCN applications
- Mount inside or out

S1806P



Corner Reflectors

- 6 dBi gain across 1.7-1.9 GHz range
- For directional spread spectrum
- Attractive office style packaging
- Can be reproduced in many frequency ranges

S1806C

UltraLink Cable®

Double shielded, Teflon® dialectric, low loss and compatible with readily available connectors. Available only from Cushcraft.

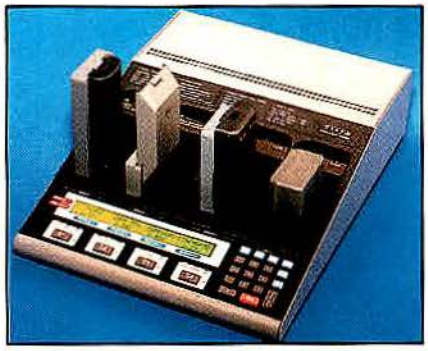
Tel : 1-800-258-3860 • Fax: 1-800-258-3868

Cushcraft supplies a complete line of fixed and mobile antennas. Call us or your favorite distributor to place an order or to receive information and a catalog.

cushcraft CORPORATION

48 Perimeter Road, Manchester, NH 03103 USA
Telephone: 603-627-7877 • Fax: 603-627-1764
E-mail: sales@cushcraft.com • World Wide Web: http://www.cushcraft.com

Circle (14) on Fast Fact Card



A programmable battery analyzer such as the Cadex 7000 is capable of restoring lost battery performance. The batteries interface through plug-in cups or cables that can be reprogrammed with the analyzer's menu function.

set target capacity and "weed out" the deadwood. Most companies service their batteries either when they no longer hold charge or when the equipment is sent in for repair. As a result, the system becomes unreliable over time, and battery-related failures become frequent. On a routine day, a marginal battery may hold out fine; during an emergency, however, when more energy is required, a poorly performing battery cannot provide the extra power that is needed, and the system subsequently fails.

Implementing a battery maintenance plan requires some effort on behalf of management in sorting the batteries to be serviced and collecting them in one place without disrupting the operation. Certain organizations service the batteries in-house with their own battery analyzers, and others prefer to send them to an independent firm specializing in that service. In both instances, a set of spare batteries will be required to replace those that have been removed.

If the service is done on location and the batteries can be reinstated within 24 hours, only 10 spares in a fleet of 100 batteries are required. If the batteries are sent away, 10 spares are needed for each day they are away. If absent for one week, for example, 70 spares will be needed for a fleet of 100.

After service, the batteries are marked to identify the date of service. One simple method is to attach a color dot, each color indicating the month of service. A different color dot is applied when the battery is reserviced the following month. A numbering system from 1 to 12 identifying the month of service also works well.

Many users prefer to attach a full battery label containing service date and capacity. (See Figure 1 on page 22.) With the label method, a user requiring a battery for a critical mission can examine the state of the battery by simply reading the label. A battery with the highest capacity and the most recent date will undoubtedly be chosen. Battery analyzers are now available that automatically print a label with date, company inscription and battery capacity when the battery is removed.

A key to successful battery maintenance is a good battery analyzer. When first acquiring an analyzer, there is a tendency to buy on price alone. With the requirement of servicing an ever-increasing number of different battery types at higher volumes, second-generation buyers find the features offered on the newer battery analyzers worth the extra cost. The benefits manifest themselves in higher battery recovery, reduced operator time, increased throughput, simpler operation and the use of fewer trained staff members.

One analyzer, for example, evaluates the condition of a battery and applies a

Control Your PCB Cleaning Processes: Switch to the Trigger Grip Today!

Now Available from TESSCO 1-800-472-7373

The Trigger Grip System: aerosol convenience, without the waste.

Old-style aerosols are a sloppy way to clean circuit boards. Uncontrolled high pressure sprays are wasteful and expensive. And who wants all those chemicals on your skin or in your eyes?

Good cleaning requires more smarts, not more solvent. Good cleaning comes from having good controls. Good cleaning comes from using the Trigger Grip.

The Trigger Grip system gives you the control you need at a price you can afford. It makes each aerosol last longer sometimes three or four times longer—than uncontrolled aerosols. Faster, better, safer, cheaper cleaning: that's the Micro Care promise.

So trash those wasteful aerosols. Call Micro Care today, and start saving money tomorrow!

High-pressure aerosols: sloppy and wasteful cleaning.

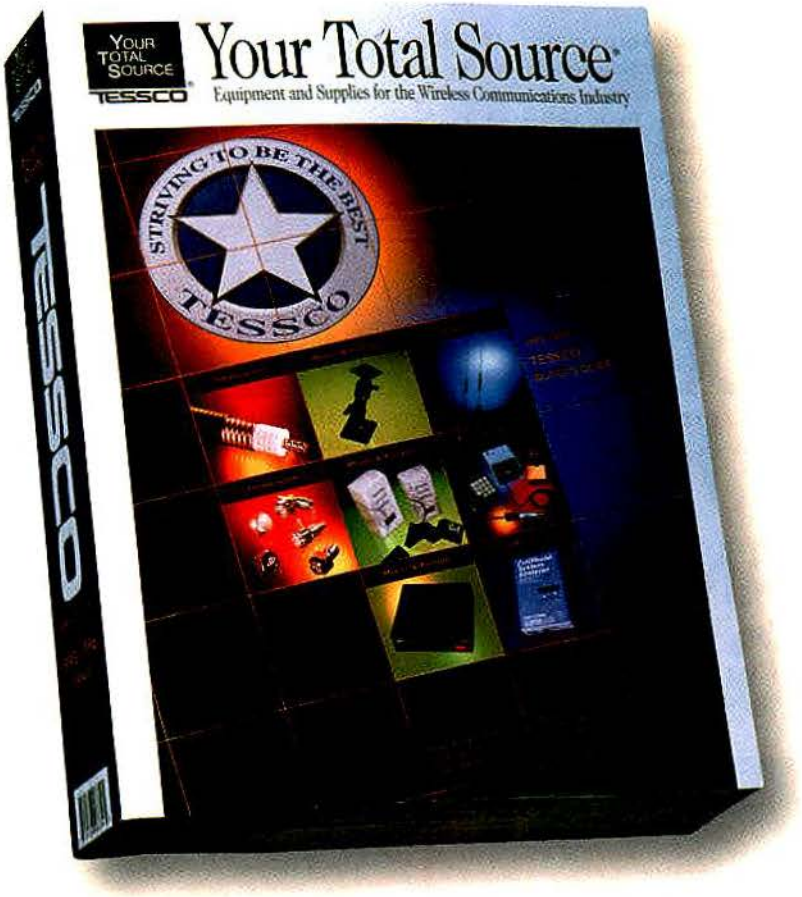
MICRO CARE
Control Is Everything

MICRO CARE CORPORATION 1-800-638-0125 34 RONZO ROAD BRISTOL, CT 06010-7792 USA • 860-585-7912 • FAX 860-585-7378

Circle (15) on Fast Fact Card

"I've Never Seen Such A Complete Selection."

Troy Olson
Utah Communications
Salt Lake City, Utah



13,000 Products.
Over 170 Manufacturers.
1,000+ Pages.

When it comes to equipment and supplies for wireless communications, we wrote the book. Literally.

More than a catalog, our Buyer's Guide is easy to use and fully indexed with complete specs and guaranteed pricing built right in.

Simplify your life. Contact us today via phone, fax or the Internet to reserve your complimentary* copy of the wireless industry standard.

Now available 24 hours a day, 7 days a week.

YOUR TOTAL SOURCE
TESSCO

TESSCO
34 Loveton Circle
Sparks, Maryland USA 21152-5100
800-472-7373 USA, Canada, Mexico
410-472-3200
410-472-7575 Fax
http://www.tessco.com

120

*Complimentary to qualified service organizations. ©1996 TESSCO Technologies Incorporated.

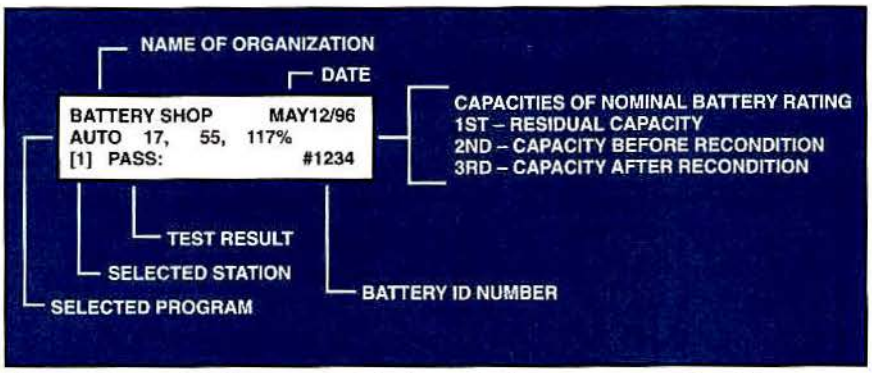


Figure 1. A battery label keeps track of the battery in the same way a service sticker on a car reminds the owner of pending service.

recondition cycle to restore the battery's capacity if a preset performance level cannot be reached. User-programmable switch-mode drivers test the batteries against preset limits, reducing the cycle time by as much as one third compared to fixed-current units. The capacity is displayed in percentage rather than milliampere-hours, freeing the user from memorizing the battery ratings. Each analyzer is capable of processing four batteries every 4–8 hours. Based on two batches per day (morning and evening attendance) and 20 working days per month, one unit is capable of servicing 160 batteries each month. By running an extra shift and increasing the number of working days to 30, the throughput can be doubled.

For larger throughput, Windows-based application software can be used to network as many as 32 analyzers to a host computer. Fully extended, the system is capable of servicing 128 batteries simultaneously.

The software collects battery test results for the database from which inventory status, service reports and graphs are generated. Battery cups and "smart cables" are programmable either through the analyzer's keypad, the computer keyboard or the optional bar code reader. Custom programs and firmware upgrades for the analyzer can be installed through the host computer. Battery ID numbers and battery characteristics (chemistry, voltage, rating) may be printed on bar code labels and attached to the batteries. By reading the bar code labels, the battery to be serviced is identified, and the battery analyzer is automatically configured to the correct limits for the battery intended.

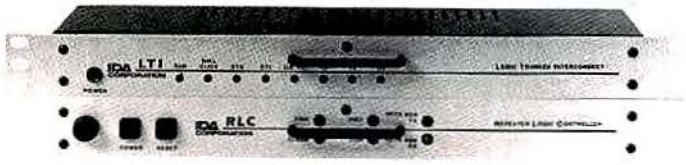
There is a time when a battery must be retired, and the battery maintenance system helps to determine when the time is right.

Conclusion

The requirement for regular battery maintenance cannot be emphasized strongly enough, both in terms of prolonging battery life and in keeping the battery fleet in good working condition. Without any means of measuring the performance of aging batteries, a battery fleet eventually deteriorates to a point where it becomes completely unreliable. For NiCd users, the battery maintenance serves two functions: a) to prevent memory from occurring, and b) to maximize the service life of a battery. Organizations using the battery maintenance method have experienced an increase of battery life by one year and more.

There is a time when a battery must be retired, and the battery maintenance system helps to determine when the time is right. With proper battery maintenance, the number of batteries discarded are fewer, a direct cost savings. More important, well-managed batteries provide the user with a level of confidence that is essential when working with today's hand-held technology.

AT IDA WE DON'T PUT THE SAME PRICE ON PERFORMANCE AS THE OTHER GUYS.



450/800/900/220 MHZ COMPATIBLE.

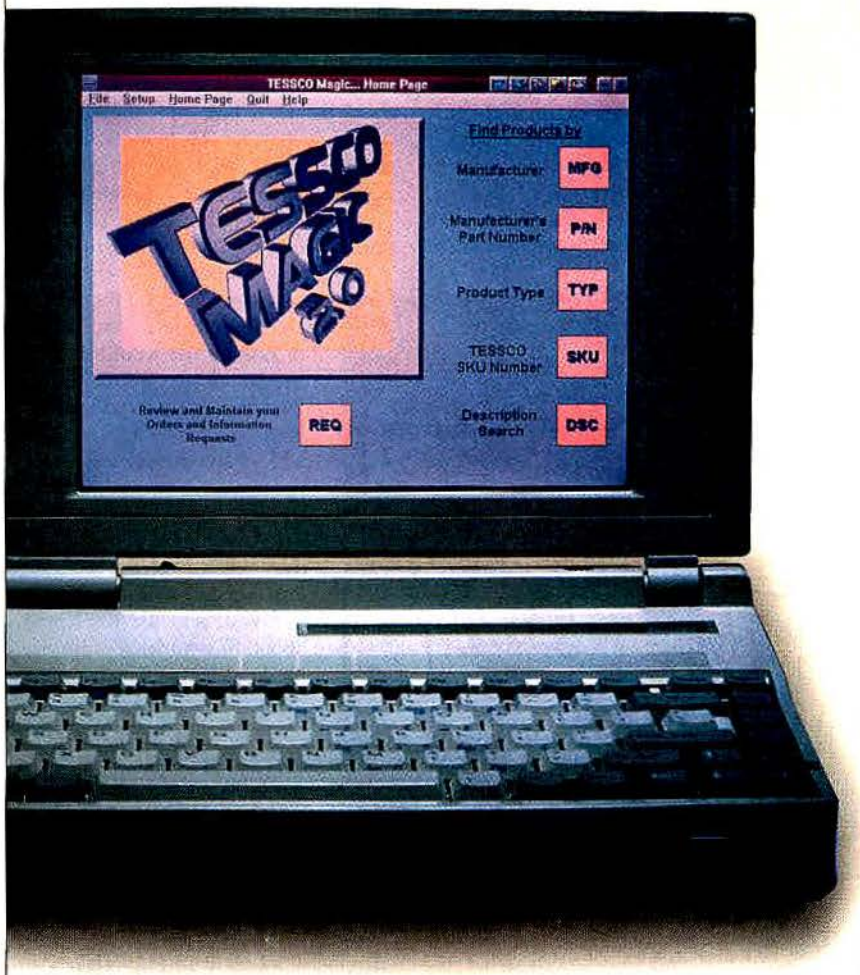
Advanced SMR Trunking Logic and Interconnect that improves your return on investment because you invest less to begin with. That's why IDA makes the most SENSE.

IDA CORPORATION
1345 West Main Ave., Fargo, ND 58103

Call us today:
1(800)627-4432
1(701)280-1122
FAX 1(218)233-1886

Circle (16) on Fast Fact Card

POINT. CLICK. ORDER. ANY QUESTIONS?



Introducing TESSCO Magic™ The revolutionary new buyer's guide and procurement software for your PC.

It's easy. Just point and click for complete information on our entire selection of more than 13,000 wireless products from over 170 manufacturers. Compare pricing and specifications, build an order, calculate destination & handling charges, even transmit your order instantly any time of the day or night.

TESSCO Magic™. It's the fastest, easiest way to find and purchase everything you need. And only TESSCO has it. Contact us today via phone, fax or the Internet to reserve your complimentary* copy.

Now available 24 hours a day, 7 days a week.

YOUR TOTAL SOURCE
TESSCO

TESSCO
34 Loveton Circle
Sparks, Maryland USA 21152-5100
800-472-7373 USA, Canada, Mexico
410-472-3200
410-472-7575 Fax
http://www.tessco.com

121

*Complimentary to qualified service organizations. ©1996 TESSCO Technologies Incorporated. Windows is a trademark of Microsoft Corp.

Pay attention

Manufacturers develop special tools to avoid potential equipment adjustment and component installation problems. Remembering which tools and techniques to use speeds servicing procedures.

By Walter Rheingans

The shop staff was finishing the monthly inventory and preparing to get going on real work. Housekeeping, bookkeeping and inventory never seem like real work. It is getting a lot easier now that Motorola, Ericsson and others have on-line parts ordering. The use of PCs really seems to be helping small businesses like ours increase efficiency. We are working with no clerical staff at all, yet we're finding it normal to have volumes of data and help at our fingertips. Isn't life great!

"I think we have enough of the fast-turnover antennas and batteries," concluded Ruben. "What about the front-mount VHF and UHF radios?"

"Plenty for next month," I decided. "Doesn't it look a little slow for this time of year? We haven't seen any reason to stock higher, and we can get a quick shipment."

"Finished the critical customer repair stock check," added Karen.

"Me too," Jerry said. "I'm done with the miscellaneous parts."

Our habit is to maintain three categories of stocking. For critical customers, such as the sheriff, we have some on-the-shelf spares for things such as voter modules, control cards and similar items. The sheriff cannot wait even for two-day delivery for repair components on some parts of his critical dispatch system. This extra inventory is reflected in the monthly contract charge to the sheriff.

Next, the fast-turnover stock. We keep this at a high level because if it is not on hand, the sale will be lost. Last is routine parts, small odds and ends: resistors, installation hardware and fuses. The small stuff is hard to keep track of. However, it does have a convenience and efficiency value far in excess of its cost. We keep it well stocked, really in depth. Most other parts and modules the manufacturers can deliver, on-demand, in a day or two.

"What's scheduled for today?" I asked.

"Karen and Jerry have a rechannel job for the water company," replied Ruben.

"The water company received 15 surplus Motorola MT-500 hand-helds from its regional center, and they want them recrystalled to the local channel."

Is that going to be cost-effective?" I asked.

"Sure. Three weeks ago, Karen and Jer pulled the old channel elements, and I sent them to Bomar," Ruben replied, "and they came back a couple of days ago. Didn't cost much. Both the old and the new frequencies are close together so it shouldn't take long to finish. No retuning is needed."

"Where's the box from Bomar?" Jerry queried. "Karen and I want to get started. This housework is driving me nuts."

"Me too," Karen added.

"Here you go," replied Ruben, handing them the UPS box with the channel elements in it. "Do you know where to find the instruction book for the MT-500?"

"We can handle it," Karen said.

With box in hand, Karen and Jerry set up a strategy. They decided to make it a production line operation. Jerry would open the units, install the channel elements and hand them to Karen. She would then set the frequency and check the modulation. Karen would then pass them back to Jerry, who would add a battery and close it up. The batteries had all been run through the Alexander Batteries Tri-Analyzer and reconditioned over the last week. Only one battery needed replacement.

"Well, Jer," started Karen, "at about 10 minutes a radio, we can be done before lunch time if we push it.

"OK," answered Jerry, "let's give it a go!"

"When you pull them apart, watch for bad gaskets and screws. We have a box of spare parts we can use. If you jam the screws, it really makes a mess," Karen said.

"Gotcha," said Jerry.

Everything was ticking like a clock factory as Karen and Jerry's mini-production line worked through the morning. About half-past eleven, Ruben checked on them. He thought it was a smooth operation and brought a couple of the radios up front to show the boss.

"Well, Wes, they are going great guns on these radios," announced Ruben. "They'll soon be done. Looks pretty good, huh?"

Rheingans is a free-lance writer in San Luis Obispo, CA.

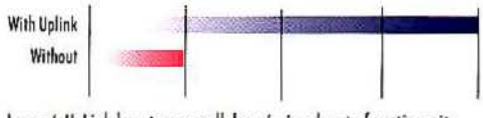
fewer dropped calls, longer battery life, more airtime

Over 1,000,000 dropped calls each day

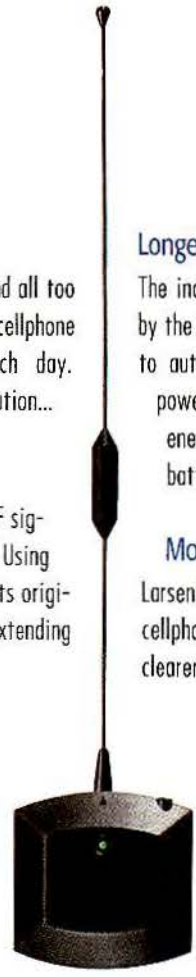
Dropped calls, dead batteries, missed opportunities? Sound all too familiar? According to industry estimates, frustrated cellphone users experience over 1,000,000 dropped calls each day. Larsen's Uplink™ powered signal amplifier provides the solution...

Fewer dropped calls

The body of your car acts as a shield when transmitting a RF signal, decreasing the strength of your call up to 90%. Using Larsen's UpLink, your signal is increased up to four times its original strength. You'll experience fewer dropped calls while extending your transmit range.



Larsen's UpLink boosts your cellphone's signal up to four times its original in-vehicle strength.



Longer battery life

The increased signal strength provided by the UpLink can allow your cellphone to automatically operate at a lower power level. This means you use less energy, extending the cellphone's battery life.

The UpLink installs easily into any vehicle and will work with any cellular phone.

More airtime

Larsen's UpLink significantly increases the transmit range of your cellphone, particularly in fringe areas. Extended transmit range, clearer signal and increased battery life mean more airtime for you.

For performance you can count on, call Larsen toll free at 800-426-1656 (USA) or 800-663-6734 (Canada).

Larsen®

Circle (17) on Fast Fact Card

"Sure look like new." I answered. "Real clean."

"Jerry is cleaning the outside as he reassembles them," Ruben said.

"Let's try one," I said, turning it on. "Water One, this is radio repair for a radio check. How do you copy?"

"I always want to call them Wet One," quipped Ruben as we awaited an answer.

"'Buzz'...'buzz'" came a distorted reply, with the copy broken and scratchy.

"Thanks, Radio Repair clear." I said. "Well, Ruben whatcha think?"

"I think we better double-check the task at hand," he replied.

Ruben and I went to a bench and set up an IFR service monitor. Connecting an adapter into the MT-500 and punching in the channel, we took a look at the radio. We found good modulation, but the frequency was about 2kHz off center. We tried another radio, and found the readings about the same. Another checked likewise.

"Karen," I asked, "is your IFR set off the calibrate click?"

"Why do you ask, Wes?" Karen answered. "Is something wrong?"

"Yup. "

"Let's check some more of them," Ruben suggested.

"All of 'em," I replied.

"My IFR settings check," Karen said. "What's wrong?"

"These radios are all off-frequency. That's what. We need to figure out why," I continued, "and fix it. I did a radio check with Water One, and they said it was scratchy, so Ruben and I checked on the other IFR, and the frequency was off a couple of kilohertz. Two more checked the same."

"Ouch," winced Karen. "I have been very careful when I set the frequency."

"Are you using the faux back?" I asked.

"What's the fall back?" Karen and Jerry asked, in stereo.

"Not *fall* back, but the French f-a-u-x, pronounced 'foh.' *Faux* means false. We have an MT-500 cover set with holes in it so you can set the frequency with the covers on.

"Well—in a word—no." Karen meekly replied. "Now I remember. We went over that at a Motorola seminar once. The MT-500 can shift frequency when you close it up and tighten down the assembly. When that happens, the cure is to use a 'jig', or as you call it, the faux back, to make sure the frequency is correctly set. It takes just a little more time, but it always works. Every time."

"That's the one," I replied.

"Looks like I committed a faux pas, huh," Karen joked.

"Yup," I groaned, "but if you notice, the radios were all about the same. Here's the cover set, and you can get them done real quickly. Modulation is OK, just set the frequency."

"OK," answered Karen.

"Wait!" called out Jerry. "While you were explaining the error of our ways, I was looking into another problem. Some of these radios seem to be intermittent. I can't get a handle on it, but it seems the crystal elements don't fit tightly every time. What do we do, send them back?"

"No, there is a simple fix," answered Ruben. "Karen, do you remember any more from that old seminar?"

"You mean the squasher?" Karen replied.

"Yes," said Ruben, "the squasher."

"Geez, you guys are talking about faux backs and squashers," interrupted Jerry, "but don't we have any normal

Station Identifiers!

Provides Morse code identification.
Includes PTT and ID-Inhibit modes.
Call for brochure. **800-521-2203**

CSC | CONTROL SIGNAL®
1985 S. Depew, #7, Denver, CO 80227
303-989-8000

Circle (18) on Fast Fact Card

WACOM

QUALITY•SERVICE•PRICE

...WE DO IT BETTER!

FOR THE 150, 450, & 850 MH_Z BANDS

* Low-loss Transmitter Combiners
* Receiver Multicoupler Systems
* Coaxial Cavity Filters
* Duplexers

Investigate this complete line of high performance products today!

PHONE 817-848-4435
FAX 817-848-4209

WACOM PRODUCTS, INC.
P.O. BOX 21145 ★ WACO, TEXAS 76702

Circle (19) on Fast Fact Card

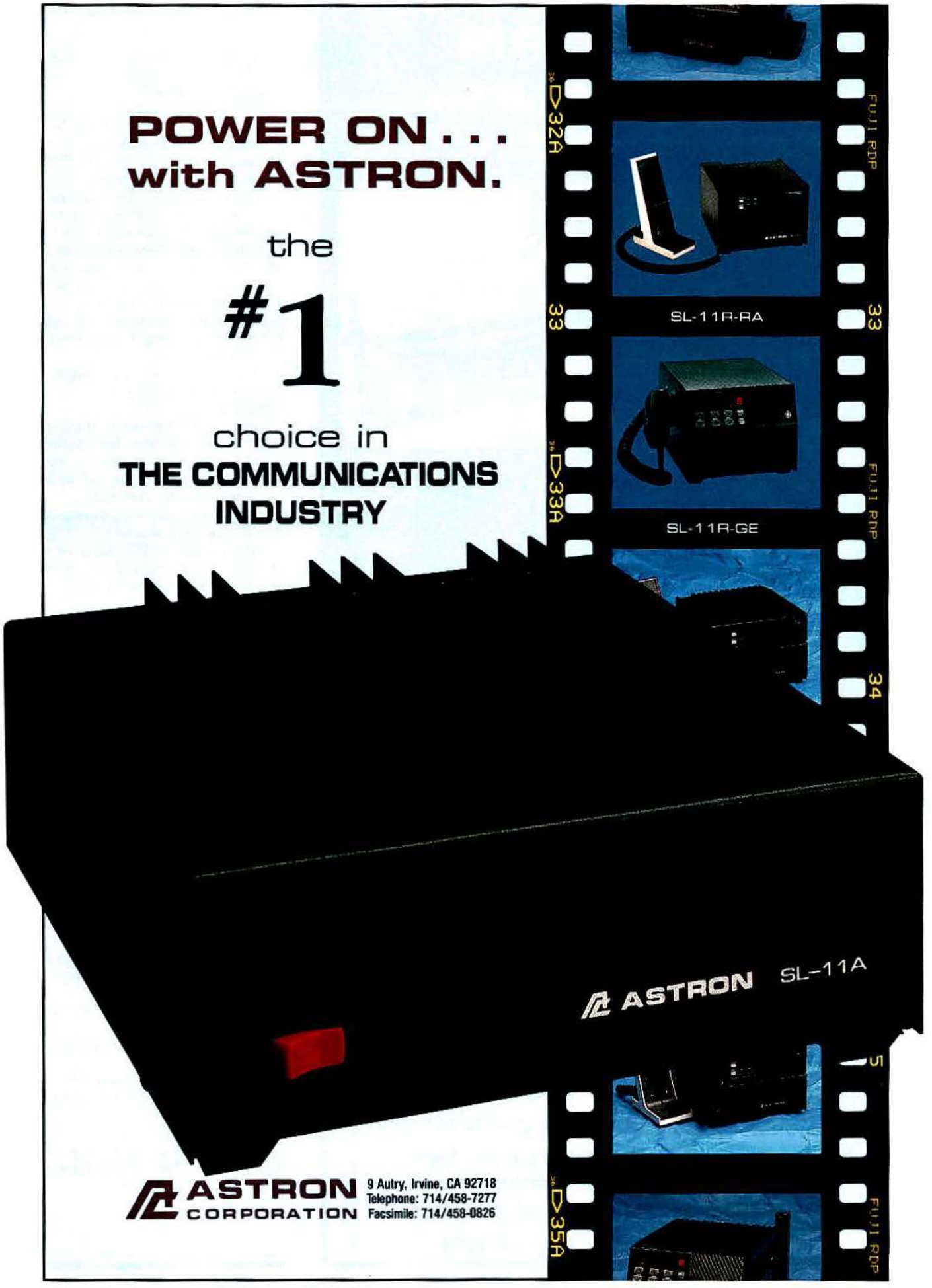
POWER ON . . . with ASTRON.

the

#1

choice in

THE COMMUNICATIONS INDUSTRY



ASTRON CORPORATION
9 Autry, Irvine, CA 92718
Telephone: 714/458-7277
Facsimile: 714/458-0826

Circle (20) on Fast Fact Card

MODUCOM
Ultra-Com PRO
"No-Compromise" Dispatch Consoles

Meeting all your communi-cations control needs

The Ultra-Com PRO represents a significant increase in dispatch console capabilities and flexibility. Control for each dispatcher position is provided with a 33 MHz. Intel 486-based operator interface, and a dedicated 12 MHz 16-bit processor, with an optonal Pentium PC available.

The Ultra-Com PRO is the *only* dispatch console available today that permits the operator to program and modify the *complete* system without outside technical assistance. Using Moducom's exclusive *"Screenmaker"* and *"Customizer"* programs, the user can easily and quickly design operating screens for function, appearance, color, switch sizes and location, and develop other functions unique to each operation. In addition, Moducom provides software updates at no charge. The **Ultra-Com PRO** is available with standard color monitors, with mouse or track-ball, and with 15-inch, 17-inch or 20-inch touch-screen monitors.

Call, Fax or phone for our complete literature package.

MODULAR COMMUNICATION SYSTEMS, INC.

13309 Saticoy St., No. Hollywood, CA 91605

(818) 764-1333 Fax (818) 764-1992

Circle (21) on Fast Fact Card

American solutions?"

"The squasher is all-American, Jerry," I said. "Baseball, apple pie and Motorola tools are as American as you can get. The channel elements in the MT-500 were designed to fit into little pin sockets. To ensure a reliable fit, Motorola engineered the pin on the channel element to be squashable by making it from many strands of stiff, gold-plated wire. Then they put a bulge in it to make it fit tight in the socket. For maintaining this good fit, they engineered a squasher tool. Here is a pair, with green handles. It looks like pliers, with a groove on one lip and a hole on the other."

"I saw those on your bench, but I had no idea what they were for," Jerry admitted.

"Just put the groove against the little lip at the base of the channel element," Ruben said. "Insert the tip of the wire into the hole on the other lip, and squeeze."

I picked up the explanation. "It has a stop to keep you from destroying the pin. It just 'squashes' it a bit."

"This squash," added Ruben, "is all that is needed to maintain good contact and eliminate intermittent channel element operation."

With new instructions, Jerry and Karen returned to the task of getting the radios finished. Jerry went back and re-opened every one of them. He then "squashed" the pins on each channel element, just to be safe. Karen, at the next work station, took the units and clamped down the faux covers and reset the frequency. It went smoothly, and in no time they were finishing the task. Of course by now the clock was ticking into their lunch break.

"Hey, Wes and Ruben," hollered Jerry. "Karen and I are finished, but will you double-check for us?"

"Yeah," added Karen, "things can happen, you know."

"No problems," Ruben replied, as he set up a check and ran through five of the units in a flash.

"Watcha say, Ruben," I asked, "do these guys live or die? What's the verdict?"

"Thumbs up!" smiled Ruben. "You got it this time."

"So, did you all learn anything this morning?" I asked.

"Sure, pay attention to what you know," Karen chanted, "and to the details. Pay attention! Pay attention!"

"And you Jer?" I asked.

"I learned that if you don't get it right the first time," Jerry stated, "you'll have a short lunch break. Let's eat!"

Catch the winning spirit.

From the forge of world-wide competition comes the new Hustler *Spirit* series of vertical antennas.

Designed to win the race to provide the highest performance and durability possible, at a price that leaves others in the dust.

If you are driven to achieve a superior signal; if you need an antenna which is virtually impervious to wind and weather; if you want the best the world has to offer, catch our new *Spirit*-and win today.

Model Shown: HS9-45070
Also Available: Models from 136 MHz. to 2 GHz, including Land Mobile, Cellular, Trunking, SMR, Paging and PCN. All models available in a variety of gain configurations.

HUSTLER®

Beyond your Expectations

One Newtronics Place
Mineral Wells, Texas 76067
1-800-949-9490 • (817) 325-1386

YES, I'm interested in the new *Spirit*.
Please send me your latest Professional Products catalog.

Name _____

Company _____

Address _____

City _____ *State* ____ *Zip* _____

Circle (22) on Fast Fact Card

Mobile data: A realistic view

Software is the key to a mobile data system. The hardware and radio frequency (RF) link only facilitate the software. Define the customer need, select the software and match it with the necessary hardware and radio equipment.

By Ted J. Schaefer

Mobile data: The two most hyped words in the last 10 years since *cellular phones*. It seems as though everyone is on the mobile data bandwagon, yet there seems to be a real lack of knowledge and a mystique about mobile data. Mobile data covers a wide range of applications. In its simplest form, mobile data is a "text"-based or "digital" form of communications. Digital, in this context, is not to be confused with digital signaling, but a digital or text-displayed format instead of voice.

The earliest introduction of widely used mobile data could be considered the display or "digital" pager. The dominant format of pagers has shifted first from "tone-only" to "tone-and-voice" to either numeric or alphanumeric display. Other common forms of data communications include fax, E-mail, wireless computing via cellular or radio, wireless telemetry, and supervisory communications and data acquisition (SCADA). Mobile data can take any of these forms or more, but it does mean "on the go, mobile" as opposed to fixed, point-to-point communications.

The components of a mobile data system can be broken down into three major parts.

1. *Hardware* — This includes the display or interface device, the modems to send and receive the data, base controllers to manage the data and the associated cables.

2. *RF link* — The RF link, or RF pipe, as it is known, informally, is the wireless medium you choose for your customer to transport the appropriate data. This would include cellular phone service, private and public radio systems, satellite, spread-spectrum and many other types of wireless service.

3. *Software* — This includes the communication drivers for the modems to talk to each other, the program the controller uses to manage the data, any interface software to a host computer system, the application the field user sees, the program the dispatcher may see and many other areas where software comes into play.

Make no mistake, mobile data is a software solution to a hardware problem. Voice communications can be too slow, unreliable and even inappropriate for the transmission of most mobile data applications. Available spectrum is a real problem in most markets today. Mobile data, conversely, is fast, reliable and secure, and can provide unattended communications.

It seems as though everyone is on the mobile data bandwagon, yet there seems to be a real lack of knowledge and a mystique about mobile data.

The key to designing and selling a mobile data system begins with the software. The hardware and the RF link are there only to facilitate the software. Certainly, all the component parts, properly in sync with each other, are necessary for a satisfied customer. Contrary to the hopes of some hardware manufacturers, just building the hardware does not mean that customers will buy it. Pen-based computers are a good example.

A well-designed mobile data system starts with the application. Starting at that point means asking the customer what use they have for their radios or phones now, if they have them. "What type of data is coming and going via voice communications?" you might ask. "Why do you page your fleet vehicle drivers? What does your paperwork load look like? How do you do business?" The answers to these and other questions help to get a clear picture of how a customer does business and, ultimately, how mobile data can help. This process, when done in depth and in great detail, draws the road map to the mobile data system.

A basic knowledge of the types of mobile data systems is important for the interviewer. Without the proper foundation of mobile data systems or the components, the interviewer may not ask the right questions. Leaving aside the obvious systems of fax, E-mail, digital paging and file transfer, let us look at the more advanced systems.

Status and message

In one of its simplest forms, a mobile data system could be used to replace a radio system and to convert the current voice messages to text messages displayed on a screen at both ends. Status-and-message terminals generally require the driver to push only one or two buttons to alert dispatch of a status change. The actual status depends on the business and what the dispatcher wants to know, and status information usually is repetitive. In addition, some systems allow the driver to enter some limited variable information that could be used for tracking mileage, job numbers, weight and hours. The dispatcher, on the other hand, might see a message or graphic to signify the new status of the driver on a computer screen. Some systems keep this status on the screen for future reference and change the

Schaefer is sales manager, two-way communications, at Corbryn Communications, Tempe, AZ.

Good Things & Small Packages

Yes, it's true! Good things **DO** come in small packages...especially at RELM Communications. RELM's new line of radios include some of the most compact mobile and portable radios available. These radios feature a wide variety of power and feature combinations to meet virtually every application. And, best of all, these small packages carry small prices, too!

SM Series Mobiles: (above)
- 40 watts power VHF (150-174 MHz)
  25 watts power UHF (450-482 MHz)
- 16 or 99 channel capability with Scan
- Built-in CTCSS & DCS
- Extremely easy, user friendly operation

SL Series Mobiles: (above)
- 40 watts power VHF (150-174 MHz)
  25 watts power UHF (450-482 MHz)
- 6 channel capability with pre-set squelch
- Built-in CTCSS, DCS & Two Tone Sequential

PT Series Portables: (above)
- 5 watts power VHF (150-174 MHz)
  4 watts power UHF (450-512 MHz)
  5 watts power Low Band (36-46 MHz).
- 6 channel capability without scan
- Built-in CTCSS, DCS & Two Tone Sequential—
  Great for Talk-Back Paging applications

WHS Series Portable: (left)
- 4 watts power UHF (450-482 MHz) (482-512 MHz)
- 5 watts power VHF (148-174 MHz)
- 16 or 32 channel capability with scan.
- Built-in CTCSS and a full function keypad for DTMF encode / decode and programmable ANI.
- Easy to use with new, more comfortable ergonomic shape

RELM COMMUNICATIONS
AN ADAGE COMPANY

7707 Records Street
Indianapolis, IN 46226
1-800-821-2900

In Canada, Call:
Tad Radio of Canada, Inc.
3101 29 Ave.
Vernon, BC V1T 1Z2
604-545-1150

Circle (23) on Fast Fact Card

display when the driver sends an updated signal.

Status notification over radio, a one-way transmission from the field unit, has been in use for many years. Newer two-way units allow messages to be transmitted back to the driver. This could be signaling lights to tell the driver about the next stop or text messages, either pre-written (canned) or free-hand. Most systems make provision in the vehicle's data terminal to receive a message whether the driver is present or not, thereby speeding up the process. Most systems also acknowledge the receipt of the message or status to avoid the need for *retrying*, or sending the message again and again until the driver responds.

The real advantage to this type of system is that it lets the dispatcher deal with repetitive information quickly, almost casually, because it is the exceptions that require attention. Units that remain in a certain status too long or that have gone out of sequence, or drivers who indicate that they are lost or that their jobs have been cancelled, involve situations that may require special attention. It is the repetitive, non-exceptional voice communications that take up most of the time and effort and do not allow for sufficient attention to exceptions. As much as 85% of the communications between the office and field personnel are routine or repetitive. This type of information is best suited to mobile data instead of voice radio.

There are several good status and message systems on the market. Each puts a different spin on driver interface, dispatcher display units, pricing, size and options. These systems typically are standalone and usually are not integrated into larger business applications systems. If integration is necessary, special care is required.

Circle (24) on Fast Fact Card

Automated dispatch

Automated dispatch represents a quantum jump in equipment, dollars and application. In a status-and-message system, the dispatcher sends a limited amount of information to the driver, and the driver sends his status and, perhaps, some variable data. An automated dispatch system generally encompasses much more. This system can take the shape of a complete customer service package providing for service call-taking, creating service orders, transmitting service orders to field technicians and more. Some systems maintain a screen display listing of the day's customers and let the dispatcher assign service orders to technicians as they become available.

Technicians, on the other hand, may have the ability to update, charge and close out a completed service order. Some systems provide for on-truck inventory maintenance, prior service history queries, cash reconciliation and parts requisitions. This obviously requires much more interaction and access to the main system by field personnel.

These systems are more sophisticated than status-and-message systems. The data volume is greater, the screen in the vehicle may need to be bigger, data baud rates become important, server access limits need to be addressed, and more training is required. The role of the software and hardware vendor becomes that of a systems integrator.

Mobile computing

A mobile computing system is most commonly used by organizations with an in-house computer system when it is

100th anniversary
Your Global Partner for the 21st Century

Now you can leave the stacks of expensive, complex equipment back at the lab and get the job done at a fraction of the time and cost. **Anritsu Wiltron's Site Master** has all the capability you need to commission an antenna system right at your fingertips, including: **•Precision VSWR and Return Loss measurements •Accurate fault location •Immunity to live site interference •Frequency range that covers all PCS/PCN and cellular bands.**

Site Master incorporates advanced measurement and analysis performance that other tools can't touch. Its exceptional noise immunity means accurate measurements at live sites. Once you've made the measurements, powerful software helps you quickly track down faults, monitor RF performance over time, and view data in Smith chart format.

If you want to commission your sites for a fraction of the cost, size and weight of more complex systems, call us today for more information or a hands-on demonstration of the most easy-to-use, portable cable and antenna tester available.

With Site Master, you'll no longer have to haul your TDR, spectrum analyzer/tracking generator or network analyzer to a site.

Anritsu Wiltron

All those who want a better way to commission sites, raise your hand.

United States: (800) 230-2972, Canada: (613) 828-4090, Europe: 44 (1582) 418853, Japan: (03) 3446-1111, Asia-Pacific: 81 (3) 3440-2770, South America: 55-21-286-9141, Singapore: 65-2265206

Circle (25) on Fast Fact Card

desirable to give field workers access to the system. Typical applications include IBM 5250 and 3270 emulation, but they can be extended to mini- and main-frame systems.

This type of mobile data system typically is limited to the host applications. The terminology refers to "transactions" or "sessions" instead of sending status reports or messages. Applications include public safety agencies and utility companies. Attention is given to transaction size, number of transactions, baud rates, host interface software and other aspects. The vendor's role in designing and implementing a system of this size and type and in connecting it with the customer's existing equipment is critical.

Although mobile data is not limited to the systems described above, these are the most common for fleet applications. Knowing this information, being familiar with hardware and software and having a fair understanding of how the component parts interact allows the interviewer to assess customer needs pragmatically. The interviewer must match customer needs to the best system, and that starts with the software. Sometimes the software is bundled as an integrated part of the hardware, and sometimes the software is stand-alone, making it possible to pick and choose the best hardware for the right software.

Armed with knowledge about the three primary types of mobile data systems, the next step is to define your role in helping your customer install a mobile data system. Most customers rely heavily on a vendor through the entire sales, installation and integration process. You need to know your strengths and weaknesses at the beginning.

Historically, a radio communications shop is used to dealing with hardware, but deals with software usually only to the extent of programming. Installing a sophisticated mobile data system could require extensive engineering, after-sales software support and lots of computer expertise. Most radio shops are not willing to be a systems integrator—and probably should not take the risk. Most shops are comfortable with off-the-shelf products that require a minimum of customation. Radio communications is a hardware solution; mobile data is a software solution.

On the other hand, status-and-message data equipment can and should be sold, installed and supported by two-way radio shops. Most terminal manufacturers provide the hardware connection and interface information necessary for many of the radios on the market, especially from large manufacturers. Most terminal manufacturers also provide a basic software communications package that allows the dispatcher to send messages to the drivers and to receive status updates from the trucks.

Most terminal manufacturers also provide for custom design of the keyboard, button mapping, screen formatting, status indicators, algorithm and sequence. With the custom features from the manufacturer and the basic communications software, status-and-message mobile data units can be sold off the shelf as easily as any radio. More sophisticated computer-aided dispatch (CAD) software is being developed for status-and-message terminals by several vendors.

Status-and-message mobile data is a good way for specialized mobile radio (SMR) system owners and operators to increase revenues without compromising spectrum. Because most radio shops fear the unknown, other shops that embrace mobile data will find less competition and higher profit margins.

Portable Power!

The New EC Series

Vehicular Chargers & RF Amplifiers

The EC Series units are designed to be compatible with Bendix/King portable radios. A specially designed side connector enables a true "jerk & run" operation. Models offered include VHF and UHF chargers with 50 watts RF amplification across the band.

Call today for more information!

BK RADIO
WORLD CLASS RADIOS.™
A RELM COMMUNICATIONS COMPANY

2901 Lakeview Road, Suite 100
Lawrence, KS 66049
800-648-0947 or (913) 842-0402
Fax: (913) 841-0287

Circle (26) on Fast Fact Card

TWO-WAY REPLACEMENT Batteries

SINGLE & MULTIPLE MasterChargers®

Presenting our broad range of communication Battery Chargers (single and multiple units). In addition, we manufacture the largest assortment of Two-Way Communication Batteries in the industry, with the Highest Quality, utilizing SANYO cells in 90% of our battery packs.

MANUFACTURED IN U.S.A. BY

W & W ASSOCIATES

800 SOUTH BROADWAY, HICKSVILLE, NEW YORK 11801

IN U.S.A. & CANADA CALL TOLL FREE (800)221-0732 • IN NY STATE CALL (516)942-0011 • FAX (516)942-1944

ALL SPECIFICATIONS & PRICES ARE SUBJECT TO CHANGE WITHOUT NOTICE

Circle (27) on Fast Fact Card

Finding the needle in an electronic haystack

Recording and playing back voice communications from a trunked radio system requires less equipment with a method that records 'raw' RF channels. Digital compression techniques extend recording times to more than 24 hours.

By Carl J. Swift

So you want to record audio from a trunked radio system? Nothing to it. With a multitrack recorder and audio sources from trunked receivers or directly from the trunked radio system, you are in business.

Sometimes, though, we do not say exactly what we mean.

Before surgery begins, we say we want the anesthesiologist to put us to sleep—when what we really want is for the good doctor to *wake us up* afterward. We say we want a drill bit—when what we want is a *hole*. When we talk about recording a trunked radio system, what we really want is to be able to *hear* what was said in a *particular conversation*. When it comes time to listen to a particular conversation—especially if it had been a "private" conversation, there may be a serious problem. After a trunked radio system has changed channels a few times, finding and playing back a particular conversation is more difficult than finding a needle in a haystack.

Recording (logging) a conventional two-way radio system is easy. An ordinary, multichannel (multitrack) recorder works fine. Finding and replaying a conversation requires only that you position the tape and play the correct channel.

Logging a trunked radio system is another matter. Figure 1 below shows communications activity on a typical, small, trunked system. Routine talk group transmissions, private transmissions and a telephone interconnect call are color-coded. Notice how the individual transmissions hop from one frequency to another. Transmissions move around for several reasons.

The frequency-hopping allows the system to find an open channel. Furthermore, it ensures a more even channel-loading.

Many trunking radio systems are equipped for telephone interconnects and "private" conversations. Logging a telephone interconnect conversation is not normally a problem because the recorder can be connected to the telephone lines that are dedicated to the system controller.

Private calls, on the other hand, present a number of problems. Contrary to popular belief, a private call does not tie up a physical radio channel as a telephone interconnect does. Instead, a private conversation is, to the trunking radio system, an ad hoc "talk group" that is created on the spot for the two radios involved in the private call. There is no formal redefinition of the programmed system talk groups, and, when the private call ends, the ad hoc "talk group" vanishes.

Previously, the only way to log and record a trunking radio system was to de-trunk the talk groups prior to recording and to use a standard multichannel (multitrack) recorder. With this method, you need equipment to de-trunk each talk group, and private conversations are extremely difficult to record—if you can record them at all.

There are several solutions.

1. Do not assign many talk groups. (Unfortunately, this would defeat the effectiveness of the trunking radio system.)

2. Do not allow private calls. (Unfortunately, this would limit management and supervisory effectiveness.)

3. Do not create new talk groups until you have the necessary equipment and recording channels to capture them.

These probably are not practical solutions.

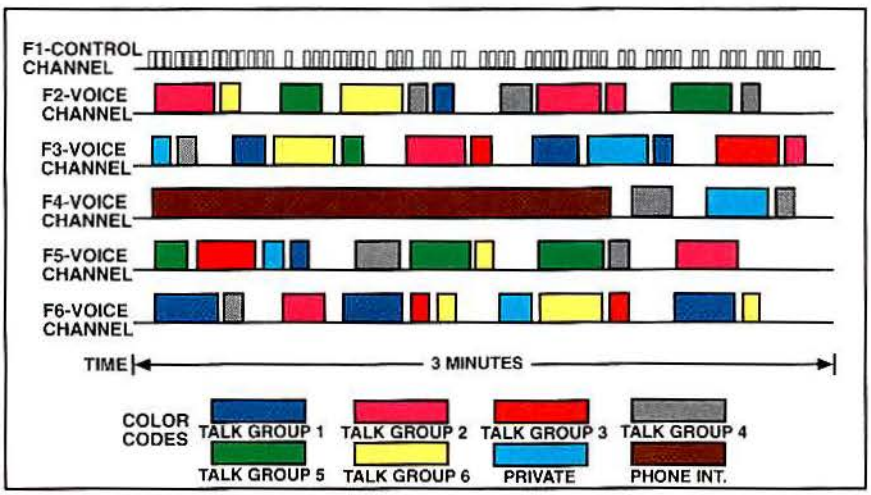
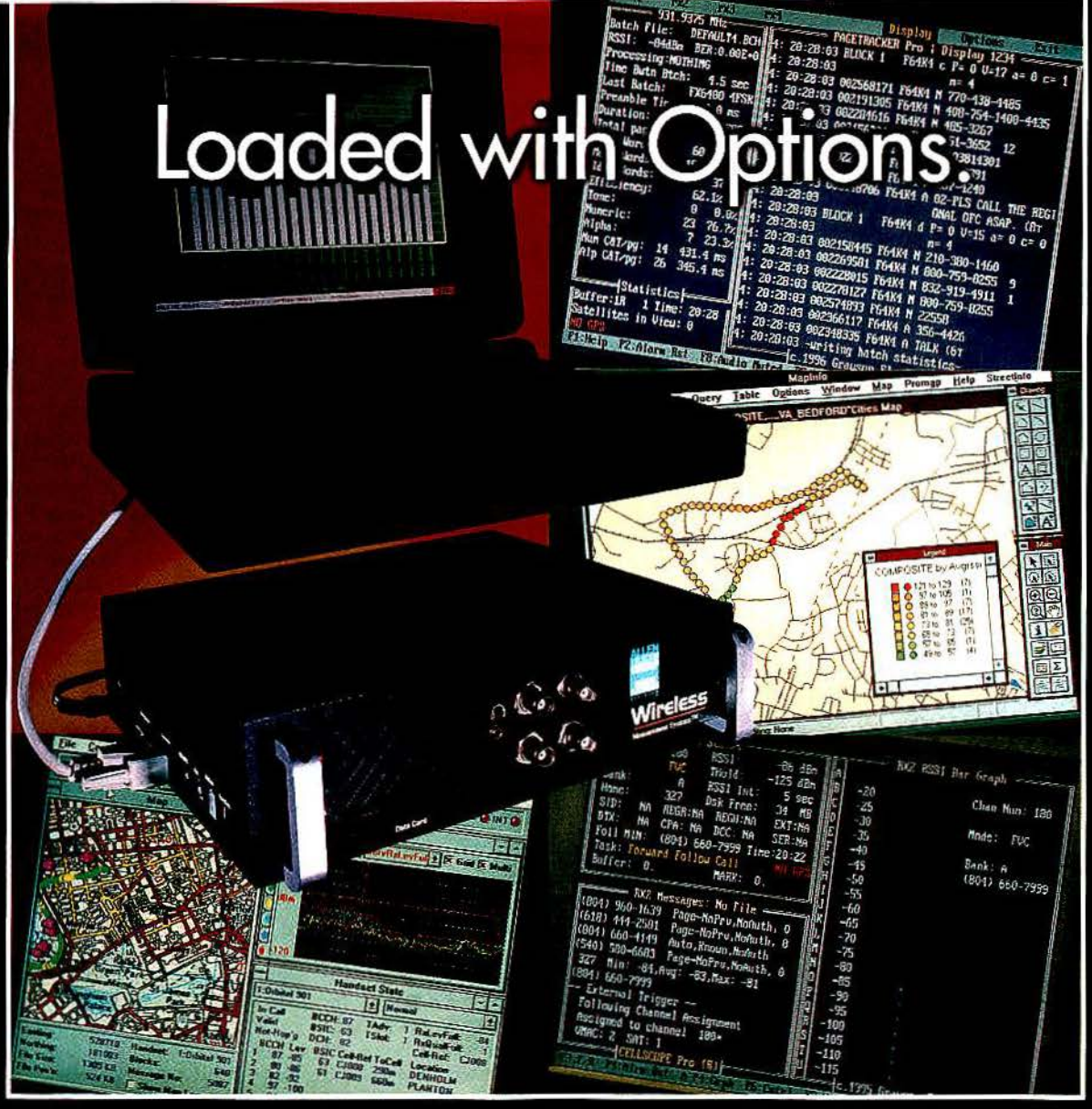


Figure 1. Communications activity on a typical, small, trunked system. Routine talk group transmissions, private transmissions and a telephone interconnect call are color-coded. Notice how the individual transmissions hop from one frequency to another.

Real world example

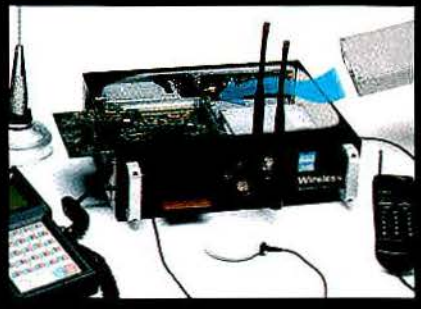
In July 1985, Houston Lighting and Power was planning its new trunking radio system. Because the utility experiences some damaging weather conditions, its trunking radio system was designed for

Swift is president of Swift Computers, Stafford, TX. The logging recorder for trunking radio systems described in the article is the company's Swiftstor/Smartstor system.



The modular measurement tool that adapts to different needs...today and tomorrow.

Cellular. Paging. PCS. One tool does it all: Grayson's Wireless Measurement Instrument. It offers loads of hardware and software options for everything from system design and verification right through optimization and maintenance. This versatile instrument-grade measuring tool can precisely handle any major test or measurement function throughout the evolution of your system.



Optional hardware/software modules accommodate changes in function and technology.

Whatever the task, whatever the technology, Grayson's modularity gives you more flexibility and accuracy than ever before. We'll prove it. Call for a free copy of our guaranteed specs.

To keep your options open tomorrow, choose Grayson's Wireless Measurement Instrument today.

GRAYSON ELECTRONICS

ALLEN TELECOM GROUP
GRAYSON ELECTRONICS

306 Enterprise Drive
Forest, VA 24551
800-800-7465
804-385-7651
FAX 804-385-7692

For a measure of confidence.

Visit us at PCS '96, Booth #1246.

Circle (28) on Fast Fact Card

Figure 2. One of the recorder's two primary CRT screens provides system status information including *RF channel activity* and *tape status*. A mouse can be used with this screen to select "live" radio system monitoring by talk group, radio ID or RF channel.

the worst. Part of the plan was to give the electric system managers plenty of radio resources, give them control and trust them to use the resources wisely. The trunking system was designed in 1985 with more than 2,000 radios in six fleets, 90 departmental talk groups and six all-call talk groups. Since then, it has been expanded to include 130 talk groups. The trunking system has telephone interconnect, and certain radios are programmed to allow private calls.

Recording the power company system using the "de-trunking" method would have required 90 (now 130) base receivers capable of trunking (one for each talk group), three 40-channel logging recorders and all of the wiring, power supplies and ancillary equipment needed to connect this equipment together. When the cost of 90 receivers and three logging recorders (each generating a reel of tape per day), as well as the inability to record private conversations, was considered, the detrunking recording method was shown to require overwhelming manpower and funds, yet it would only provide a partial solution at best. A further drawback of the "de-trunking" system is its requirement of additional hardware—a receiver and logging recorder channel—each time a new talk group is added to the system. After a certain point is reached, depending on system design, a major expansion of the fixed-end equipment may also be required.

Alternative solution

Remember, the desired result is the ability to selectively recover *any* radio transmission based on talk group, individual radio ID or RF channel. It is impossible to predict which transmissions will be of interest, so another solution is to record the RF channels "raw" and, using trunking control channel information, build an index of all transmissions. When it comes time to play back a particular transmission, a computer can search the index and play the desired transmissions.

One method for such recording uses an analog, multitrack recorder, and another uses a digital recorder. Although both methods are feasible, the digital version is preferred for several reasons.

1. Digital technology is moving ahead rapidly.

2. Digital hardware costs are decreasing.

3. A digital recording system is, in reality, a computer, and computer experience is useful in solving difficult problems.

The idea of recording the RF channels "raw" and de-trunking only when necessary significantly reduced the recording system's hardware requirements. Instead of needing an audio source and digitizer for each talk group, only an audio source and digitizer are required for each RF

TWO WAY RADIO BASE STATION
15 AMP POWER SUPPLY

Model SEC 1212 Features:

- Ultra Slim Line, Low Profile Cabinet
- Highly Regulated Output Voltage 13.85
- Industry Leading 3 year Limited Warranty
- 15 Amps Output Current ICS
- 12 Amps Continuous Output Current
- Overload, Short Circuit and Over Current Protected
- RFI Suppression/Low Noise
- Low Output Ripple<3mV
- 2" H X7" W X 7.75L 3 lbs
- Solid State Design
- Switch Mode Technology

FOR INFORMATION CALL 1-800-561-5885

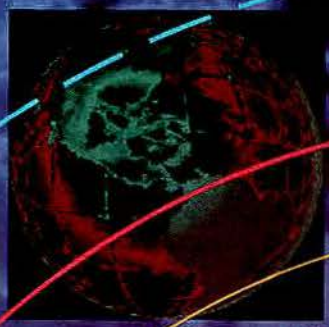
Made in Canada by Samlex America,Inc.

Circle (29) on Fast Fact Card

WIRELESS WAR I

Feel the Intensity.
Admire its Global Endurance.

And explore the Aesthetics of DAPA Panel Antennas.



Our fully developed product line of panel antennas are available for 800/900 MHz and 1800/1900 MHz wireless networks. Each panel features a strip-line feed concept, with the option of a built-in electrical beamtilt. As always, our panels are designed to reduce interference generated from IMP.
Simply put, it's a powerful arsenal for maintaining peace throughout Wireless War I.

DAPA

Beyond Your Wireless Dreams.™

In the U.S. & Canada, dial 1 (800) 325 DAPA

©1995 DAPA Communications, Inc.

Circle (30) on Fast Fact Card

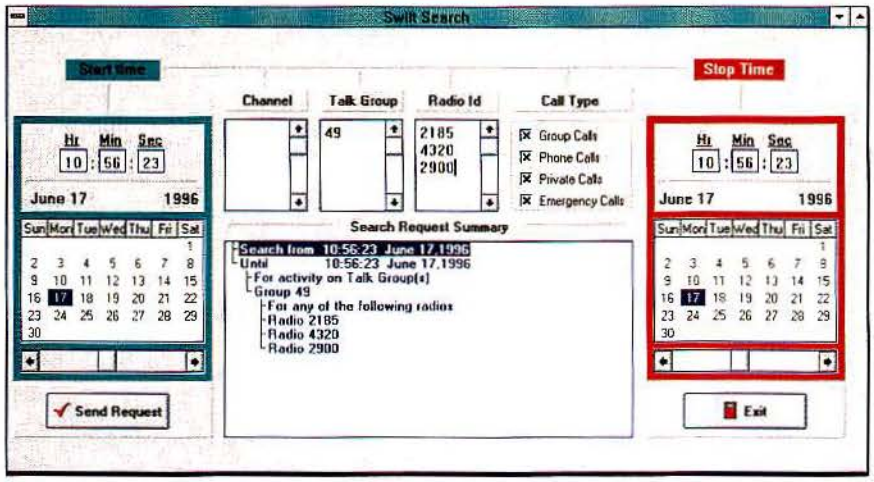


Figure 3. The *search screen* is used to recover and play back selected conversations by talk group, individual ID or RF channel. Several options are available to control the date and time limits for the search. A smaller search range results in faster searches.

channel, i.e., a 25-channel trunking system needs only enough hardware to receive audio information from the 25 RF channels, plus one receiver for the the control channel information, *regardless of the number of talk groups or subscriber units on the system.* The only time that more hardware is required is when another RF channel is added. Adding one receiver per channel, one digitizer or digital signal processing (DSP) channel and a minor software modification activates the logging recorder system for the new configuration.

Choosing the medium for archive storage also presented a challenge. The selected medium would need enough capacity to record a "failsoft" condition of every RF channel transmitting continuously for at least 24 hours. Two commonly available computer cassette tape drives and an optical disk were selected as possible candidates.

The tape drives offer large capacity; prices for the drives themselves and the cassettes are reasonable; and they provide reasonable recovery times. One cassette system uses commonly available 8mm video cassettes and has 5 Gigabytes (GB) of capacity on a cassette. Digital audio tapes (DAT) offer 4GB of capacity at a higher cost per 4mm cartridge. Both drive systems have acceptable performance and capacity.

The compact disc, read-only memory (CD-ROM) optical drives do not have sufficient capacity yet; nevertheless, by using the small computer system interface (SCSI) buss for tape drives, disk drives or both, future storage devices and improvements can be readily accommodated.

Both the 8mm video tape drive and the DAT 4mm tape drive use helical scanning, and frequent starting and stopping is *not* recommended. To overcome this

Continued on page 44

800 MHz Satisfaction

Can you RECALL the last time an 800 MHz customer left your STORE completely satisfied with their purchase? *NO* -- then let them SCAN Maxon's new TM-4800 trunking mobile!

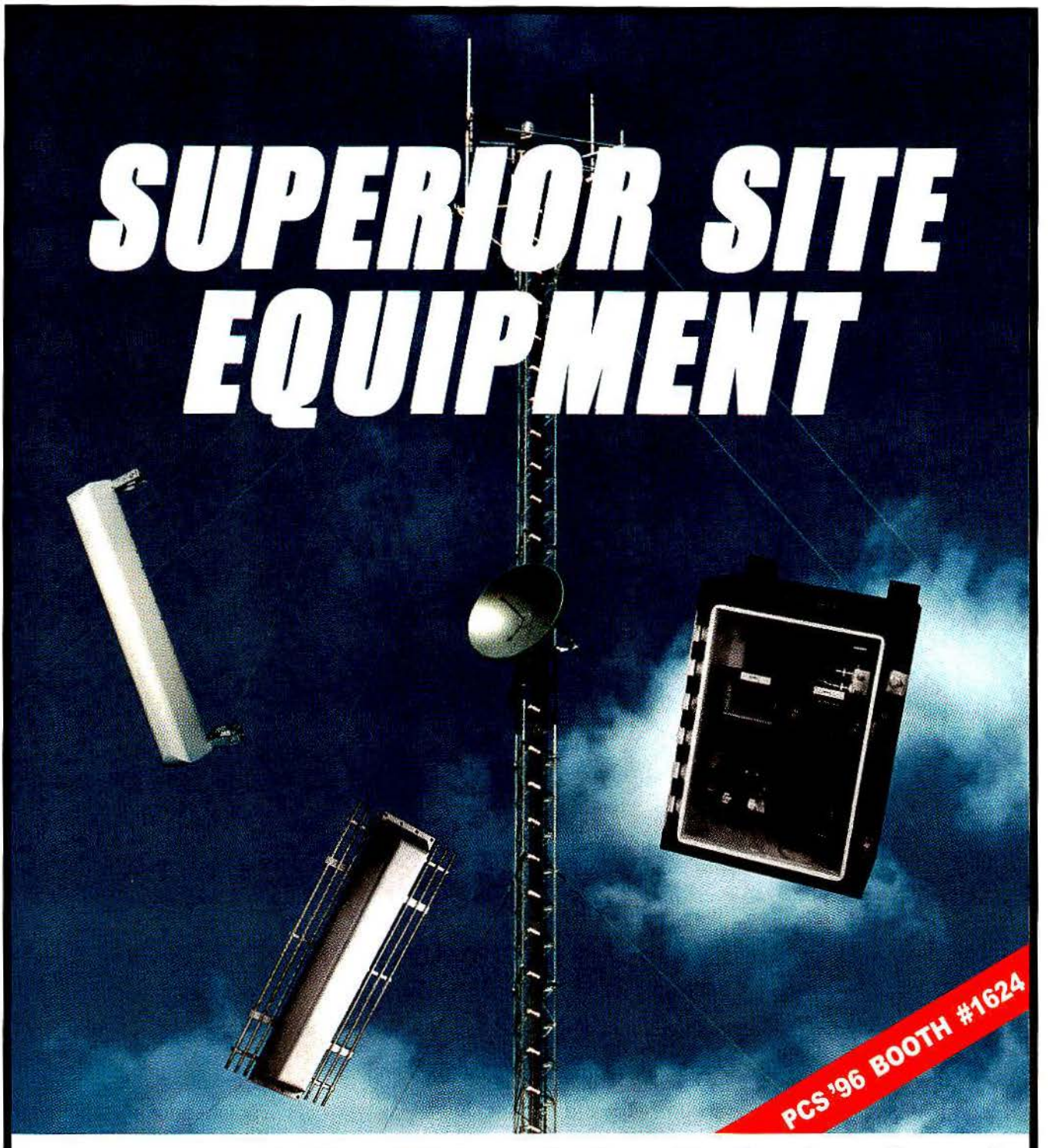
TALK-AROUND the industry is that the radio's exceptional audio quality and backlit 7-character alpha-numeric LCD are answering this GROUP's needs. This 15 Watt mobile operates in both conventional and trunked SYSTEMS, and its optional DTMF control mic provides telephone interconnect capability, 8-number storage/recall and controls radio functions. Manufactured to meet MIL-STD 810 methods / procedures, it's CLEAR that this radio will perform with reliability for years.

SEND your trunking customers away satisfied... PHONE Maxon today: 1-800-821-7848, ext. 399.

maxon®

A World of Communications

Circle (31) on Fast Fact Card



Count on Hutton for antennas, cable, mounting hardware, grounding kits, lightning protection and power system equipment you need for your transmitter site buildouts.

When you call Hutton, you'll discover a large inventory of site equipment from quality manufacturers such as Decibel Products, a division of Allen Telecom Group. Decibel's line of antennas, cavities, combiners, duplexers, isolators and tower top amplifiers will meet your most demanding requirements. Plus, we provide FREE filter tuning with your order!

Get everything you need for your site buildouts on one order from one source. Call the Hutton branch closest to you for excellent service and fast delivery.

Remember, you can count on Hutton for superior site equipment!

DECIBEL PRODUCTS

DALLAS	ATLANTA	CHICAGO	DENVER	SEATTLE	CANADA	EXPORT
(214)239-0580	(770)729-9413	(815)744-6444	(303)820-2929	(206)483-8433	(416)255-6063	(214)239-0580
FAX239-5264	FAX729-9567	FAX 800-284-4934	FAX820-2809	FAX485-5548	FAX255-9179	FAX239-5264
800-442-3811	800-741-3811	800-435-9313	800-726-6245	800-426-2964	800-265-8685	(95)800-866-3811

HUTTON

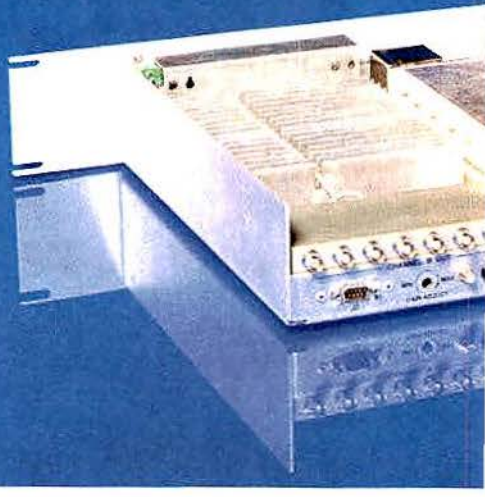
Circle (32) on Fast Fact Card

806 824 890 1645
SMR CELLULAR PAGING MOBILE
894 930

NARDA PRODUCTS MAKE THE

HYBRID Tx COMBINERS
with Precision CellGuard™ Power Monitoring

For Demanding AMPS, TDMA, and CDMA – High Performance, Low Noise
RECEIVER MULTICOUPLERS



PLUS Off-the-Shelf, One-Day Shipment of Critically Needed Compon

Type N High Power Directional Couplers for Tx and CDPD Requirements 25-500W CW Cellula

Electromechanical Switches for Cellular and PCS Rx Power Dividers and Tx Hybrids

Reflectometer Couplers 7/16 DIN High Power Directional Couplers for Tx and CDPD R

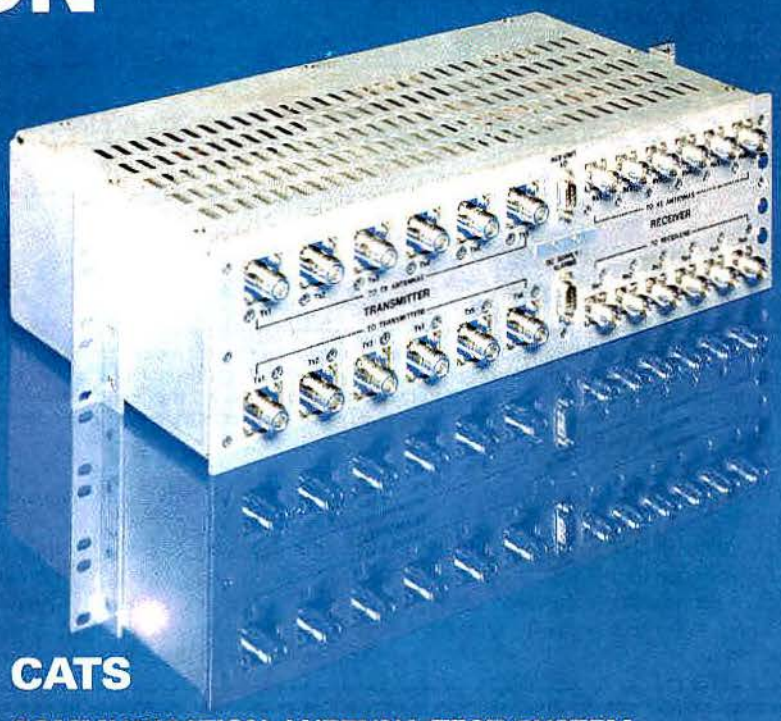
AND Immediate Technical Support

Call 516 231-1700 To discuss assemblies, speak with Patricia Stancati, ext. 233.

or write: 435 Moreland Road, Hauppauge, NY 11788
For a FaxBack® Catalog Order Form, call 1-800-4NARDANY (462-7326) and request Document #111(

ATELLITE 1850 1660 PCS 1990

CONNECTION



CATS

COMMUNICATION ANTENNA TEST SYSTEM

The Complete Solution
to Cell Site Antenna Monitoring
and Power Measurement

nts

x Power Combiners/Dividers

Medium and High Power Attenuators

Detectors

High Power Terminations

Receiver Couplers

uirements

LOCKHEED MARTIN

Circle (33) on Fast Fact Card

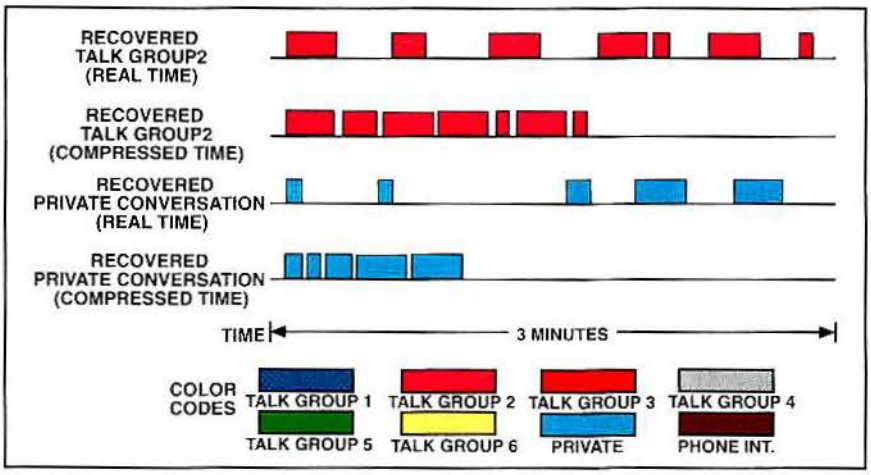


Figure 4. The system's two playback modes include the *real-time mode*, which plays individual transmissions in sequence with the original interval between transmissions, and the *compressed-time mode*, which plays individual transmissions in sequence with an interval of 1–2 seconds between transmissions—a great convenience when a series of transmissions occurred over a 10-to-15-minute period.

continued from page 40

limitation, a hard disk drive was incorporated as a large buffer to:

□ buffer the incoming digitized audio until enough is stored to justify starting the tape drive.

□ make possible simultaneous recording and playback.

It is not necessary to use a separate device for playback. The simultaneous record-and-playback capability permits unattended operation and remote playback.

The breakthrough that makes it possible to record the radio system for more than 24 hours on a 4GB or 5GB tape is the use of voice compression algorithms and DSPs.

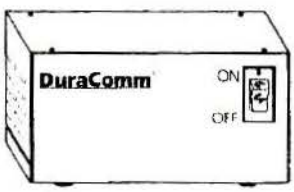
Even so, the problem is more complex than finding a needle in a haystack. You have to find a series of needles in a *needlestack*. You must label and file the needles in an organized way when you store them and create a directory and an index for finding the specific needles you want.

How it works

The logging recorder has a digitizer and compressor operating continuously for each RF channel, outputing one-second packets of digitized audio. During periods with no activity on the trunked system—intervals with no active channel grants—these packets are discarded. When the trunking control channel issues a channel grant, the recorder generates a header that contains the date, time, RF channel, talk group and unit ID. The logging recorder's main processor commands the DSP to save the packet and to append the header. The main processor then writes the completed packet to the hard disk and writes an index record in two locations. When a "save set" of about 50,000 channel-second voice packets

New! 22 Amp Desktop Supply

- Auto Reset
- Super Quiet
- 6" x 5.5" x 3.5"
- Less than 3 lbs.
- ESD Safeguard

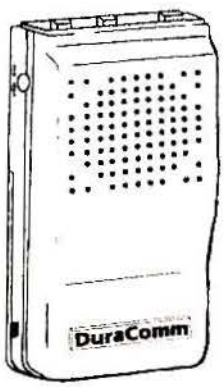


- 110/220 Switchable
- Thermo Cooling Fan
- AC/DC Line Filtering
- Illuminated Power Switch
- MOV Line Input Protection
- Overvolt/Current Protection
- 22 Amps Continuous Output

7, 11, 15 Amp Models Also Available
All Continuous Rated

DuraComm/TPS Power Supplies
Kansas City, Mo.
Or contact your Communications Distributor

Voice Paging & Scanning Monitor



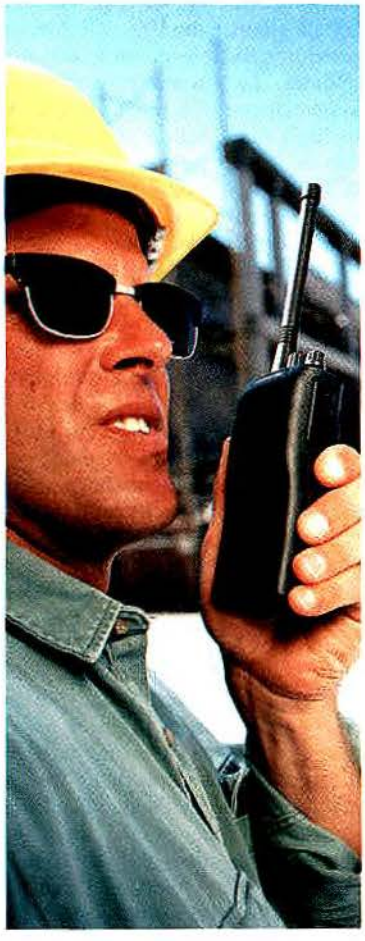
- ☑ 2 Channel with Monitor Scan
- ☑ User Selectable Priority Program up to 3 Individual Addresses on Each Channel
- No Reeds - Major 2-Tone Formats- PC Programmable
- ☑ Decode on Both Channels - Auto or Manual Reset
- ☑ Vibrator Option with Message Alert - Low Battery Alert
- ☑ AA Cell or Nickel Cadmium Packs - Charger/Amplifiers

The New Voice in 2-Tone Paging

DuraComm Corporation
Call Toll Free 1-800-467-6741
Fax 816-741-7499

Circle (34) on Fast Fact Card

Built To Perform.



RUGGED, COMPACT RADIOS WITH THE LOUD, CLEAR AUDIO AND EASY USE YOU NEED FOR JOB SITE COMMUNICATIONS.

Kenwood designed the tough TK-260/360 portables to be simple to operate and lightweight. The durability of these new four-channel, VHF/UHF handhelds is enhanced by long battery life and unique features for the price class.

The new TK-762K/862K mobiles are only 5 1/2" wide to fit in most vehicles. These heavy-duty two-channel mobiles have a bright display and offer horn alert and public address.

Kenwood engineered these affordable radios for solid performance, with strong, crisp audio, simple controls and a complete range of heavy duty accessories.

Call Kenwood for high quality, easy-to-use radios at the right price.

Circle (35) on Fast Fact Card

KENWOOD

ALWAYS COMES THROUGH

ISO 9002

KENWOOD 50th ANNIVERSARY

KENWOOD COMMUNICATIONS CORPORATION • FAX (310) 761-8246 • http://www.kenwood.net

CALL 1-800-950-5005

(about 50MB) is stored on the hard disk, the file is closed, and a new "save set" is opened. The processor then transfers the closed "save set" to tape for permanent storage. Depending on capacity, a number of "save sets" are retained on the hard disk until space is needed. When space is needed for record or playback, the oldest "save set" is erased, and a new "save set" takes its place.

The multitasking computer can record, play back and transfer voice packets among the DSPs, disk drives and tape drives and still have time to drive a simple video display. Even so, the advantages of this technology would be limited if the system were difficult to use. To speed the training and to minimize the complexity, *two* computers are used. One runs the *recorder*, and another serves the *people* using the system. The "people server" is a Windows-based PC that provides local control, a local area network (LAN) interface or modem access to the recording system.

The people server's Windows program has an attractive, easy-to-use search capability that can recover radio conversations by talk group, radio ID or RF channel while providing system control and operating updates. To minimize search time, the system requests a time-and-date window to limit the extent of the search. If the conversation sought remains on the hard disk and if the time window is not too large, search results and playback usually are available in less than 30 seconds.

The people server provides three important displays. The primary screen, shown in Figure 2 on page 38, provides system status information including *RF channel activity* and *tape status*. A mouse can be used with this screen to select "live" radio system monitoring by talk group, radio ID or RF channel.

Figure 3 on page 40 shows the *search screen* used to specify searches by talk group, individual ID or RF channel. Several options are available to control the date and time limits for the search. A smaller range results in faster searches.

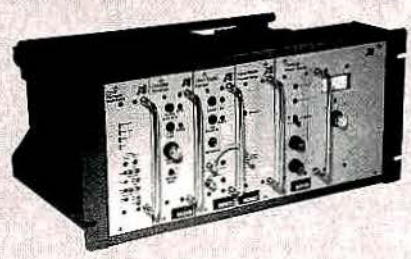
Playback audio can be delivered as local analog audio, remote analog audio (via phone) or as a digital sound file with the .WAV extension for playback on a multimedia-equipped PC. Figure 4 on page 44 illustrates the two playback modes. The real-time mode plays individual transmissions in sequence with the original interval between transmissions. The compressed-time mode plays individual transmissions in sequence with an interval of 1–2 seconds between transmissions—a great convenience when a series of transmissions occurred over a 10-to-15-minute period.

Playback security can be provided by both password and hardware if desired. Physical and performance security can be provided by redundancy.

One frequently asked question is "What happens if the desired 'save set' has been transferred to the tape and erased from the hard disk?" The system checks its directory for the tape volume where the "save set" is stored. If the tape is still on the machine, the oldest "save set" on the hard disk is erased, the desired "save set" is copied from the tape back to the hard disk, and the desired conversation is played. If the tape has been removed, a request will be displayed to load the needed tape volume. Another optional capability is to use a "carousel" or "juke box" system available in several sizes with as many as 100 tapes. With the carousel or juke box, the system automatically loads the needed tape, if it is available.

Special pricing on complete Tait 800MHz repeater packages.

Now JUST $3,995!



Only 8¾" high

Includes 19" rack frame, T-800 Series transmitter, 90 Watt PA, receiver, speaker, power supply and hand microphone. Modules mounted vertically for maximum convective airflow. Manufactured to international ISO9001 Quality Control Standards. 2 year warranty.

For complete details, call 1(800)222-1255
Internet home page http://www.taitusa.com

Tait Electronics – USA, Inc.

T800

Circle (36) on Fast Fact Card

The ULTIMATE PROTECTION...

NOBODY...but NOBODY beats the quality and workmanship of LEATHERSMITH's cases for two-way radio equipment.

LEATHERSMITH's specially-developed, steer hide leather cases are expertly designed by Pennsylvania craftsmen.

LEATHERSMITH's cases feature durable, rust-proof nickle-plated snaps and fasteners. Quick disconnect swivels are optional on all models in polished steel and sturdy molded nylon.

Your choice of covers is included in our low,low prices.

"Delivered on time ALL the time!"
Call TODAY for your FREE information pack
Toll-Free 1-800-233-0440 Fax 717-933-5653

Rich, full-grained leather cases for the latest models in stock now!

LOGO IMPRINTS IN CHOICE OF COLORS

The Right Choice

LEATHERSMITH

417 Frystown Rd.
Myerstown, PA 17067

Circle (37) on Fast Fact Card

We're Exploding with Possibilities!

1000's of installations • fast cycle times • super customer service

To address the explosive wireless communications marketplace, Valmont and Microflect have combined forces to guarantee our customers top quality products and full service. The Valmont/ Microflect team can offer the best selection of monopoles, lattice towers and wireless components, as well as construction services anywhere in the world.

As a leader in the wireless industry, we have the customer service organization and the multiplant manufacturing capacities across the country so that we can serve our customers anywhere, any time. We have also developed a new automated engineering design, drawing, and manufacturing system, which coupled with new systems for processing quotations and orders, means faster service at competitive prices.

Whatever your needs for towers, monopoles, components, or construction services, please call or fax today.

Microflect

1-800-547-2151 ex. 957
fax (503) 363-4613

VALMONT

3575 25th Street SE • P.O. Box 12985 • Salem, OR 97309-0985

See us at PCS '96, Booth #774.

Circle (38) on Fast Fact Card

Tracing foreign interference in the cellular band

Almost every interference problem can be solved, but first you must identify its source. Observations made with test equipment and radio direction-finding are among techniques used by investigators.

By Joseph Darlington, P.E.

Cellular telephone service providers deal with radio frequency interference problems on a daily basis. A sudden increase in noise, crosstalk or dropped calls in one cell normally causes cellular engineers to assume that there is a problem with co-channel or adjacent-channel interference from another cellular base station or a mobile subscriber unit in the network. Do not forget, though, that the radio spectrum also is occupied by broadcast, paging, specialized mobile radio (SMR) and other transmitters, any of which can introduce harmful interference into the cellular band.

Foreign interference (that which is caused by non-cellular radio transmitters) can occur anywhere, but it happens more frequently where cell sites are co-located with other transmitters. It has been one of the trickiest problems to solve, simply because methods of identifying the interferers are not well-established among cellular system providers. Actually, the task is easier than you might think. You can track down just about any source of foreign interference, not just in the cellular band, but for other radio services as well, as long as you have patience, persistence and a spectrum analyzer.

Gather information

Gathering information is the first and most important step in solving an interference problem. Find out the symptoms: for example, noise in the audio path or dropped calls that cannot be traced to hardware failures or cellular frequency reuse. Determine whether the problem occurs within a large geographical area or whether it is limited to a particular cell site's coverage area. Determine whether the affected cell sites are co-located with other transmitters. Also, find out which channels are affected by the problem and which operating band is affected—the mobile transmit band or the base station transmit band.

With the necessary background information in hand, visit an affected site for a first-hand look with a spectrum analyzer. Where in the spectrum should you start to look? Unless you have prior information that indicates otherwise, start in the mobile band. Interference is much more likely to be a problem in the mobile band where the interferer easily competes with and overpowers the relatively weak signals (typically 0.6W) from cellular subscriber units.

Sample what the cell-site transceivers are seeing by connecting the spectrum analyzer to the cell-site receive multicoupler. Set the spectrum analyzer to display the entire mobile band and adjust the resolution bandwidth to about 3kHz. First, observe the noise floor. Does it rise and fall as you watch? Is it reasonably flat, or is it higher at either band edge? Noise floor irregularities may indicate faulty cell-site hardware or an interferer close to the receive antenna.

As the next step, perform an over-the-air test, both inside the cell site and at a reasonable distance from the cell-site antennas. Connect a passive, portable antenna to the spectrum analyzer and view the affected band. Compare this unfiltered and unamplified view with the one seen through the cell-site receive multicoupler. An over-the-air test often reveals a distinct interfering signal, whereas the view from the receive multicoupler may show intermodulation or broadband noise.

For example, when our company received customer complaints of loud

Photo 1. Patience is required when comparing an interferer with legitimate signals elsewhere in the spectrum.

Darlington works in the System Planning and Performance Group at AirTouch Cellular, Irvine, CA.

To Secure Your Future in NPCS Paging, Depend on Our Past.

First with voice integrated into paging switch. First nation-wide TNPP network. First with 2400 POCSAG. First ERMES system. First high speed FLEX™ system. First GPS synchronized system. First and only fully DSP based exciter.

If you are in the wireless messaging industry, you know how important it is to evolve with technology. That is why Glenayre invites you to put our history of success to work for your future. Throughout the years, we have consistently delivered the infrastructure developments needed to advance your business.

Industry achievements are to be expected from a proficient team that has remained focused on the advancements of one business for over twenty years. To secure your future in advanced messaging, rely on our history of successful products — paging switches, transmitters, transmitter control systems and receivers.

Glenayre®

WIRELESS MESSAGING GROUP

For more information contact: Glenayre: Dept. COM-44, 5935 Carnegie Blvd., Charlotte, N.C. U.S.A. 28209
U.S.A. 800-543-2382, International +1 360-332-1302, FAX +1 360-332-1403
Visit us on the Internet at http://www.glenayre.com.

Glenayre engineering, manufacturing and customer service are registered to ISO 9001.

FLEX is a trademark of Motorola, Inc.

Circle (39) on Fast Fact Card

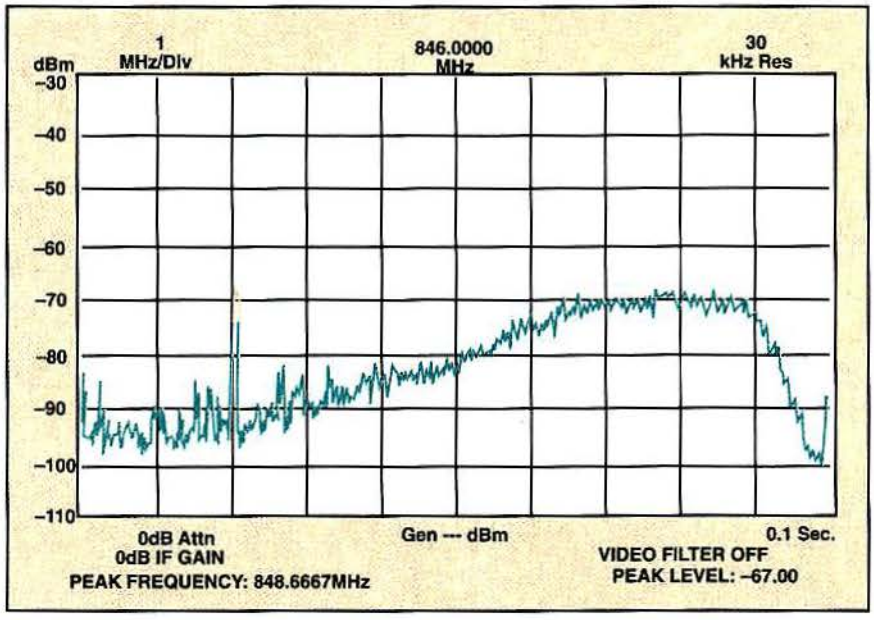


Figure 1. Out-of-band emissions from an SMR transmitter operating in the 851MHz–869MHz band created this high-amplitude noise in the cellular mobile transmit band. (A full view of this problem is prevented by the cell-site preselection filter.)

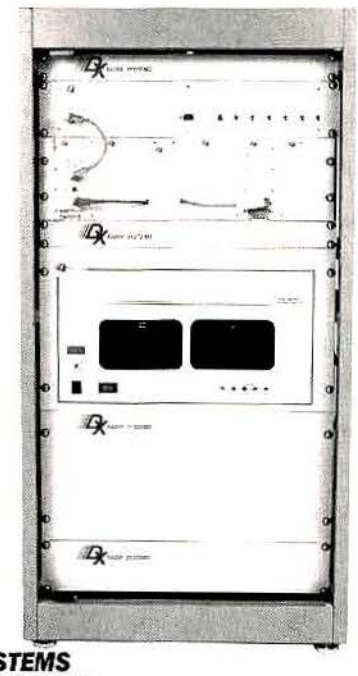
background noise in calls made near a particular cell site, our first step was to view the affected band through the cell-site receive multicoupler. No distinct interfering signals were observed, but the noise floor could be seen spontaneously rising above −75dBm, then falling to a normal level. Later, an over-the-air test performed about 100 feet from the antenna tower made the problem evident. An odd-looking spurious emission was being produced by a co-located SMR base station transmitter, and was being radiated from its antenna on a shared tower. (See Figure 1 at the left.) This spur, being radiated close to our receive antennas, had been overdriving the cell-site preamplifiers and causing strong receiver intermodulation. The problem might have never been identified without the over-the-air test.

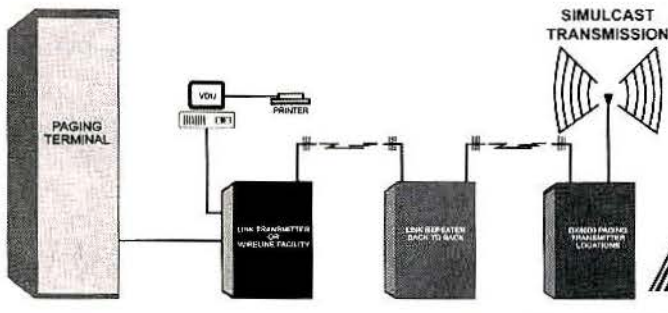
Some engineers do not like to perform the over-the-air test, citing the need for greater antenna height and for increased receive sensitivity provided by the cell-site preamplifier. My advice is to first test for strong interferers before looking for the weak ones. If you suspect the interferer is lurking in the "grass" near the bottom of the spectral display, decrease the resolution bandwidth on the spectrum analyzer. This will lower the displayed average noise level and expose any weak signals. To provide a height advantage for your antenna, use an elevated-feed antenna mounted on an extendible pole. Any

THE DX 6000 IS A TOUGH COMPETITOR KNOWN AROUND THE WORLD

DX 6000 PAGING TRANSMITTER

- ★ Available for VHF, UHF, 900 MHz.
- ★ Power levels to 500 watts on VHF & 300 UHF, 150 watts on 900 MHz.
- ★ Compatible with virtually all Paging Formats.
- ★ Smart Paging Terminal is Micro processor controlled.
- ★ High stability .02 ppm standard .002 options available.
- ★ Modular design.





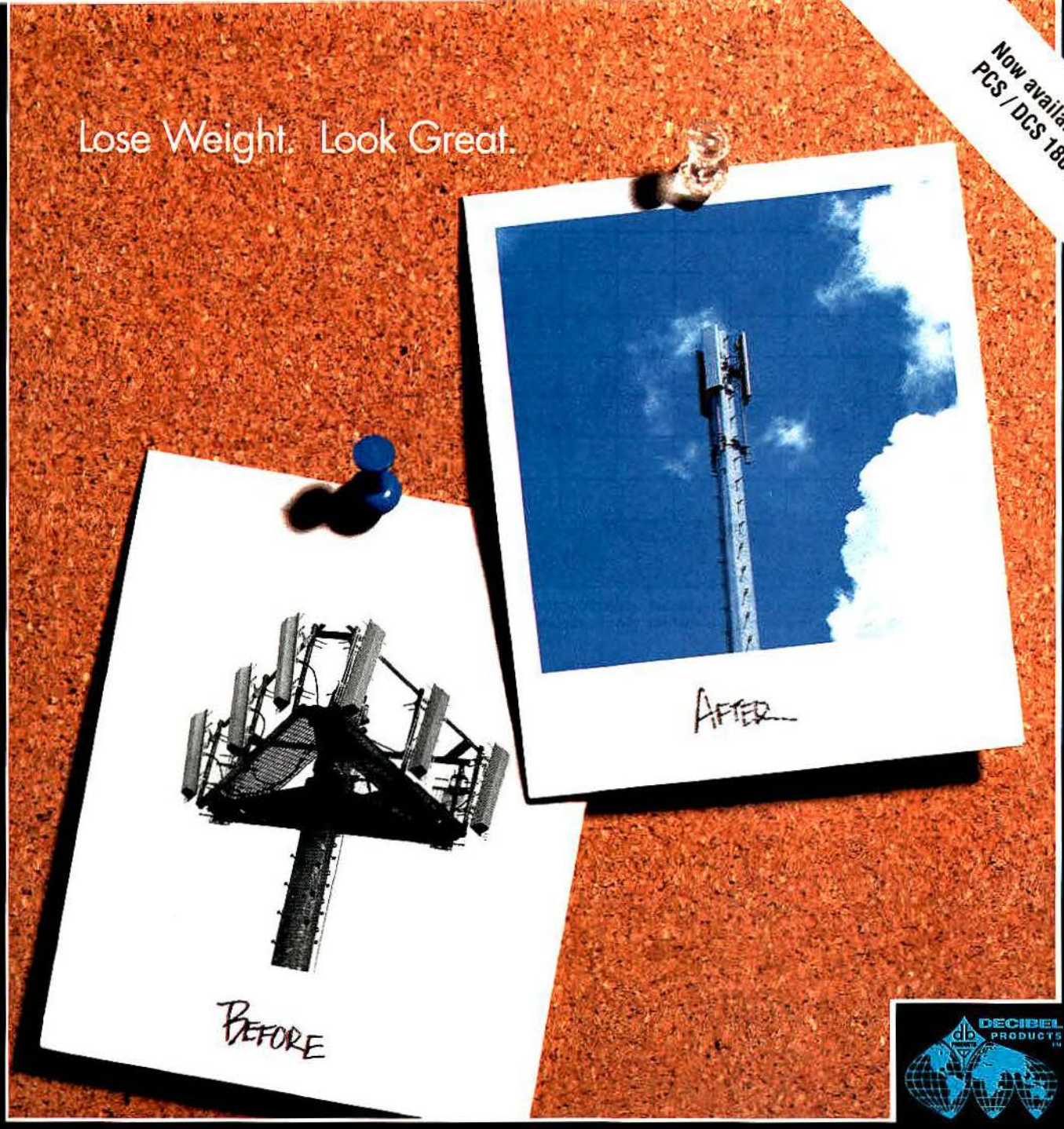
DX RADIO SYSTEMS
A DIVISION OF DX COMMUNICATIONS, INC

3370 San Fernando Rd, #206 / Los Angeles, CA 90065-1417 / (213) 257-0800 / (800) 447-6937 / (800) HI POWER / FAX (213) 254-3210

Circle (40) on Fast Fact Card

Lose Weight. Look Great.

Now available in PCS / DCS 1800.



DECIBEL PRODUCTS

Imagine One Antenna Per Cell Site Sector, Instead Of Three.

Don't let a massive exterior detract from real attributes. Strong, clear signals are what matters to your customers. Thanks to Decibel Products' new trimmer configuration, your customers will recognize your expanded performance, not your expansive girth.

Diversity Master™, our DB850 series panel antenna, uses a dual Rx polarization technique that actually boosts performance and keeps portable phone batteries working longer. In fact, exhaustive tests average a 1.6 dB improvement for hand-held phones at cell sites that use Diversity Master. As a result, customers talk longer, and you keep revenue rolling in. And you can wrap three antennas around a monopole for a sleek, new look.

Call Decibel Products today to learn more about the Diversity Master family of combination Tx/dual polarization Rx antennas. You'll look great.

NQA ISO9001

The Decibel Products Division and all other divisions of ATC are in compliance with ISO 9001 standards.

ALLEN TELECOM GROUP
DECIBEL PRODUCTS DIVISION

P.O. Box 569610
Dallas, Texas 75356-9610
Order Hotline 1-800-676-5342
Order FAX 1-800-229-4706
214-631-0310
FAX 214-631-4706

Your Wireless Connection.™

Visit us at PCS '96, Booth #1246.

Circle (41) on Fast Fact Card

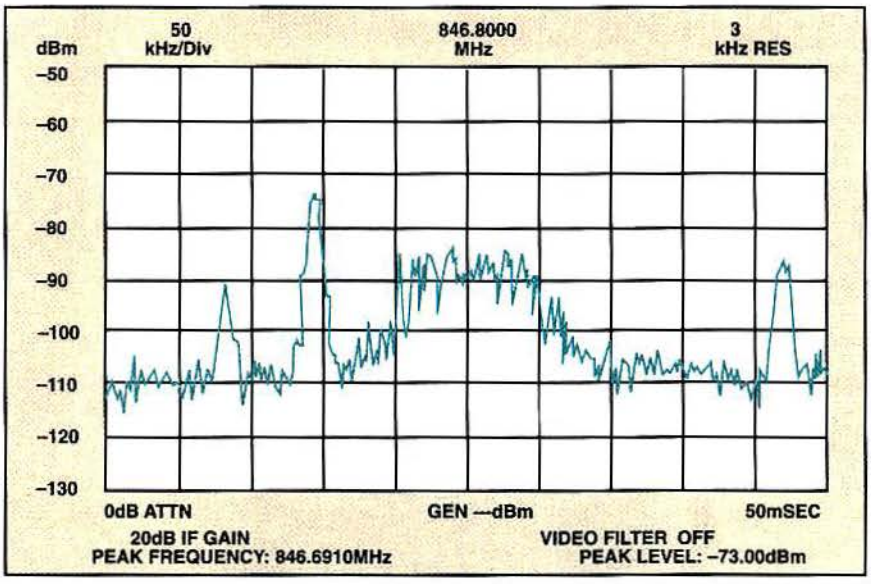


Figure 2. A spurious emission from an FM broadcast transmitter (center of screen) is distinguished by its wide bandwidth. Legitimate signals from cellular mobile subscribers are seen on either side.

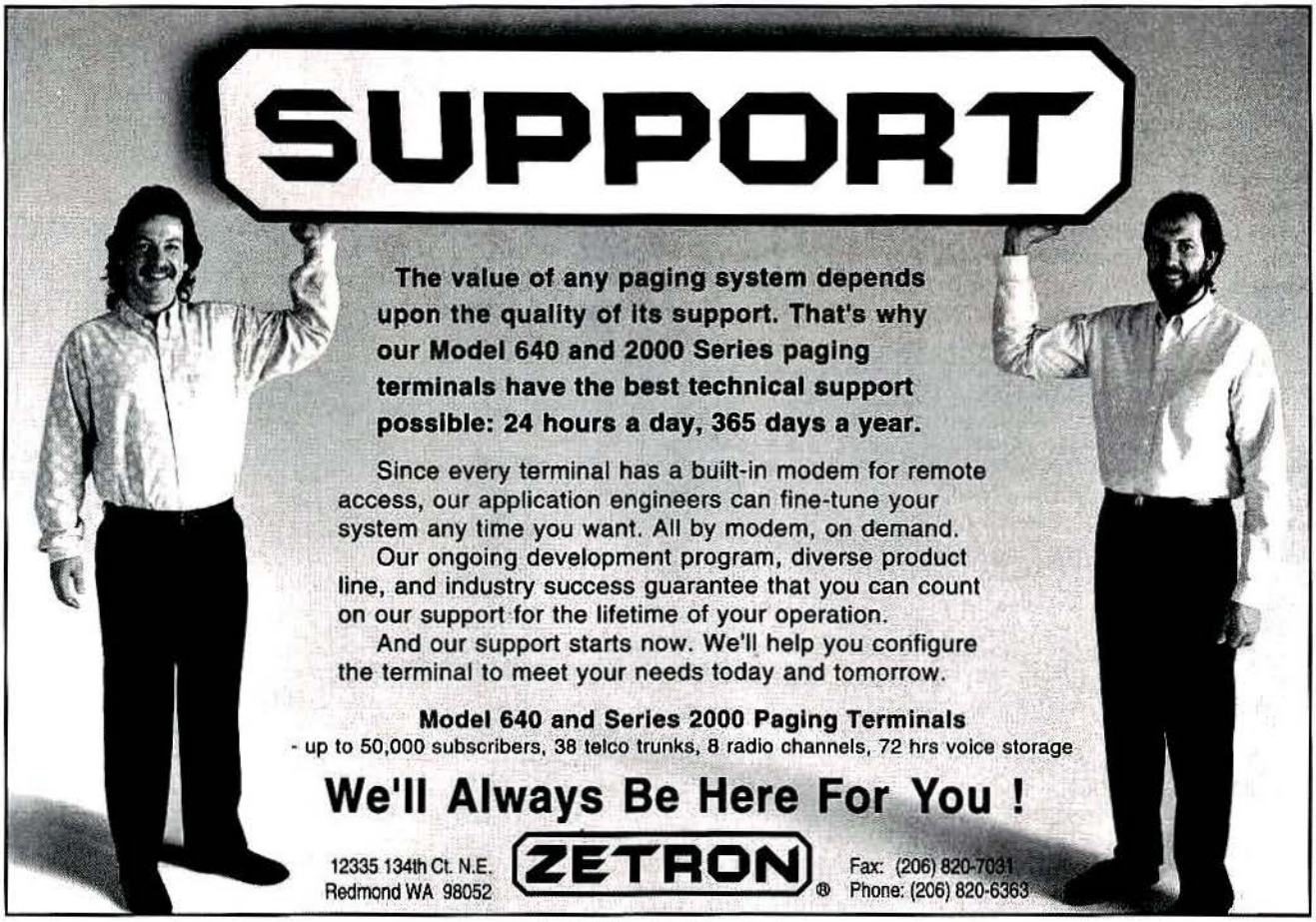
way you work it, perform the over-the-air test. It is critical.

Look and listen

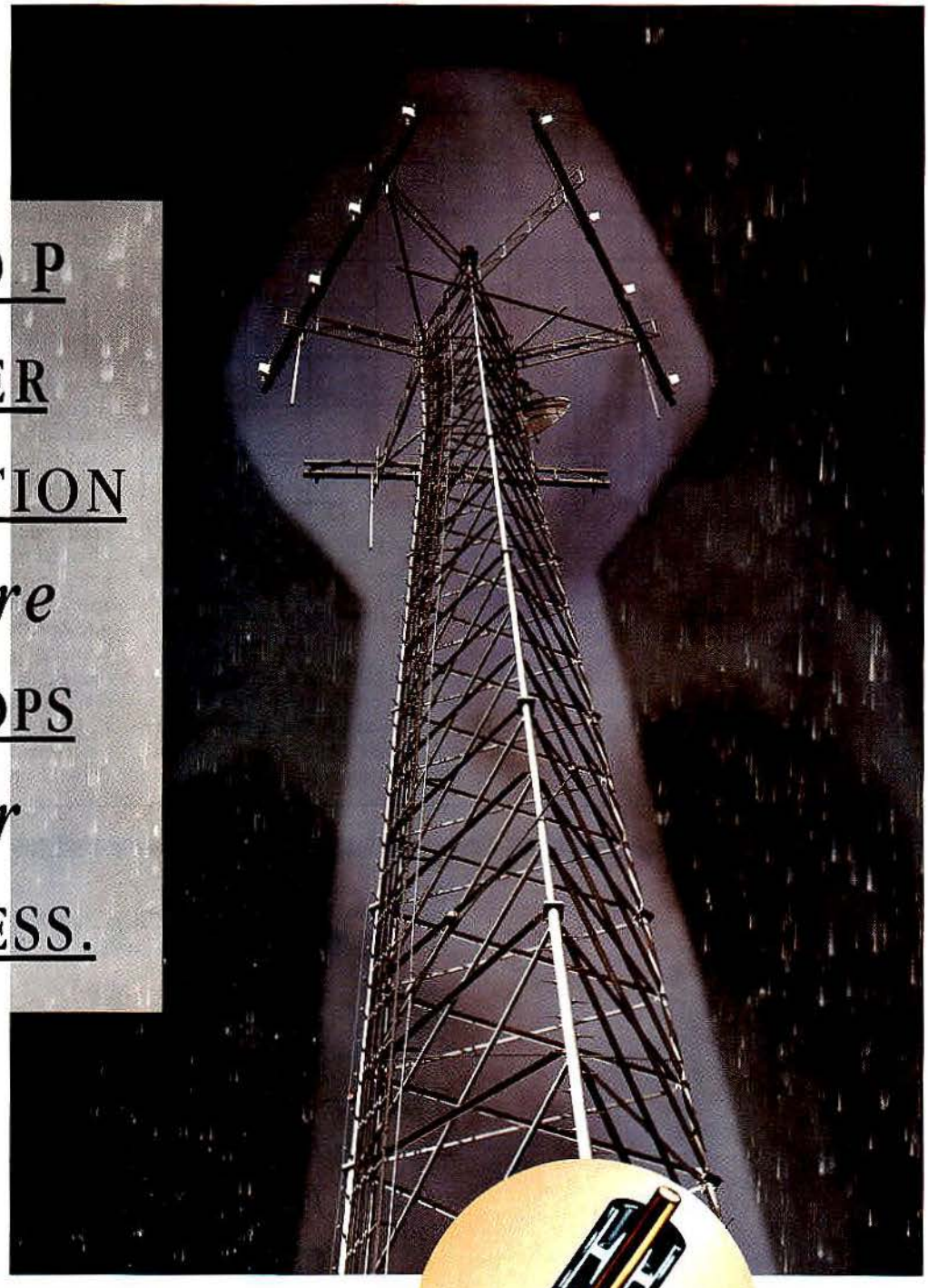
Once you have observed a potential interfering signal, take a good, close look. Every type of radio emission has unique characteristics and, after some observation, you often can tell whether a signal is legitimate or whether it does not belong in the band. (See Photo 1 on page 48.) For example, Advanced Mobile Phone System (AMPS) cellular signals, as seen on a spectral display, vary in amplitude, but always fit within their 30kHz assigned bandwidth. Also, the AMPS signal's transmission pattern is such that it normally occupies the same channel for a period of 30 seconds to several minutes. By comparison, a signal that pops up and down quickly on the same center frequency more likely originates from a push-to-talk type transmitter or a paging transmitter. A signal that stays up constantly or that occupies a wide band probably originates from a broadcast station. (See Figure 2 at the left.)

If you suspect that a signal is a foreign interferer, attempt to demodulate the signal as AM, FM and single-sideband (SSB) ... and then listen. A surprisingly large percentage of interferers carry clean, uncluttered baseband information that is useful in identifying the type of station. Note whether the baseband signal is intelligible as voice or as digital signaling. Also, listen for the broadcast of station call letters, which may be transmitted in either voice or Morse code.

One of the trickier problems was an



Circle (42) on Fast Fact Card



STOP WATER MIGRATION *before* IT STOPS *your* BUSINESS.

When you install AirCell® coaxial cable, you can rest easy. Our non-pressurized, air-dielectric design provides unparalleled protection against water migration damage. In fact, we'll back it up with the industry's best warranty—15 years including cable and installation. AirCell cable also delivers superior electrical performance, combining low loss with the industry's highest velocity of propagation. The best protection. The best performance. It all adds up to the absolute best value for your money. To find out more, just call us. Tel: 1-800-874-5649 or 601-932-4461, Fax: 601-939-6637 or http://www.trilogycoax.com.

ISO 9001 REGISTERED

Hermetically-sealed, fully-bonded chambers prevent water migration.

Trilogy COMMUNICATIONS INC.

AirCell is a registered trademark of Trilogy Communications, Inc

Circle (43) on Fast Fact Card

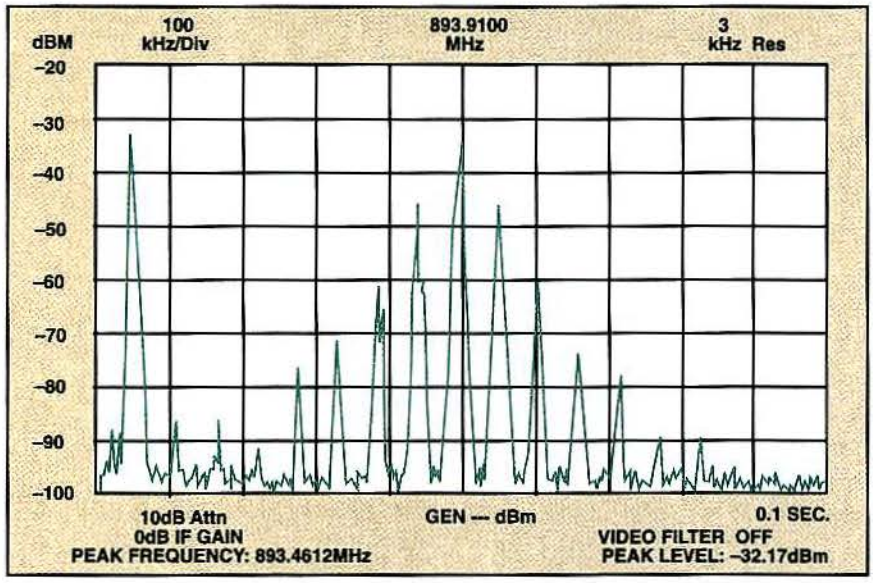
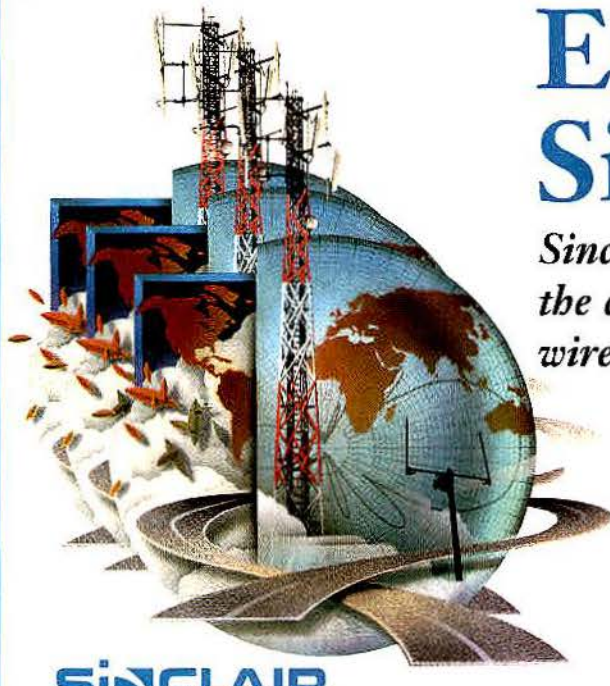


Figure 3. Not all 'foreign' interferers are foreign. A transceiver in our own cell site generated spurious sidebands along with its legitimate signal, seen in the center of the screen. A signal from a normal transceiver appears at the far left.

interferer that, on the spectral display, looked much like an AMPS signal. Although it was not centered on an AMPS channel, the signal was frequency-modulated with voice traffic that sounded like a cellular call. The transmission pattern also was consistent with a cellular call. The problem became apparent when two other signals on the spectral display were observed to pop up and down in unison with the targeted interferer. Tuning quickly among the three signals and demodulating them revealed that they all carried the same voice traffic. The interferer was found to be one of several strong spurious emissions generated along with a legitimate signal from our own cell site. (See Figure 3 at the left.) Although this interferer was not exactly "foreign," it definitely was out of the ordinary, and it never would have been identified using conventional methods of cellular testing.

Direction-finding

Sometimes observing interferers from a distance is not enough, and you may need to use one of the oldest troubleshooting methods, radio direction-finding. The art of radio direction-finding has been practiced for years by radio amateurs who often participate in organized transmitter-hunting contests, or "T-hunts." Modern, specialized direction-finding gear uses microprocessor control and electrically scanned antenna arrays. In most cases, though, using a hand-held directional antenna, such as a yagi, in conjunction with a signal strength meter or spectrum analyzer can bring successful results. (See Photo 2 on page 56.)



Engineering Site Solutions

Sinclair Technologies has been providing the cellular industry with state-of-the-art wireless products for over 45 years

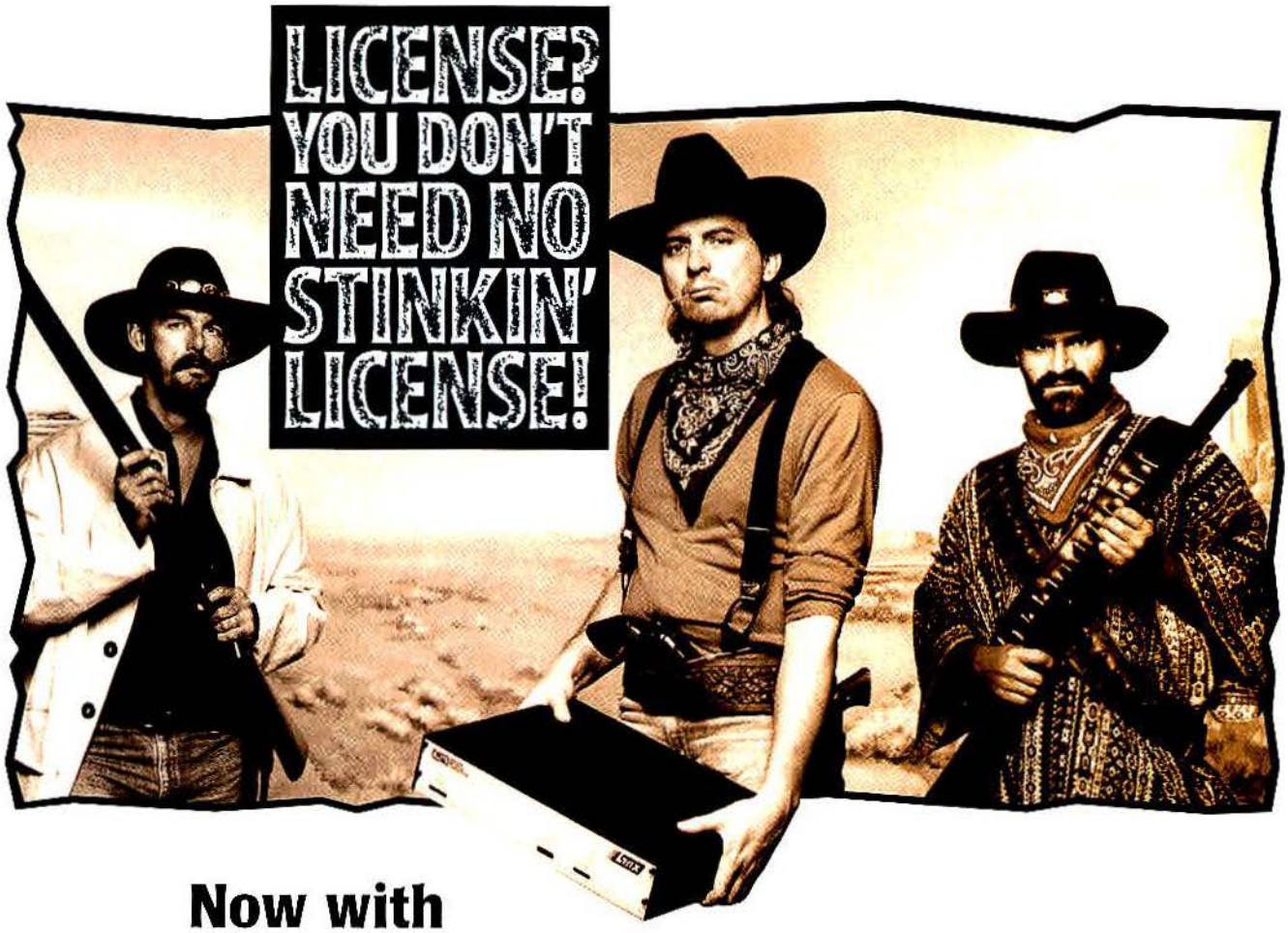
- Cellular
- Trunking
- PCS/PCN
- NPCS
- Paging

Come see our products at the PCS show booth #1359

SINCLAIR

Sinclair Technologies Inc., 85 Mary Street, Aurora, Ontario, Canada L4G 6X5 Tel: (800) 263-3275 Fax: (905) 727-0861
55 Oriskany Drive, Tonawanda, New York 14150, U.S.A. Tel: (800) 288-2763 Fax: (716) 874-4007
Sinclair Technologies Ltd., William James House, Cowley Road, Cambridge CB4-4WX, U.K.
Tel: +44 (0) 1223 42 03 03 Fax: +44 (0) 1223 42 06 06
http://www.sinctech.com

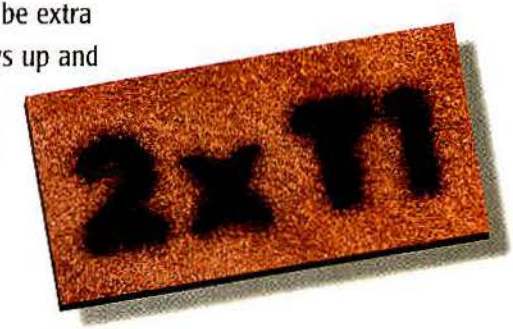
Circle (44) on Fast Fact Card



Now with double the capacity.

LYNX from Western Multiplex. With spread spectrum technology there's no more cooling your heels waiting for a frequency. You're ready to hit the trail – instantly.

It'll keep you out of trouble. We designed *LYNX* to be extra rugged. So once it's up and running, it darn well stays up and running. Rain and snow can't touch the dependable 2.4 or 5.8 GHz band it uses. And its jamming margin fends off interference from other users. All of which adds up to great transmission reliability, so you stay riding along smoothly.



Going digital? Need to expand? To stretch your network out into brand-new territory, just grab ahold of a *LYNX*. Use it to add full T1 (or E1 internationally) digital capability to your existing analog system. Or take advantage of our generous 40-mile range to connect up new geographic locations.

Give us a holler. Find out how to rustle yourself up a *LYNX*. Call us today at 415-592-8832.

***LYNX* from Western Multiplex.**
No wires, no waiting, no problem.

WESTERN MULTIPLEX CORPORATION

© 1995 Western Multiplex Corporation. 300 Harbor Blvd., Belmont, CA 94002. All rights reserved. Fax: (415) 592-4249

To start, connect a directional antenna to the input port of your measuring device. For a spectrum analyzer with a digitizing display, speed up the sweep by widening the resolution bandwidth and narrowing the scan bandwidth just enough to see the full width of the signal. Signal strength meters or receivers equipped with a signal strength meter are even easier to use. When using a signal strength meter, be sure to narrow the filter bandwidth enough to reject any strong adjacent signals.

With the directional antenna mounted on a pole or even a broom handle, sweep the antenna through 360°, watching the spectral display or signal meter as you do so. Observe how the signal strength of the interferer rises and falls as the pole is rotated. Reflections or re-radiations on other antennas in the area may cause false readings, but as a rule, the strongest signal reading will consistently be seen on a single line of bearing.

Once a fix is found in azimuth, face the predominant direction of the interference source, move to your right or left, and repeat the process. Move closer to your target until you have a potential source of interference in view. Continue to move around your target and confirm your fixes in azimuth. Next, confirm your fix by sweeping the antenna up and down in elevation. This step is critical when the interferer is located high on a tower.

Photo 2. Direction-finding is a tried and true method of locating an interferer.

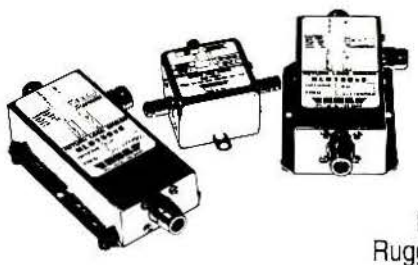
Keep in mind always that your target signal could be anywhere—even inside your cell site or inside your spectrum analyzer. Radio direction-finding is as useful in finding out that you have an equipment problem as it is in finding foreign interferers. If your efforts to direction-find do not yield a distinct line of bearing in azimuth and elevation, check your test equipment and cell site equipment.

Search and compare

The methods described above are effective in tracking down an interferer, but the most definitive method is to witness a simultaneous transmission from a legitimate transmitter licensed to operate elsewhere in the radio spectrum. The best way to do this is to monitor the affected cellular band while using a second spectrum analyzer to search the rest of the spectrum, one frequency block at a time. Searching for a legitimate signal somewhere in the spectrum can be like looking for a needle in a haystack, but the task can be simplified if you follow a few helpful hints.

First, use the information gained in the previous steps. If the transmission pattern or the demodulated baseband information consisted of "bursty" digital signaling,

VSWR BRIDGES & TEST CABLES

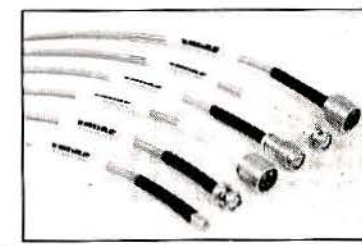


FEATURES:
5 watt power
High directivity
RF reflected port
Rugged construction

Using the EAGLE return loss bridge allows frequency domain reflectometry tests to be made easily and inexpensively. There is no need to spend thousands of dollars on a dedicated antenna tester. Simply use the EAGLE bridge with your present spectrum analyzer and tracking generator. This technique is described in our free application note. See offer below.

Price: $389.00 for a 1.0 GHz bridge.

FEATURES:
Low loss
Low Cost
Custom labels
Swept to 3.0 GHz
Rugged! 60 lb. pull
Excellent return loss



Are you frustrated with cable assemblies that break easily, are lossy at low microwave, or work intermittantly? Our bridge customers had the same problem. At EAGLE we now manufacture low-cost rugged test cables! Each one is tested on a vector network analyzer to 3.0 GHz. Our custom labeling makes cable ID a snap. Excellent return loss reduces disturbances to combiners and filters.

Price: $25.90 1-4 quantity with "N" connectors

Call for FREE application note: "Antenna and Feedline Measurements"

EAGLE

P.O. BOX 4010 ▼ SEDONA, AZ ▼ 86340 ▼ VOICE: (520) 204-2597 ▼ FAX: (520) 204-2568

Circle (46) on Fast Fact Card

IFR® SYSTEMS COM-120B, LIGHTNING FAST PERFORMANCE!

If you have been unsatisfied with the screen update rate and keyboard response time of digital service monitors, try the new COM-120B. The microprocessor and firmware are designed to provide maximum speed for update of operational screens and keyboard inputs. As a result, both spectrum analyzer and oscilloscope displays appear near real-time and keystroke buffering is virtually eliminated.

In addition, the COM-120B now offers a long list of standard features which allows you to perform most RF communications measurements with ease. Some of those features include:

- RF generator with CTCSS, 2-tone, DTMF and DCS signaling
- 1 kHz and variable frequency audio modulation sources
- 2 μV receiver
- Bar graph and digital meter presentation
- Digitized oscilloscope
- Digitized full scan spectrum analyzer with split screen mode
- PCMCIA Type II memory card

For more demanding test requirements, COM-120B has an extensive list of options which allow you to customize the instrument to your specific needs. Additional options include:

- Analog and digital signaling including POCSAG
- Tracking generator and return loss bridge
- CLEARCHANNEL LTR® trunking
- EDACS® trunking
- Applications software including EasyCom-FM©, EasySweep© and EasyScan©

If you'll be making a buying decision about a new service monitor or just want to see what lightning fast performance is all about, contact IFR Systems to schedule a demonstration of the new COM-120B. We believe you'll agree with us when we say the COM-120B is one of the most cost effective service monitors on the market today.

1-800-835-2352

ifr®

CRAFTED WITH PRIDE IN USA

IFR SYSTEMS, INC.
10200 West York Street
Wichita, Kansas 67215-8999/ U.S.A.
316-522-4981 / FAX 316-522-1360

CLEARCHANNEL LTR® is a registered trademark of E.F. JOHNSON CO. EDACS® is a registered trademark of Ericsson GE Mobile Communications Inc. © EasyCom-FM, EasySweep and EasyScan are copyrighted by IFR Systems, Inc.

UNCONDITIONAL REPEATER PERFORMANCE

Daniels Electronics radio components go to extremes worldwide to maintain vital signals. Repeatedly. Since 1950, Daniels has provided comprehensive design, development and testing for all its products, which are backed by registered quality assurance standards under ISO 9002. The components are modular for easy upgrading and maintenance, and flawless compatibility and crossbanding. So you can depend on Daniels Electronics. Repeatedly.

DANIELS ELECTRONICS LTD.
RADIO COMMUNICATION MANUFACTURER

Leading in quality, performance and endurance.

43 Erie Street, Victoria, B.C.,
CANADA V8V 1P8
Tel: (604) 382-8268
Toll free 1-800-664-4066
Fax: (604) 382-6139

Circle (48) on Fast Fact Card

	TV Broadcast	base sta. TX
806.0 MHz	Public Safety, Industrial, SMR, Land Transportation	mobile TX
824.0 MHz	CELLULAR	mobile TX
894.0 MHz	Air-Ground Phone	mobile TX
851.0 MHz	Public Safety, Industrial, SMR, Land Transportation	base sta. TX
869.0 MHz	CELLULAR	base sta. TX
894.0 MHz	Air-Ground Phone	base sta. TX
896.0 MHz	SMR, PCS, Mobile Data, Vehicle Location, Amateur Radio	mobile TX, some base station TX
928.0 MHz	Land Mobile, Fixed Microwave, Paging	base sta. TX
930.0 MHz	PCS	mobile TX
931.0 MHz	Land Mobile, Paging	base sta. TX
932.0 MHz	Fixed Microwave	low TX power
935.0 MHz	Mobile Data, SMR, Fixed Microwave	base sta. TX
940.0 MHz		

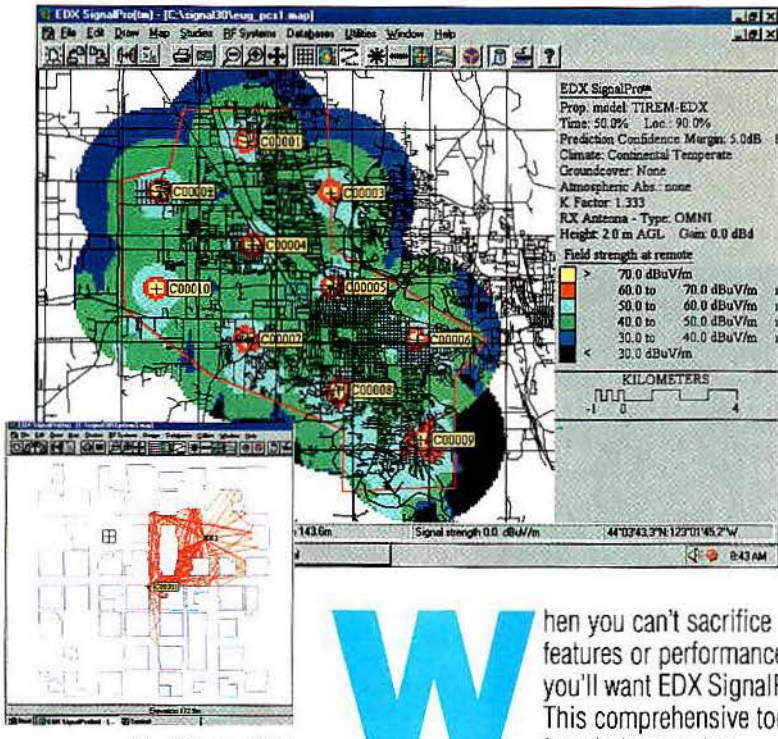
Figure 4. Familiarize yourself with the frequency assignments in the spectral vicinity of cellular. Sources of foreign interference are more likely to be high-output transmitters licensed to operate in the base station transmit bands.

begin the search in the 929MHz–930MHz one-way paging band. If the transmission pattern resembles that of a push-to-talk transmitter, search the land mobile base station transmit band between 851MHz and 869MHz. Continue to search upward and downward in frequency away from the cellular bands. Also, try dividing the frequency of the interferer by whole numbers, and tune to the resulting frequency to determine whether the interferer is a harmonic of some legitimate signal. Once you have found a signal that appears and disappears in unison with the interferer, attempt to demodulate it, and compare it to the spurious signal in your band. Your goal is to find an exact match.

Success with this simple comparison method relies on there being a one-to-one correspondence between the interferer and a legitimate signal, but what if the interfering signal comes as the result of transmitter intermodulation, i.e., a mix of two or more signals from different transmitters? Any number of combinations of transmit frequencies could result in an intermodulation product that would appear only when all transmitters involved are simultaneously keyed. Observing such an interferer in real time would be exceedingly difficult. The large test equipment manufacturers offer automated spectral monitoring systems to help in this work, but the problem of intermodulation remains complex.

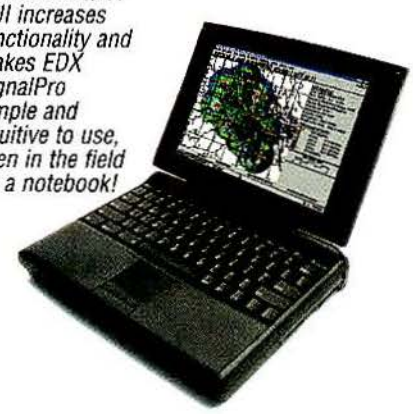
Although transmitter intermod poses a challenging problem, rarely are radiated intermodulation products strong enough to cause serious interference to cellular signals. If you do encounter such a problem in your system, keep in mind that, regardless of the mechanism by which the intermodulation was created, the responsible entity still is the licensee of the one transmitter actually radiating the interfering signal. Radio direction-

EDX SignalPro™:
When You Demand a Full-Featured System Planning Tool for Your PC.



The Microcell 3D Ray-Tracing Module features innovative propagation modeling capabilities that are not available anywhere else–at any price.

Windows 95/NT GUI increases functionality and makes EDX SignalPro simple and intuitive to use, even in the field on a notebook!



When you can't sacrifice features or performance, you'll want EDX SignalPro.™ This comprehensive tool for wireless system design takes PCs where they've never gone before.

Designed from the ground up to take advantage of 32-bit Windows® 95/NT, EDX SignalPro is a breakthrough software package that brings the features of workstation-based planning tools to your PC.

Unlike cellular-only planning tools, EDX SignalPro offers the most advanced propagation models available to predict performance for both area-wide and point-to-point link systems. The tool can be used for a vast assortment of one-way, two-way and wireless local loop systems operating in the 30 MHz to 40 GHz frequency range (up to 100 GHz with the optional Microcell 3D Ray-Tracing Module).

EDX SignalPro's standard features support complete mapping capabilities, including full access to terrain, groundcover, building, demographic, street and other map databases. It will also display scanned maps, aerial photos or other raster images.

The powerful capabilities of the standard EDX SignalPro package are enhanced with two specialized optional modules. With the PCS/Cellular System Design Module you can do system layout, frequency planning and performance analysis for AMPS, GSM and CDMA systems. The Microcell 3D Ray-Tracing Module offers leading-edge capabilities for indoor and outdoor digital system design using signal strength and time dispersion analysis.

EDX SignalPro for Windows 95/NT is the latest achievement in a long line of firsts from EDX Engineering–for more than 11 years a pioneer in the field of communication engineering software.

Contact us today for more information on EDX SignalPro.

PCS '96
Committed to the Wireless Vision
Sept. 19-21
San Francisco
Booth #2420

EDX Engineering
INCORPORATED

Tel: (541) 345-0019
Fax: (541) 345-8145

e-mail: info@edx.com
web: http://www.edx.com/

P.O. Box 1547
Eugene, Oregon 97440 USA

Circle (49) on Fast Fact Card

finding may be the best means of tracking down such an interferer and, at the very least, it will narrow the list of candidates capable of producing the mix.

One more hint is worth considering in searching the radio spectrum. You should become familiar with other radio services licensed in the UHF band, especially those in the spectral vicinity of cellular. (See Figure 4 on page 58.) For this purpose, obtain a copy of the FCC rules found in Title 47 of the Code of Federal Regulations. Part 2 of the FCC rules contains the Table of Frequency Allocations, an extremely valuable list for identifying potential interferers. Other parts give specific frequency assignments for the various radio services and outline permissible levels for out-of-band emissions. You can purchase a copy by calling the Order and Information Desk of the Government Printing Office at 202-512-1800.

Once you are confident that you have identified the source of the foreign interference, call the FCC National Call Center at 888-FCC-TALK to obtain a point of contact for the suspected interfering station. Although the FCC generally does not have the manpower to conduct research or to hunt interferers, it still maintains the database of licensed transmitters that will help you in your efforts. Do not be shy about asking the FCC for assistance.

"Do the basic legwork first," advises Mike Ridder at the FCC. "Investigate as much as you can on your own, and have the important information ready, specifically, the operating frequency and approximate coordinates of the interfering licensee. We will gladly provide licensing information if it exists."

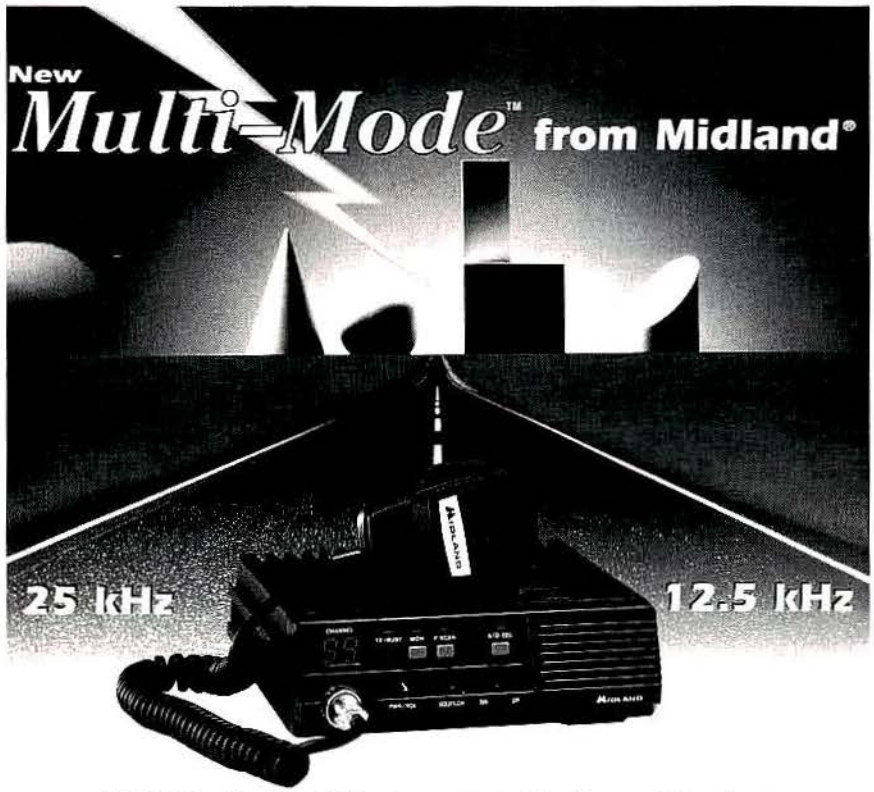
When you do contact the licensee of the suspected interfering station, be diplomatic. Identify yourself and your employer, and explain precisely why you believe that his transmitter is the cause of the problem. Be ready to describe the test methods that led you to this conclusion, and invite the licensee to an on-site demonstration of your test.

Almost every operator whom I have approached in these matters has been cooperative, professional and, in many cases, eager to resolve the problem. If, on the other hand, you encounter a system operator who is evasive, uncooperative or even unlicensed, then by all means inform the FCC, and be prepared to state your case and to present evidence. Bear in mind, though, that the law allows all transmitters to emit out-of-band emissions within specific limits, and even in cases of clear violations, the FCC generally prefers that the parties involved work out the problem among themselves.

The solution to the interference problem could come in the form of repairing faulty equipment; installing cavity filters, isolators or pre-selectors; repositioning antennas on shared towers; or in extreme cases, by re-channeling equipment. Almost every interference problem can be solved, once you have identified its source. The fact that so many different types of radio transmitters already share the spectrum and operate in a non-interfering manner should serve as an inspiration.

Tracking down and eliminating the source of foreign interference in the cellular band can be one of the most rewarding tasks you will perform, and the ability to do so will become increasingly important as the radio spectrum becomes more crowded. Always remember to be persistent, patient and, above all, diplomatic.

Happy hunting!



FM 2-Way Radios With Programmable Channel Spacing

Designed for Today and Tomorrow

The new Syn-Tech XTR Multi-Mode frequency-synthesized mobile radios* are just what you need to meet current U.S. Government channel spacing requirements. The units offer 12.5 and 25 kHz, as well as 15 and 30kHz channel spacing, programmable by channel, enabling you to phase in narrow-band channel spacing now.

The new Midland Multi-Mode mobiles are designed for those who wish to operate on 12.5 kHz, 25 kHz or both and be consistent with the FCC spectrum efficiency strategy.

Don't put off your purchasing. Buy Midland Multi-Mode radios now, with confidence.

*Tested and Approved by the U.S. Forest Service

Features Include:
- 148-174 MHz frequency range
- 22 channels (expandable to 99)
- Programmable channel spacing
- CTCSS/DCS programmable at random by channel
- Dual priority scanning
- 40 or 110 watt RF output
- Adjustable vertical/horizontal mounting brackets
- Detent rotary channel selector
- Separate rotary volume and squelch controls
- Rugged die cast chassis
- Meets Mil. 810 C, D and E shock/vibration and environmental requirements

Call or FAX for complete details.
Phone: 1/800/669-4567 Ext. 1690 • FAX: 816/920-1144
In Canada:
Ontario 1/800/561-5951 • FAX: 905/839-7411
Quebec 1/800/561-6190 • FAX: 514/923-2003
©1996 Midland International Corporation

MIDLAND LMR
LAND MOBILE RADIO
The New Wave in Wireless™

Circle (50) on Fast Fact Card

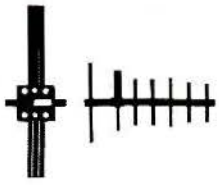
The Industry's

10 MOST WANTED

Considered Armed & Dangerously Affordable

Industry Top Ten Product

ANT940Y10-WR, also known as Yagi Antenna. born 6-24-74; 2.5 lbs; 24" x 9"; Known associates: likes to hang out in dingy, dismal areas. hvy bld; blk TXYLAN coated. Known to violently resist corrosive gases, ultraviolet radiation, salt spray and acid rain. Wanted for directional control.



PRINTS AVAILABLE

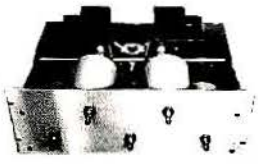
Industry Top Ten Product

TS4680, also known as Cross Band Coupler. born 2-10-86; size 6.6 x 1.5 x 0"; 1 lb; hvy const; 400 watts; blue finish; tower mountable. Wanted by tower operators for multiple transmissions of 450-860 equipment.

PRINTS AVAILABLE

Industry Top Ten Product

TC860, also known as Cellco. Ceramic Trunking Combiner. born 5-25-91; size 7x19x14"; 36 lbs; rugged bld; 125 watts, alum finish. Wanted by SMR operators who want only the best.



PRINTS AVAILABLE

Industry Top Ten Product

ANT450D3, also known as Dipole Array Antenna. born 9-14-58; known associates: other antennas in other freq bands and gain. hvy bld; blk TXYLAN coated. Known to violently resist corrosive gases, ultraviolet radiation, salt spray and acid rain. Wanted by tower operators with the worst possible problems.

PRINTS AVAILABLE

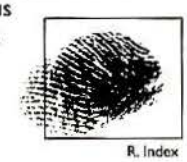
Industry Top Ten Product

Model 44AP, also known as the Broadband RF Wattmeter. born 6-11-78; weight 4 lbs; rugged bld; 500 watts; gray comp; operates alone, no known associates; distinguishing marks: leather band on top, sample port right side. No known enemies, has been spotted worldwide.

R. Middle

Industry Top Ten Product

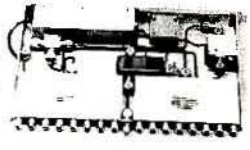
PMU1C1S, also known as Power Monitor Unit. born 4-23-95; sml bld; blk, red eyes glow in dark. Wanted for monitoring ant VSWR and TX power. Notorious for working multiple freq in all bands. Known associates RS232 and RS485.



R. Index

Industry Top Ten Product

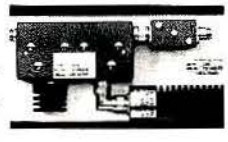
TWR816-860-1RTT, also known as Compact Receiver Panel. born 8-14-93; exceptional small build, likes to associate with multiple frequencies. Quiet 2.5 dB noise; modular; has been known to redundantly switch to 2nd channel if injured; likes living in harsh locations. Wanted for resisting interfering signals.



PRINTS AVAILABLE

Industry Top Ten Product

TS450PB1, also known as IM Suppression Panel. born 7-12-75; rugged bld; black & blue marks on body; 5 lbs; 19"x5.25"x1.50 w[illegible] dB; wanted by tr[illegible]mi[illegible] for killing intermodulation; likes isolation. Reward is offered for protectionism.

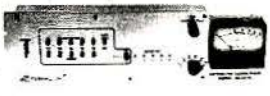


CAPTURED

PRINTS AVAILABLE

Industry Top Ten Product

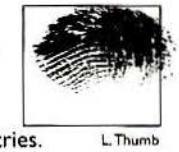
PM5C1S, also known as Automatic Alarm Panel. born 2-23-81; brushed alum; 1.4 lbs; 19"x3.5"; Known associates: likes to snitch on bad trans & ant; needs to be placed inline; violently resists high VSWR; likes power. Do not approach, will call you.



PRINTS AVAILABLE

Industry Top Ten Product

TATC8944, also known as Cellular Auto Tune Ceramic Combiner. born 4-1-92; size 10.25W x 10.75H x 12.75"; 36 lbs; heavy bld; black finish; easy to install. Wanted by Cellular operators for retrofit or new installations, both in USA and foreign countries.



L. Thumb

Call for information leading to the acquisition of these ten most wanted products:

1-800-331-3396

in USA and Canada

TELEWAVE, INC.

1155 Terra Bella • Mountain View, CA 94043
(415) 968-4400 • Fax (415) 968-1741

Circle (51) on Fast Fact Card

Mobile antennas: Evolution

Predominant antenna types change as commercial users migrate to higher frequencies and adjust to spectrum availability, but technical refinements in antenna materials and manufacturing now focus on aesthetic considerations.

by D.A. Keckler

Expansion of commercial mobile radio use into higher frequencies, different applications and environments has meant a coincident evolution in the design, construction and placement of mobile antennas. The user no longer adjusts to the available equipment. Instead, it is a question of matching the equipment to the application.

Major technical innovation in antenna construction for land mobile and cellular use has pretty much reached a plateau, although behind the scenes there is constant improvement in range testing to meet targeted specifications. Frequencies have gotten higher, and antennas have gotten shorter. Although there has been some flirtation in recent years with serpentine arrays, patches, helixes, ring radiators and other antenna types, the mast, in one form or another, seems here to stay. Technology has become more finely tuned, so manufacturers are looking at aesthetics. Like champion pidgeon breeders, antenna makers are all dealing with the same basic bird, but each strives for a unique mixture of color and feathering.

The choices facing the user are selecting an antenna appropriate to the frequency *and* application, and taking advantage of available embellishments that significantly improve communications system performance.

Gain

The most basic antenna for mobile use is a quarterwave vertical antenna with an omnidirectional pattern. Its gain is the same as a dipole, 0dBd (or about 2.1dBi).

It should be pointed out that cross-comparisons among different antenna makes should not be taken at face value, because the apparent gain may be higher than the desired reference. When determining antenna suitability for a particular application or topography, check the reference for the antenna gain as quoted by the manufacturer. Most cellular antennas, for example, offer 3dB gain compared to a reference halfwave dipole (3dBd), which is the best comparison and was the original AMPS industry standard. Comparisons to a quarterwave ground plane or to an isotropic antenna (dBi) are less-telling. A "5dB gain antenna" may be referenced to a dipole, but if the reference is to an isotropic antenna, the gain is actually 2.85dBd.

Gain has tradeoffs. As gain increases, the beamwidth decreases, but less power is required at the transmitter. A high-gain mobile antenna directs the radiation pattern vertically, concentrating energy toward the horizon (making it suitable for Kansas, but not downtown Chicago).

Gain of 3dB is adequate for general mobile use. Higher gain does not enhance the reception level (and the total amount of energy radiated from the antenna does not increase). Moreover, the elevation level for scattered signals in cities with tall vertical structures is higher than in suburban or rural areas.

Antenna types

A mobile antenna should be omnidirectional and, ideally, mounted at the vehicle's highest point, the roof, to obtain clear reception. A roof-mounted 3dB collinear antenna will provide a better pattern than a single-element quarterwave antenna. A glass-mount antenna produces a pattern roughly equivalent to a roof-mounted quarterwave antenna in free space.

When a quarterwave vertical element is mounted on metal roof, the roof acts as a ground plane, creating a "mirror image" forming the complement of a halfwave dipole with an omnidirectional pattern. Non-metallic roofing (vinyl, composite, or fiberglass) disqualifies the roof as a site. Placing the quarterwave elsewhere, such as a fender or bumper will distort the horizontal pattern and increase the directionality of the gain.

Low-band VHF (25.01MHz–49.6MHz) for land mobile uses a quarterwave whip, usually a base-loaded antenna with a coil that reduces the mast requirements to about four feet.

High-band VHF (150.8MHz–173.4MHz) also uses a quarterwave antenna, which at 150MHz is about 1.5 feet tall. Halfwave and 5/8-wave antennas with 3dB gain are also used (with a coil to match impedance to the receiver anntenna input).

UHF (450MHz–512MHz) requires a quarterwave about 7" tall. Collinear UHF antennas use two 5/8-wave elements joined by a phasing coil and have about 5dB gain.

Antennas for the 800/900MHz band (806MHz–940MHz for land mobile) are generally either unity-gain quarterwaves or 3dB-gain collinear antennas combining a 5/8-wavelength element, a phasing coil and a quarterwave element.

Glass-mount antennas are indisputably the most popular cellular antenna, because they avoid marring a vehicle with a hole and the attendant problem of corrosion. Common configurations are a vertical halfwave element collinear with another halfwave, or a vertical 5/8-wave element collinear with a quarterwave; in both cases a phasing coil connects the two vertical elements and keeps the RF energy in phase.

For PCS applications at 2.2GHz–2.9GHz, factory-tuned antennas offer about 100MHz bandwidth at 3dB gain or 75MHz bandwidth at 5dB gain, with a VSWR of about 1.5:1.

Refinements

The following is a partial list of improvements and equipment options for mobile antennas introduced in recent years ("from the ground up," so to speak):

▶ *Ground planes* — Magnetic-mount antennas for cellular and PCS are available with integral ground planes imposed at the feedpoint to overcome ground decoupling at higher frequencies.

▶ *Cabling* — Improvements in feeder cables include low-loss, braided cables.

Keckler is features editor.

HOSPITALS LAW ENFORCEMENT EMERGENCY SERVICES CRITICAL EMERGENCY UTILITIES SECURITY DISPATCH

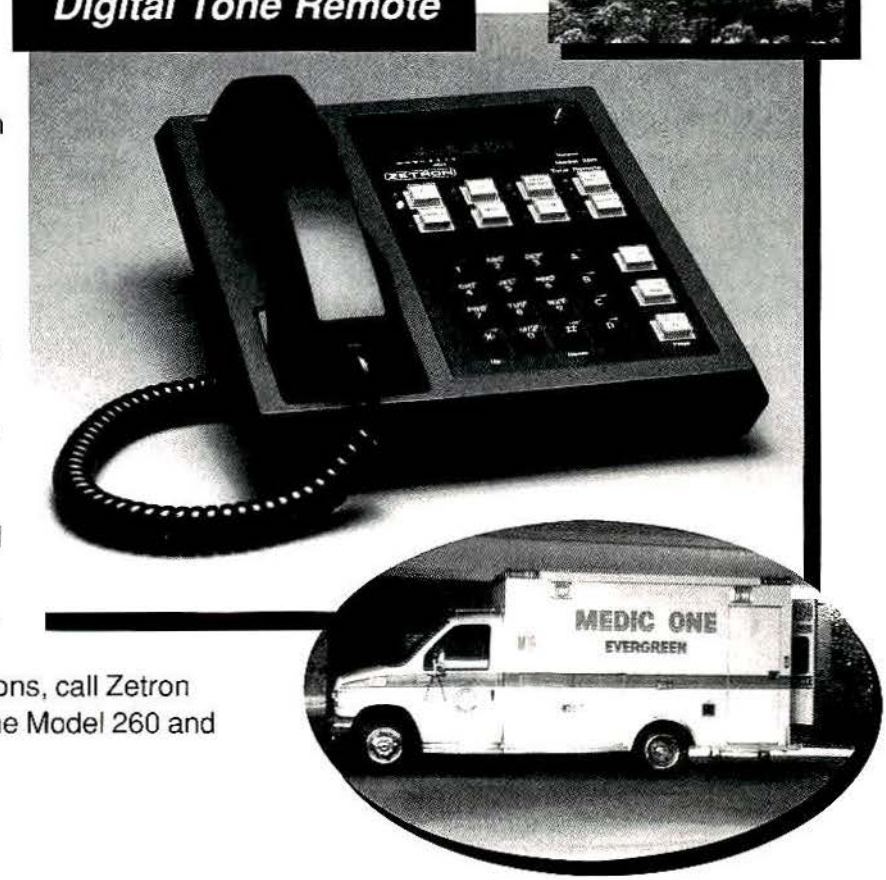
If communication is vital to your operations, then you understand that equipment must be both versatile and easy-to-use. Even more importantly, it must be as reliable as the foundation under your building.

Zetron's Digital Tone Remotes have quickly become the preferred radio controllers for critical applications.

Versatility is maximized with a built-in paging encoder and a PC-programmable feature set. **Ease-of-use** is guaranteed by a text display that shows the formal name ("Police," "Ambulance," "Line Crew," etc.) for every frequency or pager code entered by the dispatcher.

But most importantly, the remotes are from Zetron. This means **reliability** that is backed up by the industry's best warranty and technical support.

If you are in the business of supporting critical communications, call Zetron today for more information on the Model 260 and Model 280 Tone Remotes.



ZETRON®

Zetron, Inc. PO Box 97004, Redmond WA 98073-9704 Ph: (206) 820-6363 Fax: (206) 820-7031
European Office: Zetron, Inc. 27-29 Campbell Court, Bramley, TADLEY, Basingstoke, RG26 5EG, U.K.
Phone: +44 1256 880663 Fax: +44 1256 880491

Circle (52) on Fast Fact Card

Even corrugated cables now have a greater degree of flexibility. Lower surface current on cabling minimizes weak signals and prevents the escape of RF signals that might interfere with vehicle electronics or engine diagnostic computers.

▶ *Mounts* — For body-mounted antennas, shielded mounts decrease interior radiation and reduce noise compared to open-junction mounts. Coatings are now being used on base springs to avoid noise generation from the coil. Durable materials such as Neoprene are being used in seals and gaskets to avoid moisture intrusion into the vehicle body and into antenna coils.

Automobile styles continue to be more aerodynamic, so for glass-mount antennas, flexible plastic bases are being used that conform to the concavity of windshields and windows. Improved adhesive formulations for stickers and tapes hold antennas more securely.

Fold-over hinges and swivels for both body-mounted and glass-mounted antennas accommodate hatchback body styles, car washes and low overhead clearances.

Cellular phone use is no longer vehicle-dependent. Available to the mobile worker are several couplers and temporary antennas (primarily window-clip and magnetic versions) to augment use of a portable cellphone when using a rental vehicle on location. Vinyl-coated clips avoid damage to glass. Applicable to SMR, cellular AMPS or GSM, the antennas can be obtained in unity, 3dBd and 5dBd versions with open or enclosed coils.

▶ *Multiplexing* — Duplexers and triplexers are available with insertion losses ranging from 0.1dB to 0.4dB. Triband mobile antennas, resembling elevated feed antennas, can serve UHF, VHF and cellular frequencies.

▶ *Couplers* — Non-mechanical, solid-state coupling boxes for glass-mount antennas straddle window defogger wires.

▶ *Loading coils* — Loading coils can be obtained with chroming for durability. (Likewise, brass fittings provide durability and resistance to corrosion.)

▶ *Phasing coils* — UV-resistant materials are being used for many antenna parts, including non-fade housings for phasing coils. The materials also deter corrosion.

Wind noise aesthetics for coil enclosures have led to straking, or channels, that direct wind more efficiently around the mast and eliminate whistling.

▶ *Whips and masts* — Solid encasing or sheathing of whips (in plastic, composites or polycarbonates) reduces noise and the build-up of static charges.

Antennas can get taller—with high masts now being stocked to accommodate sport utility vehicle and truck installations where more height is required to clear the roof line, or shorter—with low-profile, three-inch globe and spike glass-mount antennas for cellular use.

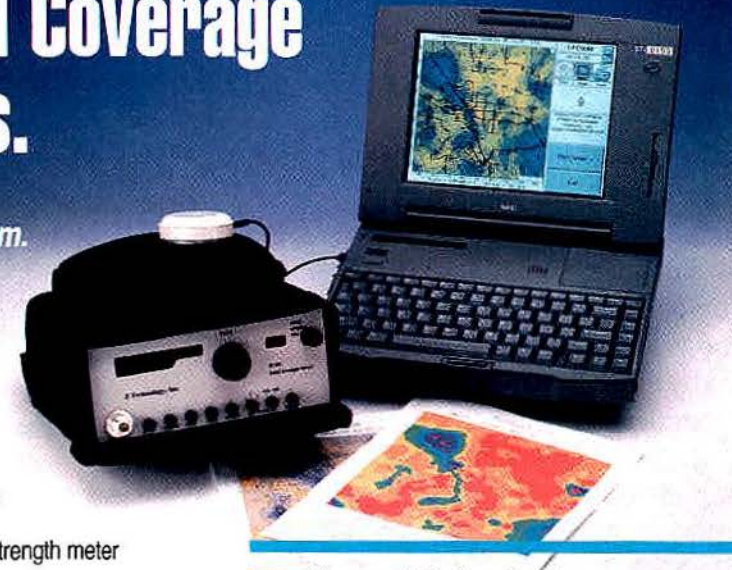
Broadband disguised antennas, or AM-FM "look-alikes," with 125MHz bandwidths, are available for surveillance work requiring inconspicuous vehicles.

▶ *Modularity* — Interchangeble base coils, springs and whips allow quick replacement or modification for migrating to a different frequency. Inventory space can be reduced as well with modular systems.

The antenna is, paradoxically, the least expensive and most important component in a mobile system. The sophistication of a mobile radio system is irrelevevant if there is a problem at the first point of reception and last point of transmission: the antenna.

Geographic Signal Coverage At Your Fingertips.

Introducing The STI-9100 Laptop Signal Measurement & Analysis System.



Our STI-9000 was the first mobile signal measurement & analysis system that allowed engineers to analyze RF signal coverage completely and see real time results.

Introducing the STI-9100 laptop. Smaller, lighter, faster, with an easy to use color graphic interface. The STI-9100 laptop is a turnkey system that easily installs in any drive test vehicle. The system is Windows®-based, includes a multi-channel GPS, and works with the field strength meter shown or your preferred communication receiver.

If you have a need for signal coverage measurement solutions in *PCS, cellular, mobile radio, broadcast or paging,* call for detailed product information, pricing and receiver options.

"Setting the standard for communication system coverage analysis."

Windows™ is a trademark of Microsoft® Corporation.

STI Survey Technologies Incorporated

"Geographic Signal Coverage At Your Fingertips."

17980 S.W. Shadypeak
Beaverton, OR 97007
503/848-8500
503/848-8534 Fax

Visit us at PCS, Booth #1750.

Circle (53) on Fast Fact Card

NATCOM
INCORPORATED
CONFORMING WORLDWIDE
to meet your paging needs
• NEW MOTOROLA PAGERS –
We stock a complete line of Motorola paging products available for quick delivery.
• REFURBISHED PAGERS –
We stock refurbished Motorola pagers.
• PAGER REPAIR SERVICE –
Quality pager repair, fast turnaround.
MOTOROLA
Circle (54) on Fast Fact Card
834 Foley Street
Jackson, MS 39202
800-844-5376
fax 601-948-8257
5422 Carrier Drive
Suite 205
Orlando, FL 32819
800-345-6067
fax 407-345-9219

Helicopter operations for service technicians

As communications sites become more remote, helicopters may become as commonplace for installation, service and maintenance trips as panel trucks. Learn how to use this means of transportation to your customer's advantage.

By Mark A. Ewing

Most of today's field technicians will have at least one, if not many, opportunities to experience helicopter transportation.

First-timers can use the following information to appear at least somewhat "helicopter-literate." It also gives some insight on proper safety procedures.

In Alaska, as in many other places with abundant mountains, mountaintops make fine platforms for linking modern telecommunications systems. As the "drive-up" locations fill to capacity, and as intermodulation interference (intermod) becomes more prevalent, many system engineers look for communications site locations with better isolation.

The helicopter plays a valuable role in locating potential sites, making a proper site survey, mobilizing the site equipment and providing continual access to the site for service and maintenance. Because most of these sites have buildings, towers and guy wires, the amount of maneuvering area available to a pilot normally is somewhat limited. This restriction can put you, the field technician, in a precarious position if it makes loading and unloading the helicopter more difficult.

No matter where you load a helicopter, whether on a building, an oil drilling platform, a parking lot or the airport tarmac, safety always should be the main concern. If you load the equipment at the airport, the pilot or co-pilot must accompany you upon entering the airstrip. You may need proper clearance and identification attached to any vehicle used to transport equipment to the helicopter. Most helicopter operators require the pilot or co-pilot to ride along with you when transporting anything to the helicopter.

Before loading equipment, tools or other items, keep in mind that helicopters are made primarily of aluminum. They dent easily, especially from the inside. It is not advisable to sling your toolbox up to any old spit; rather, it is better to consult the pilot on a location. Even better, he may want to load the gear for you! It can be fun watching someone else struggle with your tool cases. Any lengthy items, such as an antenna mast, lumber and shovels, must be carried to and from the helicopter in a *horizontal position*—a good practice even when the helicopter's engine is shut down.

The helicopter plays a valuable role in locating potential sites, making a proper site survey, mobilizing the site equipment and providing continual access to the site for service and maintenance.

If possible, talk for a few minutes with your pilot. Find out what requirements he may have or what he may expect from you. Every pilot has different requirements, so pay close attention. Pilots are skilled professionals with a job to do. Never treat them like a taxi driver. Adverse treatment will only make it hard on the next engineer or technician—and that person may even be you.

Sometimes there may be no opportunity to talk with the pilot before loading. You may have to load the helicopter at a remote location, while the rotor blades are still turning, a condition referred to as *loading hot*. Before the helicopter arrives, take a few minutes to secure your gear, and weight down any light boxes, extra coats or loose materials. Many times I use my tool cases for weight. Inspect the landing area for anything light, such as pieces of plywood, two-by-fours, sticks, lengths of rope or tarps, and secure them. The helicopter's downwash can move heavy sheets of plywood with ease, so do not underestimate the power of the rotor blades.

Something as harmless-looking as a plastic bag can be sucked up by the rotor blades, hitting either a blade's leading edge and causing a ding where most of the integrity of the blade is, or entering the air intake system to be sucked into the engine. The result could range from not flying that aircraft that day to injury or loss of life. The cost of damage to the helicopter might be billed to the customer or to you. Always take a few minutes to police the landing area before the helicopter arrives.

Always approach the helicopter from the front, and only the front. If possible, let the rotors come to a complete stop, unless for some reason shutting down the engine is not possible. Never approach the aircraft from an uphill angle where the terrain is not level. After arriving at the front, determine whether you will load from the left or right side. Most of the time, the pilot will signal you to the side he prefers for loading. Pay close attention to his hand signals if you are loading hot.

The pilot is in charge at all times when it comes to anything that may

Ewing owns ComTronics, a Wasilla, AK-based company that specializes in telecommunications and computer sales, service and installation.

Leavitt Communications *plus* MOTOROLA PAGERS

equal...

- Quality
- Value
- Reliability
- Competitive Prices
- Knowledgeable Salespeople
- Stock & Delivery to Your Orders

MOTOROLA
Authorized Paging Systems Dealer

- Bravo LX™
- Word Sender™
- Scriptor LX II™
- Ultra Express™
- Memo Express™
- Renegade™
- Alpha Mate™
- Word Trek Plus™
- Lifestyle Plus™
- Advisor™
- Minitor II™
- Keynote™

We Carry A Complete Line Of Motorola Pagers, Accessories & Software!

Order Now For Fall Delivery!

CALL TODAY! 847-676-8282

Visit us at PCS - Booth 1764 -

Leavitt Communications, Inc.
5115 Church Street • Skokie, IL 60077
847/676-8282 • Fax 847/676-8744

Circle (55) on Fast Fact Card

affect helicopter operations. He decides whether the weather is satisfactory for flying and whether a site is suitable for landing. Never attempt to push the pilot into an uncomfortable situation. He is ultimately responsible for any actions regarding his aircraft.

Danger zone

The tail rotor has always been the most dangerous element in any helicopter operation. Most pre-flight deaths involving helicopters can be attributed to the tail rotor. A vital system in the helicopter, the tail rotor counteracts the rotational force applied by the main rotor to the ship's airframe. The tail rotor keeps the helicopter's cabin from spinning with the main rotor. Unfortunately, the tail rotor has been an instrument of death to almost everyone who finds himself too close to it. It spins at three times the speed of the main rotor, so fast that the human eye cannot see it. Most pilots get extremely nervous if you venture too close to the rear of the aircraft. They are likely to take a few minutes to let you know about it, quite possibly in front of your customer. In all the years I've been flying in helicopters, I have never heard it explained to anyone at a volume less than 90db. *"Stay away from the rear of the helicopter."*

Some helicopters that operate over or near large bodies of water are fitted with inflatable flotation devices mounted either on the side of the cabin or on the landing skids. Be careful when loading equipment or passengers not step on or otherwise make contact with these floats. Aircraft with floats normally incorporate a emergency window evacuation system to allow you to exit the aircraft without damaging the floats in the event of a water landing.

Never attempt to push the pilot into an uncomfortable situation. He is ultimately responsible for any actions regarding his aircraft.

Pre-flight

The pilot will give you a quick preflight overview before take-off. You will be shown the emergency features available on that aircraft, along with the location of the emergency locator transmitter (ELT). The emergency evacuation procedures will be explained. Pay close attention to what is being said; you may need that information some day—maybe even *that* day.

Take-off

The time has come to fasten your seat belt. Your tools and equipment are secure, your door is completely shut, and you have remembered everything—except the restroom. Another 90db talk from the pilot? Let's hope not. But while we are on the subject, remember to carry a few heavy trash bags when you fly to remote locations, because restrooms and helicopters seldom see much of each other. Be prepared to pack out *everything*

Protect Your Future In Pager Servicing with the All New, Expandable CEC-10A

With the New CEC-10A Code Synthesizer II you can encode the pager formats used by today's high capacity paging systems without limiting your testing options for the future.

FLEX™
1600/3200/6400 bps
GSC
NEC
POCSAG
512/1200/2400 bps
Tone Formats and More!

Our unique field programmable hardware and software design allows the CEC-10A to generate virtually any tone or data protocol – while the powerful software keeps the operation simple.

Use the CEC-10A standalone for simple and fast go/no-go testing or connect your PC for even greater operator capabilities – even install software upgrades in minutes. Get the latest software release either on floppy disk or, if you really need it fast, download it over the Internet.

Find out how you can protect your future in pager servicing by contacting us today!

CROMCO™ ELECTRONICS
A Division of Cromack Industries, Inc.

800-603-5140
413-774-6500 Outside U.S.
e-mail: sales@cromack.com

Internet World-Wide Web http://www.cromack.com/
Cromco and Cromack are trademarks of Cromack Industries, Inc. FLEX is a trademark of Motorola, Inc.

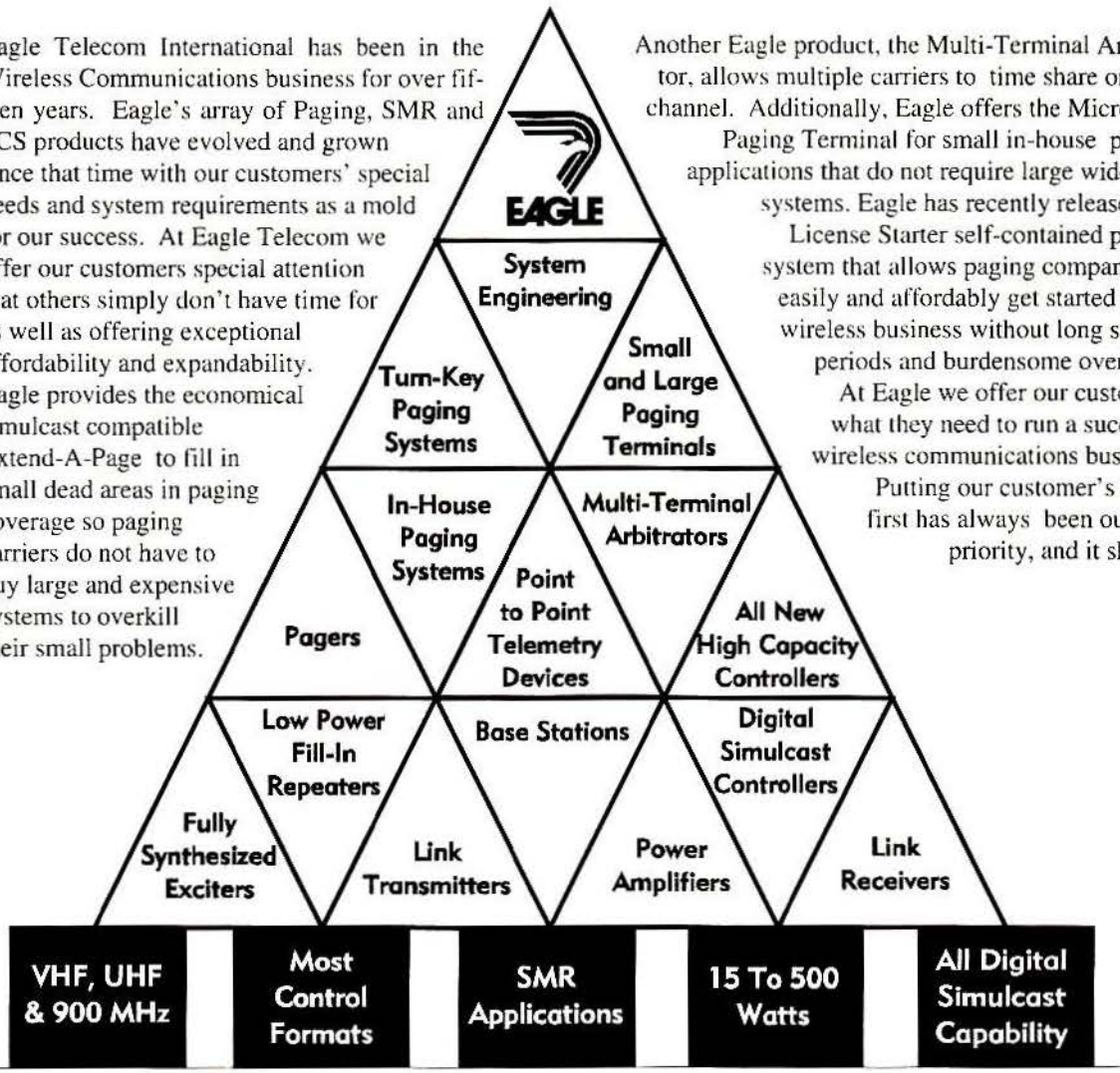
Circle (56) on Fast Fact Card

Eagle Telecom International

Original Equipment Manufacturer of Paging and SMR Products

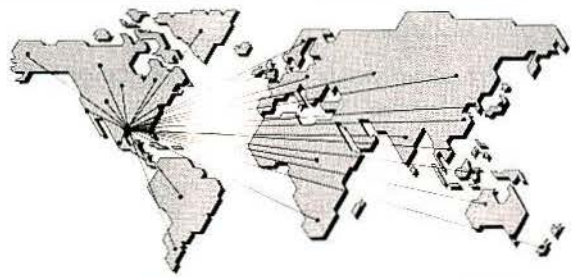
A Rock Solid Product Line ...Worldwide

Eagle Telecom International has been in the Wireless Communications business for over fifteen years. Eagle's array of Paging, SMR and PCS products have evolved and grown since that time with our customers' special needs and system requirements as a mold for our success. At Eagle Telecom we offer our customers special attention that others simply don't have time for as well as offering exceptional affordability and expandability. Eagle provides the economical simulcast compatible Extend-A-Page to fill in small dead areas in paging coverage so paging carriers do not have to buy large and expensive systems to overkill their small problems.



Another Eagle product, the Multi-Terminal Arbitrator, allows multiple carriers to time share one RF channel. Additionally, Eagle offers the Microbeep Paging Terminal for small in-house paging applications that do not require large wide area systems. Eagle has recently released the License Starter self-contained paging system that allows paging companies to easily and affordably get started in the wireless business without long startup periods and burdensome overhead. At Eagle we offer our customers what they need to run a succesful wireless communications business. Putting our customer's needs first has always been our top priority, and it shows!

Eagle Telecom International
910 Gemini
Houston, TX 77058



1-800-628-3910
Phone: (713) 280-0488
Fax: (713) 280-0381

Circle (57) on Fast Fact Card

you have packed in, including boxes and equipment packing. Never burn refuse at a remote location. Following these guidelines will help to keep the environment friendly and, most important, the customer happy.

Most mountaintops are owned by the state or federal government. Access is allowed by permit. These locations are continually monitored for infractions that could result in the permit being revoked.

With the sound of the turbines whining, the whop of the main rotor gaining speed, you lift off. Never distract the pilot during take-off or landing. These maneuvers require full concentration. The pilot has good visibility to the sides and the front of the aircraft, but some blind spots remain to the rear of the helicopter. During flight, if you spot another aircraft approaching from the rear, you might point it out to the pilot. The best way to inform the flight crew of other air traffic is over the intercom, if there are extra headsets available, or you may want to hand the pilot a note. Never do this in a way that may create a panic, normally there is plenty of time for the pilot to react.

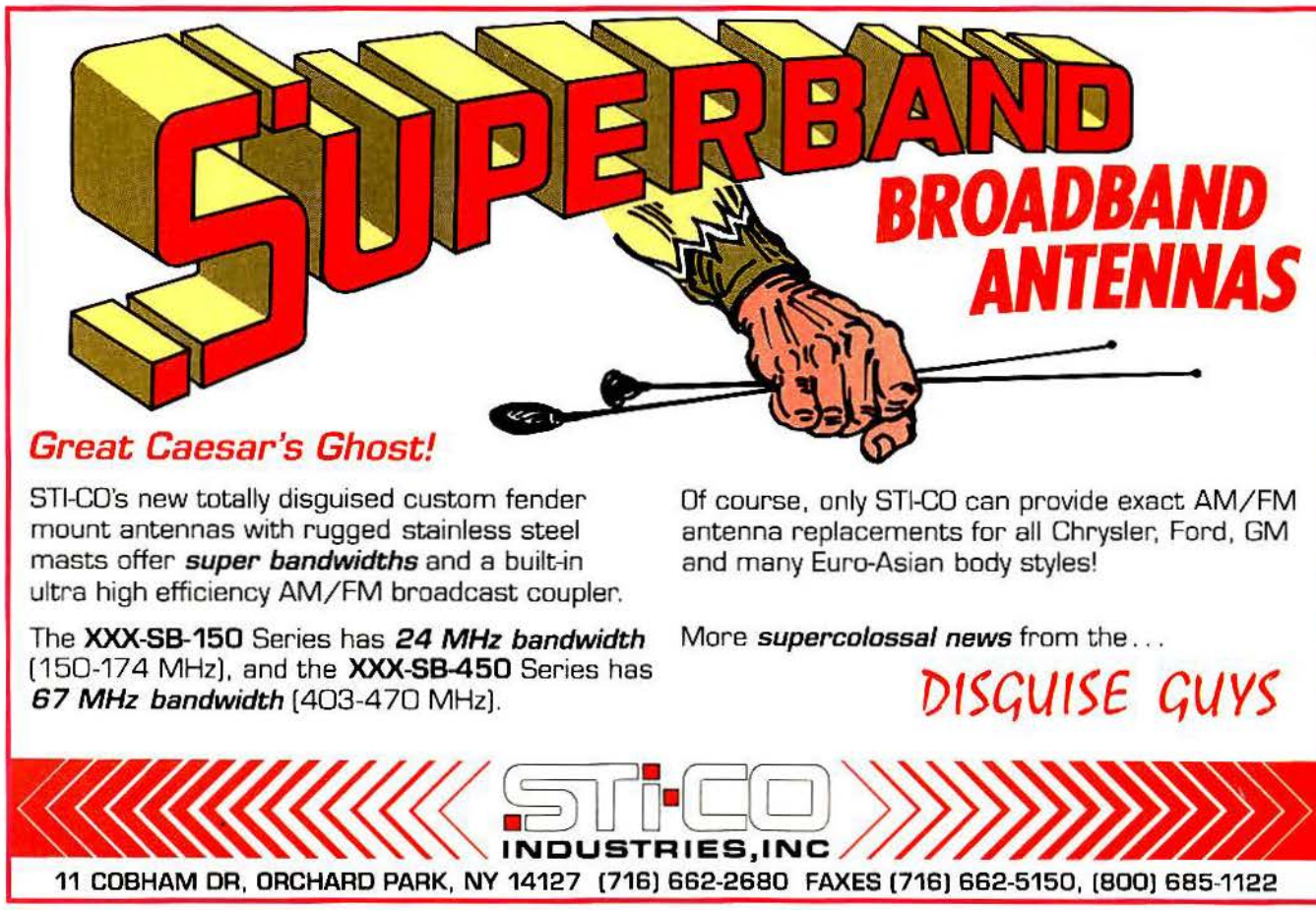
It is hoped that the pilot is familiar with your destination. Always bring your own coordinates just in case, especially if it is a mountaintop site. Now is the time to pull out your new camera and take all those aerial photos you have always wanted to take but that you could not take because you could not afford to pay for a helicopter ride. Helicopter time is expensive, so use it efficiently.

Helicopter transportation is safer travel than driving a car. The navigation and safety systems are the best available, and maintenance is an ongoing process carried out by highly skilled professionals. All of the pilots I have encountered are level-minded and safety-conscious. Trust their judgment. During the flight is a perfect time to relax. (This is normally when I have a chance to indulge in my latest copy of *Mobile Radio Technology* or to catch up on lost sleep.)

Landing

When you reach your destination, be it a heliport on an oil-drilling rig, a mountaintop, the top of a building or the airport, check the aircraft interior before departing to ensure that you have everything you brought with you, including any trash created during the flight. If conditions permit it, the pilot will shut the engine down and bring the rotors to a complete stop before you depart the aircraft. At times, high winds or a small landing area will force you to unload your equipment and tools and disembark with the rotors still turning. Remember to exit toward the front of the aircraft, staying clear of the danger zones. The helicopter may need to be repositioned to a nearby location where the engine can be shut down safely. I always carry an aviation hand-held transceiver to help in arranging the departure. A prearranged pickup time also works, but you must be on the lookout for declining weather conditions that may change your departure plans.

Follow the reverse procedures for offloading the aircraft. The pilot should be eager to allow you to unload your own tools. Check to be sure that the aircraft is left clean. Attention to small matters such a these can be a direct reflection on the quality of your work.



Circle (58) on Fast Fact Card

IT'S A SCIENTIFICALLY PROVEN FACT...

If you use a noise attenuating headset with your two-way radio, you're not getting the whole message.

Two-way radio communications in the presence of noise can be difficult. While conventional noise attenuating headsets can help, they are not necessarily your most effective choice. These headsets attenuate noise using only passive dampening techniques. They cannot guard you against the low frequency noise that penetrates the earmuff itself and causes a scientifically-proven phenomenon knows as *"the upward spread of masking"*.

This effect means that in the presence of low frequency noise you will find it difficult to hear speech communications. Even more important, however, *you will have trouble understanding the meaning of what you hear*. Your most effective choice for intelligible communications is a noise attenuating headset that incorporates "active" noise reduction technology. "Active" noise attenuating headsets are different. These headsets cancel noise electronically *before* the noise reaches your ear; and *before* it interferes with your ability to understand what is being said to you.

Upward spread of masking--deadly to intelligibility

Researchers have demonstrated that the ability to understand speech is progressively degraded as noise becomes more intense, and *particularly when the noise is increasingly dominated by low frequency energy*. That means that as the intensity of low frequency sound increases, it is accompanied by a disproportionate degradation in your ability to perceive the high frequency sounds that carry the meaning of speech. The greater the intensity of the low frequency noise, the higher the frequencies that are adversely affected.

The meaning of speech is carried by the consonant sounds, which are much softer in level and higher in frequency than vowels. That means they are easily masked by low frequency noise.

You need not only to hear but to understand radio communications, which means making the volume sufficiently loud to hear the soft consonant sounds. However, the volume needs to be turned up even higher in order to override the effects of low frequency masking, at which point the sound becomes distorted. This distortion occurs not only in the output of the speaker, but also in your ear, which is overdriven at high sound levels. The result is that you have not only *distorted the communications you are trying to understand* but you have amplified your signal to a level that may *damage your hearing*.

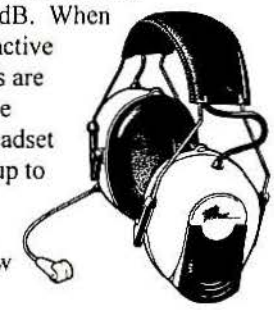
As you are probably aware, the more noise you are exposed to, the longer period of rest your ears require to recover from threshold shifts in hearing (TTS), thereby helping to prevent the build-up of permanent hearing loss. Research shows that exposure to *low frequency noise requires a longer recovery period.*

Low frequency noise penetrates concrete walls

Low frequency noise is most typically produced by mechanical devices such as engines, motors, generators and fans. The waves created are very long, very powerful and can travel great distances. In fact, the tremendous sound energy enables these waves to easily penetrate passive noise barriers—*even concrete walls!* In the presence of these giants, your shorter and weaker voice signal waves are lost.

Get ProActive™ for improved communications

The **ProActive** is the only active headset that has been specifically designed to provide better intelligibility of communications and hearing protection in general industrial settings. **ProActive's** passive noise reduction rating (NRR) is 21 dB. When passive and active performances are combined, the ProActive headset can achieve up to 35 dB of noise reduction at the low frequencies.



While active noise cancellation headsets have been used by the military and by aviation pilots for decades, this is the first time this powerful technology has been made widely available and affordable.

proACTIVE™

For more information call 1-800-278-3526

Get ProActive...The phrase ***"say again"*** *will quickly disappear from your daily vocabulary.*

Circle (59) on Fast Fact Card

Noise Cancellation Technologies, Inc. - One Dock Street, Suite 300, - Stamford, CT 06902

Paging system migration from one technology to another

A system designer must show how either a new system or an old system will handle a "pure," single format or mixed paging formats and mixed message types.

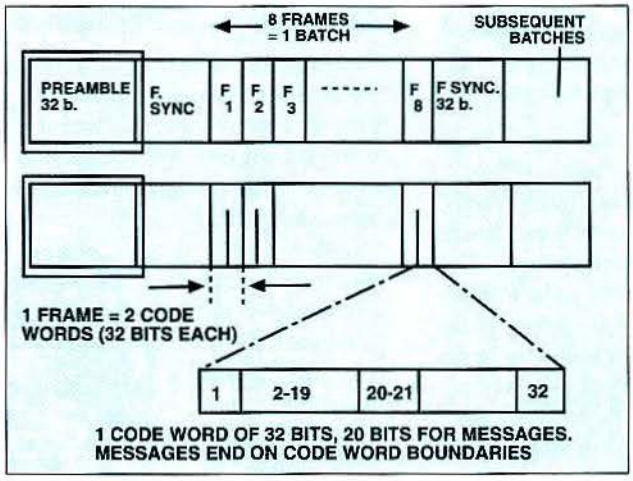


Figure 1. POCSAG code format.

Table 1—POCSAG format summary			
	512	1200	2400
Preamble length	1.125 sec	0.480 sec	0.240 sec
Warmup time	0.4 sec	0.2 sec	0.1 sec
Batch length	1.0625 sec	0.4533 sec	0.2267 sec
Event length (30 batches without warmup	33 sec	14.08 sec	7.04 sec
Number of events/hour ignore warmup	109	255	511
Codewords/batch	16	16	16
Codewords/event	480	480	480
Available code words/hour	52,320	122,400	245,280

Table 2—Required codewords.			
POCSAG	Tone	Numeric 10-digit	Alphanumeric 40-character
Required codewords	1	3	15

Table 3—Number of pages per batch.			
	POCSAG 512	POCSAG 1200	POCSAG 2400
Tone	16	16	16
10 digits Numeric	5	5	5
40-character alphanumeric	1	1	1
Batch length in ms	1,062.5ms	453.3ms	226.7ms

By Sarwat Tawfik

When paging systems migrate to a new technology, the system designer has to consider how to mix the new format with the current format. System specifications include system capacity (number of users), unused time and system loading. Variations include the use of all system transmitters at once, as in a simulcast system, or the selection of individual transmitters, as in a two-way paging system. A paging system could include only one type of paging message via one protocol; it could mix page types on single format; it could mix more than one format serving one type of page; or it could mix several types of pages to be carried on more than one format.

The paging formats (and transmission speeds in bits per second [bps]) include Golay sequential code (GSC) (300bps, 600bps), POCSAG (512bps, 1,200bps, 2,400bps), Flex (1,600bps, 3,200bps, 6,400bps) and European Radio Message System (ERMES) (6,250bps). These formats have different message types and lengths of tone-only, 10-digit numeric and 40-character alphanumeric. We assume that mixed paging formats are sharing one or several encoders within one paging terminal (paging switch) that feeds one RF transmitter. No assumptions are made regarding the features of traffic store-and-forward, priority schemes, users' group calls or multiple messages calls. The designer has to know the specific variable operating characteristics (such as call user hour and number of offered users) for each format before making the calculations.

Paging formats

▶ *POCSAG* — With respect to POCSAG, one preamble for every 30 batches (one event) is an assumed average. For 512bps, the preamble length is 1.125sec and batch length is 1.0625sec, including sync. One event of 30 batches takes 33 seconds (1.125 + 30 × 1.0625); i.e. in one hour, there are 109 events (3,600÷33), which result in 52,320 (109 × [30 × 8 × 2]) code words/hour. For 1,200bps, preamble length is 0.48sec; batch length is 0.4533sec; one event is 14.08sec; 255 events result in 122,400 (255 × 480) code words/hour.

The "F. Sync" is a synchronization frame (takes one code word), and it precedes every batch. (See Figure 1 above left.) The code word of 32 bits may be used for address or message data. The difference between address and message code words is that there are 19 address bits in the address code word,

Tawfik is consultant engineer at Mobile Systems International, Oakbrook Terrace, IL, and London.

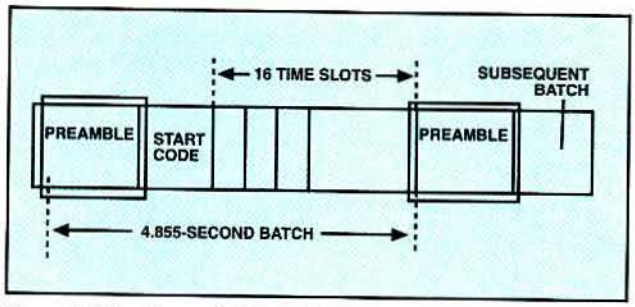


Figure 2. Golay Sequential Code (GSC) format.

starting with "0" (they start with "1" in the message code word), and bits 20 and 21 carry the source identifier (they are added to the 19 bits in message code words); 20 bits will be used for user message data. The last 11 bits on both code words (bit 22 to bit 32) are for even parity check. Messages must end on code word boundaries. The synchronization and the idle code words have a unique address code word.

Table 1 on page 72 summarizes the POCSAG paging code format. The warmup time usually is needed when two different formats are used to allow the encoder to combine two different formats or to switch from one to another. The warmup time precedes the first batch of the different format, and it has been ignored in calculating the batch length and number of events for a fully loaded POCSAG system. Table 2 on page 72 gives the required code words, and Table 3 on page 72 lists the number of pages per batch.

▶ *GSC* — In the standard GSC, the start code repeats for every batch (every 4.855 seconds). (See Figure 2 above.) In the extended GSC, the start code period repeats for as many as eight batches of start code and 16 messaging time slots, i.e., for as long as an 8 × 4.855 = 28.85-second interval. Each time slot serves a paging message. Messages end on time slot boundaries.

▶ *Flex* — As shown in Figure 3 on page 74, the first code word in block 0 (B0) is for system information only, i.e., 87 code words at 1,600 bps in each frame for user message data. The available speeds in Flex code are 1,600bps, 3,200bps and 6,400bps. The higher speeds of 3,200bps or 6,400bps are achieved by multiplexing two or four of the 1,600bps traffic subchannels (sometimes called *phases*) by interleaving 8, 16 or 32 blocks of 32 bits coded by Bose-Chadhuri-Hocquenghem (BCH) (32,21) coding interleaved at depth of eight. The available code words per frame are 87 at 1,600bps, 174 at 3,200bps and 348 at 6,400bps. The digital modulation used is 2-level frequency-shift keying (FSK) for 1.600bps and 3,200bps and 4-level FSK for 6,400bps.

The available frames/hour = 3,600÷1.875 = 1,920 (independent of the speed).

A summary of the Flex coding structure appears in Table 4 on page 74. Table 5 on page 74 gives the required code words, and Table 6 on page 74 lists the number of pages per Flex frame.

The number of pages/Flex frame

= floor(frame length ÷ message length)

or

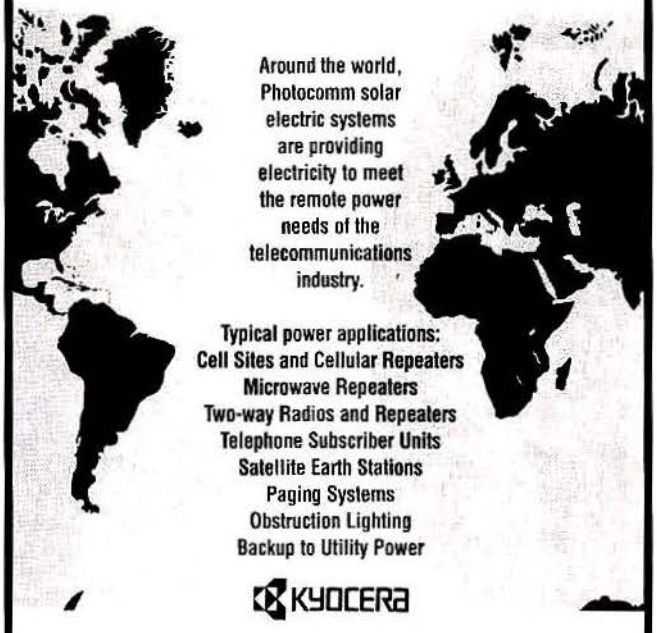
= floor(frame code words ÷ required code words/page)

The number of pages per frame is independent of the Call User Hour (CUH) of the page type, but it depends on the

MicroTalk
World's Smallest Two-Way Radio
5 POWERFUL WATTS
99 CHANNELS
Dealers Wanted
• 99 Synthesized Channels
• Low Battery Alert
• TX/RX Signal Strength
• Field Programmable
• Adjustable Power Levels
• Liquid Crystal Display
• 5 Free Accessories
• Built-In CTCSS/Private Line
Advanced Videotech Corporation
1840 County Line Rd. · Huntingdon Valley, PA 19006
800-233-0013 · 215-322-4600 · FAX: 215-322-2812
Circle (60) on Fast Fact Card

Maybe you never make mistakes.
Maybe you'd rather be sure.
OMNICRON Professional Voice Logging Recorders automatically record your important phone conversations, two-way radio messages, and meetings – from $340.00
• Voice activated recording
• 2, 8, or 16 hours of solid talk time on a standard audio cassette
• Talking clock repeats time and date on optional time track
• Alarms monitor tape movement to prevent operator error
• Instant review of messages • Full line of accessories
OMNICRON ELECTRONICS
581 Liberty Highway
P.O. Box 623
Putnam, CT 06260
860•928•0377
FAX: 860•928•6477
Circle (61) on Fast Fact Card

Solar Power



Around the world, Photocomm solar electric systems are providing electricity to meet the remote power needs of the telecommunications industry.

Typical power applications:
Cell Sites and Cellular Repeaters
Microwave Repeaters
Two-way Radios and Repeaters
Telephone Subscriber Units
Satellite Earth Stations
Paging Systems
Obstruction Lighting
Backup to Utility Power

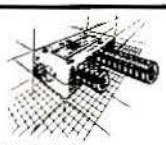
KYOCERA

PHOTOCOMM, INC.
The Wireless Power Company™

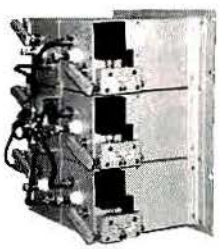
7681 East Gray Road
Scottsdale, Arizona 85260 U.S.A.
Phone: 602-948-8003
Fax: 602-483-6431
e-mail:72731.1235@compuserve.com

Circle (62) on Fast Fact Card

-- EMR corp. -- TRUNKING COMBINING SYSTEMS



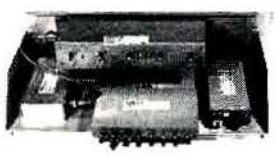
VHF - UHF - 800 & 900 SMR
TRANSMITTER COMBINERS



- LOW LOSS
- MAXIMUM ISOLATION
- EXPANDABLE
- FULLY TEMPERATURE COMPENSATED
- SINGLE OR DUAL STAGE ISOLATORS
- DURABLE CONSTRUCTION

RECEIVER MULTICOUPLERS

- HIGH GAIN
- HIGH LINEARITY
- LOW NOISE FIGURE
- SELECTIVE FILTERS
- 2 TO 64 PORTS
- COMPACT DESIGN



Contact EMR for combining systems in any band from 66 MHz to 2 GHz

EMR CORPORATION
22402 N. 19th AVENUE - PHOENIX, ARIZONA 85027
TEL: 602-581-2875 OR 800-796-2875 FAX: 602-582-9499

Circle (63) on Fast Fact Card

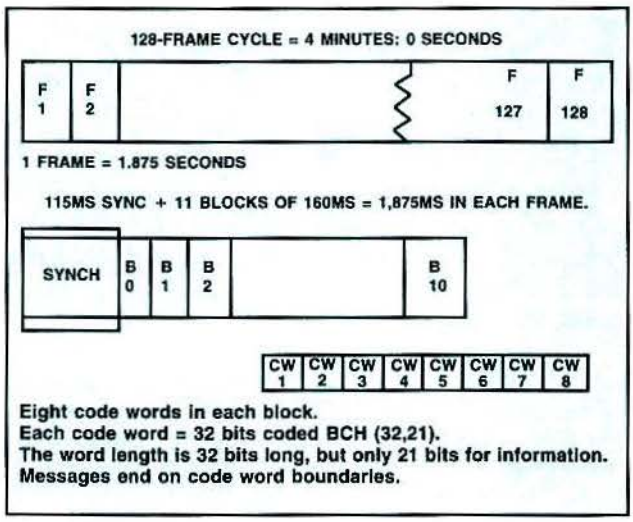


Figure 3. Flex code format.

Table 4—Flex coding structure summary.

Frame structure	Flex 1600	Flex 3200	Flex 6400
Sync + 11 data blocks length	1.875sec.	1.875sec.	1.875sec.
11 blocks length	1.76sec.	1.76sec.	1.76sec.
Sync length	0.115sec.	0.115sec.	0.115sec.
Code words (32 bits)/block	8	16	32
Available code words/frame	(8 × 11) − 1 = 87	174	348
Available frames/hour	3,600 ÷ 1.875 = 1,920	1,920	1,920
Available code words/hour	167,040	334,080	668,160

Table 5—Required code words/page summary.

	Tone	Numeric 10-digit	Alphanumeric 40-character
Flex format	2	4	17
POCSAG format	1	3	15

Table 6—Number of pages/Flex frame (of 1,875ms).

	Flex 1600	Flex 3200	Flex 6400
Tone	43	87	174
10 digits numeric	21	43	87
40-character alphanumeric	5	10	20

transmission speed.

When Flex format is mixed with any other paging format, a minimum of one frame should be transmitted every minute. The collapse value of 0,1,2,3,4 determines a number of 1, 2, 4, 8, or 16 active Flex frames per minute.

▶ *ERMES* — Figure 4 on page 75 describes the ERMES code format. There is only one signaling speed of 6,250bps in ERMES. The total number of batches/hour is = 60 × 5 × 16 = 4,800 batches of 750msec each. Table 7 on page 75 lists the paging types.

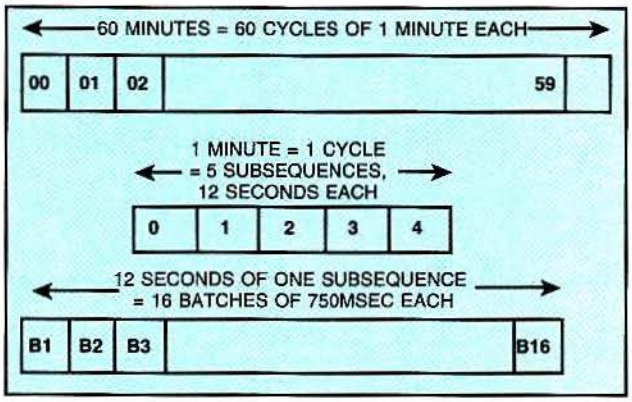


Figure 4. ERMES code format.

Table 7—ERMES paging types.

Page type	User hour	Message length	Pages/ batch	System capacity
Tone	181,500	19.83	37	1,210,000 @ 0.15
10-digits numeric	103,725	34.7	21	414,900 @ 0.25
40-character alphanumeric	36,300	99.17	7	121,000 @ 0.3

The user hour = system capacity * CUH

The Message length in seconds

= 3,600 ÷ 181,500 for tone

= 3,600 ÷ 103,72 for numeric

= 3,600 ÷ 36,300 for alphanumeric

System loading

▶ *User Hour* — The User Hour for each paging type, format and transmission speed is the number of pages that could be delivered in one hour when CUH = 1. The User Hour for each paging type, format and transmission speed is different because of the difference in the total number of available code words per hour and the required number of code words for each page type under each format. For example, the total available code words per hour for POCSAG 512 format is 52,320 code words [(3,600÷33) × 30 × 16). The required code words for tone, 10-digit numeric and 40-character alphanumeric pages are one, three and 15 code words respectively. In Flex format, the required code words are two, four and 17 respectively. The required number of code words for a page type will not change by transmission speed as the total available code words do.

The User Hour

= (total available code words/hr) ÷ required code words

or

= Total system capacity × CUH

The average time needed for one page message = 3,600 ÷ the total user hour. See Tables 8 and 9 on page 76.

▶ *System capacity* — Here are four system operating conditions under which system capacity differs:

DOING DATA?

Getting data from here to there can be a challenge in plant or field applications. Wireless data communication can provide an economical and reliable alternative to cabling.
Interested?

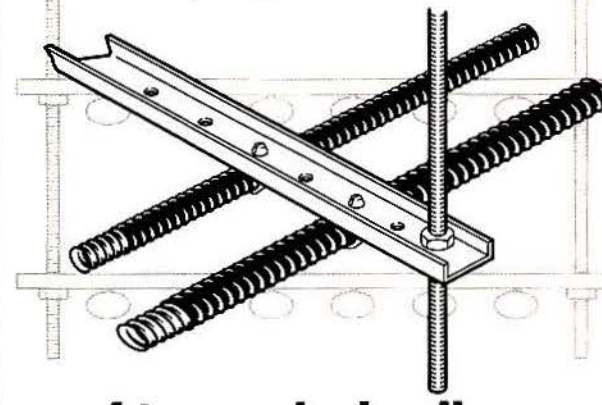
Call today:
1-800-795-1001

PACIFIC CREST CORPORATION
2285 Martin Avenue, Ste. A
Santa Clara, CA 95050
408-653-2070 (Outside U.S.)
Fax: 408-748-9984

TM32 Radio Modem Family

Circle (64) on Fast Fact Card

Simplify installation



of transmission lines.

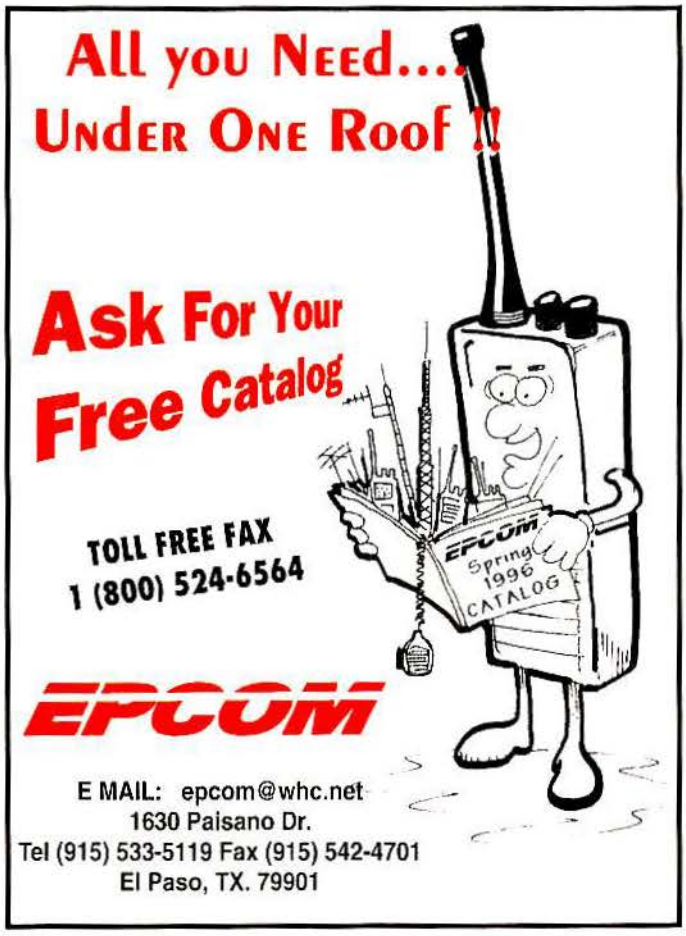
Good ideas and thousands of parts you can use right now.

RiROD INC.
P.O. Box 128, Plymouth, Indiana 46563-0128
Telephone (219) 936-4221, FAX (219) 936-6796

Call for our FREE catalog.

Circle (65) on Fast Fact Card

Circle (66) on Fast Fact Card



Circle (67) on Fast Fact Card

Table 8—Total user hours at 100% system efficiency.							
Page type	POCSAG 512bps	POCSAG 1200	POCSAG 2400	Flex 1600	Flex 3200	Flex 6400	ERMES 6250
Tone at 0.154 CUH	52,320	122,400	245,280	83,520	167,040	334,080	181,500
Numeric (10 digits) at 0.25 CUH	17,450	40,800	81,750	41,760	83,525	167,050	103,725
Alphanumeric (40 char.) at 0.3 CUH	3,480	8,160	16,350	11,340	19,650	39,300	36,300

Table 9—Average message time in msec at 100% system efficiency.							
Page type	POCSAG 512bps	POCSAG 1200	POCSAG 2400	Flex 1600	Flex 3200	Flex 6400	ERMES 6250
Tone	68.8ms	29.41	14.68	43.10	21.55	10.77	19.83
Numeric (10 digits)	106.3ms	88.23	44.04	86.21	43.10	21.55	34.70
Alphanumeric (40 char.)	1,034ms	441.18	220.18	317.46	183.21	91.60	99.17

- ☐ non-mixed system.
- ☐ mixed page types using the same format.
- ☐ mixed format types using the same page types.

As a rule of thumb, if the call rate of the user of a page type is x calls per hour "CUH," then the system capacity (number of users served) = the User Hour of that page type ÷ x. Another way to define the system capacity is to divide the total available code words by the product of the required code word for a page type and its corresponding *call user hour* (CUH).

Non-mixed system. Table 10 on page 77 reflects a single-format, single-page-type (tone-only at .15 CUH, 10-digit numeric at .25 CUH or 40-character alphanumeric at .3 CUH) and 100% system efficiency.

The system capacity numbers in the table match the published numbers claimed by each standard authority body.

Mixed page types system. Table 11 on page 77 reflects system capacity when different page types are mixed using one encoder of one format. The table shows only one example with certain ratios of each page type (10% tone-only at CUH 0.15, 70% 10-digit numeric at 0.25 CUH and 20% 40-character alphanumeric at 0.3 CUH)

The total system capacity in each format = floor(3,600 ÷ [Σ(message time in milliseconds × CUH × page type traffic ratio) ÷ 1,000)]).

The page type user = page type percentage × system capacity.

These same formulas are used for any other mixing ratios.

The total system capacity numbers for POCSAG format in the mixed-page-types system capacity table (Table 6) match published numbers for that particular test case of mixed traffic ratios as released by Motorola in April 1994. The same formulas are used for the other formats as well.

Mixed format systems. This information is intended to help you to visualize how the system will migrate from one format, such as POCSAG, to Flex or ERMES. Mixing different formats will be based on the frame length (not the message length), and the minimum number of inserted frames is *one* per minute. Normally, at the beginning of migration, the old format is predominately loading the system with a higher percentage of traffic. Certain assumptions must be made by the designer for the Flex collapse value parameter before analysis.

The designer has to allow about 100msec of unused time for the nominal encoder delay to switch from one format to another or to combine two formats in a transmission frame in the paging terminal. Because the insertion of Flex code format will be

Table 10—Non-mixed system capacity (in thousands).

Page type	POCSAG 512bps	POCSAG 1200	POCSAG 2400	Flex 1600	Flex 3200	Flex 6400	ERMES 6250
Tone at CUH = 0.15	348.8	816.0	1,635.2	556.8	1,113.6	2,227.2	1,210.0
Numeric 10 digit CUH = 0.25	69.8	163.2	327.0	167.0	334.1	668.2	414.9
Alphanumeric 40 char. CUH = 0.30	11.6	27.2	54.5	37.8	65.5	131.0	121.0

Each entry value in the above non-mixed system capacity table = the corresponding user hour ÷ the call user hour (CUH).

Table 11—Mixed page type system capacity analysis at (10% tone, 70% numeric, 20% alphanumeric.

Page type	POCSAG 512	POCSAG 1200	POCSAG 2400	Flex 1600	Flex 3200	Flex 6400	ERMES 6250
Tone, CUH = 0.15	3,630 users	8,500	17,030	10,350	19,090	38,181	29,221
Numeric 10 digit CUH = 0.25	25,409 users	59,499	119,217	72,445	133,631	267,265	204,541
Alphanumeric 40 char. CUH = .30	7,260 users	17,000	34,062	20,698	38,180	76,362	58,442
Total system capacity	36,299 users	84,999	170,309	103,493	190,902	381,808	292,204

based on frame lengths (of 1,875 msec) within the POCSAG event lengths (no insertion within the batches) or within the ERMES sequences lengths, the encoder delay will fall within the already unused time (as a warmup time). As long as the encoder places pages in the expected frames, the order of the Flex frames does not matter.

Mixed format using same page types. By way of example, consider a system using POCSAG and Flex with the following properties:

- POCSAG 512.
- Warmup period time (programmable) = 100msec to 400msec when needed.
- Number of POCSAG users = 100,000.
- Number of Flex users = 10,000 (10% of the POCSAG users).
- Flex collapse value = 1 (for a period of two frames per minute, the Flex pager will look for a page).
- CUH = 0.15 for tone-only.
- CUH = 0.25 for 10-digit numeric.
- CUH = 0.30 for 40-character alphanumeric.

Assuming only one page type is used at a scenario, find the system utilization factor, the lost time percentage and the system capacity for each scenario for each page type. (See Tables 12, 13 and 14 on page 78.)

The formulas for mixed page formats (same page types) used in deriving values in the tables are as follows:

Number of batches or frames/min. is determined from the collapse value look-up-table (Table 12).

Number of POCSAG preambles/min. = ceiling(number of maximum batches per minute÷30), the number of batches/frame preceded with one preamble.

POCSAG pages time/min. = number of batches per minute × batch time (1.0625 at 512bps) + number preambles × preamble time (1.125).

Flex pages time/min. = number of frames per min. × frame time (1.875sec).

ERMES pages time/min. = number of batches per min. × 0.75sec.

Unused time percentage = 100 × [(60 − [POCSAG pages

BARNETT ENGINEERING PRESENTS...

The economical approach to monitoring transmitter power

The B1658 Power Monitor

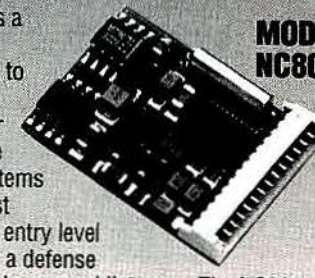
- 8 ALARMS
- 8 RF INPUTS
- LOW POWER, HIGH POWER OR VSWR
- COMPLETELY PROGRAMMABLE
- COST EFFECTIVE

215, 7710 - 5 Street S.E • Calgary, AB T2H 2L9
Ph. (403) 255-9544 • Fax. (403) 259-2343 • Toll Free 1-800-268-2646

BE BARNETT ENGINEERING LTD.

Circle (68) on Fast Fact Card

VOICE SECURITY ENCRYPTION



MODEL NC802

The Model NC802 is a miniature inversion scrambler designed to provide intermediate level security for two-way radio voice communication systems and is a perfect, cost effective solution to entry level voice scrambling as a defense against unauthorized or casual listeners. The NC802 provides eight user selectable carrier codes commonly used by other manufacturers and interfaces easily to most radios with near transparency to the user.

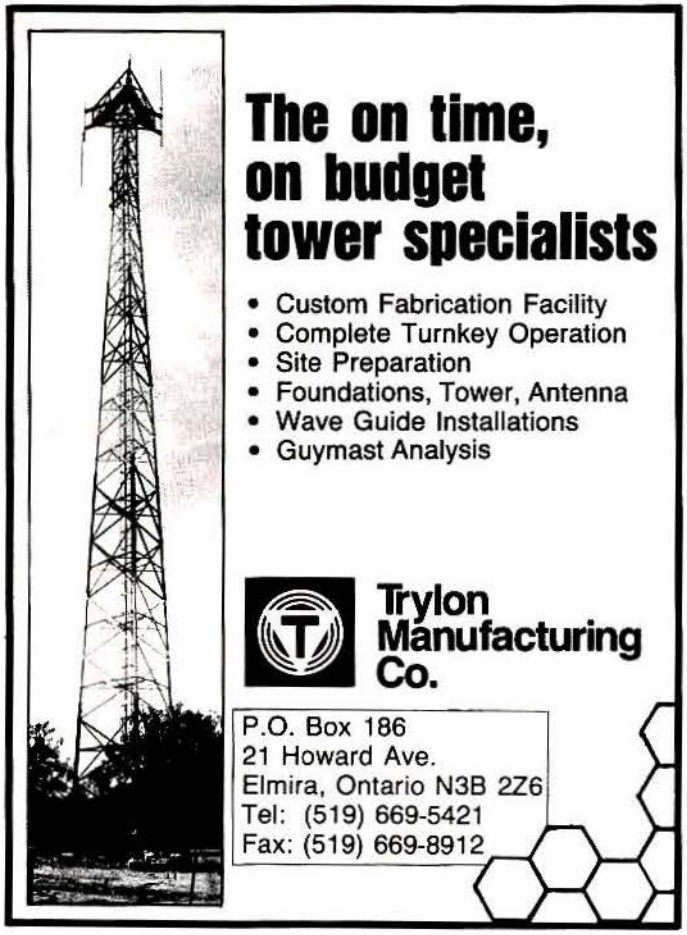
NORFAX DOC.# 5755

For Detailed specifications call our 24 Hour NorFax retrieval system at 916-477-8403 or for product catalog call 1-800-874-8663

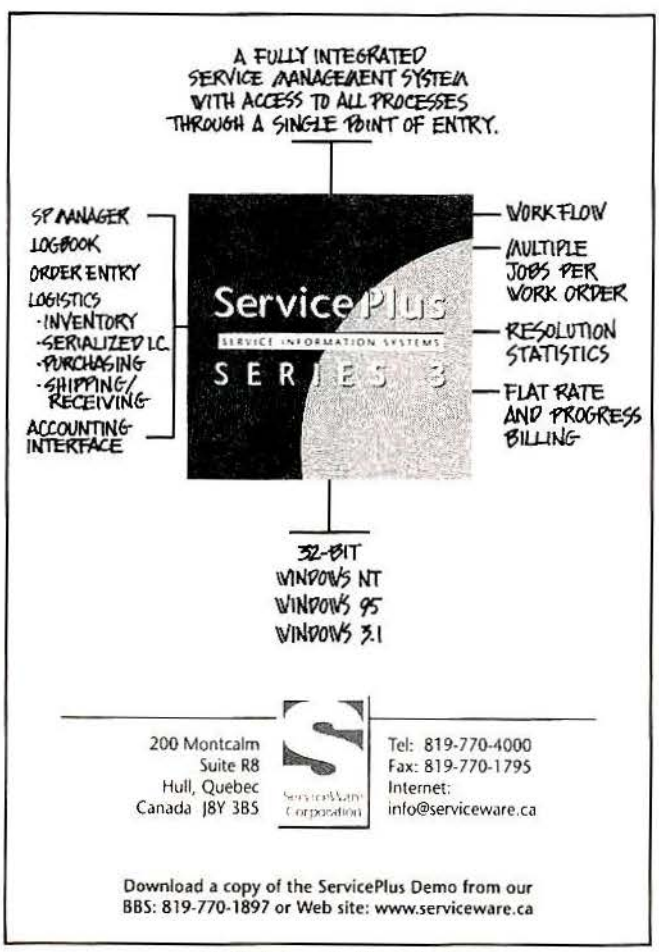
NORCOMM™ DATA SIGNALLING PRODUCTS

12438 Loma Rica Dr., Grass Valley, CA 95945

Circle (69) on Fast Fact Card



Circle (70) on Fast Fact Card



Circle (71) on Fast Fact Card

Table 12—Look-up collapse value table.

Collapse value	Min. Flex frames/ minute	POCSAG num. of batches/minute			ERMES batches/ minute	GSC
		POCSAG 512	POCSAG 1200	POCSAG 2400	ERMES	GSC time slots
0	1	51	122	247	77	256
1	2	50	118	247	75	248
2	4	46	109	239	70	230
3	8	39	94	191	60	192
4	16	26	63	127	40	128

Table 13—General parameters for mixed-format (same page type) system.

Mixed page formats	POCSAG 512	Flex 1600
Number of offered users	100,000	10,000
Collapse value	NA	1
Max. batches or frames/min.	50	2
Number of preambles/min.	2	NA
Pages time/minute in sec.	55.375	3.75
Unused time/minute in sec.	0.875	NA
Percent of unused time	1.46	NA
Warmup time	0	

Table 14—Specific parameters for mixed format (same page type) system.

	Tone	Numeric	Alphanumeric
Call user hour CUH	0.15	0.25	0.3
Number of POCSAG traffic batches	937.5	5,000	30,000
Number of Flex traffic frames	34.88	119.05	600.00
Air time for Flex traffic in minutes	18	60	300.00
Max. POCSAG mixed batches in the Flex time	900	3,000	15,000
Overflow POCSAG time in minutes	0.69	36.67	275.00
Total air time in minutes/hour	18.69	96.67	575.00
System utilization	31.15	161.11	958.33
System capacity POCSAG	321,070	62,069	10,435
System capacity of Flex	32,107	6,207	1,043

time + Flex pages time]) ÷ 60].

Warm-up time/minute = 100 msec if the unused time is less than 100 msec.

Number of traffic batches or frames = (number of users × CUH) ÷ (number of pages per batch or frame).

Air time for Flex traffic in minutes = (number of traffic frames/minimum Frames per minute) according to the collapse value table.

Maximum number of POCSAG mixed batches = ceiling of Flex airtime minutes × maximum POCSAG batches per minute (derived from collapse value look-up table).

Overflow POCSAG time in minutes = [(traffic batches − maximum batches)÷30] × (33÷60), assuming 30 batches per event (of 33sec each event).

Total airtime in minutes = ceiling(Flex traffic needed time + overflow POCSAG time + warmup time.)

System utilization = (total air time in minutes ÷ 60) × 100.

System capacity = (100 × number of offered users per system utilization percentage).

The same principles apply for mixing ERMES and POCSAG formats.

The technology does not migrate in a short time. The system designer has to help to present a business case that shows that the current system serving the current formats is not going to be thrown away or replaced on a cutover date and time. He also has to show how many users will be served by both the new format and the old format. Any format used might serve any page type or mixed page types.

Computer analysis of intermod requires a pragmatic approach

A prescription for an effective computer program to calculate intermod includes practical and user-friendly techniques for entering and analyzing data.

By H.V. Church, P.E.

Some good programs for calculating intermodulation interference (intermod) are available, and most people with technical responsibilty for communications sites keep at least one program available on their computer. Unfortunately, many programs seem to be "user-antagonistic."

Some programs in DOS do not permit making a correction to a frequency that was entered incorrectly; you have to start all over again. Many perform endless calculations of frequency combinations and multiples that are entirely unlikely to produce intermod at any measurable level. Most programs fail to permit the user to tag the frequencies to make it possible to identify the licensee. Even so, any computer program beats the old days of performing the whole study by hand calculator or even by slide rule. Remember slide rules? I still have one. It props up the laptop computer on my desk!

Most programs ignore the fact that a station with several frequencies can only transmit or receive on one frequency at a time. These studies show combinations of two or more such frequencies transmitting at the same time and generating intermod products, which obviously cannot happen. This causes a lot of computer output that must be hand-checked and discarded.

Some programs calculate 5th-, 7th- or even higher-order intermodulation products. Experience shows that these higher-order products rarely cause problems, except with antennas that have little isolation or with old equipment or high power levels. The choice of using the higher-order combinations should be left to the program user.

It would be difficult to include all of the operating characteristics of a shared site, such as power output, effective radiated power (ERP), radio model names and numbers, types of filtering and isolation figures between antennas.

The proximity of intermod product frequencies to the receiver frequency is given in some studies as 0.010MHz, 0.025MHz or 0.050MHz. Other, larger values are used for FM and TV broadcast frequencies. Modulation levels may vary between narrowband FM and FM broadcast, as well as some of the more exotic forms of modulation, and these modulation levels should be part of the study.

Some services such as public safety two-way radio, specialized mobile radio (SMR), community repeaters and paging often are in heavy use during the working week. Others, such as rural fire departments, fish and game departments, forestry and agricultural services are used lightly, as well as seasonally. The difference in operating patterns implies that, although intermod interference *can* occur between some systems, there is not necessarily a statistically significant likelihood that it *will* occur.

An intermod analysis should realistically weigh the frequency and severity of radio interference against actual harm to the public welfare. For example, frequent occurances of intermod (called "hits") that affect a state police receiver would be considered unacceptable, yet occasional background noise on the radio system used by a towing service might cause less concern.

In any study, each frequency should be tagged with a short identifier to make it possible to recognize the user. There should be a summary showing the interfering transmitter combinations and the receiver being affected, including the frequency separation between the receiver and the intermod product. If some information on system-use cycles, ERP and antenna isolation were to be included in the study, the summary might include estimates on the probability that interference would occur. I have a site with a 1W broadcast translator and a 1kW broadcast transmitter that use antennas on the same tower. Power differences of that sort should be considered in any intermod study.

For the benefit of someone entering data to run an intermod study, it is important to be able to correct an incorrectly entered information, or to save the work in progress and exit the program (without invoking DOS scriptures) to come back to it later. A busy site may contain dozens, if not hundreds, of frequencies, and data entry takes a lot of time.

A program should be capable of examining the effects of all transmitters on a single receiver.

Above all it should be "user-friendly," and easy to store, so later studies can be done without re-entering masses of data.

Ideally, the study results should be evaluated by someone with a knowledge of the site and its individual systems, someone who knows whether circulators, isolators and combiners are in use, and who knows the general level of "housekeeping" and adherence to site rules. This individual must be able to make recommendations for any filtering or technical changes that may be needed. The summary or final report of the study must be brief and readily understandable because these documents sometimes are used, for better or worse, by non-technical people.

Church owns community repeaters, owns and manages radio communications sites and offers system design consulting service. He lives in Lebanon, New Hampshire.

Old man river ... he don't know nothin'

By Robert H. Schwaninger Jr.

For all you folks who suffered through the droughts that burned up West Texas, here's a story about the flipper side of the coin. Out here in the Northeast, it's been wet. We haven't had this much rain since some guy named Noah decided to try his hand at animal husbandry.

If you recall, this past winter, the Northeast was getting piles of snow, which is just rain with a better PR man. Anyway, the ground was already plenty soggy before the late spring rains started to fall and fall. This moisture fest caused flash flooding, slow flooding and general run-of-the-mill flooding, which is what happened when the creek near the FCC's Licensing Division in Gettysburg, PA, decided that enough was enough.

Schwaninger, *MRT*'s regulatory consultant, is a partner in the law firm of Brown and Schwaninger, Washington, DC. He is a member of the Radio Club of America.

You see, the creek washed over its banks, over the parking lot and down into the basement, aided by the circumstance of a basement door giving way under the water pressure. So, a few gazillion gallons of water poured into the FCC's basement where records are kept. Although the entire effect of the flood's devastation is unknown, the situation is made worse by the fact that the basement's storage included records that were slated to be shipped to the federal government's archives in Suitland, MD (a notoriously dry location), but that shipment was delayed.

So, what got wet? Among the records damaged are all the land mobile applications since Sept. 28, 1992; all common carrier microwave applications since March, 1992; all Marine applications since 1985; and many pending applications for both private and microwave licenses. What does it mean? The effect is difficult to judge, in both practical and legal terms.

In practical terms, the effect is problematic for the 800MHz grants. As the public has had an opportunity to study the FCC's computerized grant of many SMR applications, it has become apparent that many were granted in error, and the errors are never more evident as when you've got the applications in your hand. A lot of sloppy preparation work remarkably led to lot of grants that relied on improper short-spacing and other deficiencies.

Fortunately, most of the deficiencies can be detected using the FCC's computer records, but not always. So, the question remains, can a person challenge a grant of a license if he can't produce a copy of the defective application? Can the FCC demand that the applicant show a copy of the filed application if the application is challenged? There is no obvious legal obligation to maintain such records, so the licensee may figure the FCC's all wet for asking. I expect these cases will need to be decided one case at a time.

Perhaps of graver concern are the

Name your channel!

ALPHA

The Alpha series MCR remotes allows you to remote control Motorola's Maxtrac, RadiusGM300, Kenwood TK630, TK730, TK830 and Midland's Syn-Tech XTR radios over any two wire voice grade circuit.

The Alpha series remotes provide an LCD readout for channel number, up to 99, and a ten character channel name, channel up and down controls, speaker volume control and intercom capability between parallel remotes and the radio. Each remote also provides controls and LED indicators for PTT, monitor, scan and privacy functions.

Features

- Simple installation - No soldering, cutting or crimping.
- Provides remote channel indication.
- Programmable ten character name per channel.
- Programming done via front panel.
- No special cables or PC required.

CPI

1186 Commerce Drive • Richardson, TX 75801
(214) 437-5320 • (800) 869-9128 • Fax (214) 437-5360

Circle (72) on Fast Fact Card

applications for microwave licenses that have not yet been granted. It isn't clear how much of the data contained on the applications was used to create computer records, upon which the FCC could rely in eventually granting (or denying) the applications. If new applications have to be filed, who pays the cost of preparation? After all, most applicants do not see themselves as the commission's insurance carrier, and the cost of microwave engineering ain't cheap.

By the way, if you think that the employees at the FCC's Gettysburg office are ready to put in the overtime or take up a collection to save the lost records, think again. Morale at the licensing division might be dipping lower than a lead application in the flood. Rumor has it that the bureau's bean counters are contemplating laying off over half the staff at Gettysburg. It seems that Washington thinks that the Gettysburg staff is becoming outmoded by electronic filing. So while the records are "down-streaming," the office is "down-sizing."

Rumor has it that the bureau's bean counters are contemplating laying off over half the staff at Gettysburg. It seems that Washington thinks that the Gettysburg staff is becoming outmoded by electronic filing. So while the records are "down-streaming," the office is "down-sizing."

This attitude is consistent with the many problems that proponents of private radio have had with FCC Washington (not FCC Gettysburg) over the last few years. By the decisions, both internal and published, it's apparent that the policy makers don't understand or appreciate the role of private radio. Too many of the policy gurus think private radio is an outmoded service, like a human application processor.

What the policy wonks can't understand is why Joe's Towing Service would rather put up its own base station, rather than simply take cellular or ESMR or PCS service. So, to help these confused bureaucrats understand, let's all say it together—ready? MONEY! You see, Ms. Wireless Wonk, Joe has no desire to have automatic hand-off, interconnection, mobile data, enhanced global positioning satellite service, intelligent vehicles with smart cards or any form of TDMA, CDMA, spread spectrum, interactive, programmable, optical, video or single sideband. He just wants the drivers to hear the dispatcher within a few miles of his garage. Got it, now? Joe just wants to communicate—simply and cheaply. The last time I checked the records that didn't float away, there were about three million Joes out there with private radio licenses.

Now, I might be old-fashioned and ready for the bone yard, but I'm a lot like Joe. I don't require a lot of computerized glitz. When I file an application with the FCC, I expect that somewhere along the line, a human will look at it. They'll see if I got mustard on it, because I filled it out during lunch. Some guy will wonder if that's my signature or if someone inked an eel and set it on the page. Most important, I'll expect a human being to notice if my competitor's application is improperly prepared and should be chucked out the door. That's what I've come to expect, and I like it.

A computerized application bouncer just isn't the same. No computer could write the return notices that I've gotten over the years. Some are snippy. Some appear filled with hope. Some notices make you feel entirely stupid and direct you to do those things that you've done a million times before, but you forgot this once. All of them obviously came from a human, even if all they did was check a box marked, "Please resubmit employing waterproof ink," signed on behalf of Commodore Fishel.

Maybe a part of my ire about this downsizing stuff comes from being a former teamster. Local 688 wouldn't have taken this stuff. A strike would have been called, and we would have been sitting out in front of the Licensing Division with the 50-gallon drum fires burning and our "Unfair" signs raised. I wonder if the FCC staff at Gettysburg will do the same. After all, Gettysburg has a lot of experience with pickets.

The Rugged 800-900 MHz Amplifiers
VoCom Products

FEATURING:

- Proven Heavy Duty Cycling Designs. Our amplifiers are designed for continuous duty cycling. Cooling fans are included.
- Guaranteed Quality. Backed by a 5 year warranty on our Motorola transistors. Two years on other parts and labor.
- Competitively Priced. Call factory for price list.

VoCom Products Company, L.L.C.
VISA
800 USA MADE
800 872 6233
MasterCard
Fax: 847 923 9078

Circle (73) on Fast Fact Card

Champion offers 450MHz trunked communications in two formats

For two-way radio users searching for alternatives to cost-effectively enhance their dispatch capabilities, 450MHz trunked service may be the answer they have been looking for, according to representatives of Champion Communications Services, Houston. Champion is one of the first service providers in the United States to offer 450MHz trunked systems and provides 450MHz trunked service in nine states.

Champion first became involved in the community repeater business in 1994, following its purchase of about 1,500 community repeaters from Motorola in 22 states. The addition of 450MHz trunking was both a natural extension of the company's list of user services and part of its long-range business plan, company representatives say.

"If regulatory trends continue, there will be little, if any, new spectrum for land mobile radio users," said David Terman, Champion president. "The FCC also is encouraging users to consider shared systems. Thanks to the spectrum we already control, we can offer users the services they need, while addressing the FCC's objective of greater spectrum efficiency."

Champion offers trunking services in two formats—ETrunk developed by ETrunk Systems, Yorktown Heights, NY, and LTR from Kenwood Communications, Long Beach, CA. ETrunk systems are available in Arizona, Arkansas, California, Louisiana, Nebraska, New Mexico and Texas. Champion operates LTR-based systems in California, Illinois, Texas and is evaluating other markets. The company also is testing a SmarTrunk II UHF trunked radio system in Chicago and Houston using Motorola's Radius radios.

Modular Communications consoles are picked for forestry application

Modular Communication Systems, North Hollywood, CA, is supplying its Ultra-Com PRO microprocessor-based communications control system for the Boise, ID, interagency coordination center, covering emergency communications for the 2.6-million-acre Boise National Forest. Composed of seven dispatch positions, the system controls a minimum of 50 radio channels via one-button touchscreen select, covering 18 tone-selected repeaters. The consoles incorporate panel-mounted telephone key sets at each position. The Ultra-Com PRO features Screenmaker and Customizer programs, enabling the user to design screens and operating limits for specific systems and procedures.

Illinois Superconductor receives order for cellular filter systems

Illinois Superconductor, Mount Prospect, IL, has received an order from a U.S. cellular operator to purchase its SpectrumMaster filter systems. The order for 12 filters will outfit two cell sites in a metropolitan market using both analog and digital transmission protocols. Terms of the transaction, as well as the purchaser, were not disclosed.

Ora E. Smith, president of Illinois Superconductor, said the filters will be used in cells that carry a large number of calls. He said he believes that there will be dramatic improvements in network quality and capacity.

Receive only	Freq. Ranges (MHz)	N.F. (dB)	Gain (dB)	1 dB Comp. (dBm)	Device Type	Price
P30VD, P35VD, P40VD, P45VD	30-35, 35-40, 40-45, 45-50	<1.3	15	0	DGFET	$ 44.95
P30VDG, P35VDG, P40VDG, P45VDG	30-35, 35-40, 40-45, 45-50	<0.5	26	+12	GaAsFET	$109.95
P150VD, P160VD, P170VD	150-160, 160-170, 170-180	<1.5	15	0	DGFET	$ 44.95
P150VDA, P160VDA, P170VDA	150-160, 160-170, 170-180	<1.1	15	0	DGFET	$ 56.95
P150VDG, P160VDG, P170VDG	150-160, 160-170, 170-180	<0.5	24	+12	GaAsFET	$109.95
P450VD, P460VD	450-460, 460-470	<1.8	15	−20	Bipolar	$ 49.95
P450VDA, P460VDA	450-460, 460-470	<1.2	16	−20	Bipolar	$ 74.95
P450VDG, P460VDG	450-460, 460-470	<0.5	16	+12	GaAsFET	$109.95
P800VDG, P830VDG, P860VDG	800-830, 830-860, 860-890	<0.6	19	+12	GaAsFET	$119.95
Inline (rf switched)						
SP30VD, SP35VD, SP40VD, SP45VD	30-35, 35-40, 40-45, 45-50	<1.4	15	0	DGFET	$ 74.95
SP30VDG, SP35VDG, SP40VDG, SP45VDG	30-35, 35-40, 40-45, 45-50	<0.55	26	+12	GaAsFET	$139.95
SP150VD, SP160VD, SP170VD	150-160, 160-170, 170-180	<1.6	15	0	DGFET	$ 74.95
SP150VDA, SP160VDA, SP170VDA	150-160, 160-170, 170-180	<1.2	15	0	DGFET	$ 86.95
SP150VDG, SP160VDG, SP170VDG	150-160, 160-170, 170-180	<0.55	24	+12	GaAsFET	$139.95
SP450VD, SP460VD	450-460, 460-470	<1.9	15	−20	Bipolar	$ 79.95
SP450VDA, SP460VDA	450-460, 460-470	<1.3	16	−20	Bipolar	$104.95
SP450VDG, SP460VDG	450-460, 460-470	<0.55	16	+12	GaAsFET	$139.95

Every preamplifier is precision aligned on ARR's Hewlett Packard HP8970A/HP346A state-of-the-art noise figure meter. RX only preamplifiers are for receive applications only. Inline preamplifiers are rf switched (for use with transceivers) and handle 25 watts transmitter power. Mount inline preamplifiers between transceiver and power amplifier for high power applications. System S/N improvement 6-14 dB typical. Other amateur, commercial and special preamplifiers available in the 1-1000 MHz range. Please include $2 shipping in U.S. and Canada. C.O.D. orders add $2. Air mail to foreign countries add 10%. Order your ARR RX only or inline preamplifier today and start hearing like never before!

Advanced Receiver Research

Box 1242 • Burlington, CT 06013 • 203 582-9409

Circle (74) on Fast Fact Card

Satellite technology reduces cost of high-speed data delivery

SpaceCom Systems, Tulsa, OK, is planning to offer HyperCubed, its newest satellite technology for point-to-multipoint distribution of high-speed data, in October. The technology, which uses the Galaxy IV satellite, will reduce the transmission costs of high-speed data channels via satellite.

The HyperCubed service will feature an eight-channel satellite receiver with extensive logging diagnostics and reporting capabilities. This "smart" receiver also enables customers to receive as many as eight satellite data channels simultaneously and will offer one of the industry's lowest-per-channel delivery costs for multichannel receivers.

The receivers allow the user to customize alarm settings; to access extensive logging records; to remotely upgrade software and to perform group addressing; and to monitor power, internal temperature, LNB current and signal quality.

SpaceCom will also offer its HyperCubed customers redundant transmission schemes and disaster avoidance by providing geographically diverse uplinking facilities and an in-orbit spare satellite (SBS-6). The new service augments SpaceCom's FM Cubed technology, which was introduced in 1991, and which has since been used by many of the nation's largest paging companies.

Al Stem, vice president and general manager of SpaceCom Systems, said that although HyperCubed was developed for the PCS and wireless industries, the technology has many applications beyond the PCS industry.

"This technology will offer addressable multichannel receivers at an unprecedented cost-per-channel, making it ideal for all types of information providers whose communications networks require group addressibility, large numbers of channels and many different data rates," Stem said.

Paging Partners network posts more than 1,000% revenue growth

Paging Partners, Freehold, NJ, was honored as the state's eighth fastest-growing technology company at *The New Jersey Technology Fast 50 Awards*, held at Newark's Gateway Hilton. From 1991–1995, Paging Partners posted revenue growth of 1,138%. The company provides alphanumeric paging and other one-way wireless messaging services to a network of more than 1,000 resellers along the I-95 corridor, with continuous coverage from southern New Hampshire to northern Virginia.

Lenbrook to market Cimarron GPS/AVL and ANI products in Canada

Cimarron Technologies, Escondido, CA, and Lenbrook Industries, Pickering, Ontario, Canada, have signed an agreement under which Lenbrook will have exclusive rights to market Cimarron's GPS/AVL and ANI product lines in Canada. Lenbrook, a value-added provider of wireless products and systems, will provide marketing, sales and technical services for Cimarron's Skymark VehicleTracker products. The company will provide similar services for Cimarron's automatic number identification products. Included are GE-STAR-compatible base dispatch display units, subminiature encoders, encoder-decoders with PTT ANI, EM, man-down and two-way remote control features.

The Smart Choice! In Coax Cable

Times Microwave LMR®-400 . . . The benefits are clear!

Lower Attenuation — The closed cell foam of LMR-400 provides the lowest loss of any RG-8 size cable on the market - only 3.9 dB per 100 feet at 900 MHz.

Water/Moisture Resistance — The closed cell foam and bonded tape outer conductor of LMR-400 result in a completely weatherproof cable unlike 9913, which can collect water over time destroying its loss and VSWR performance.

Lower Cost — LMR-400 is priced competitively with air dielectric designs. Its superior construction results in longer life and high reliability for far lower life cycle cost.

The only smart choice is LMR cable, backed by our 5 year warranty!

TIMES MICROWAVE SYSTEMS

358 Hall Avenue, Wallingford, CT 06492 ■ 203-949-8400,1-800-867-2629 FAX: 203-949-8423
4 School Brae, Dysart, Kirkcaldy, Fife, Scotland KY1 2XB UK ■ +44(0)1592655428 FAX: +44(0)1592653162
http://www.timesmicrowave.com

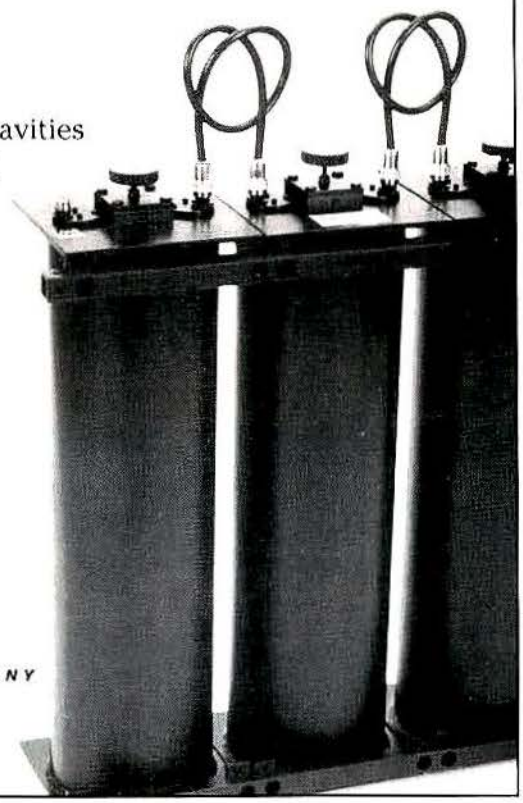
Circle (75) on Fast Fact Card

HIGH Q FILTERS

NOTCH AND BANDPASS

- Low loss
- Broad frequency range 30-950 MHz
- Single, double & triple cavities for spot or wider band attenuation
- Excellent power handling & temperature stability
- Field tunable

For more information, request our data sheets for HIGH Q FILTERS.

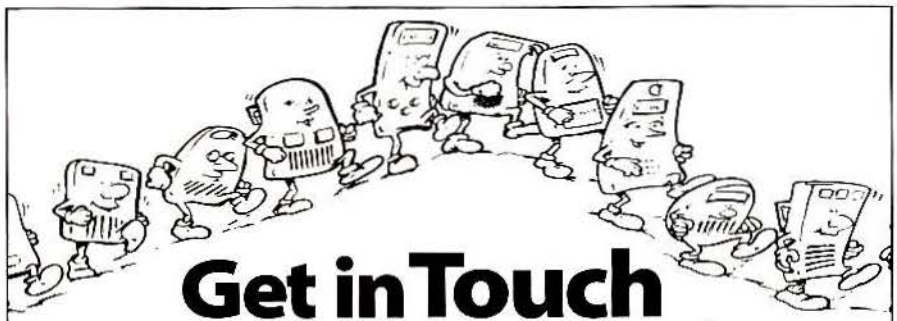


MFC

MICROWAVE FILTER COMPANY

6743 KINNE STREET
EAST SYRACUSE, NY 13057
800-448-1666 • 315-437-3953
FAX: 315-463-1467

Circle (76) on Fast Fact Card



Get in Touch

with the **Beeper Professionals.**

Buy & Sell

New & Refurbished Pagers!

Super Wireless Warehouse

1-800-837-3237

1-810-559-3237

Southfield, Michigan

The Midwest's Largest Wholesaler of New & Refurbished Pagers.

MOTOROLA

Authorized Paging Systems Dealer

Circle (77) on Fast Fact Card

News

WPCS endorses Uniden's enhanced SMR protocol

Wireless Professional Communications Services (WPCS) has endorsed ESAS, Fort Worth, TX-based Uniden America's enhanced SMR protocol as its wireless network technology. WPCS is a national consortium of independent operators that are working together to remain competitive in the wireless marketplace. WPCS is also working with other SMR groups in creating a new wireless network standard.

ESAS will be used throughout those systems operated by WPCS members. Although these systems are extensively based in the Northwest, coverage will extend throughout the upper section of the country, from Washington and Oregon to Michigan and down to Mississippi.

ESAS is Uniden's extended protocol designed primarily for the worldwide analog SMR marketplace. It provides an enhanced feature set including unique identification numbers, individual mobile calling and control, as well as networking and tracking capability. ESAS provides additional subscriber features and validations, including additional ID codes, deadbeat disable function and mobile-to-mobile selective calling.

Cellular carrier, vendor join forces to assist Bethlehem, PA police

Bell Atlantic NYNEX Mobile, Bedminster, NJ; Cerulean Technology, Marlborough, MA; and the Bethlehem, PA, police department have equipped several police cruisers with laptops using a new wireless data technology that allows fast access to information from motor vehicle and criminal information databases. Officers can make an inquiry and can obtain information in seconds without having to contact the central dispatcher. Cerulean's PacketCluster Patrol software works with Bell Atlantic NYNEX Mobile's cellular digital packet data (CDPD) network known as AirBridge. The software provides the police officers access to federal, state and local motor vehicle and criminal records.

Through an agreement with the Pennsylvania state police, the officers will also be able to access the National Crime Information Center and the Commonwealth Law Enforcement Assistance Network. These two data warehouses provide information on wanted and missing individuals and stolen vehicles.

The officers will be able to "silently" communicate car-to-car as well as car-to-dispatch through electronic mail messages. Communication between the AirBridge network and the PacketCluster Patrol system is secure because both systems use encryption.

Simmonds expects to net $26 million in divestiture

Simmonds Capital Limited (SCL), Willowdale, Ontario, Canada, expects the proceeds of the sale of interests in the radio communications equipment distribution business to reach $26 million ($35 million Canadian), including cash and publicly traded securities. Under current plans, SCL will sell the U.S. land mobile radio distribution business of Kansas City, MO-based Midland International (an SCL subsidiary) to Intek Diversified, a Torrance, CA, company controlled by SCL. In turn, a subsidiary of Securicor Group, Surrey, UK, will be acquired by Intek in exchange for Intek stock—placing Securicor in control of Intek and, thus, Midland International. At closing, SCL will receive pre-tax proceeds of about $26 million and will retain an 11% interest in Intek.

In 1995, SCL's radio communications equipment distribution business had sales of $35 million and incurred a loss of $7 million. SCL expects to realize a profit from the transactions with Intek and Securicor.

Motorola releases paging protocol site on World Wide Web

Motorola's Messaging Systems Products Group, in cooperation with the Personal Communications Industry Association, has made the Telocator Data Paging (TDP) suite of protocols available free of charge to wireless application developers on the World Wide Web. The TDP protocol suite allows wireless product users to send files, pictures and two-way messages over one- and two-way paging networks.

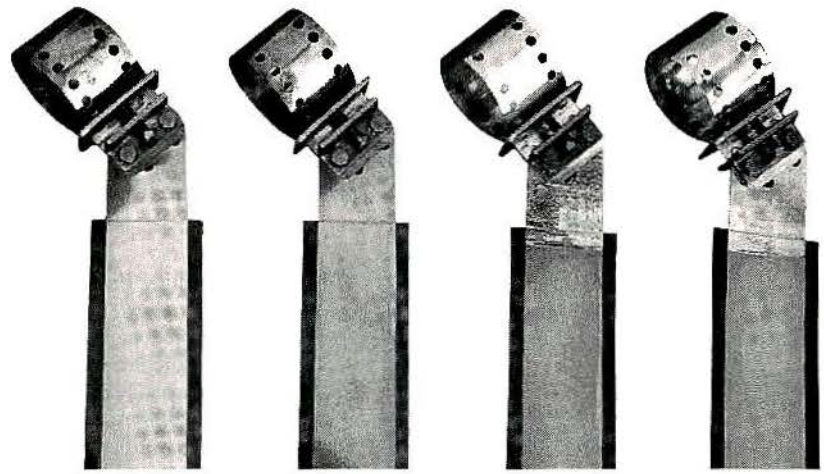
The protocol suite, in hypertext, Adobe, Acrobat and Adobe PostScript formats, can be accessed through PCIA's web site at http://www.pcia.com.

The protocol allows wireless application and product developers to harness the increased capacity and faster speeds of advanced messaging technologies such as Motorola's Flex family of protocols.

Geotek selects Coherent echo cancellation equipment

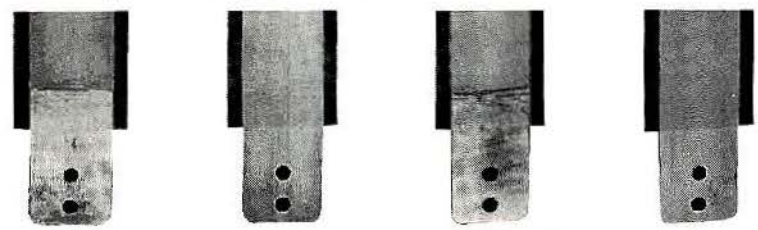
Coherent Communications, Leesburg, VA, has signed an agreement with Geotek Communications, Montvale, NJ, to supply echo cancellation and voice-quality equipment for the Geotek FHMA network. Ronald Vicari, senior director of network engineering for Geotek, said that the contract was awarded on the basis of performance, serviceability and operational flexibility.

New Unique Cable Grounding Kit Series



Uni-Kit 2 Series

- ▶ Fits cables up to 2" (down to 1/4")
- ▶ Fits elliptical waveguides
- ▶ Lower resistance (less than half others)
- ▶ Lower inductance (almost half others)
- ▶ Vibration and wind tested
- ▶ Quick nut driver installation
- ▶ Adjustable strap to cable angle
- ▶ Four models for no dissimilar connections
- ▶ Competitively priced



Uni-Kit 2CT	Uni-Kit 2CC	Uni-Kit 2TT	Uni-Kit 2TC
Copper coax to Tower	Copper coax to Copper	Tinned coax* to Tower	Tinned coax* to Copper

** Can also be used for grounding a galvanized tower leg.*

PolyPhaser® CORPORATION

(800) 325-7170 ■ (702) 782-2511 ■ FAX: (702) 782-4476

2225 Park Place ■ P.O. Box 9000 ■ Minden, NV 89423-9000

Circle (78) on Fast Fact Card

InfoLink-2000

Paging and Voice Mail Terminal / Concentrator

Benefits to Paging Agents

- Increase Revenues and Profit
- Own Your Own DID Numbers
- Provide Your Own Voice Mail
- Reduce Air Time Cost
- Select Multiple Carriers

Benefits for Carriers

- Increase Your Coverage Area
- Eliminates Telephone Trunk Cost
- Reduce Customer Support Cost

System Features

- Expandable from 4 to 128 Trunks
- 5000 to 1,000,000 User Database
- Up to 3000 Hours of Voice Storage
- LS, DID, E&M, T1, E1 Interfaces
- TNPP and TAP Support
- DSP Based Voice Processing
- POCSAG, Golay Paging Formats
- 2 Tone and 5/6 Tone Voice Paging
- Page Encoding Optimization
- Selectable Voice Compressing Rate
- Remote System Programming
- Alpha Transcription
- User Definable Mail Box Tree
- Multi-lingual Support

Start under $10,000

PageLink-2000

FLEX, POCSAG, GOLAY Paging Encoder

- Flex (1600 - 6400 Baud, 2 and 4 Level FSK)
- POCSAG (512, 1200, 2400 Baud Rate) and Golay
- Computer Based User Friendly Interface for Easy Operation
- Increased Productivity with One Key Configuration Change
- Capcode Increment/Decrement
- Pre-programmed Canned Message Up to 240 Characters
- NEC Test Mode

Start at $395

WE PROVIDE MORE VALUE FOR THE PAGING INDUSTRY

Linktronic Systems, Inc.

10762 Los Vaqueros Circle,
Los Alamitos, CA 90720
Phone: (714) 952 3683
Fax: (714) 952-0107
Web: http://ourworld.compuserve.com
/homepages/linktronics

Circle (79) on Fast Fact Card

News

PageNet tests paging service where person sending message pays

PageNet, Dallas, is test-marketing Value Page, a service that allows pager owners to avoid monthly service charges. With ValuePage, the person sending a page, rather than the pager user, pays for service. PageNet is testing the service in Chicago, Detroit and Indianapolis. Value Page is made possible by an agreement between PageNet and Ameritech. Ameritech logs all calls to Value Page pagers from its phones during the month and bills its customers through their regular monthly invoices. When an individual places a call to the subscriber's pager number, a voice message alerts the caller that he or she will be charged a small fee—generally 35 cents or less—on the callers's telephone bill. Ameritech shares the revenue with PageNet, allowing PageNet to offer pager service at no cost to pager users.

Metrocall acquires Parkway Paging

Metrocall, Alexandria, VA, has completed its acquisition of Parkway Paging, Plano, TX. The purchase price was about $28 million in cash. Parkway Paging has about 140,000 subscribers throughout Texas. Metrocall continues to pursue aggressive acquisitions to build its subscribers base. Over the next several quarters, Metrocall plans to close acquisitions putting it at about 2.2 million subscribers on a pro forma basis.

PCSD contracts with Glenayre, Motorola for infrastructure equipment

Glenayre Technologies, Charlotte, NC, has signed a $75 million contract to provide narrowband PCS equipment for PCS Development's (PCSD) nationwide network. PCSD's system uses Motorola's InFlexion protocol and will provide voice message paging service using Glenayre's GL3000 wireless messaging switches, GL3100 RF directors, GL-C9000 controllers, GL-T9000 linear transmitters and GL-R9000 receivers.

PCSD, Greenville, SC, has signed an initial contract of nearly $50 with Motorola's Advanced Messaging Group, Fort Worth, TX, for InFlexion-based infrastructure equipment and Tenor advanced voice messaging units. Beta testing of PCSD's voice messaging network is scheduled to begin in the third quarter of 1996.

DC-TO-AC INVERTERS

1000 VOLT-AMPERES IN 3.5" VERTICAL RACK SPACE

MODEL 1654-48-120-60-U

- **120 VAC, SINGLE PHASE OUTPUT**
- **24, 48 AND 130 VDC INPUTS**
- **500 AND 1000 VA MODELS**
- **19" OR 23" RACK MOUNTABLE**
- **OPTIONAL INTEGRAL TRANSFER SWITCH PERMITS OPERATION IN UPS/STANDBY MODES**

Wilmore ELECTRONICS CO., INC.

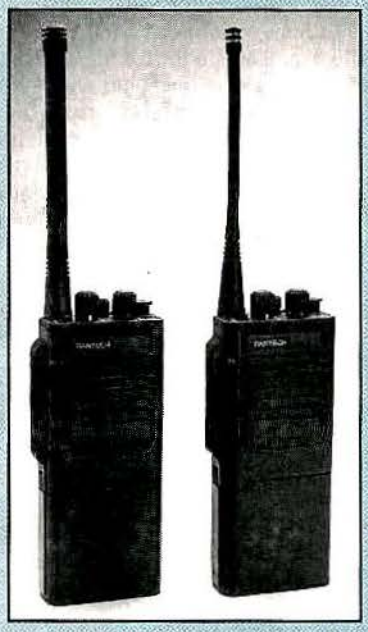
PO Box 1329, Hillsborough, NC 27278 • Telephone: (919) 732-9351
FAX: (919) 732-9359

Circle (80) on Fast Fact Card

Readers' choice

Of all the new products and services in the February 1996 issue, the one reprinted here generated the most reader requests for additional information. If you missed it the first time, here is your opportunity to acquire more information on it. Just circle the corresponding Fast Fact Card number on the card found in the back of this issue and mail the card to us.

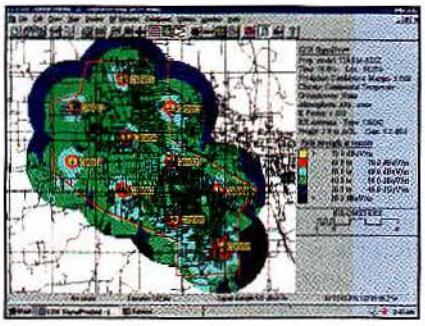
Portable radio sports diecast frame, rubber gasketing



The PS-series portable radios from **Pantech America** allow the user to switch from 5W to 2W of RF power in both VHF and UHF models. An "I-beam" alloy diecast frame separates the radio's RF section from its control section. Rubber gasketing incorporated into all channeling on the frame housing provides environmental integrity equated to MIL-STD-810. Each radio has as many as 16 channels with built-in CTCSS and DCS, as well as selective channel scan, priority scan and all-scan. Standard features include battery-save, busy-channel lockout and delayed TX.

Circle (500) on Fast Fact Card

Design software combines access to databases, mapping, analysis



EDX SignalPro from **EDX Engineering** is design software providing planning tools for cellular, PCS and other wireless communications systems. The software, based on EDX's original Signal for DOS program, is designed to run under Microsoft Windows 95/NT. The basic program includes mapping capabilities, multisite coverage and interference analysis, multiple point-to-point analysis, and propagation models. Access to terrain, groundcover and demographic databases is provided. Bit-error rates can be calculated and mapped, and root-mean-square delay spread and other time-dispersion studies are supported, including dynamic channel time and frequency signature analysis.

Circle (401) on Fast Fact Card

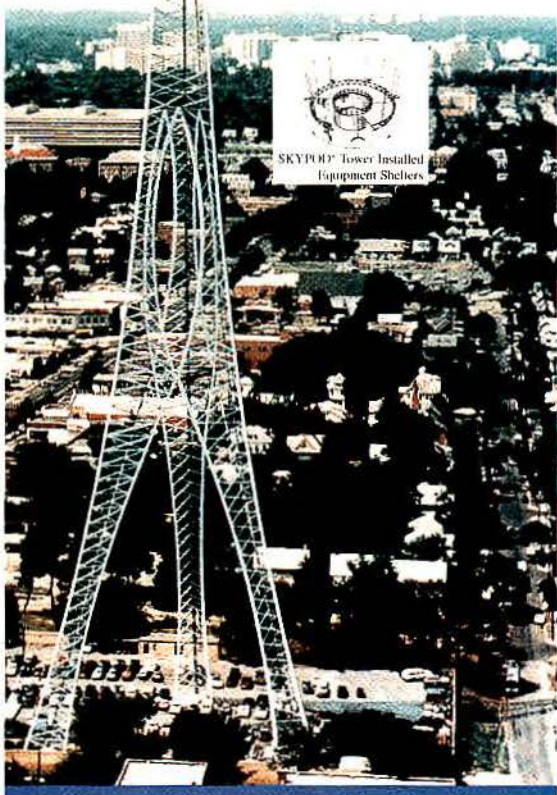
Universal connectors allow easy Type N to 7/16 DIN conversion

Universal-fit connectors for $1^5/_8$" cables from **Tessco** feature interchangeable heads, allowing easy conversion from a Type N to a 7/16 DIN and easy replacement of a damaged contact. To install, screw the center pin into the center conductor of the cable and then tighten with an open-end wrench. The connector's self-flaring design provides proper contact with the outer conductor, while lessening cable preparation time. Spring fingers, which grip the outer conductor, rotate within the body, eliminating bending or breaking during installation. An extra-thick gasket provides secure weatherproofing. Proper seating and compression is ensured by the unit's double-back-nut, which is tightened only at the last step of installation. The connectors are backed by a five-year warranty.

Circle (402) on Fast Fact Card

Landmark Tower Corporation

- Conventional Self-Support & Guyed Towers
- Landmark ® Series Self-Support Towers
- SKYPOD ®, Tower Installed Equipment Shelters
- VEXCEL ® Lift, newest Technology in Tower Elevators
- Site Planning
- Complete Engineering Services
- Foundation Construction & Tower Erection
- Tower Repair Engineering & Service
- Tower Management



"Continuing the Tradition of Vertical Excellence"

Landmark Tower Corp.
100 Covelo Avenue
Fort Worth, Texas 76111
(817)355-8666 (800)438-6244
Fax (817)335-2171
E-Mail DAMACK@AirMail.Net

Circle (81) on Fast Fact Card

New products

Panel-mount male, female 7/16 receptacles replace Type N connectors

TRU-7666/7686 panel-mount receptacles are 7/16 female and male direct replacements for Type N connectors that eliminate the need for panel modification. Designed to ensure low intermodulation, the receptacles from **Tru-Connector** provide 50Ω impedance and are rated for 2,700Vrms. The units have either gold or silver center conductors, BeCu contacts, Teflon insulators and either a nickel- or silver-plated brass body.

Circle (403) on Fast Fact Card

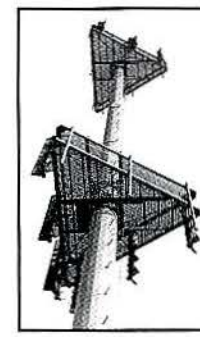
Digital repeater extends range of digital POCSAG paging channel

Zetron's model 55D digital repeater for POCSAG radio paging extends the range of a digital channel. The repeater features simplex store and forward of POCSAG using the main paging channel. It has a large buffered storage capacity of 17 minutes at 512 baud and provides error correction.

The rack-mount unit samples paging information directly from a receiver's discriminator circuitry. When POCSAG paging data is detected and the baud rate is determined, the unit begins to "record" the digital paging information into a large RAM buffer. When the original transmission is complete, the repeater closes its PTT relay and retransmits the buffered paging data.

Circle (404) on Fast Fact Card

Application-specific monopoles provide high-strength support



Sabre Communications' monopole line includes poles designed specifically for ESMR, PCS, cellular and microwave applications. The monopoles, which extend to as high as 180 feet, are constructed in tapered sections for efficient on-site assembly and minimal visual distraction. Options include service platforms, antenna support brackets, step-bolts, conduit hubs, reinforced hand-holes and a pole cap. The shafts are high-strength steel with a minimum yield strength of 50,000psi and a tensile strength of 70,000psi. Available finishes include self-weathering steel, hot-dip galvanization, primer coating for field painting or a factory-applied, baked-on finish coat.

Circle (405) on Fast Fact Card

TAKE ADVANTAGE OF A GOLDEN OPPORTUNITY WITH
KING'S KDT-5000 MOBILE DATA SYSTEM

The KING KDT-5000 Mobile Data System can be easily integrated into your existing Trunked (all major formats) or Conventional communications system. Voice & Data can be sent on the same channel, **which allows you to increase the number of users per channel by as much as 4 TO 5 TIMES** (depending on the mix of Voice/Data).

KING COMMUNICATIONS offers complete Mobile Data packages, which can easily be interfaced with existing customer radios and operate in existing RF systems. We provide the Mobile Data Terminal, the "Messaging Software" between the Base and Vehicle, and several levels of Flexible Dispatch Software– all at a package price which is the most competitive in the industry. We also provide a "DDL" software interface program, which allows all Dispatch Software firms to quickly/easily interface with our HOST messaging software.

Our KDT-5000 Mobile Data Terminals offer the only 8 Line, 40 column, Full Graphics display in the industry, interface with a wide variety of Accessories (GPS/AVL, Credit Card/Bar Code Readers, Printers, etc.), and interface cables to most models of Mobile Radios. Our entire package is designed to enable our Dealers to easily add highly reliable Mobile Data to their existing Radio System & Customers.

FAST, RELIABLE, EASY TO INSTALL, AND PRICE COMPETITIVE.

KING COMMUNICATIONS U.S.A., INC.
5401 Alhambra Drive, Suite B, Orlando, Florida 32808
Phone: 407-293-1432 FAX: 407-293-2907
http://emporium.turnpike.net/T/Tele-Comm/king.htm
E mail: Kingorl@aol.com

Circle (82) on Fast Fact Card

Multipurpose broadband antenna encompasses 800MHz to 3GHz

The Max System Discone antenna from **Max System Antennas** fulfills special needs for covering frequencies between 800MHz and 3GHz. As a broadband antenna, the discone can be used in omnidirectional, unity gain applications such as wireless data and voice for cellular, PCS and wireless LANs.

Circle (406) on FAst Fact Card

Telephone interconnect features remote OTA automatic setup

The 4700VP telephone interconnect is the first in a new series of land mobile interconnect products from **Communications Electronics Specialists (CES).** The simplex and semi-duplex 4700VP can be installed into nearly every repeater/transceiver on the market. An automatic setup feature can be programmed OTA or locally. Features include 25 speed dial locations; VeraTec, CES' proprietary smart sampling protocol; 10-digit connect/disconnect code; pulse or tone; toll restriction with inclusion and exclusion numbers; lightning protection; built-in repeat audio path and last-number redial.

Circle (407) on Fast Fact Card

UHF hand-held delivers 4W output for business, public safety applications

E.F. Johnson's UHF model of its Avenger SE hand-held radio comes in eight- or 16-channel models for business, industrial or public safety applications. The 4W-output radio provides synthesized wideband operation. PC-programmable features include priority scan, scan channel lockout, receive-only channels and vox for 16-channel models. The radio meets MIL-STD-810 specifications for endurance and delivers eight hours of operation on a standard 1,100mAh battery.

Circle (408) on Fast Fact Card

Tripp Lite BEATS Astron!

NOW AVAILABLE: ...Low Profile Models ...Lower Prices!

NEW!

Tripp Lite's new TL 11 and TLC 11 Trim Line DC Power Supplies offer a low profile design with a footprint that matches the most popular radios on the market. They are compatible with Motorola Radius, GE, EF Johnson and many other radios! The TLC 11 features an enclosure that provides an integrated base station appearance while providing protection for the radio.

For dealers, Tripp Lite provides outstanding customer service before and after the sale. Best of all, Tripp Lite Trim Line DC Power Supplies earn you more profit per amp than Astron models. Compare Tripp Lite quality, service, and support to Astron and we think you will agree–the clear choice is Tripp Lite!

The quality you've come to trust from the makers of the **isobar®** surge suppressor and Tripp Lite UPS systems.

FREE TL 11 with initial stocking order. Call for details! 312/755-8741, ext. 366

TRIPP LITE POWER PROTECTION

500 N. Orleans, Chicago IL 60610
Tel: 312/755-8741 Fax: 312/644-6505
FaxBack: 312/755-5420
E-mail: info%tripplite@mcimail.com
Web: http://tripplite.com

Circle (83) on Fast Fact Card

SCT 1500
100-300W TRANSMITTER

SPECTRUM PAGING TRANSMITTERS

Simulcast Now Available!

- 100% Solid State
- 10-300 Watt Units - VHF, UHF & 900MHz
- 100% Continuous Duty
- Direct FM; or Direct Digital Synthesis
- Tone, Voice, plus Digital Modulation (FSK, NRZ-POCSAG, GOLAY, or any format.)
- Automatic VSWR & Hi Temp. protection for P.A.
- Built-in Metering
- Hot Standby Option
- 72MHz & VHF/UHF Links available
- Proven Reliability – *Worldwide*

The Spectrum SCT1500 Series of Paging Transmitters incorporates the latest advances in solid-state technology. The various models embody many years of experience in VHF/UHF transmitter design. These very heavy duty units are able to easily handle 100% duty cycle—even in extreme environments, for year after year of reliable service. You can choose either the .002ppm Ultra High Stability version with a Direct Digital Synthesis Oscillator/Modulator, or the conventional 1ppm Oscillator/Oven unit for non-simulcast applications. As with all Spectrum products, only the finest designs, components and construction techniques are used.

For a Paging System with Superior Performance and High Reliability... step up to Spectrum quality, as thousands of customers throughout the world have done for over 2 decades!

Call or FAX for details.

SPECTRUM COMMUNICATIONS CORP.

1055 W. Germantown Pk. • Norristown, PA 19403 U.S.A.
(800) 220-1710 • (610) 631-1710 • Fax: (610) 631-5017

Circle (84) on Fast Fact Card

PEIKER acustic

PS30 Desktop Mic

50 Years Experience You Can Hear

Communications with a professional presence:

Microphones:
- *Desktop Mics*
- *Mini Mics*
- *Hand Mics*
- *Gooseneck Mics*

Handsets:
- *Various DTMF Versions*
- *Integrated Electronics, Signal & Display Elements*

In-House Design and Production for Standard and Custom Applications:

- *Mobile*
- *Conference*
- *Industrial*
- *Intercom*
- *Multi-media*
- *Intercom*

New Offices:

PEIKER acustic, Inc.
13620 Lincoln Way, Suite 240
Auburn CA USA 95603
Tel: 916-888-3771
Fax: 916-888-3772
Sales: 800-477-4332

PEICOM Sound Systems, Inc.
225 East Beaver Creek Rd, Suite 300
Richmond Hill, Ontario, Canada L4B 3P4
Tel: 905-882-9301
Fax: 905-882-5154

Circle (85) on Fast Fact Card

New products

Base station antenna system line includes coaxial cables, accessories

The **Decibel Products Division** of Allen Telecom Group has added a complete line of coaxial cables, connectors and accessories to its line of base station antenna systems. The TransTelecom product family includes foam, superflexible, air-dielectric and radiating, or leaky, cables. All cables include connectors, jumpers and associated accessories. All cables are tested to ensure VSWR performance, attenuation and signal propagation. Decibel's connectors also have four O-rings, instead of three, to prevent water migration.

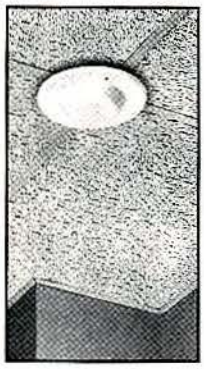
Circle (409) on Fast Fact Card

Compact synthesized hand-held provides 99-channel selection

The 99-channel MicroTalk from **Advanced Videotech** is housed in a die-cast aluminum frame. The MicroTalk is a 5W VHF, 4W UHF, synthesized two-way radio. The radio operates on a frequency range of 136MHz–174MHz VHF and 436MHz–470MHz UHF. The unit includes a Rubberflex antenna, 700mAh NiCd battery and 110Vac wall charger. A belt clip and wrist strap also come with the radio. A warranty of two years on both parts and labor is included.

Circle (410) on Fast Facts Card

Ceiling antenna improves in-building coverage for cellular systems



The Illuminator is a fiber-fed active indoor antenna system. It provides improved cellular coverage inside large, open buildings such as auditoriums, malls, convention centers, and office complexes. The Illuminator from **Andrew** is compact and easy to install. Its single-point source antenna allows remote feeds from as far as a mile away. Its direct RF-modulated fiber optics can be split between several antennas. The Illuminator is compatible with analog and digital modulation schemes. Troubleshooting is simple because of the built-in, self-supporting diagnostics. A loopback alarm system detects RF outages with external alarm contacts. The system also provides increased coverage area with 10mW remote RF output per channel. Its composite riser/plenum-rated cable combines copper for electrical power and optical fiber for signal.

Circle (411) on Fast Facts Card

Workstation combines vehicle communications into one system

The Enhanced Mobile Workstation from **Geotek** is an integrated mobile phone, dispatch radio and messaging system with a 5", 100-character display. Status indicators automatically note signal strength, new messages and active functions. Menu keys and dedicated keys access the screen-based options and communications systems. A serial port allows connection to in-vehicle peripherals, and a built-in speaker allows hands-free operation.

Circle (412) on Fast Fact Card

Foam dielectric coax cable sports tight bending radius for assemblies

ExtraFlexible foam dielectric coaxial cable from **Andrew** combines flexibility and high-quality electrical performance. The EFX2-50's deep annular corrugations ensure a moisture-proof transmission line, which is good for PCS and PCN, cellular and rural telephony applications. With a bending radius of 1.75", the cable also is suitable for inter-rack and intra-rack assemblies. At 894MHz, the EFX2-50 has an attenuation of 3.48dB/100 feet and an average power of 0.675kW. A full line of connector interfaces, including Type N and 7/16 DIN, are available. There are also many accessories to simplify installation.

Circle (413) on Fast Fact Card

International databases support terrain analysis modeling software

SoftWright has acquired international terrain databases for use with its Terrain Analysis Package (TAP) software. More than 90 countries are available in digital elevation models. These models can be integrated into TAP to evaluate the suitability of radio transmitting and receiving sites.

Circle (414) on Fast Fact Card

Test receiver requires less than a second to sweep 30MHz to 2GHz

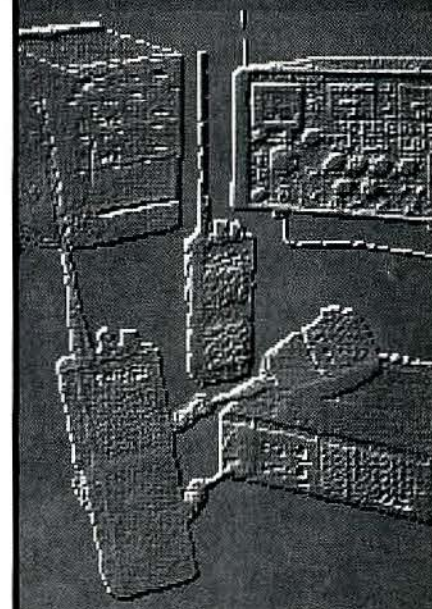
The Xplorer test receiver is a multipurpose nearfield communications test and surveillance sweeper that sweeps from 30MHz to 2GHz in less than one second. It automatically stops on any active frequency, demodulates the audio and displays the frequency of the transmitted signal. **Optoelectronics**' Xplorer decodes and displays sub-audible signaling tones, including DCS, CTCSS and DTMF. The unit displays FM deviation and relative signal strength and operates in VFO mode for manual tuning to a specific frequency. As many as 500 data records can be stored in memory, as well as 1,000 hits per frequency. The Xplorer also locks on to two-way FM transmissions as far as ¼ mile away. Features include CI-V-compliant serial data interface with both TTL and RS-232C levels, real time clock and calendar with battery back-up, frequency skip button and tape recorder pause control relay jack.

Circle (415) on Fast Facts Card

Sharpen your company's competitive edge...

Radio Equipment, Reconditioned Test Equipment, Duplexers, Combiners, Wattmeters, Loads, Isolators, Cavities, Multicouplers, Tone and Signaling Equipment, Batteries/Conditioners, Carrying Cases, Power Supplies and Converters, Antennas, Amplifiers, Mobile/Base Identifiers, Voice & CW

Thousands of NEW and Reconditioned Mobiles, Bases, Repeaters, Portables, Pagers and Mobile Telephones. We Take Trade-In Equipment.

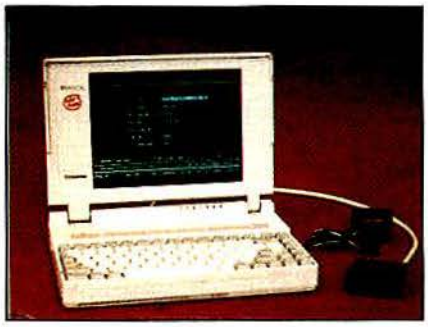


TelePath
Commercial Communication Equipment
1-800-292-1700
California Customers Call 1-510-656-5600
Some products are not available in all areas.
Dealer Sales and Distribution

Circle (86) on Fast Fact Card

New products

Paging encoder with repeat mode supports tests for three protocols



The Paging Encoder from **Linktronic Systems** is a computer-based system for POCSAG, Golay and Flex pager testing. Features include capcode increment/decrement, one-key configuration change and preprogrammed canned messages with as many as 240 characters to maximize the throughput in pager testing. Also included are a repeat mode with automatic page data increment, an NEC test mode and optional OTA programming for Samsung pagers.

Circle (416) on Fast Fact Card

Portable test package comprises 20 instruments for cellular, PCS bands

The CyberTest lightweight, portable platform from **Motorola Communication Test Equipment** is a user-programmable dual-component wireless communications test system that features more than 20 instruments, including an analyzer for test and measurement functions and a PC for overall control and Windows-based graphical interface. It works in the cellular and PCS frequency bands. Dual plug-in Smart Modules allow the platform hardware to be customized so that multiple digital and analog wireless systems can be tested. Initial applications are for CDMA and analog infrastructure and analog subscriber testing. Software can be upgraded in the field.

Circle (417) on Fast Fact Card

Automatic cellular modem test system emulates end-to-end link

The GT-Cellular Lite automatic cellular modem test system from **Telecom Analysis Systems** can test cellular modems and other cellular data communications devices. The test system emulates an end-to-end, cellular-to-PSTN communications link and provides performance tests for cellular modems. Standard system components include TAS 6600 wireless communications analyzer, TAS 100 series telephone network emulator, TAS Gemini dual terminal emulator and TASKIT for Windows software.

Circle (418) on Fast Fact Card

COMTELCO INDUSTRIES, INC.

An American company building quality products in the USA since 1978.

If you haven't tried our antennas, you may be missing out on one of the best values in the industry.

We guarantee you will be pleased with both our price and performance.

- *Omni Base Station*
- *VHF/UHF Dual Band*
- *UDA - YAGI*
- *Marine Cellular*
- *Mobile Cellular*
- *Mobile Two-Way*
- *Accessories & Mounts*

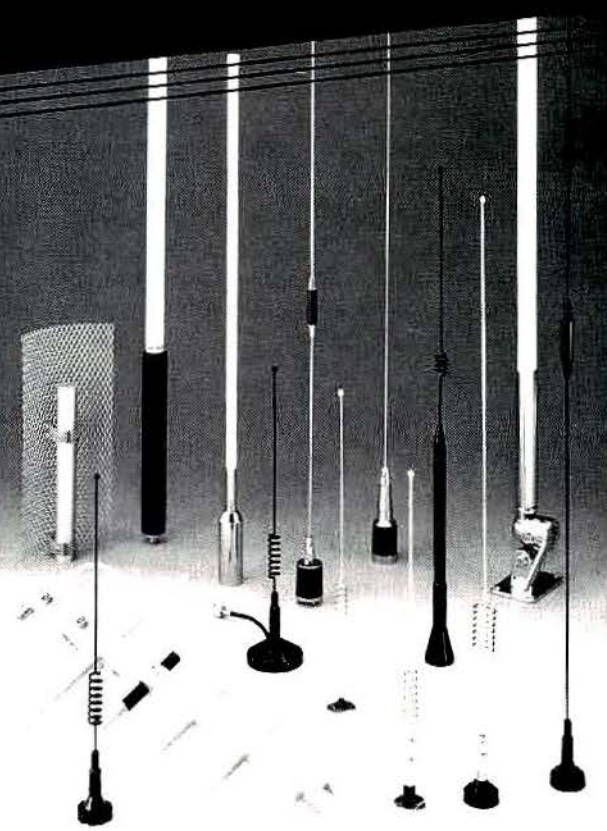
Antennas for: Low Band, VHF, UHF, 800/900 Cellular/SMR 1.9 and 2.4 GHz

Call for Free Data Book

1-800-634-4622

Fax (630) 790-9799

501 Mitchell Road, Glendale Hts., Illinois 60139



Circle (87) on Fast Fact Card

Desktop control consoles include programmable buttons, expandability

The Comtegra programmable desktop control console from **Motorola Land Mobile Products Sector** offers a choice of three models: one-station, one-station expandable and two-station. Comtegra includes programmable buttons for quick access to commonly used functions, paging, radio and telephone patching and multifrequency operations. Other features include communication with base stations using tone, DC or E&M remote control; compatibility with Motorola Stat-Alert two-way radios; Radio Service Software programming capability; and backlit LCD. These compact consoles are designed for use by federal, state and local law enforcement, police, fire and emergency medical services.

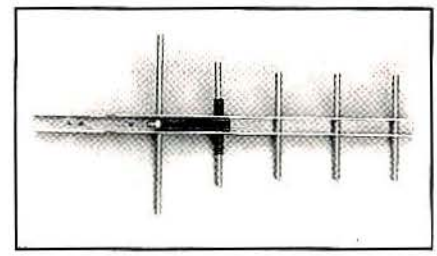
Circle (419) on Fast Fact Card

Channel architecture gets six channels from existing 25kHz channel

Unique Technologies International offers a development kit to manufacturers for DC/MA (Dynamic Channel Multi-Carrier Architecture) technology. DC/MA makes six independent channels inside an existing 25kHz channel. The six channels are divided into five voice channels also capable of carrying 9,600-baud data and one 2,400-baud channel for data only. The technology can be interfaced with most trunking systems, allowing a transition of one channel at a time. DC/MA mobiles and portables are dual-mode, operating on DC/MA channels or 25kHz FM channels, maintaining capability with existing equipment.

Circle (420) on Fast Fact Card

Point-to-point yagi antennas are designed for fixed-site applications



Yagi antennas for point-to-point signal transfer are available for specialized mobile radio (SMR), cellular and ISM bands. They come in 6dBd, 9dBd or 10dBd gain. The antennas consist of an aluminum channel with a series of solid elements. The elements are welded together for strength and proper electrical transfer, and they have a protective weather-resistant covering. The antennas from **Mobile Mark** terminate with a choice of either a TNC or N connector. Maximum mast diameter is two inches. All mounting hardware necessary to attach the antennas to a mast or pole is provided.

Circle (421) on Fast Fact Card

Central to:

- *Customer Needs*
- *Engineering*
- *Quality*
- *Fabrication*
- *Installation*
- *Specialized Services*

CENTRAL TOWER INC.

Central to All Your Tower Needs

2855 Hwy. 261 • Newburgh, IN 47630-8642
800-664-8222 • FAX 812-853-6652

Circle (91) on Fast Fact Card

MEASUREMENTS YOU CAN TRUST

A THRULINE® Model 4304A wattmeter delivers RF power measurements you won't second-guess. Don't confuse this uncompromising test instrument with lesser brands.

Measure 0-500 Watts full scale on 5 power ranges.

Rugged & Reliable, it meets demanding military specifications and numerous U.S. Government and European standards.

One Fixed Element (no extra elements are needed) smoothly rotates to quickly measure both forward and reflected power at 25 - 1,000 MHz.

Low Insertion Loss gives you accurate power measurements.

FREE Guidebook "How To Select A Wattmeter." Call to request this helpful guide.

BIRD Electronic Corporation

U.S. Headquarters 216-248-1200 Fax: 216-248-5426
Western U.S. Sales Office: 805-646-7255 Fax: 805-646-0275
European Sales Office: 44 1442870097 Fax: 44 1442870148
Pan-Asian Sales Office: 65-2992537 Fax: 65-2998509

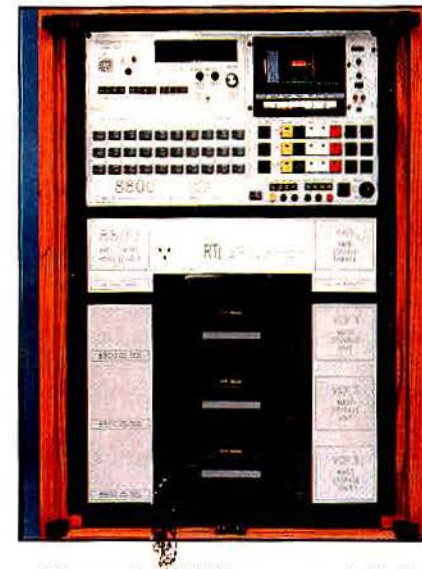
Circle (88) on Fast Fact Card

Trunking-compatible mobile data system has encryption, full graphics

The KDT-5000 Mobile Data System from ***King Communications U.S.A.*** offers an eight-line, full-graphics display allowing a complete 320-character message to be shown on the screen. Used with an optional keyboard, the unit can transmit full text messages from the vehicle as well. The unit is fully compatible with conventional and trunked radio systems and can be integrated into existing equipment. Data throughput rate is 6,000bps even on 12.5kHz systems. Data is fully encrypted to prevent interception.

Circle (422) on Fast Fact Card

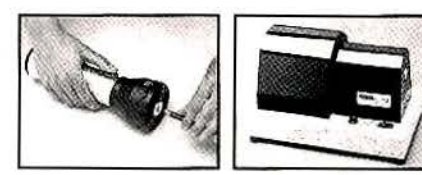
Non-voxed logger features cassette download recorder, speaker phone



The model 8800 non-voxed digital voice logging recorder from **Reproduction Technologies** works for 911, security and telemessaging center voice recording. Twenty-four-hour continuous recording is done on standard VHS video recorders. Built-in features include cassette download recorder; automatic search; speaker phone for on-site teleservice; and easy phone, radio or room microphone connections.

Circle (423) on Fast Fact Card

Stripping tools speed preparation of coax in field, at workbench



Two coaxial cable stripping tools from **Remarcable** are designed for field applications and bench-top use. The 800 series tool (left) is for light-duty assembly and field applications requiring portability. The 3-pound tool is powered by either a rechargeable NiCd battery pack or by an ac power supply. The battery pack provides power for about 200 strips per charge. The 1200 series bench-top production stripper handles a wide range of cable types and diameters from 0.030" (0.75mm) to 0.625" (16mm). Both tools strip coax and wire using all-metal, quick-change blade cassettes. Blade depth adjusts and a strip length stop ensure consistent results.

Circle (424) on Fast Facts Card

Dependable solar electric power systems.

- Telecommunications
- Data Acquisition
- Microwave Repeaters
- Radio Repeaters
- Cellular Power Systems
- Highway Call Boxes
- Navigational Aids
- Remote Facilities

Call for a price quote and computerized CAD design.

Direct Power and Water Corporation
3455-A Princeton NE • Albuquerque, New Mexico 87107
1-505-889-3585 or 1-800-260-3792 email dirpowdd@directpower.com

Circle (89) on Fast Fact Card

IMPLEMENTING FLEX?

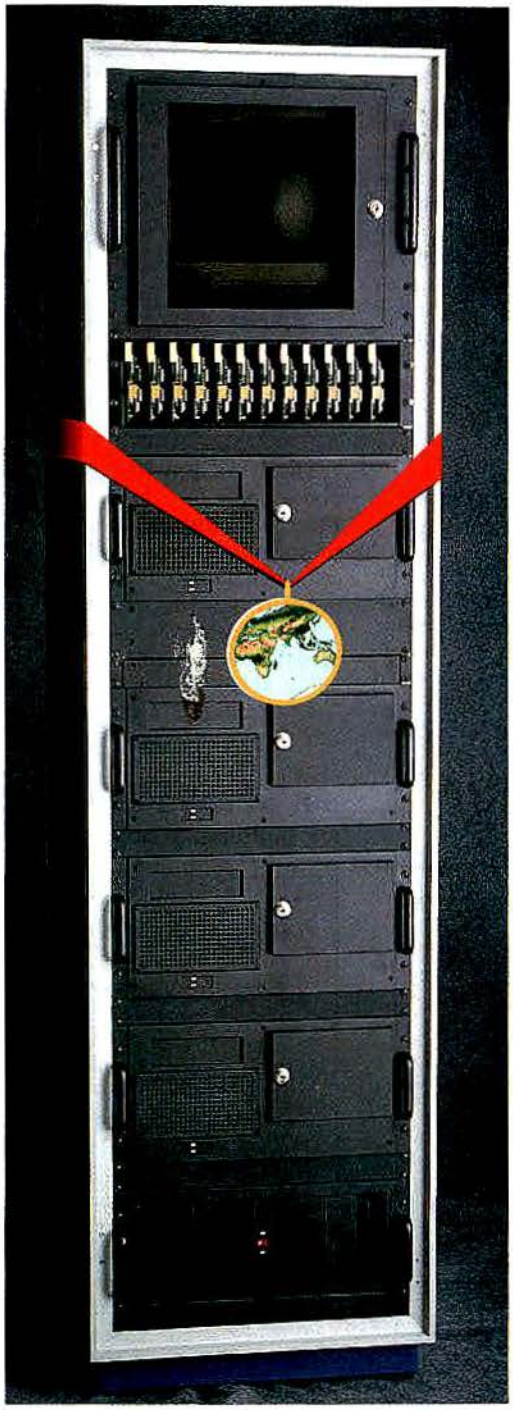
If so, your goals are reliable message delivery and maximum channel capacity. To provide reliable message delivery you need a comprehensive Signal & Data Analysis tool to assist in system setup, performance verification, and maintenance. As channel loading increases, a Channel Management tool is necessary to maintain peak efficiency. SIGNALpro provides both. Some of the features SIGNALpro provides are:

- Signal Analysis with an Actual Pager
- Batch Efficiency & Channel Utilization Statistics
- Simulcast Performance Mapping
- Complete Closed Loop System Testing

ADVANCED SIGNAL
301 Oak Street, Suite 5-0 Quincy, IL 62301
(217) 224-2387 FAX (217) 224-2075
http://www.advsig.com

FLEX is a trademark of Motorola, SIGNALpro is a trademark of Advanced Signal.

Circle (90) on Fast Fact Card



PRISM II Paging Systems by TGA are WORLD CLASS

Designed to meet the standards used by international telephone administrations.

- E1 PCM telephone trunking
- MFCR2 telephone signaling
- Advanced 32 bit multi-processor technology
- Built-in high capacity PCM voice messaging
- Modular expansion for city-wide, regional or nation-wide operation
- Continuous Batch™ high efficiency digital paging
- Internal ACD for operator dispatch of alphanumeric messages and voice mail transcription
- High speed digital transmitter control
- Industry standard TNPP networking protocol
- Now available with TCP/IP & Ethernet access
- FLEX™, POCSAG and Golay formats
- Supports international character sets

TGA Systems, Inc.
Suite 150
3100 Medlock Bridge Road
Norcross, GA USA 30071-1429

To learn more call:
+1-770-441-2100
FAX 770-449-7740

TGA Systems, Inc. **PRISM**

Shipping excellence for over 15 years

Circle (103) on Reply Card

FLEX is a trademark of Motorola, Inc.

New products

Land mobile antenna line provides stocking options for distributors

The Mosaic line of antennas from **Antenna Specialists Division** of Allen Telecom Group can be procured by dealers and distributors as complete assemblies or as individual components. The modular UHF and VHF antennas have separate, interchangeable base coils, springs, whips, and mounting and cabling components. Various mounting configurations are supported, including low-profile NMO-style roof mounts.

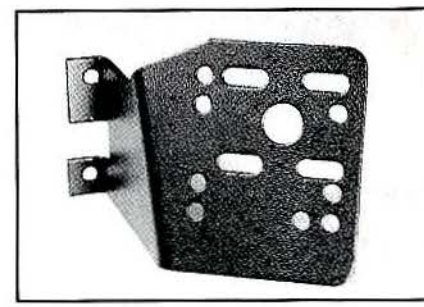
Circle (425) on Fast Fact Card

Controller allows paging systems to expand regionally, nationally

The TNPP-EX network controller from **Hark Systems** allows a paging system operator to extend regional or nationwide paging to customers. The 32-port unit offers an optional statistics computer so customer useage information can be collected for reseller billing, support of modem and data rates of 115.2kbps.

Circle (426) on Fast Fact Card

Mounting bracket designs match dashboards of specific vehicles



The Dash Pro line of cellular telephone mounting brackets from **SMC Electro-Mount** are custom-designed to fit specific vehicle models. The brackets attach quickly to the dashboard without any drilling, using instead the existing dash trim holes. More than 50 models are available, with new models being developed.

Circle (427) on Fast Fact Card

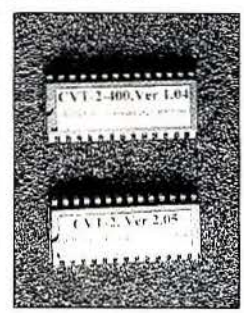
UHF transceiver offers 20-channels for building, security applications

The PROCOM MU520, a 20-channel UHF FM synthesized programmable transceiver, can be programmed to receive additional channel frequencies with the CPK-520 programming kit. A cloning cable for programming frequencies from one preprogrammed unit to another is also available. The unit from **Fanon Courier** operates on General Mobile Radio Service and Business Band Radio Service from 450MHz to 470MHz. This high-power miniature hand-held transceiver is suitable for use on construction sites and in and around buildings, as well as for security control. Its features include 20-channel selector, digital channel readout, power switch, channel lockout, volume control/power on-off switch, built-in tone coded and digital squelch controls, scan/priority and time out indicators. A weather-resistant, die-cast aluminum frame houses the transceiver. Complete with the high-impact case and belt clip, the PROCOM MU520 weighs only a pound.

Circle (428) on Fast Fact Card

EEPROMs Provide Trunking Conversion For Mobiles

IDA Corporation of Fargo, ND announces the availability of LTR trunking conversion EEPROMs for various Motorola and Motorola Radius mobile radios. The replacement EEPROMs are available for popular models in the 400MHz, 800 MHz and 900MHz bands. LTR conversion of Privacy Plus mobile phones is also being offered. An inexpensive programming kit is required to program the converted mobiles. Post-conversion features include group scan, TX time-out timer, trunked or conventional operation, CTCSS and CDCSS, block decode and automatic channel acquisition.



IDA CORPORATION
1345 MAIN AVE. • FARGO, ND 58103-1631
800-627-4432 • FAX: 218-233-1886 • E-MAIL: ida1995@aol.com

Privacy Plus and Radius are registered trademarks of Motorola, Inc.

Circle (93) on Fast Fact Card

COMMUNICATIONS RECORDING SYSTEM

FIRE DEPTS. POLICE EMERGENCY MEDICAL

2 TO 20 RECORDING CHANNELS

FEATURES:

- AUTOMATIC START-STOP CONTROL
- CONVENIENT CASSETTE TAPE
- INSTANT PLAYBACK
- SIMPLE LEGAL INSTALLATION
- DIGITAL TIME REFERENCE

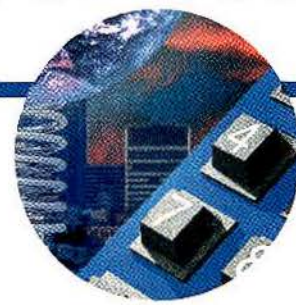
FOR INFORMATION CALL OR WRITE

J.E.I.

3087 Alhambra Dr., Cameron Park, Ca. 95682
(916) 677-3210

Circle (94) on Fast Fact Card

THE MOST PROFITABLE THREE DAYS YOU'LL SPEND FOR YOUR COMPANY.



WirelessWorld Expo 96
Oct. 30 - Nov. 1 • Orlando, Florida
Orange County Convention Center

70+ Expert Speakers
300+ Exhibits
1000+ New Ideas

Welcome to the "must attend" event of the year in wireless. The fastest-growing exhibition and conference in the industry, for one of the most dynamic and challenging new industries in the world. Sponsored by the authorities you trust the most for practical, up-to-the-minute guidance on how to succeed in the competitive wireless arena.

Cellular carriers, PCS licensees and applicants, paging service providers, retailers, dealers, resellers, manufacturers, large volume end-users—anyone whose future is affected by the new age of wireless voice and data communications—will find hundreds of new ideas at the WirelessWorld '96 Exhibition & Conference.

Return this form now for your FREE Expo Pass (value $20), plus complete information on the conference, hotels, special events and more. Or for more information, call FAX-ON-DEMAND at 1-800-601-3858 or call Intertec Presentations at 1-800-288-8606.

EXPO 96 WIRELESS WORLD

Send my FREE Expo Pass (value $20), plus complete information on the conference, hotels, special events and more.

First Name _____ Last Name _____
Title _____
Company _____
Address _____
City _____ State/Prov. _____
Zip _____ Country _____
Phone _____ Fax _____

❑ Check here if you have a disability that may require special services, and attach a written description.

MAIL OR FAX TO: WirelessWorld Registration • Matrix Marketing
13610 N. Scottsdale Rd., • #10-246 • Scottsdale, AZ 85254
602-443-4058 • FAX 602-443-8767

PLEASE COMPLETE THE FOLLOWING:

YOUR PRIMARY BUSINESS
Wireless System Operator
A ❑ Cellular
B ❑ PCS
C ❑ Paging
D ❑ SMR/ESMR
E ❑ Radio Common Carrier
F ❑ Other _____
G ❑ Dealer/Retailer/Sales Agent
H ❑ Manufacturer/Manufacturer's Rep
I ❑ Consultant/Analyst
J ❑ End User
K ❑ Other: _____

YOUR TITLE
A ❑ Owner/President/CEO/Partner
B ❑ VP/Manager/Director
C ❑ Engineer/Service Manager/ Supervisor/Technician
D ❑ Purchasing Director/Manager
E ❑ Marketing/Sales Manager
F ❑ MIS/DP/LAN Manager
G ❑ Other: _____

YOUR PURCHASING ROLE
A ❑ Make Final Decision
B ❑ Recommend
C ❑ No Purchasing Role

SOURCE CODE: AD

ATTENTION VENDORS: For exhibiting information, call Ms. Billi Famiglietti at 301-986-7800.

WirelessWorld is organized by Intertec Presentations division of Intertec Publishing, and E.J. Krause & Associates. Sponsored by:

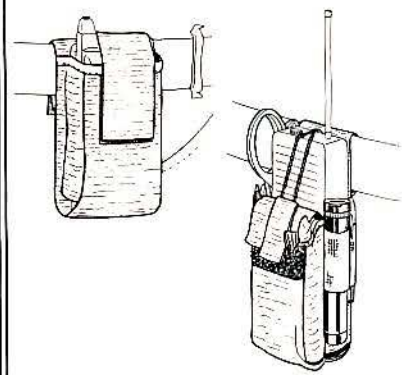
Cellular Business · WIRELESS Business · Mobile Radio Technology · CELLULAR & MOBILE International · Telephony

Circle (95) on Fast Fact Card

RADIO & CELL PHONE NYLON CASES

- Stylish Cases for Tough Field Use
- Competitive Prices, Profitable Sellers
- A Wide Selection for Any Need

— DEALERS ONLY —



RAINE

6401 South Madison Avenue
P.O. Box 4230
Anderson, Indiana 46013-0230
Tel: (317) 622-7687
Fax: (317) 622-7691

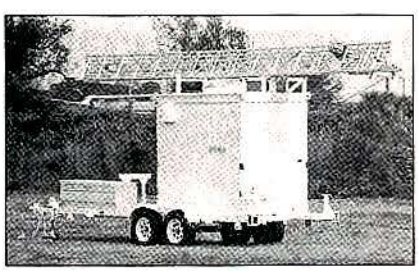
Call for a Free Catalog TODAY!

1-800-826-5354

Circle (92) on Fast Fact Card

Your Answer

Aluma's Trailer-Tower will be operating while the others are waiting for permits.



Perfect for PCS users

The solution for short-term communications.

ALUMA

Tower Company Inc.
P.O. Box 2806 MT
Vero Beach, Florida 32691-2806 USA
V: 561-567-3423 F: 561-567-3432
http://www.alumatower.com

Circle (96) on Fast Fact Card

New products

Windows-based software ties vehicles to office computer system

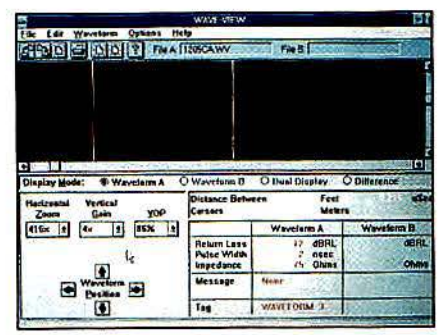
D&L Communications' Wireless for Windows allows mobile workers to interface with Microsoft's Windows-based office products. The software requires a PC-based computer system and an Ericsson EDACS wide-area radio system. Future releases will be designed to work with other radio systems. Initial functions involve transmitting electronic mail from a LAN base to vehicles. Additional releases will add database access, creating forms, scanning bar codes, visuals and Internet access.

Circle (429) on Fast Fact Card

Software allows waveform storage from time domain reflectometer tests

Wave-View for Windows software for the 1205C and 1205T time domain reflectometer/cable fault locators allows waveform storage for later manipulation. The software from **Riser-Bond Instruments** displays the TDR's function keys, allowing the user to increase the vertical gain, zoom in and out, adjust the cursors and change the VOP.

Circle (430) on Fast Fact Card



High-profile, glass-mount antenna cuts wind noise, secures tightly

The **Antenna Company** offers the K3 glass-mount antenna under the Maxim brand name. Each K3 is available in consumer-focused retail packaging. The antenna incorporates the Quiet-1 enclosed-coil mast. A straked design channels air movement around the mast to eliminate wind noise. The Thermo-flex plastic foot bonds securely to curved windshields. A tall mast clears the high roof lines of sport utility vehicles and trucks.

Circle (431) on Fast Fact Card

continued on page 127

Distribution

Future Electronics, Montreal, Quebec, enters into an agreement to distribute the full line of coaxial connector products from the RF Connector division of **RF Industries.**

For more information, call 800-233-1728

Hutton Communications increases its distribution facilities with the addition of a Camp Hill, PA, warehouse location jointly shared with **Andrew**. Hutton has been an Andrew distributor since 1986.

Hutton also adds to its product line with an authorization to distribute **PolyPhaser** lightning/EMP protection and grounding products through its six U.S. locations.

For more information, call 800-442-3811

Talley Communications increases its product distribution capabilities with the addition of a new warehouse in Hayward, CA, shared jointly with **Andrew**. Talley has been an Andrew distributor since 1986.

For more information, call 510-783-2111

If satellite communications is critical to your business, SCEC '96 is critical to your future.

SCEC 96

The 18th Annual
Satellite Communications
Expo & Conference

Formerly the Satellite Communications Users Conference

September 24 - 27, 1996
Sheraton Washington Hotel
Washington D.C., U.S.A.

- 20 Educational Workshops and Roundtables
- 100 Exciting Exhibits Featuring the Latest Satellite Technologies
- 1000 New Ideas and Solutions for the Technical & Engineering Management Professional

All new, power packed conference program provides practical solutions to the challenges presented by today's changing SatCom technologies.

For complete information on the conference, exhibitors, hotels, special events and more, call FAX-ON-DEMAND at 1-800-601-3858, or 800-288-8606.

ATTENTION VENDORS:
Prime exhibit space is going fast.
For details on exhibiting, call Kim Greenway, Intertec Presentations, 770-618-0423.

Sponsoring Magazine: SATELLITE

Managed and Produced by: INTERTEC PRESENTATIONS
A Division of Intertec Publishing Corporation

Circle (97) on Fast Fact Card

People

Jankowski

Huttenburg

Thornton

Kimball

Richard M. Jankowski departs Hammond Electronics, Orlando, FL, as general manager of value-added products to become president of LBA Technology, Greenville, NC.

Debra Buck Huttenburg, business unit manager for the broadcast and earth station antenna systems business at Andrew, Orland Park, IL, advances to vice president of antenna systems.

Changes at Wynd Communications, San Luis Obispo, CA:

Don Thornton departs Lockheed Martin IMS, Phoenix, as vice president of operations to become vice president of operations at Wynd Communications.

Bob Kimball leaves Stella Interactive, Carlsbad, CA, as vice president of sales and marketing to join Wynd Communications as vice president of marketing and technology.

Daniel R. Luis, general manager at Wynd Communications advances to vice president of business development.

Robert Vecsler, corporate counsel for Geotek, Montvale, NJ, advances to general counsel and secretary.

Bruce Hamlin exits Boatphone, Tortola, British Virgin Islands, as general manager to join The Intertek Group, Dedham, MA, in wireless product sales for the northern New England and eastern Massachusetts regions.

Robin T. Jacoby leaves Marconi Instruments, England, as senior applications manager and communications product line manager to join Boonton Electronics, Parsippany, NJ, as western regional sales manager.

Richard Nelson, vice president of marketing for PageMart, Dallas, becomes president of the company's wholly owned subsidiary, PageMart International.

Changes at RAM Mobile Data, Woodbridge, NJ:

Robert Hutton exits Inacom, Omaha, NE, as vice president of national integration services to join RAM Mobile Data as vice president of technical services.

Sheri Kosh Hutton departs Software AG of North America, Reston, VA, as director of international service operations to become director of product engineering for RAM Mobile Data.

Glenn Stephens, director of systems development for RAM Mobile Data advances to director of professional services.

Changes at Glenayre Technologies, Charlotte, NC:

Ramon D. Ardizzone, chief executive officer for Glenayre, Charlotte, NC, takes additional responsibilities as chairman.

Gary B. Smith, executive vice president of Glenayre and vice president of the Wireless Messaging Group moves up to president of Glenayre. He also joins the board of directors.

Set Sail for San Diego

COMMUNICATIONS MARKETING ASSOCIATION

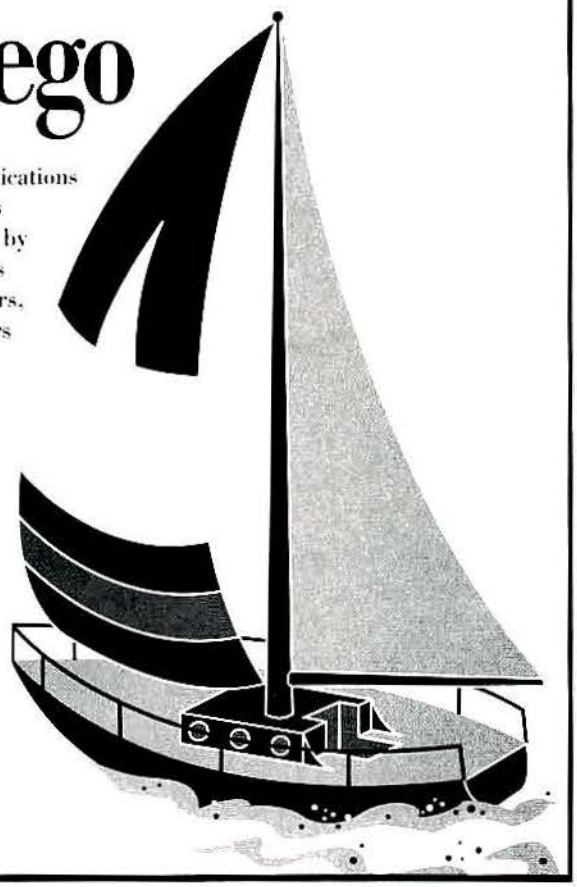
CMA

SAN DIEGO 1996

Discover what the leaders in wireless communications have known since 1973. The Communications Marketing Conference (the CMC), sponsored by the **Communications Marketing Association**, is the most cost-effective place for manufacturers, manufacturers representatives and distributors to meet, to train and to network. No trade shows, no booth duty. Just a friendly, relaxed meeting in a casual atmosphere where you can talk with your friends and business associates or meet new ones.

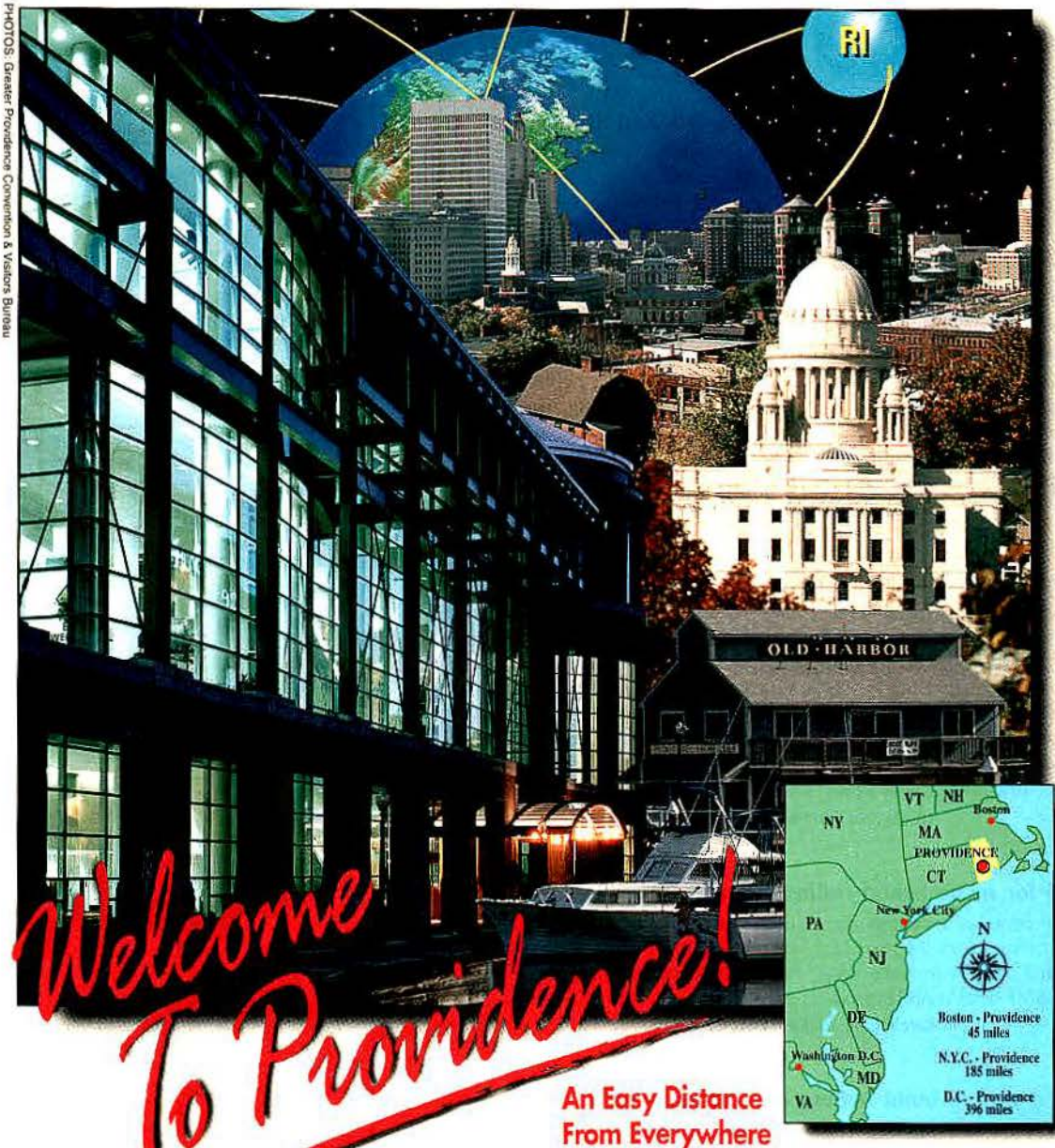
Looking for new lines to rep or new avenues of marketing and distribution? CMC is the place. Come join us at the San Diego Princess Resort on a 44 acre island on Mission Bay in San Diego, California November 14–17, 1996.

Contact **BERNIE BROWNSON, CMA** Executive Secretary, at (303)576-9475 or FAX (303)371-8158. See you there!



Circle (102) on Fast Fact Card

PHOTOS: Greater Providence Convention & Visitors Bureau



WIRELESS TECHNOLOGY 96

An Easy Distance From Everywhere

Just 45 miles from Boston and 185 miles from New York City ... Providence is directly accessible from Interstates 95 and 195. Only 12 minutes from the T.F. Green State Airport by cab or shuttle and a few minutes walk from the centrally located Amtrak station ... and your hotel.

Be Here... this October 7-11 — as Wireless Technology '96 and the City of Providence welcome you to the Rhode Island Convention Center ... The perfect setting for the East Coast's only major forum on wireless technology.

Come meet the companies and engineers behind the present and future of wireless technology ... Be a part of informative seminars and workshops ... And enjoy a style of hospitality—and fun—only **Providence** can provide!

Bring The Family!

Providence invites your entire family to explore its big city lifestyle, restaurants, museums and attractions ... and all the history and charm of its rich New England past!

SAVE THE DATE!

October 7-11, 1996

Rhode Island Convention Center,
Providence, Rhode Island

For More Info-Including a Complete Providence Visitors Kit Call Dawn Averyt:
TEL 407/878-8200 • FAX 407/879-7388

"Engineering Solutions For Your Wireless Applications"

WIRELESS TECHNOLOGY
Conference & Exposition

Circle (98) on Fast Fact Card

Literature

Catalog features consumer electronic repair parts and accessories

The latest catalog from **MCM Electronics** contains more than 3,800 new items such as project accessories, semiconductors, connectors and test equipment. Prices have been permanently reduced on semiconductors, video heads and flybacks, and MCM has become an authorized distributor for Panasonic service parts. This free catalog is geared toward service technicians and electronic enthusiasts.

Circle (201) on Fast Fact Card

Catalog showcases two-way radio accessories

A 16-page catalog from **Dynatech Tactical Communications** features photos and data for two-way radio accessories including security kits, wireless earphones, transductors and microphones. The accessories fit most popular radios by Motorola, Ericsson, Kenwood, King, Maxon and Standard. The accessories feature overmolded connectors for maximum durability and reliability.

Circle (202) on Fast Fact Card

Catalog features an expanded line of coaxial connectors

The free, 12-page catalog from **Tru-Connector** contains an expanded line of standard 7/16 RF coaxial connectors that are available in straight, right-angle, in-series and between-series configurations. The European-type connectors are manufactured in the United States and fit most cables from 0.141" to 0.875". New products featured in the catalog include 7/16 panel receptacles with an N-connector footprint to facilitate system upgrades and save space, and a range of connector cable combinations. The catalog contains photographs, drawings, performance specifications, construction materials and complete ordering information.

Circle (203) on Fast Fact Card

Guide is source for name brand radios and accessories

Inwave's guide contains antennas, radios and accessories from Motorola, Ericsson, Ritron and Maxon. Inwave carries more than 3,500 land mobile products. Orders can be faxed around-the-clock or phoned in on the toll-free phone number. Products are shipped 24 hours after an order is received.

Circle (204) on Fast Fact Card

Book describes a way to build better computer systems

Business Objects: Re-engineering for Re-Use by Chris Partridge is a 400-page paperback that describes, step-by-step, a systematic method for re-engineering the business entities embedded in current computer systems into general, re-usable, business objects. This **Butterworth-Heinemann** book does not cover technology or computer languages but rather paradigms, the way users see and think about what information stored in computers represents.

Circle (205) on Fast Fact Card

Publication details tutorial and offers reference for CAD system

Butterworth-Heinemann's book *Inside OrCAD* contains an overview and introduction to modern schematic drafting, with hands-on exercises intended to help the reader master the use of OrCAD. This 408-page paperback is written by Chris Schroeder and includes a disk, which contains a parts library for the tutorial exercises. A series of appendices provide tips, techniques and information about linking OrCAD to other computer-aided design and computer-aided engineering tools.

Circle (206) on Fast Fact Card

Brochure highlights products for two-way communication

Comtelco's 16-page purchasing guide features mobile, base station and marine antennas, and accessories. The catalog contains complete specifications and photos, as well as order and warranty information. A toll free phone number is available to order.

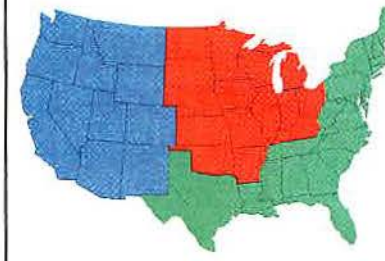
Circle (207) on Fast Fact Card

Mobile Radio Technology™
Technical information for paging, SMR and private wireless networks

BUSINESS
Cameron Bishop, *Senior Vice President*
Mercy Contreras, *Group Publisher*
Darren Sextro, *Associate Publisher*
Cherie Plager, *Senior Advertising Production Coordinator*
Nancy Hupp, *Advertising Production Manager*
Dee Unger, *Director Advertising Services*
Marcia Young, *Classified Advertising Coordinator*
Tom Cook, *Group Senior Managing Editor*
Doug Coonrod, *Corporate Art Director*
Stephanie Hanaway, *Director of Marketing and Communications, Intertec Presentations Division*

Raymond E. Maloney, *President and CEO*
Nick Cavnar, *Vice President of Circulation*
Barbara Kummer, *Circulation Director*
Michele Bartlett, *Senior Circulation Manager*
Customer Service, *800-441-0294*

ADVERTISING SALES OFFICES:



ENGLEWOOD, COLORADO
Carla M. Gamino, *303-220-4244, East region (including Eastern Canada)*
Mercy Contreras, *Publisher, 303-220-4245*
5660 Greenwood Plaza Blvd., Suite 350
Englewood, CO 80111
Phone: 303-793-0448
Fax: 303-793-0454

OVERLAND PARK, KANSAS
Joyce Bollegar, 913-967-1840, *Midwest region,*
Fax: 913-967-1901
Michele Greer, *Classifieds,* 913-967-1861,
Fax: 913-967-1735
Lori Christie, *List Rental Services Representative,* 913-967-1875, Fax: 913-967-1897
9800 Metcalf Ave.
Overland Park, KS 66212-2215

SAN RAFAEL, CALIFORNIA
Dennis Hegg, *West region (including Alaska, Hawaii and Western Canada)*
950 Northgate Drive, Suite 207
San Rafael, CA 94903
Phone: 415-491-1442
Fax: 415-491-1842

OXFORD, ENGLAND
Richard Woolley, *International*
P.O. Box 250
Banbury, Oxon, OX16 8YJ,
United Kingdom
Phone: +44 1295 278 407
Fax: +44 1295 278 408

Professional services

PORTA-TECH PORTABLE TECHNICAL SERVICE, INC.
121 Crowell Lane • Lynchburg, VA 24502
GE Portable Radio Service Depot
Factory Approved Nationwide
• Current Product Lines
• Voice Guard Certified
• Public Service Trunking
• Surface Mount Technology
FACTORY TRAINED TECHNICIANS FOR QUALITY SERVICE
(804) 239-3049

HERB SACHS, CONSULTING
Specialist in Public Safety Communications
P.O. Box 729
Bowie, MD 20715
301-464-4268

GE PORTABLE SERVICE
• FAST TURN
• WARRANTY
• $48.00 hr./2 hr. MAX
• PARTS GE LIST
• RETURN UPS PAID
Smith Communications Service
2121 W. Parrish Ave., Owensboro, KY 42301
502-683-0936

OMNICOM, Inc.
COMMUNICATIONS ENGINEERING
GENE A. BUZZI
PRESIDENT
930 THOMASVILLE ROAD SUITE 200
TALLAHASSEE, FLORIDA 32303
PHONE (904) 224-4451

MCCON
Mobile Communications Consulting
S. R. McConoughey, P. E.
Principal
13017 Chestnut Oak Drive
Gaithersburg, MD 20878 (301) 926-2837

800-347-9375

Michele Greer
Classified Advertising Manager
(800) 347-9375

Phone	Fax	Mail
Michele Greer	Michele Greer	Classified
Classified	Classified	Advertising Coordinator
Ad Manager	Ad Manager	9800 Metcalf Ave.
New 800 number:	(913) 967-1735	Overland Park,
(800) 347-9375		KS 66212-2215

Bobby G. Thompson & Associates, Inc.
CONSULTANTS
BOBBY G. THOMPSON, President
1334 E. Chandler Blvd., Suite #5-A44 Phone (602) 460-1874
Phoenix, Arizona 85048 Fax (602) 460-1876

FREDERICK G. GRIFFIN, P.C.
3229 Waterlick Road
Lynchburg, VA 24502
(804) 237-2044
NATIONWIDE COMMUNICATIONS CONSULTING
Mobile Radio, Microwave, E9-1-1,
CAD, Paging, LAN,
Dispatch Communications Centers
Multi Site Propagation Analysis

TROTT
COMMUNICATIONS GROUP
RAYMOND C. TROTT, P.E.
President
1425 Greenway Drive, Suite 350, Irving, Texas 75038
214/580-1911, Fax: 214/580-0641

Hayes, Seay, Mattern and Mattern
CTA Division
PLANNING AND DESIGN:
• 2-Way Radio
• MW & F/O
• CAD/MDT/AVL/Paging
PLUS:
• Complete A&E Services
• Bldgs, Towers, Pwr Sys
• Structural Engineering
Bus. (804) 239-9200 P.O. Box 4579
FAX (804) 239-9221 Lynchburg, Virginia 24502

THE PORTABLE DEPOT, Inc.
KEEPING AMERICA COMMUNICATING FROM COAST TO COAST!
• FACTORY TRAINED TECHNICIANS •
• SURFACE MOUNT TECHNOLOGY •
• FACTORY APPROVED NATIONWIDE •
• EDACS & AEGIS •
• VOICE GUARD CERTIFIED •
• MPD, MPA, TPX, PCS AND ALL CURRENT PRODUCTS •
Route 2, Box 338C • Lynchburg VA 24501
ERICSSON 804-237-3427

Category Index

Computer Software	pg 121-122
Employment	pg 103-106
Equipment For Sale	pg 109-120
Equipment Wanted	pg 120
Manufacturer's Reps	pg 103
Pager Repairs	pg 108
Paging	pg 106-108
Professional Consulting Services	pg 104
Professional Services	pg 103
Promotional	pg 108
Rentals	pg 120
Repair Services	pg 123-124
Services	pg 121
Sites	pg 121
Tower Services	pg 126
Tower Space	pg 125-126
Used Towers	pg 126

The Art and Science of Antenna Site Acquisition

RETCOM brings together all the resources needed to create a masterpiece of network design options through the site acquisition process. We have been antenna site specialists since 1986, providing the most cost-effective array of site acquisition services available. Let RETCOM do the job for you!

RETCOM, INC
a subsidiary of Trott Communications Group, Inc.
2711 N. Haskell, #460
Dallas, TX 75204
214/823-5955
Fax: 214/823-6588

FCC LICENSING SERVICES
Call today 1 (800) 284-1840 for a FREE Quote for all of your FCC Licensing Needs
Years of Experience
AUTO-COMM
(318) 232-9610 • 1-800-284-1840 • FAX: (318) 232-2270
3014 Cameron St., Lafayette, LA 70506

Manufacturers' reps

D H Marketing Company
Manufacturers Representatives for Wireless Communications Products
A PAUL DENWALT - CARROLL HOLLINGSWORTH COMPANY
6015 Lohmann's Crossing, Suite 101
Lago Vista, TX 78645
Ph: 800-966-3357 **Fax: 512-267-7760**

Employment

WYOMING--WYOMING
A 36 year old growing MSS shop of central WYOMING looking for field technicians with at least 5 years experience in Motorola, GE and other brands mobiles/Repeater. Team environment and excellent benefits. Fax resume to 307-473-2501 or send to address below:
ATTN: Service Manager
Two Way Radio service, Inc.
418 North Conwell
Casper, WY 82601

Professional consulting services

TCS Consultants, Inc.

Communications Systems Design & Engineering

Feasibility Studies	Systems Design
Project Management	Mobile Coverage Plots
Microwave Path Analysis	Microwave Path Surveys
SCADA System Design	Specification Preparation
Proposal Evaluation	FCC License Assistance
Coverage Testing	Signal Analysis
Engineering Aid Software	30 Sec & 3 Arc Terrain Data

P.O. Box 884 • Montgomery, TX 77356 • Ph: (409)588-3200 • Fx: (409)588-4434

Circle (110) on Reply Card

Pacific Consulting Services

- Radio Coverage Studies
- Feasibility Studies
- System Evaluation & Design
- Project Management
- Specializing in Public Safety

607 S. Charleston, Bremerton, WA 98312-4507
(360) 377-5884 FAX: (360) 377-6144

PLANNING, DESIGN, AND IMPLEMENTATION OF TELECOMMUNICATIONS SYSTEMS

Mobile Radio Systems	Addressing/Mapping	Dispatch Centers
Cellular and PCS Networks	Feasibility Studies	Tower Site Specifications
Vehicle Location Systems	PSAP Design	Full GIS Services
Mobile Data Systems	Procedures and Training	Propagation
Basic and Enhanced 9-1-1	Facilities Management	Mapping
Computer Aided Dispatch	Facilities Design	Terrain Digitization
Telephone Networks	Electrical & HVAC Systems	Database Design

1-800-247-4796
RCC Consultants, Inc.
10 Woodbridge Center Drive, Woodbridge, NJ 07095
Offices Nationwide and International

Formerly RAM Communications Consultants, Inc.

Circle (101) on Fast Fact Card

FOR MORE ADVERTISING INFORMATION CONTACT MICHELE GREER @ **800-347-9375**

Employment

Paging Technical Professionals:

Westlink Paging, a nationally recognized leader in paging and narrowband PCS, offers attractive career opportunities in many of the most livable locations in the great West. We are seeking technical managers and system technicians with demonstrated skills in building, operating, and maintaining modern paging systems and equipment. Proficiency with Glenayre switching, link, and base station equipment preferred. Managers must have superior project management and supervisory skills. Two-year college degree in electronics required for managers, preferred for technicians. FCC General Class Radio license or NABER certification required. Westlink Paging offers a competitive salary and an excellent benefits package. Please send resume to:

Westlink Paging.
3655 Nobel Drive, Suite 200,
San Diego, CA 92122.
Attn: VP Technology.

E/O/E

ENGINEERING PROFESSIONALS

IFR SYSTEMS, INC., a leading manufacturer of wireless and telecommunications electronic test equipment competes in some of the world's most rapid growing and dynamic markets. In this environment our challenge is to have the right people developing the right products at the right time. To meet this challenge, we're looking for the right people to fill the following positions:

- Engineering Design Manager
- Project Test Engineer
- Software Engineers
- Mechanical Engineers
- Digital Engineers
- RF Engineers
- Test Engineers

If you have an appropriate degree, 3+ years experience, and the ability to work in a team environment, send or fax your resume to:

IFR SYSTEMS, INC.
Attn: Human Resources
10200 W. York St.
Wichita, KS 67215
FAX (316) 522-0837

EOE M/F/D/V

USE COLOR

Employment

Electronics

Join The Goldrush!

Newmont Gold Company, one of North America's largest gold producers, is seeking qualified candidates for its Carlin, Nevada mine site for a:

Radio Communications Technician

Position requires minimum 8 to 10 years hands-on experience in the radio communications field, ability to work alone with minimal supervision, and possess an FCC radio license. The Radio Communications Technician will install, test and maintain complex radio communication equipment and electronic security systems, including: microwave/telemetry equipment, card key reader systems, mobile data/truck tracking, and public address systems.

Newmont Gold Company provides a competitive salary and medical, dental and life insurance, 401 K, pension plan, holidays and paid vacations. Qualified individuals should send resume to: NEWMONT GOLD COMPANY, P.O. Box 1356, Elko, NV 89803. Equal Opportunity Employer, M/F/D/V.

Newmont Gold Company

FOR SALE:
MOTOROLA/IFR/WAVETECK

MOTOROLA R-2038/D	$6,250.00
MOTOROLA R-2200/B	$3,800.00
MOTOROLA R-2001/B	$4,800.00
IFR-1000-A	$2,800.00
IFR-1200-A	$4,800.00
IFR-1500-S	$7,900.00
WAVETECK 3100S	$5,500.00

RF IMAGING & COMMUNICATIONS
408-929-2244 FAX: 408-929-0962
HTTP://WWW.BEST.COM/~RFIMAGE

Employment

HUNDREDS OF OPPORTUNITIES CURRENTLY AVAILABLE NATIONWIDE!! (PERMANENT AND CONTRACT)

- PCS RF Design Engineers (CDMA, GSM)
- PS Field Engineers, Technicians
- PCS Test Engineers, FCC/UL Compliance
- Mechanical Design Engineers
- Cellular RF Design Engineers
- Cellular RF Technicians
- Digital Microwave Techs (Alcatel, DMC, California Microwave)
- Entry-Level Engineers
- Motorola Systems Field Technicians (TRUNKING, MOBILES, TWO WAY, PAGING)
- Site Acquisition Specialist/Trainees
- Paging Technicians (GLENAYRE/MOTOROLA)
- Motorola Service Managers

P.R.S. Professional Recruiting Services

Fax resume to: Sylvie Hernandez
(305) 372-3612 or call (305) 372-3611
121 SE 1st Street, Suite 817
Miami, FL 33131

TWO-WAY TECHNICIANS

GLOBE, ARIZONA; MSS SHOP IS LOOKING FOR TWO-WAY TECHNICIANS EXPERIENCED IN ALL MOTOROLA EQUIPMENT, INCLUDING PAGERS, PORTABLES, MOBILES, REPEATERS, BOTH CONVENTIONAL AND TRUNKING, NEW AND OLD.
WORK INCLUDES: BENCH REPAIRS, FIELD REPAIRS, TOWER WORK, AND INSTALLING.
MUST BE FCC LICENSED, NABER CERTIFIED OR EQUIVALENT.
PLEASE SEND RESUME TO OR CALL:

ROY D. HUDGINGS
SHORES COMMUNICATION CO., INC.
P.O. BOX 2626
GLOBE, ARIZONA 85502
PHONE: (520) 425-5870

TECHNICIANS & SALES REPS NEEDED

• SOUTH FLORIDA AREA •

E.F. Johnson Dealership needs sales reps & experienced LTR Technician with management ambition. Excellent salary & benefits. Send resume to:

Mobile Communications Service Of Miami, Inc.
9401 N.W. 106th Street, Suite #111
Miami, Florida 33178
(305) 882-1664 Fax #(305) 882-1655

POSITIONS AVAILABLE NATIONWIDE/INTERNATIONAL

- PCS / Cellular System Design Engineers
- RF Engineers & Managers
- Cellular Techs & Mgrs.
- Paging & Two-way / SMR Techs
- Facilities / Interconnect Engineers
- Site Acquisition & Zoning Mgrs.
- Construction & Project Mgrs.
- Executives / VP's / GM's
- Marketing & Sales Mgrs. / Sales Reps.

Send Resume & Salary Requirement

ALL LEVELS OF POSITIONS FILLED GLOBALLY
• Managers • Sales Technicians • Engineers
Employer Inquiries Invited

Communication Resources, Inc.
The Communication Personnel Specialists
P.O. Box 141397, Cincinnati, OH 45250
606-491-5410 Fax 606-491-4340
E-Mail, Careercom@AOL.com

Introducing the ultimate network of connections to get you places.

HNS Internet Address: resumes@hns.com
(ASCII format: no attachments)

HNS WWW Home Page: http://www.hns.com

National Staffing Center Fax: (301) 428-1699

One of the world's fastest-growing telecommunications companies, Hughes Network Systems (HNS) provides wide-area network solutions that set the pace in the industry. With our unique combination of wireline and wireless technologies — including satellite, cellular communications, PCS and enterprise network switching — we've grown at a compounded rate of nearly 40% over the last seven years. And the opportunities for future growth in the international, commercial market are unlimited. Connect with HNS — multiple positions exist in the following areas for qualified candidates:

- **Sales & Marketing Managers**
- **Systems Engineers**
- **Test Engineers**
- **Field Engineers - (Domestic/International)**
- **Software Engineers**
- **Hardware Engineers**
- **Senior Product Engineers**
- **Product Line Manager**
- **CDPD Product Line Manager**
- **Software Engineering Manager (ICO)**
- **Audio/Acoustics Engineers**
- **Firmware Engineers**
- **Applications/Product/Project Engineers**
- **Digital Design Engineer**
- **Real-Time Operating System**
- **RF Designers**
- **Software Configuration Manager**
- **Software Testing Engineers**
- **Unix Tools Developers**
- **Wan Marketing Manager**
- **Product Manager**
- **Program Manager**
- **Product/Program Manager**

Use one of the HNS connections listed above to forward your resume (ASCII format; no attachments) or find out more about HNS.

Or mail your resume, indicating location preference, to: Hughes Network Systems, Dept. ATMOBTCH, 11717 Exploration Lane, Germantown, MD 20876; or San Diego: Hughes Network Systems, Dept. ATMOBTCH, 10450 Pacific Center Court, San Diego, CA 92121. An equal opportunity employer.

HUGHES
NETWORK SYSTEMS
A HUGHES ELECTRONICS COMPANY

Wide area networks. Wide open opportunities.

PAGING

System Engineers • Field Technicians

TSR Paging, Inc., one of the nations fastest growing radio paging companies, is currently seeking Systems Engineers and Field Technicians for the following areas:

NY-NJ Metro, Colorado, Florida, Pittsburgh, San Francisco

Responsibilities include maintaining Motorola PURC, Motorola Nucleus, Glenayre C2000 Controlled Transmitters and Glenayre 3000 Messaging Switches. Minimum 1 year CURRENT experience in paging is required. Applicants for transmitter maintenance should have FCC or Naber Certification. Competitive Salary with excellent benefit package including a 401(k) plan. Qualified applicants should send or fax resume/salary history to:

TSR Paging Inc.

Attn: Engineering
717 Market Street
Lemoyne, PA 17043

E/O/E
FAX: 717-761-8734

NO CALLS PLEASE!

TECHNICIANS, SUPERVISORS, MANAGERS!

Nationwide 220 MHz Licensee Needs Experienced Field Service Technicians. Immediate openings for field service and bench technicians, supervisors, and managers in Northern California. If you are skilled in two-way, paging, mountain-top service, etc. on most major brands, please mail or fax your resume, with references and salary history, to: Richard Hart, ComTech Communications, Inc. 110 main Avenue Sacramento, CA 95838 (916) 568-7800-Office, (916) 568-2280-FAX

Top Two Way Tech

20 Yrs MSS F.C.C. Lic.

Seeking position as bench tech and/or tech supervisor

Serious inquiries only to:
Intertec Publishing
MRT Classifieds, Dept. 948
9800 Metcalf Ave.
Overland Park, KS 66212

Employment

PCSD CORPORATION

FIELD ENGINEERS
FIELD TECHNICAL MANAGERS

PCS Development Corporation, a big winner in the FCC narrowband auctions, is designing and constructing a nationwide communications system to offer advanced wireless messaging services.

We are currently seeking individuals of top technical talent to install, maintain, test, and repair network components for our transmitter site. **Positions will be available in various locations throughout the United States.** Tasks will include base station and local/regional terminal switching center installations, upgrades, inspections, preventive maintenance, routine and emergency repairs; identifying and resolving RF interference, RF coverage issues, network throughput, network RF and data transmission problems; resolving customer reported concerns affecting operations; and assisting sales personnel at shows and demonstrations.

Minimum qualifications are a technical institute certificate in engineering technology, equivalent Military or job-related experience, two years experience in maintenance/operations in two-way radio, microwave, paging, satellite, or data transmission networks, a valid US Driver's license, satisfactory driving record, and a willingness to excel in an entrepreneurial environment.

Qualified candidates should send a resume and cover letter to: PCS Development Corporation, ATTN: HR/FE/MR Department, 15 S. Main St., Suite 810, Greenville, SC 29601 FAX: (864) 241-8191. EOE M/F/D/V

CELLULAR SYSTEMS

SCI provides integrated solutions & on-going support to the wireless marketplace. We currently have Chicago-based, nationwide & international projects in the following areas:

- PCS
- RF Systems
- Propagation
- Networking
- GSM
- Switch Development
- Switch Database Support
- Software Development
- Protocol Development
- Int'l Field Support

Send your resume to: Resource Mgr-MRT, Software Consulting, Inc., 4736 Main St., Lisle, IL 60532. Ph: 708/960-2947, Fax: 708/960-2993. EOE.

SCI

Technician Wanted

Motorola service, four locations, Bench/Field, SMR, Paging, Sales & Service. "U.S.A. Today's Most Affordable City." 3 years running. Good Pay, Good Benefits, Great Bonuses! Must have two years experience. Mail your resume and qualifications to: **C & S Communications**, 1445 E. 10th St., Cookeville, TN 38501 Fax# (615) 520-7539

TWO WAY RADIO
TECH/SERVICE MANAGER/SALES

37 year old GROWING Multi-line Dealer with multiple facilities in Indiana, Kentucky and Arkansas has immediate need for Mobile & Portable Two- Way Technicians, Service Manager and Sales Staff with 2 or more years of experience on Motorola, G.E., Kenwood, Standard, LTR & Privacy Plus or similar equipment. FCC or NABER Certified. Full benefits, competitive wages, incentive bonus package, excellent working conditions and advancement opportunities. Send resume to:

1-800-288-2430 or FAX: 1-317-248-0118
COMMUNICATIONS MAINTENANCE, INC.
5601 Progress Road
Indianapolis, IN 46241
Attn: Personnel Dept.

KATRON executive search inc. **POSITIONS AVAILABLE**

• PCS • Cellular
Land Mobile • ESMR • Paging • Networking
Technicians, Engineering, Software, Management, Sales, Marketing

Ph: 610-941-6606 Fax: 610-941-6265
1000 Conshohocken Rd. Suite 304, Conshohocken, PA 19428
Web add: http://www.occ.com/katron
e-mail: Katron@voicenet.com
Visit our Web page and keep track of all Katron job openings On Line!

Paging

SENTRY CRYSTALS: HERE'S THE DIFFERENCE

- **ROCK-SOLID PAGER, RADIO, OEM CRYSTALS;** also channel elements and tone reeds. Huge stock. State-of-the-art, trouble-free products; 100% quality control.
- **30 YRS OF FRIENDLY, ON-TIME SERVICE.** Courteous, knowledgeable employees. Scheduled shipments, purchase agreements, volume pricing possible.
- **NO-HASSLE LIFETIME WARRANTY • SAME-DAY SHIPPING AVAILABLE**

800·252·6780

SENTRY MANUFACTURING COMPANY TVB
1201 CRYSTAL PARK • PO BOX 250 • CHICKASHA OK 73023
FAX: 405-224-8808

WHEN YOU BUY A CRYSTAL FROM SENTRY, YOU NEVER HAVE TO BUY IT AGAIN.

Circle (111) on Reply Card

PC4PAGERS™ #1 Best Selling!
Pager Billing / POS Software
Starting at $349.95!
Call for Free Demo
BAM COMPUTER SOLUTIONS, Inc. (909)468-0687

See Us AT PCS Booth #3713

ALT

PAGER REPAIR LABELS IN 2 SECONDS

(CAP CODE, BAR CODE, frequency, & reward) Software, printers, scanners, labels, and SYSTEMS
ADVANCE LABEL & TAG

1725 N. McDonald
McKinney TX 75069
1-800-466-5345
FAX 214-548-2518

Paging

Now with FLEX

Pager Testing You Can Depend On

- **Proven reliability**
- **Superior technical support**
- **Unmatched performance**

For a complete solution, call your local HP field representative or 1-800-452-4844, ext. 1429

HEWLETT® PACKARD

Circle (112) on Reply Card

$5,500.

Used Screen Room for sale! Excellent condition! Lindgren RF Enclosure, model II, 12-1 / 1-0. Complete with Hayworth work counters 48" x 48" with drawers and shelves, each measure 96" high, 82 1/2" wide x 82 1/2" length, 36" door, ceiling vent, light fixture with switch, ground bolt and exterior to interior female "N" to "N" barrel connectors.

Call: Advanced Electronics, Inc. 310/532-3211, ask for Bob Conrey.

• PAGERS • PAGERS • PAGERS • PAGERS • PAGERS • PAGERS •

PAGERS • PAGERS • PAGERS • PAGERS

MCMANUS COMMUNICATIONS

- Pager Repair
- Only Factory Replacement parts used
- Vib motors, batteries, etc.

NEW & Refurbished PAGERS

- Gov't Freq. NOW AVAILABLE

We Buy Pagers

"ONE CALL GETS IT ALL"

NEC Authorized Dealer

Motorola Paging Systems Authorized Dealer

400 North Fifth Street
Blytheville, Arkansas 72315
Phone: (501) 763-6250 • Fax: (501) 763-6533

• PAGERS • PAGERS • PAGERS • PAGERS • PAGERS • PAGERS •

Circle (113) on Reply Card

One WHALE of a Deal!

Mobile Radio Technology

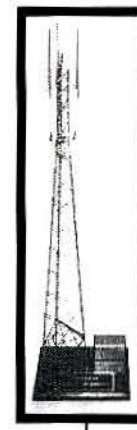
Contact Michele Greer 800-347-9375 913-967-1861

Paging

CRYSTRONICS
the one stop shop for crystals & pager parts
ISO 9001 Quality
Lifetime Warranty
1,800 PAGER FREQS
tel 954-776-0031
fax 954-776-0109
http://www.pageco.com
+LCDs, housings, programmers, & more
PAGER PARTS UNLIMITED

Circle (114) on Reply Card

Promotional



The perfect executive, promotional gift or sales incentive award for the wireless communications industry.

Handcrafted by Texas artist, Mark Smith. From 12" to 6'. With or without lighting. Displayed on a solid oak or walnut base with company name or logo. Your tower can be reproduced to your specifications. Standard towers in Brass, Gold, Nickel or Natural copper/brass. 100% Satisfaction Guaranteed. 4-6 weeks for delivery. Discounts on quantity orders. Mon-Fri 9AM-5PM Central

CREATIVE SCULPTURES, INC.
701 Highway 281 • Suite E-114
Marble Falls, Texas 78654
Toll-Free 888-211-1106
Phone: 210-693-3456
Fax: 210-693-6341

Pager repair

PT TECHNICAL SERVICES

- Motorola & NEC Pager Repair
- LCDs - Recrystal - Repair
- Fast turn around
- Factory Parts
- Accurate in-house tracking system

1-800-263-3193
4328 So. Mingo Rd.
Tulsa, OK 74146

GET YOUR CUSTOMERS' ATTENTION

An INTERTEC®/K-III Publication
Mobile Radio Technology®

Get your customers attention every time with a classified ad in *Mobile Radio Technology*.

Mobile Radio Technology reaches over 25,000* industry power players — the type of customers you've been looking for.

Bring your message directly to the mailboxes of these industry decision-makers. **Call Michele Greer today!**

MICHELE GREER
913-967-1861
Fax 913-967-1735

*Based on the June 1996 BPA International Statement

Equipment for sale

LOW BAND SPECIALS 42-50

GE: 110 Watt Rangers w/$550
110 Watt Delta-$ w/$550
110 Watt Execs & Mastr II
250 Watt & 110 Watt Mastr II Bases

MOTO: 110 Watt Maratrac A2/A3
110 Watt Mitreks, Micors
PLUS MUCH MORE, CALL!

VersaTel Orders: 800-456-5548
Local: 307-265-9500
FAX: 307-266-3010

http://www.trib.com/VERSATEL

AE-1 .... ANI / ENI*
High Speed DTMF Encoder

The AE-1 is a High Capacity **MICRO MINIATURE ANI / ENI DTMF ENCODER** designed into a micro computer to generate the most precise, clean and transit-free DTMF signal ... ever !

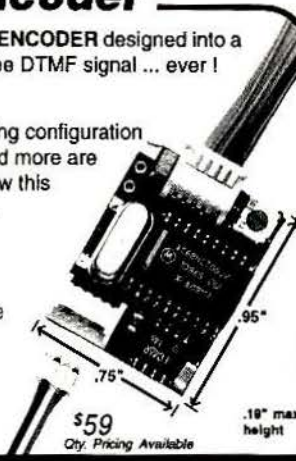
The OPTIONS and POSSIBILITIES of the AE-1 are ENDLESS !

Being familiar with the PIPO ANI VER 4.0 features, any DTMF string configuration of pauses, waits, delays, speed adj., xmtr ptt, memory connect and more are possible. Superb engineering and surface mount components allow this unit to fit into the smallest radio, hand held or even a microphone.

FEATURES
- Non-Volatile Memory
- Micro Miniature Jack / Plug
- 5, 10, 20 DPS Or Custom Time Base
- ANI / ENI 90 Digits Each
- 9-26 VDC @ .5 ma
- Mic Mute / PTT Output
- 1 kHz Tone Feature
- CW ID Option

EASY PROGRAMMING
- Free Factory Programming
- Field Programmable
- PC Programmable W / Pipo Software
- Programmable From Pipo DTMF Encoder / AE-1 Programmer
- Re-Programmable Anytime

* ANI ... Automatic Number Identification
* ENI ... Emergency Number Identification



$59 Qty. Pricing Available

Pipo Communications CALL 916-644-5444
Emphasis is on Quality & Reliability or FAX 916-644-7476
P.O. Box 2020 • Pollock Pines, California 95726-2020

Circle (115) on Fast Fact Card

ICM INTERNATIONAL CRYSTAL MANUFACTURING CO, INC

QUALITY Communication Crystals GUARANTEED.

ASK ABOUT OUR MONEY SAVING FAX/MAIL OFFER

Call ICM
1-800-725-1426
...Simply The Best!

Buy & Sell

Motorola, Uniden, E.F. Johnson, Kenwood
Two -Way Radios and Systems

DELTA COMMUNICATIONS

1-800-880-2250
FAX: 214-278-5085
Garland, TX

LAND MOBILE RADIO BBS

Buy-Sell-Trade used radio equipment with hundreds of other dealers nationwide. Call with your modem to register now.

FCC Database
ONLINE
Low Annual Fee
No Per Minute Charge
The Commline BBS
313-854-6441

- Marconi 2955/2957A $5800
- Wavetek CT 2500 $3500

Communications Signaling, Inc.
Call: (800) 423-2565
or in CA(805) 251-2244

WEST COAST RADIO COMMUNICATIONS

WE DO RADIUS!!!
SP50's from.....$279.50
SM50's from.....$271.50
WE'LL BEAT ANY QUOTE!!!

Radius®

ORDERS: 800-881-6722
FAXES: 310-268-2474 INFO: 310-268-2464

Circle (116) on Fast Fact Card

MECHEM ELECTRONICS

Mailing Address:
P.O. Box 7846
Fredericksburg, VA 22404
Shipping Address:
3605 Loren Whitney Drive
Massaponax Business Park
Fredericksburg, VA 22408

All equipment is sold in working condition, unless otherwise stated.

MSF 5000 C73CXB 7106BT 146-174 100-135W Secure repeater
Q2980 Digitac comparator 4 channel
Q2205C VHF secure spectratac receivers DES/DES XL & PL
Q2206B UHF secure spectratac receivers
T5091A 4 channel expandable modems
T5090A 4 channel modems simplex & duplex models available

Secure portable repeaters; key variable loaders; KVL cables & more!
MSF 5000 HI POWER 900 MC
MSF 5000 800 MC REPEATER
MICOR VHF 375W REPEATERS & PAGING STATION

CALL FOR MORE INFORMATION

We have the R1801 DAC for your programming needs. Call us with your requests.

Phone: (540) 891-0569 We accept VISA and Mastercard Fax: (540) 891-0538

Circle (117) on Fast Fact Card

Equipment for sale

BUY • SELL • TRADE • CLEAN WORKING EQUIPMENT

Bases, Repeaters, Paging TX

20-929 MHz Digital Paging TX	CALL
3-MASTR II E UHF 100W Repeater	CALL
1-MICOR 800 MHz RPTR 45W w/Duplexer	$2495
10-MASTR II Base-RPTR 60-100W most brands	CALL
1-VHF Micor 110W RPTR-NICE	CALL
4-MICOR & MASTR II 30-50 MHz 250-500W	CALL
15-MICOR Low band 100W base RPTR NICE	CALL
5-DELTA 110W Tone 4CH most brands	CALL
10-EXII 35-60W DC 4F DC most brands	from $150
20-MOCOM 70 45-110W most brands	from $100
4-MITREK 4FQ 60-110W most brands	from $495

Mobiles 30-50 MHz

30-MLSL260 60W 8 Ch Scan w/a	$250
20-MASTR II 25-30 MHz 100W	from $50
30-DELTA 42-50 MHz 60-100W	from $150
60-MASTR II 30-36 & 42-50 MHz 100W	from $100
150-EXII 36-42 MHz 60-100W 4Ch PL	OFFER
100-Mocom 70 60W 4Ch PL	OFFER
10-T81XTA Maratrac 110W 42-50 MHz 8 Ch w/a	$495
25-MOCOM 70 30-36 MHz 60W 1 FQ CS	OFFER
4-MOCOM 70 30-36 MHz 100W 4F PL	from $100
3-DELTA-S 36-42 MHz 60W 8 Ch CG w/a	$200
200-MITREK 39-50 MHz 60W 4Ch	from $100
50-MITREK 39-50 MHz 110W 4Ch	from $200
20-MICOR 36-42 & 42-50 MHz 100W	from $100
6-MOCOM 70 42-50 MHz 100W	from $100

Mobiles 150-175 MHz VHF

5-SYNTOR X T73VKJ7004AK 110W	from $295
5-DELTA SX 50-110 Watt 16 Ch+	from $150
2-RANGER 140-152MHz 50W	from $150
20-MICOR T73RTA 100W	from $100
60-MASTR II 60-110W 8 Ch	from $100
20-MASTR II E 100W	from $150
20 MASTR II 60-110W-J-Digital TX	from $200
7-EXII 110W ST75 FCU 66AH	from $100

UHF Mobiles 450-495 MHz

2-MARATRAC T74XTA 100W w/a	$495
3-MICOR 100W T74RXA	from $150
30-MASTR II 45-100W	from $100
50-SYNTORX 50W 32 Ch	from $150
10-DELTASX 50W 16 Ch+	from $150
2-MOT Medcor-Duplex	from $250
15-MITREK T34 & T44 JJA	from $100
4-GE MLSU240	$200

800 MHz Mobiles

10 GE Exll 35W Conv MIIPA	from $150
50-SYNTOR X T45VBJ7000AK 35W	from $150
10 MDSTAR Trunked 15W	from $100
2-SPECTRA 900 MHz Trunked	from $350
25-MICOR T45RTA 35W	OFFER

Misc Items

2-CENTRACOM II Systems	CALL
25-MOT Spectrac VHF-UHF VoterRec	from $495
20-MASTR II UHF Aux Voter Rec	$495
10-GE Voter up to 6 Rec Cards	from $295
50-SYNTORX 4 Mode 32 Ch Scanhead	$100
3-MODEX 1000, Modex 100, Metro Page	CALL
10-MICOR Base & Mobile Test Set TLN 1886A	$100
200-MOT T1379-T1383 Remotes	from $50
20-MOT T1600 Remotes Tone-DC	from $150
4-MOT T16-17 4 Ch Tone	$895
25-MOT T1903, T1902, Remotes	from $50
4-MOT T1617 4-Line 4 Ch Tone	$895
2-FARINON SS6000 6 GHz Complete	CALL
4-CARDION 8010 & 8022 950 & 2 GHz W/MUX	CALL

BARNETT ELECTRONICS INC.
We've MOVED to a NEW ADDRESS:
330 HWY 236 W., Lonoke, AR 72086
ORDERS & BIDS: 800-423-3858 FAX: 501-676-2475
Internet address: HTTP://WWW.barnettelec.com
NEW SKY KING PARTS LINE ONLY:
501-676-5506
VISA & MC Accepted, NO COD'S

Circle (118) on Fast Fact Card

Major Price Breakthrough, Factory Direct!

Graphic Handheld Antenna Analyst
CellMate™ 806-960 MHz SWR Analyst
150-525 MHz SWR Analyst **$499**
30-137 MHz SWR Analyst **each**
Graphical Time Domain Reflectometer
CableMate™ TDR-1 **$499 each**

Advanced Electronic Applications, Inc.
2006 - 196th St. SW Lynnwood, WA 98036
Phone: (206) 774-5554 Fax: (206) 775-2340
http://www.aeainc.com

SUTTER BUTTES 2-WAY
Used Equipment for Sale

60	GE Mastr II UHF 40W CG MC55KAU88A w/acc	$99 ea	$85 w/o
100	GE Mastr II UHF 40W CG MC65KHU88A w/acc	$99 ea	$85 w/o
10	GE Mastr II LB 60W 42-50 MC64KFN33A w/o acc		$65 ea
120	GE Delta SX UHF 40W CG NJA134 w/S-55D acc	$275 ea	$195 w/o
25	GE MVS UHF 450-470 16F 25W NPU20 w/acc	$250 ea	40w $275 ea
1	GE Phoenix SX VHF 40W 16F w/acc		$195
2	GE Ranger 42-50 110W w/S-950 acc		$475 ea
30	GE Delta Voice encryption 19A148909P		$99 ea
20	GE MPD UHF 48F no battery		$195 ea
5	GE MPA UHF 192F no battery		$295 ea
1	GE MLS UHF 2F 40W w/acc		$250
95	GE Ranger mics 19B801499P4 (new)		3 for $20
50	GE Mastr II mics		$5 ea
100	GE Mastr II Accessories		$25 ea
90	GE PE UHF 6F CG portable (as is)		$20 ea
6	GE S-950 control heads		$75 ea
100	GE MPD/MPA leather holsters	$15 (new)	$8 (used)
10	GE MPD/MPA multi-unit rapid charger	$195 ea	$125 o/n
5	GE Voters w/4RX cards		$295 ea
1	GE Exec II 42-50 base		$250
1	Motorola Micor 800MHz conv C75RCB-6105BT w/Duplexer		$1,495
20	Motorola Mitrek DPL boards HLN4011A		$20 ea
1	Motorola Radius VHF 25W 2F w/acc		$225
2	Motorola Maxtrac 800 D35MWA5GB7AK (mint cond.)		$395 ea
1	Motorola MTX-810 2 sys. w/keypad H25JBF51B2AN		$395 ea
1	Motorola MTX-800 2 sys. H25JPB5 170DN		$325
8	Motorola Mitek 60W LB 42-50 T51JJA4900BK w/acc		$125 ea
1	Motorola Mitrek UHF 30W PL consolette base		$395
2	Motorola Syntor X 110W 42-50 T71VBJ7004AK w/acc		$395
10	Motorola Syntor X VHF T73VBJ7204BK w/o acc		$150 ea
15	Motorola Mostar 800 trunking w/acc		$125 ea
10	Motorola Traxar 800 trunking w/o acc		$95 ea
22	Motorola Pageboy III UHF tone/voice w/charger		$35 ea
1	Kenwood TK-230 VHF 20F w/keypad no battery		$225
2	Kenwood TK-320 UHF 16F 4W no battery, w/spkr mic & charger		$125 ea
24	Vertex FTL-101184 42-50 MHz mobile w/acc		$295
4	RCA Voters w/extra cards		$100 ea
1	Midland 70-050C 42-50 mobile		$195
5	Racks of mics, Quintron 42MHZ & 72MHZ stations		CALL
800	Buss 80A fuse holders HEJ-BB w/SC-40 fuse (new)		3 for $10

598 Garden Hwy., Ste. 16 • Yuba City, CA 95991
Phn: 916-674-7532 Fax: 916-674-1941 E-mail: sutr2way@ns.net

Complete Pager Test Bench in 1 Box
Now Offering FLEX Protocol.

VISA $4495
LeeTEL 713-438-6000

+ Signal Generator. *1 to 1,000 MHz*
+ Encoder. *Pocsag 512,1200,2400, Golay, Flex*
+ Frequency Counter. *From DC to 100MHz*
+ AC Voltmeter. *From 10MV to 500MV*
+ Radiation Test Fixture.
+ Services Manual.
+ Unlimited Tech. Support.
+ LCD Replacement Kits. *All popular Pagers*

System 2 Plus Flex is Powerful... Portable...Affordable...
Quickly and easily Re-crystalizing, Alignment, Repairing, Servicing and testing all popular pagers including the new FLEX. The Unit is 100% Digitalized to give the most accurate sensitivity test. It's simple, no set up is required.

Hand-On Training *2 days Training From $499 per Technician **
Our classes are taugh by instructors who have years of experiences in pager repair. You will learn from soldering techniques, re-crystalizing, Breaking pass word, LCD replacements, sensitivity tests to trouble shooting the 10 most common pager problems. Discover how to repair more than 90% of broken pagers. We do suguest you to bring a few broken pagers along for in class repair illustrations. * ($499 / Tech with equipment purchase. $899 / Tech without equipment purchase. We have work station for each Technician.)

USE COLOR

SERVICE MONITORS - FACTORY CAL!
Carrying Cases Manuels with Unit and a
FREE Maxtrac Radio G50! Motorola.
IFR and Cushman Closing Shop
FIRST CLASS COMMUNICATIONS
PO Box 3423 S. Padre Island, TX 78597
(210) 761-7454

USED EQUIPMENT SALE

GE Delta S vhf 110w no acc.	$99
Mot. MSR 2000 vhf 100w repeater, meter panel, 8 cards	$1450
Mot. Mitrek 100w 39-50mhz, 4ch PL, Sys. 90 heads	$125
Mot. Syntor X vhf, 110w, w/acc.	$189
Micor mobiles 110w vhf high split, wide range recvr.	$25
Radio Specialties repeater, 10w, dual PL, 146-174mhz	$595
Microwave Associates IM suppression panel, vhf	$449
Tektronix 1502 TDR cable tester with chart recorder	$1295
Alexander SM 60000 Smart Charger, 6 pocket	$89

TECHNOLOGIES WEST 541-267-6064

ATTENTION MAXON DEALERS!
Do You Need a Real Speaker Microphone for your SP-2850/2550 or GE MONOGRAM Portable Radio???
ONE THAT REALLY WORKS... SOUNDS GREAT...
WET PROOF and has an ***EARPIECE ADAPTER!!!***
ORDER THE MARCUS MIC!
PROVEN TO BE THE **MIC OF CHOICE** ACROSS AMERICA!
MARCUS COMMUNICATIONS & ELECTRONICS, INC.
275 New State Road • Manchester, Conn 06040
***Call* LESLIE *today* to order your MICS 1-800-833-7724**

Circle (119) on Fast Fact Card

Service Monitors
IFR 1500S-$6100, Motorola R2008D/HS-$5600
Marconi 2955A-$3900, 2955B-$4900
Motorola R2600C CBS Cell Mon. new $19,900
New Motorola MSR2000 UHF 100W Rptr. $4200
Radio One
PH: 716-661-9964; FAX: 716-763-0371
http://www.netsync.net/users/radioone

Handheld Repeater Controller
Convert any handheld or mobile radio into a simplex or duplex repeater system. Ideal for setting up short-term emergency service repeaters at remote locations or disaster sites. **SPECTRUM**

Phone 408-438-2788
FAX: 408-438-6027

Equipment for sale

• NEW LISTINGS • NEW LISTINGS • NEW LISTINGS •
FOR MICROWAVE AND TWO-WAY

8 ea. Farinon FL 1-2, 2 Ghz With Hot Stdby Radios	$2000. ea.
8 ea. Farinon FL 1-2, 2 Ghz Non-Stdby Radios	$1500. ea.
1000 Assorted Tellabs & Wescom Telecom Signaling, FXO, FXS Bridging, Terminating, Modules	Call
75 GTE Lenkurt 46A Channel Modems	$125. ea.
60 Grainger DTL 7300 Channel Modems (Like New)	$125. ea.
80 Rockwell (DTL Type) Programable Channel Modems, VGC	$100. ea.
30 DTL 7300 & Rockwell Modem Shelves	$150. ea.
10 Motorola 800 Trunked Visars	$350. ea.
5 Motorola MTX 800 Trunked	$250. ea.
5 Motorola MTX 810 Trunked	$275. ea.
10 Motorola MTX 8000 (B3-$350. ea.) (B5-$400. ea.) B7	$425. ea.
10 Motorola Maxtrac 800 (B1 $250. ea.) (B5 $275. ea.) B7	$325. ea.
10 TMX 8415 & MDS Gmark	$175. ea.
50 Micors, 110 Watt, VHF-Hi, Good Condition	$125.ea.
50 Mitreks, 30-39 PL, 110 Watt, Good Condition	$250. ea.
1 Dictaphone 5500 20 Channel Logging Recorder, VGC	$1500 ea.
1 Micor, 330 Watt, 36-42, PL, Good Condition	$1500 ea
1 Micor, 330 Watt, 42-50, PL Good Condition	$1800. ea.
3 Racks of Lenkurt 79 F1, 600 Channel With Hot Stand-by, 2 Ghz Good Condition	$1500. ea.
6', 8', and 10' Andrews Microwave Dishes, Some With Radoms, 2GHZ and 6 GHZ Feed Horns	Call
3 T1617 Consoles	$250. ea.
50 MT 500, UHR, 4 Channel, PL, 4 Watt, w/Charger & Bat	$90. ea.
50 Motorola MC 400 MLN 6153 Channel Modems	$100. ea.
50 MC 400 Term Cards	$50. ea.
50 HT 440, UHF, PL, Good Conditior w/Charger	$100 ea.
5 GE Delta-SX, 110W, 42-50, Ch, Guard, w/Acc., Good Condition	$225. ea.
30 GE Mstr II 100W, 42-50, Ch, Guard, w/Acc.	$125. ea.
10 Motorola 800 Trunked Mostars	$75 ea.
40 HT 90, UHF, PL, w/Charger	$90. ea.
50 Mitreks, 42-50, PL, Multi-Ch., 60 Watts	$125. ea.
10 STX Converta-Coms, w/RF Amp, Speaker & Mic, 800 Mhz	$250. ea.
Motorola Director Pagers w/Chargers, UHF, with reeds (Lots of 10)	$75
(300 for)	$1500

Call Charles at CMC Enterprises, 910/769-2885

FOR SALE:
MOTOROLA/IFR/WAVETECK

MOTOROLA R-2038/D	$6,250.00
MOTOROLA R-2200/B	$3,800.00
MOTOROLA R-2001/B	$4,800.00
IFR-1000-A	$2,800.00
IFR-1200-A	$4,800.00
IFR-1500-S	$7,900.00
WAVETECK 3100S	$5,500.00

RF IMAGING & COMMUNICATIONS
408-929-2244 FAX: 408-929-0962
HTTP://WWW.BEST.COM/~RFIMAGE

CLEAN USED GEAR

GE: 450 Rangers, 110W, $550 Accy
42-50, 150, 450 Delta, Mastr II, Execs
Consolettes: LB, VHF, UHF, 800
Execs, Delta

Moto: 450 Maratracs, 100 Watt A2/A3
T44, 64, 74 Mitreks, Micors, Syntors
T35 Mitreks, Consolettes
D34 Maxtracs & Maxar 80

HT: HT440, MT500, HT90, P10, P100, more.

VersaTel Orders: 800-456-5548
Local: 307-265-9500
FAX: 307-266-3010
http://www.trib.com/VERSATEL

WETEC
1-800-249-1250
Radius NOBODY SELLS MORE FOR LESS

The **Future** of **Communication**

ANTENEX - The Quality of Today, Building the Future of Tomorrow

We've come a long way in the past 4 years. Your ideas and your suggestions are the catalysts behind our inspiration to improve and expand our product line. Thanks to you, in addition to manufacturing our famous brass mounts, Antenex also offers a wide selection of mobile antennas, fully welded yagis and fiberglass base antennas. Quality and service will continue to be our top priority in the years to come — we guarantee it!

Today, Antenex is a leader in the industry. And we've earned it. Antenex is "the new generation of technical excellence" with innovative models that are CAD/CAM designed. Our product designs are technically accurate, and all products are tested 100% before leaving the factory. Antenex manufactures mobile, portable and base antennas for 2-way radio, cellular and data telemetry applications. Antenex also offers custom antennas for a variety of frequencies and applications, and a wide selection of made-to-order coaxial cable assemblies. Most dealer orders are shipped the same day! With Antenex, you have peace of mind because we provide you with superior quality, excellent craftsmanship and fast delivery.

Antenex looks toward the future. Our commitment is to be the best. We are constantly learning, continually looking for ways to improve and always listening to you. Our dedication is second to none, so don't settle for second best. Increase your profits with the assurance of Antenex quality, service, price and technical excellence. If you haven't tried Antenex, please call today for a catalog. It's time for a change.

ANTENEX® SIGNAL PROPAGATION SYSTEMS INC.
2000-200 Bloomingdale Road • Glendale, IL 60139 U.S.A.
Order (800) 323 - 3757
FAX (800) 851 - 9009

Circle (120) on Fast Fact Card

1st CLASS SERVICE: you deserve it, you'll get it.
We'll never forget you're the only reason we're here.

Sharp COMMUNICATION Distribution Center

GE

Quantity Pricing Available on:
- Mobiles
- Portables
- Conventional
- Trunked
- Accessories

radio sales to dealers only

Authorized Distributor
Mobile Communications

Paige & Tim

It's the bottom line that counts.

Distributor for:
TELEWAVE Site Management
RFI Connectors & Cables
SAMLEX Power Supplies
WHELEN Safety & Warning

WHOLESALE PRICING: 1-800-548-2484

DISCOVER NOVUS VISA MasterCard

Circle (121) on Fast Fact Card

Equipment for sale

EIS SYSTEMS GROUP

COMPLETE 5 CHANNEL LTR™ TRUNKING SYSTEMS

COMPLETE REPEATERS WITH TRIDENT TNT LOGIC ASSEMBLED IN RACK FRAMES, COMPLETE DISPATCH SYSTEMS

INCLUDES POWER SUPPLIES AND AMPLIFIERS

ALL NEW PRODUCT WITH FULL WARRANTIES

PRICES STARTING AT

$17,895

AVAILABLE IN 450-800-900MHz

FOR DETAILS CALL

800-962-3193 FAX 800-962-3194

Circle (122) on Fast Fact Card

FLIP-PHONE VOICE RECORDER BATTERY

WITH BUILT-IN FLASHLIGHT AND 20% EXTRA CAPACITY

$CALL FOR PRICE

PART# MR850 **(310) 809-5090 FAX (310) 809-1248**

CELLULAR & PAGER LABELS

LABELS THAT STICK!

Labels for pagers, cellular phones and two-way radios with your company's logo. Warranty labels for batteries. Bar code and printing systems. Call us for free samples.

ALT

1725 N. McDonald St.
McKinney, TX 75069-8230

1-800-466-5345 FAX: 214-548-2518 1-214-542-5345

"Our years of experience are your best Insurance"

MOTOROLA Radius

DONT MISS OUT

ON THESE

BELOW DEALER COST

SPECIALS

WE WON'T BE UNDERSOLD!

WETEC ELECTRONICS

1-888-"GO"-WETEC

1-888-469-3832

Circle (123) on Fast Fact Card

Remote Control Anything...

Anywhere, with the PT-OC POCSAG remote control switch. Uses standard paging messages to control up to 8 outputs. An onboard serial port allows serial data to be transferred to printers, electronic signs, and process controllers. 512, 1200, 2400 Baud. Also available in TNPP. Custom software and firmware applications available.

To order call PageTap, Inc.
800-735-3650 or 303-337-4811
Fax: 303-337-3084
http://www.pagetap.com
EMail: pagetap@aol.com

APPLICATIONS:

- start and stop pumps
- automatic paging system monitoring
- reboot computers
- disable stolen vehicles
- control railroad switches
- control electronic signs
- deliver paging messages to printers and electronic signs.
- manage solar powered sites
- control stop & warning lights
- control STL links in radio and TV stations.

Buy Direct

GENERAL COMMUNICATIONS

DISTRIBUTORS OF MOBILE COMMUNICATIONS EQUIPMENT

At Wholesale Prices

Largest Inventory • Quality Service • Fastest Delivery & Best Prices

5157 Anton Drive • Madison, WI 53719 • 608-271-4848 • FAX 608-274-2080

800-356-3200

Because your business takes you everywhere

VISA GE Mobile Communications MasterCard

Use color to make Your AD STAND OUT

PARAMOUNT

Communications/Electronics

Motorola Reeds & Perma Code Filters

Buy, Sell, or Trade

506 Burnett Ave. P. Clouston
Dalton, Ohio 44618 (216) 828-2071
Fax: (216) 828-8308

---

call Michele at

800-347-9375

for more information about advertising

Equipment for sale

WHY PAY MORE

Air Comm Furnishes Quality—Price—Selection—Satisfaction

SAVE THIS AD

RECENT ARRIVALS

MOTOROLA ..... UNIT PRICES	
HT600 450MH$_z$ 4W 2F w/charger	$300
"MT1000" 450MH$_z$ 4W 99F	$350
MX300 450MH$_z$ 2W 4/6/8F w/chrgr	$75
MX300-S 150MH$_z$ 6W 48F, PL w/chrgr W/D Prom	$75
"MICOR" 450MH$_z$ 2-12W Rptr or 4F base, DPL	$700
"T1605" tone remote console 4F	$150
"MT1000" 1-unit rapid charger	$40
"MT1000" 6-unit rapid charger	$250
MX series 1-unit rapid charger	$50
MX series 6-unit rapid charger	$90
MT1000/MX series speaker mic	$40
"Smartnet" Maxtrac, 25W D9, w/o acc'y, NOT TESTED	$100
"P500" 150MH$_z$, 5W 1-4F, C/SQ ..... NOT TESTED	$50
P50 UHF, 4W 2F DPL w/rapid charger	$175
as above w/slow charger	$160
Syntor X, 100W, 30-50MH$_z$, 8F	$400
Maxtrac/M208, 30/36-42MH$_z$, 60W 8F	$325
"Maratrac", 36-42/42-50MH$_z$, 100W	$500
"MT500", 36-42/42-50MH$_z$, 5W c/sq	$100
Mostar, 150MH$_z$, 40W 16F w/o scan	$175
Mostar, 450 MH$_z$, 30W 16F	$200
M100, 450MH$_z$, 40W 2F	$275
"Maxtrac", 450MH$_z$, 40W 2F	$275
GM300, 450MH$_z$, 40W 8F	$325
"Mactrac", 450MH$_z$, 25W 2F	$250
Maxtrac/M100, 150MH$_z$, 25W 2F	$200
Spectra, 800MH$_z$, 12W B5	$300
DTMF MIC, B/L NEW w/scuff	$95
"Maxtrac" Basemic (HMN1038/VMN1031)PL	$60
as above, C/SQ (HMN1031)	$45
"PP" series handset tested OK	$100
"HT600" series DC VEH. charger w/brkt	$60
"HT440" 150MH$_z$, 4W PL w/chrgr	$125

ERICSON/GE ..... UNIT PRICE		
"PCS" 800MH$_z$, trnkd port w/chrgr w/o NiCad		$200
"PCS" 450MH$_z$, (PC102A08) 4W 8F		$150
w/sleeve charger w/o AC adapter (XFMR)		
"Mastr II" 450 MH$_z$, 75W, CG w/acc'y		$250
NOTE: Radio w/o acc'y (MC 65)		$175
Receiver voting system W/5 modules (VSD-)		$300
Delta-SX, 150MH$_z$, 110W radio only (N3A117)		$100
S990 control head (S9A990)		$75
Aux receivers (M56AU66A)		$100
"PLS" 450MH$_z$, 4W 16f (PLSU04)	TESTED	$100
"PLS" 150/450MH$_z$, 5W 16F	NOT TESTED	$50
"MPS" 450MH$_z$, 4W 40/64F (P9RME1F)	NOT TESTED	$50
"MPX" 800MH$_z$, conventional-2W 5F	NOT TESTED	$50
"TPX 8403/8603" 800MH$_z$, trnkd	NOT TESTED	$50
"MPR" 150/450MH$_z$, 5W 1-8F	NOT TESTED	$25
"MPI" 150MH$_z$, 5W 2F	NOT TESTED	$40
"MPE/PE" 150MH$_z$, 5W	NOT TESTED	$15

EFJ/UNIDEN/KENWOOD ..... UNIT PRICE	
UNIDEN SPS320CTS, trnkd w/rapid chrgr	$150
UNIDEN spkr mic for above	$15
NOTE: above has intrinsically safe label	
6-unit charger available as swap-out for 6 1-unit EFJLTR "8570" 800 MH$_z$, (900MH$_z$)	$125-150
Trnkd portable w/chrgr	
EFJ "8600" LTR, 15W	$225
EFJ "8700" w/acc'y-spkr	$125
EFJ "8640" 900MH$_z$, 15W 4system	$225
EFJ "7171" Challenger 450MH$_z$, 15W 20F w/acc'y	$150
KENWOOD TK931 mobile, 900MH$_z$ w/acc'y	$140-160
KENWOOD TK320, 450MH$_z$, 4W 16F	$100
MIDLAND 150MH$_z$, 40W 8F (70-336B)	$75

PROGRAMMING ACCESSORIES (FOR MORTOROLA RADIOS)

"The R.I.B." provides the necessary interface between the computer and the radio. It is electrically and mechanically interchangable with the Motorola equivalent.

Uses DB9 connector/cable	$90
as above w/NiCad battery	$110
"The Poket R.I.B."—The compact alternative for "The R.I.B." uses 9VDC battery	$95

CABLES FOR MOTORLA RADIOS:

HT1000/MT2000/MTX8000	$90
P-200/HT600/MT1000	$65
P-100/HT50	$80
SA8ER	$125
STX	$35
Spectra (low power only)	$50
Maxtrac/M100 Maratrac/GM300	$35
GP300/P110	$90
VISAR	$95
SP50	$75

SAVE THIS AD

AIR COMM

TWO-WAY RADIO SALES

CALL FOR LOWEST PRICES • (602) 275-4505 • FAX: (602) 275-4555

WE STOCK "PL", PAGING REEDS, AND CHANNEL ELEMENTS

4614 E. McDOWELL RD.–PHOENIX, AZ 85008

SAVE THIS AD

Circle (124) on Reply Card

SALES **vertex** SERVICE

99 Channel Mobiles
Dual Band Portables
Trunking

Volume Discounts

Wireless Technology
Satcoms

GLOBALCOMM TECHNOLOGY

Orders: 1-800-863-8625
Info: 713-729-2000
Fax: 713-729-4141

RADIO COMMUNICATIONS WHOLESALERS

☆ **RCW IS NOW ON-LINE** ☆

FREE for qualifying dealers. Call or Fax Request for FREE Software & Access Code!

(800) 726-9015 • (612) 884-8352
24 Hour a Day FAX (612) 884-8356
CHECK US OUT ON THE WEB TODAY
http:/www.radiocomm.com

NOW Featuring TELEX

We Feature a Full Line of Headsets and Ear-mics

- We carry a large variety of Brand names such as: Antenex, Astron, A.W. Cases, Decibel, Jbro, Maxon, Midland, MX-COM, Tekk, Telex, TCC, TPS, Vertex, Relm, Ritron, Cable.
- We have Flat Rate Repair Service.
- We Do Installations of MX-COM boards
- Your One Stop Warehouse for All Your Communications Equipment Needs.
- Wholesale Prices to Dealers Only

Circle (125) on Fast Fact Card

LARGE INVENTORY

Of Motorola Radius Radios and Accessories

Same Day Ground Shipping on Most Orders Only $5.00

SAFARI RADIO

Motorola 2 Way Radio Sales

1-800-RADIO-80

FAX: 813-254-4811

EAGLE TECH INC.

625 West Airwood, East Alton IL. 62024

1996 CROWN VICTORIA - LUMINA
BRONCOS-BLAZER-CHEROKEE-ETC.

Behind the Grille Speaker Brackets
NO HOLES Drilled Installation
FULL UNTRAPPED SOUND
FROM BEHIND THE GRILLE

TEL: 618/462-3245 FAX: 618/258-7044

USED RADIOS
at Low Prices!

• MICOR	• GE
• MITREK	• RCA
• PORTABLES	• ACCESSORIES
• MOCOM 70	TONE ELEMENTS
• MAXAR	• CHRYSTAL ELEM.
• RPTRS	• BASE STATIONS

Large Quantities • (817) 433-5452

MRT Classifieds: Mobile communications'**#1** marketplace.

Equipment for sale

MOTOROLA
Radius

LOWEST PRICES VALID THRU DECEMBER 31st., 1996

- GP 300 ..... $480.00
- GM 300 ..... $374.44
- P110 ..... $352.80
- SP50 ..... $312.00

Above prices include standard chargers.
All other options and Accessories quoted separately.
Radios available while supplies last.

Telephone: 817-763-8037
Fax Line: 817-763-0810
AMI (Applied Micrologic Inc.)

Circle (126) on Fast Fact Card

R&R USED RADIO
216-759-1755 • FAX: 216-759-5220

BASES:

GE	31MHz	300 Watt
MOT	47MHz	300 Watt (Micor)
GE	37MHz	100 Watt (6-ft. cabinet)
MOT	37MHz	100 Watt (Micor–6-ft. cabinet)
EF JOHNSON VHF Base		65 Watt (30-inch cabinet)

PROCOMM DISPATCH CONSOLE EQUIPMENT:
COMPUTERS ..... MONITORS .....
....6 FT. CARD RACKS ..... KEYBOARDS ....

RADIOS:

GE Exec II	37MHz
MOT Mocom 70	37MHz
MOT Mitrek	30–40
GE Mstr II	37MHz
MIDLAND UHF	Crystal mobile
GE Ranger	35–50MHz
GE Delta	37MHz
GE Phoenix SX	450MHz
MOT Mostar	450MHz
Unidon APH Portables	VHF Crystal
GE/MOT acc'ys	(mobile mics. spkrs, cables, heads)
MOTOROLA Radius 2-Ch UHF	(2 Watt control station)
MOTOROLA Maxtrac	800MHz trunked
MOTOROLA Maxtrac	35MHz under dash
GE MVP UHF	mobile
GE MDX UHF	mobile
GE Delta S VHF	mobile
GE PLS portables	w/acc'ys
MOT HT600 UHF	2-channel

• USE COLOR •

Now, here's a switch!

CHARGEGUARD®
automatic ON/OFF timer switch
for two-way radios, cellular phones

EASY TO INSTALL.
NO IGNITION SWITCH CONNECTION!

PROGRAMMABLE.
15 MINUTES TO 15 HOURS!!

Prevents Dead Batteries.

MADE IN U.S.A.
PROTECTS YOUR RADIO.
SUGGESTED LIST **ONLY $74.95** MODEL CG1B-12N
12 AND 24 VOLT MODELS AVAILABLE

CALL NOW FOR MORE INFORMATION!

ASK ABOUT OUR *NEW* DEALER KIT!

CHARGEGUARD
400 Highland Avenue
Altoona, PA 16602
800-458-3410
1991 ChargeGuard

Circle (127) on Fast Fact Card

AF CommSupply 1-800-255-6222

GPI

Signalling, DC Remotes, Tone Remotes, Termination Panels for Motorola, E.F. Johnson, Midland, Vertex and others.

- **In Stock**
- **Competitive Prices**
- **Personal Service**

Circle (128) on Reply Card

MOTOROLA Radius®

One of the LARGEST stock of Motorola Radius in the world!

DELIVERY NOW!

Every Model in Stock! Free Programming of all new units on Delivery! Will Positively Be Shipped Tonight!
On your jobsite tomorrow. We can handle any size order and have done so for 23 years.

CALL 1-800-53-RADIO (72346)
FAX: (706) 568-4506

To place your order, even if you live in Hawaii, Virgin Islands, Alaska or Puerto Rico. **RADIO WHOLESALE - John Cunningham WB4-JUN**

Circle (129) on Fast Fact Card

Motorola Maxtrac 900 Mobiles-400[00] ea., Motorola MT-900 & 800 HH's 500[00] ea. 900's with Converter Comm, EF Johnson CX-800 HH's Call for pricing.

D & G Communications Inc.
409-948-9264

ICOM F30/40LT Portables. *F1020/2020 Mobiles-* ICOM®

New Lower prices! Stubby duck antennas now in stock. FREE 99 channel text upgrade to your older F30/40LT. ICOM bought, sold & repaired.

SWS Security (410) 879-4035

ECG TELEMETRY
THRU MOTOROLA
RADIUS AND FULL LINE. MANUFACTURED BY
MAGUIRE Enterprises, Inc.
Call *toll free* for information 800-548-9686

Equipment for sale

WE BUY AND SELL USED MOTOROLA, GE AND ERICSSON FM TWO-WAY RADIOS

SCHAEFER RADIO CO.
130 West Fayette St.
P.O. Box 395
Denver, IA 50622
PHONE: (319) 984-6115
FAX: (319) 984-6220

15 ea. PURC 5000 Bases, 900 MHz, Q2934A
10 ea. PURC 5000 Bases, 900 MHz, C85JLB1101A
11 ea. SPECTRA, 900 MHz, D37KGA5JB5EK
8 ea. SPECTRA, 800 MHz, D45KGA5JB7AK
6 ea. SYNTOR XX, 800 MHz, T45XAJ5G11AK
34 ea. MOSTAR, 800 MHz, D35TLA5G00DK
3 ea. MICOR Repeaters, 800 MHz C75RCB6105BY
2 ea. MICOR Bases, 460 MHz, B84RCB1105AT
3 ea. GE MASTR II Bases, 460 MHz, VC85RAS88B
10 ea. SPECTRA, 460 MHz, M34KMA7JA5AK (Motorcycle)
100 ea SYNTOR X 9000, 460 MHz, T34KEJ7JG4AK
75 ea. SYNTOR, 460 MHz, T44SRA3200
24 ea. MICOR, 460 MHz, T54RTA6903
6 ea. MICOR, 460 MHz, T54RTA3000
2 ea. MAXAR 50, 460 MHz, D34JJA3300AK
4 ea. MAXAR 460 MHz, D34TGA3300DK
36 ea. SABER, 460 MHz, H44QXN7139CN
22 ea. MT1000, 460 MHz, H44GCU7100
25 ea. MAXAR Power Supplies
73 ea. MX300, 460 MHz, H44SSU3140
10 ea. MT500, 460 MHz, H34BBU3124
9 ea. MICOR, 171 MHz, T53RTN3100
17 ea. SYNTOR, 155 MHz, T83SRA3200
16 ea. MITREK, 153 MHz, T43JJA5000
6 ea. PT500, 155 MHz, P33BBM3120AM
5 ea. P50 Portables, 154 MHz, H33GNU7126AN
90 ea. MINITOR I Pagers, 155 MHz, H03EAB1212A
2 ea. SYNTOR X 9000, 47 MHz, T71KEJ7JO4AK
24 ea. MITREK, 47 MHz,T81JJA4900
7 ea. MITREK, 48 MHz, T51JJA4900
226 ea. MICOR, 47 MHz, T71RTN3100
2 ea. MICOR Base, 37 MHZ, C71RTB1406
6 ea. Tone Remote Consoles, T1604M
60 ea. Tone and DC Remote Desk Sets, Mixed Models
29 ea. Local Control Desk Sets, T1370 & T1903
3 ea. CENTRACOM I Consoles
75 ea. STX/MX Rapid Chargers, NLN8858
64 ea. MT500 Omni Std. Chrgrs., NLN4561
18 ea. MT500 Slimline Rapid Chrgrs., NLN4565
25 ea. MT500, 155 MHz, Mixed Models
110 ea. MT500 Standard Rate Chargers
19 ea. PULSAR II, 152 MHz, Mixed Models
1 ea. DICTAPHONE 4000 20 ch. Recorder
88 ea. Motorola Systems 90 Sirens

STATION IDENTIFIERS
- ❑ Morse code and Voice ID
- ❑ 3 monitors and 3 timers
- ❑ Several models available
- ❑ Special prices for a limited time

RACOM 800-722-6664 216-351-1755

UTrunk 460 MHz LTR

UTrunking Repeaters has made it possible to operate a 460 MHz LTR® trunked system on non-exclusive frequencies.

We at **UTrunking Repeaters** pioneered the sucessful combination of UHF/VHF LTR® trunking and conventional users on the same system. We licensed, constructed, and have been operating a 460 MHz LTR® trunked system in a high density environment for more than two years without causing interference to existing conventional co-channel users.

UTrunking Repeaters offers a full line of turn-key, FCC approved, UHF/VHF trunking systems, with telephone interconnect and airtime billing optional. FCC license application is offered as part of our complete package.

UTrunk Repeater®
by UTrunking Repeaters, LLC, NV
7959 SILVERTON AVENUE, SUITE 1011, SAN DIEGO, CA 92126
(619) 586-6280 OR FAX (619) 586-6316
Call for more information on UHF/VHF LTR® trunked systems. Ask about our lease to own program.
LTR is a registered trademark of E.F. Johnson

Circle (130) on Fast Fact Card

Hy-Q International (USA)
- ❑ **PAGER CRYSTALS**
- ❑ **COMMUNICATION CRYSTALS**
- ❑ **CHANNEL ELEMENTS**
- ▪ **Recrystalled**

48-HOUR SERVICE AVAILABLE

(606) 283-5000
FAX: 1-606-283-0883
1438 Cox Ave., Erlanger, KY 41018
(Greater Cincinnati Area)

"Precision Quality Quartz Crystals — Made to your Specifications"

Circle (131) on Fast Fact Card

Motorola Radius®

WETEC

BELOW DEALER COST

NEW STOCK **SP10's** **$129.00**

OVER 1000 IN STOCK

WETEC ELECTRONICS

✺ Reasons for Doing Business
1. Price
2. Quality
3. Product Support
4. We sell MORE for less than anybody in NORTH AMERICA!!

Call 1-888-"GO"-WETEC
(469-3832)

Circle (132) on Fast Fact Card

Equipment for sale

Complete Pager Testing Equipment...

The Ramsey Package Quickly and Easily Tests

- **All Popular Pagers**
- **Alignment and Sensitivity**
- **All Speeds for Pocsag, Golay and FLEX™ Paging Formats**
- **Fast Troubleshooting and Verification of Re-Crystalling Jobs**

Includes EVERYTHING you need to be testing and aligning pagers in no time, even shipping and handling! Our quick hook-up guide takes you from set-up to alignments and sensitivity tests in just minutes!

FLEX™ is a trademark of the Motorola Corporation

PAGER PAK3 (for FLEX™) . . . $5,595

Includes. . .

- **COM-3 Communications Service Monitor with digital pager input option**
- **PE-6400 FLEX™ Paging Encoder**
- **RTF-1 Radiation Test Fixture**
- **Missing Link Test Set**
- **Interconnect cables**
- **Shipping and handling**

THIS PACKAGE SAVES YOU ALMOST $400!

PACKAGE OPTIONS

- MVM-1 Millivoltmeter ($500)
- SCRM-1 Screen Room Kit ($345)
- SM-1 SINAD meter ($200)
- CCR-1 Quik-Check™ Crystal Checker ($135)
- AAS-1 Oscilloscope ($380)
- DMM-1 Digital Multimeter ($25)
- PP-1 Preamp Probe ($135)
- Repair/Alignment Tool Sets ($95/Ea.)
- STE-3000 Shielded Test Enclosure ($1,800)

Select from one of four packages (starting at $4,995) and save from $300 to $800!

... and Hands-On Training!

The Ramsey Pager Test Training School includes...

- Two days of complete training for:
  - ✔ Re-crystalling and Alignments
  - ✔ Sensitivity tests
  - ✔ SINAD measurements
  - ✔ LCD repairs
  - ✔ Password breaking
- Construction plans for a professional quality screen room
- Complete documentation for all test procedures covered
- Reference notebook with ***free*** updates for ALL pager styles
- Complete list of sources for all pager related services & equipment
- Local transportation to hotel, airport, and factory
- Hotel accommodations and meals provided for the evening of arrival through the end of class (up to three night's stay)

Ramsey Pager Test Training School (with Equipment Purchase**) **$1,195**

Ramsey Pager Test Training School (no purchase necessary) **$1,795**

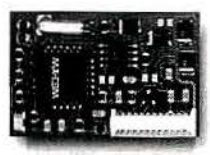
** Qualifying equipment purchases of >$2900 within 3 mos. preceding or 1 mo. after training date. Bring additional attendees at half price

RAMSEY ELECTRONICS, INC.
793 Canning Parkway, Victor, NY 14564

CALL 1-800-446-2295
Fax 1-716-924-4555

Circle (133) on Fast Fact Card

CTCSS Encoding/Decoding *and* Scrambling in One Small Package!



Pvt* SQUELCH™ voice privacy modules are easily installed in most popular radio brands including the Radius GP300 & Motorola SP50.

Radio messages are property and, if left unprotected, can legally fall victim to anyone listening in. **MX·COM's *Pvt* SQUELCH™ voice privacy adaptors** scramble your calls rendering the interception of your information unlawful. Your transmissions are separated from others sharing the same channel and your messages can only be understood within your designated user group.

MX·COM, INC.
MiXed Signal Modules and Systems

MX·COM Master Distributors

In the U.S.:	EPCOM, Inc. 915 533-5119	*In Brazil:*	RADIO TECH 55-61-321-913
	LATCOMM, Inc. 619 249-0441	*In Canada:*	Omni Provincial Electronics 800 567-6664
	Marketronics Corp. 800 845-1230	*In Mexico:*	SYSCOM, Inc. (14) 15-25-25
	RCW, Inc. 800 726-9015		TR Communiciones (66) 84-04-33

MX·COM, INC. 4800 Bethania Station Road Winston-Salem, NC 27105-1201 800 638-5577 • 910 744-5050 • Fax 910 744-5054

Circle (134) on Fast Fact Card

C.W. Wolfe Communications

Specializes in 2-Way Radios & Customer Satisfaction

Call or write for current flyer

406-252-9220

1113 Central Ave.
Billings, MT 59102
BUY • SELL • TRADE

MICOR RADIOS FOR SALE

PULLED FROM SERVICE. MOST WORKING

2 T51RTN1490	3 T71RTN1490
22 T74RTA3000	18 T71RTN1400

$100 ea. (w/acc)....AS IS

FOB SPRINGFIELD, VA. CONTACT: 703-750-7665

COMM-NET 2000

Automatic ON/OFF Delay Timer

Case Included
DG200 $38
(800) 283-5158
fax:(800) 337-5475

- Programmable 15 minutes to 12+ hours
- Handles 30 continuous amps at 12 volts
- Easy to install/ With 1 Year Warranty
- Eliminates battery failure/replacement
- Protects your radio & cellular phone
- Family owned & operated since 1985
- Made in THE USA /with U.S.Parts

WATCH OUT, Uncle Sam wants your license

Last year Uncle Sam made over 10 billion dollars in radio spectrum auctions. Don't let your precious station license be in the auction block this year. Start your system build out with our high quality, low cost transmitter. But, if you're not ready, we can also help to save your station license with our LICENSE RETAINER.

Onyx Wireless Laboratories Inc., Proudly introduces the Sentinel Series I License Retainer. The Sentinel Series I was designed to help you meet the minimum system build up required by the FCC first year benchmark. Utilizing our years of engineering experience in building high quality wireless equipment, our engineering staff has produced a unit that's not only portable and easy to install, but also high quality and upgradeable to a full blown base station for future integration into your wireless network.

Call us, our staff of experienced engineers who have extensive knowledge in FCC rules and regulations, will be happy to assist you.

SENTINEL SERIES 1 LICENSE RETAINER

OX8000-PS

- Fully synthesized for up to 8 channels
- Power output to up to 6 watts
- Stability from 1X10-7
- Programmable FCC ID for all 8 channels
- Preprogram message for test page with POCSAG 512, 1200, or 2400
- Optional Telco interface with 200 subscriber
- Optional power output to up to 450W

New Equipment at used equipment prices????
AVENGER SERIES 1 TRANSMITTERS

AVENGER SERIES I

- Fully synthesized on any 12.5Khz channel spacing.
- Input modulation supports most analog and digital formats including the new FLEX protocol from DC to 3Khz.
- Available in 72-76Mhz, 132-174Mhz, 450-470Mhz, 928-960Mhz, 275-285Mhz (export only).
- Stability from 0.1PPM (1x10-7) up to .2PPB (2x10-10).
- Power output available from 6 watts (low power exciter) to 500 watts (base station).
- All controls, adjustments, diagnostic functions via serial port.
- Dimension from 3" x 6" x 2".

Model CX1000-xxx-00f6 **$695.00**

DISTRIBUTOR:
DH MARKETING POWERSALE
DISTRIBUTOR: Kelli James & Co., Inc.
Industrial Paging Systems
1480 Terril Mill Rd. #900 Marietta GA 30067
Phone: (404) 609-5095 • FAX: (770) 933-8358

REPRESENTATIVES

POWER SALES
1305 East Millbrook Road, Suite C32
Raleigh, NC 27609
Toll Free 888-262-8447
Fax 919-954-8605

DH MARKETING COMPANY
6015 Lohmann's Ford Suite 101
Lago Vista, Texas 78645
Toll Free 1-800-966-3357
Fax 512-267-7760

For More Information, fax to (714) 374-2830 or Phone (714) 374-2828

(1) All prices and specifications are subject to change without notice. (2) FLEX is a Motorola Trademark

Circle (135) on Fast Fact Card

Equipment for sale

COURIER

PROCOM VHF & UHF FM TRANSCEIVERS

HANDHELD SYNTHESIZED PROGRAMMABLE
5 WATTS - 20 CHANNELS

NEW

PROVIDES INSTANT COMMUNICATIONS WITH KEY PERSONNEL INSIDE/OUTSIDE
Ideal for use on construction sites, in factories, for security control, and by recreational supervisors.

FEATURES INCLUDE:

- Range 1 to 3 miles subject to environmental conditions.
- Weather resistant with die-cast aluminum frame, high impact case with belt clip.
- 20 channel selector with channel digital readout.
- Scan/Priority channel indicator
- Built-in programmable CTCSS/DSC squelch with indicators.
- Battery/transmit and busy LED indicator.
- Channel scan/priority/lock indicators.
- Low/Med/High transmit power output.
- TX Time Out Timer
- DTMF Pager Module (optional).
- Rechargeable nickel cadmium battery pack, A.C. charger, flexible antenna with BNC connector, F.C.C. license application included.
- Factory programmed or programmed with optional kit.

PROCOM M520 VHF
Extended Range
PROCOM MU520 UHF
High Penetration

FANON COURIER

(800) 345-1354
14811 MYFORD ROAD • TUSTIN, CALIFORNIA 92680
(714) 669-9890 • FAX: (714) 669-1081

SLOWPOKE
power delay timer

- Delays power-down after ignition has been turned off.
- Installs easily inside any radio.
- Programmable Time Setting
- Dealer Pricing Available

$39.95 5 AMP Continuous
$59.95 20 APM Continous

1-800-336-6825

Master Card • Visa • Discover • American Express Accepted
Hours: Mon. thru Fri. 8:00 a.m. to 7:00 p.m. E.S.T.
D&L Wholesale Center • 3512 Cavalier Dr. • Ft. Wayne, IN 46808

WE BUY and SELL USED 2-WAY RADIOS

MOTOROLA • STANDARD
EF JOHNSON • UNIDEN
MAXON

PCG PENINSULA COMMUNICATIONS GROUP INC.

1-800-649-1795
FAX: (352) 694-2663

USE COLOR

Model SVR-200 Synthesized UHF Vehicular Repeater

- Synthesized-All parameters PC programmable
- Motorola PAC/RT® fully compatible
- "First man out" with priority sampling
- Multiple vehicle operation: up to 256 units
- LTR®, EDACS® & Motorola trunking compatible
- Optional remote channel steering via DTMF
- Easily interfaces to any make or model mobile
- App notes available for most public safety radios

- ***Public Safety*** - Wide area coverage without satellite receivers
- ***EMS*** - Paramedics maintain communications even inside buildings
- ***Utilities*** - Crossband repeat works with existing lo-band systems
- ***800/900 Trunking*** - Mobile coverage with a low power handheld
- ***Fleets*** - Eliminate pagers, cell phones and missed calls.

PYRAMID COMMUNICATIONS
1198 Pacific Coast Hwy
Suite D-286
Seal Beach CA 90740
(310) 430-5892

BUY -SELL - TRADE

Quality used equipment such as Motorola, G.E., EFJ, Midland, Radius, Etc. Contact us when you need equipment or when you have something to sell. Replacement parts and units of all types available on short notice.

GET ON OUR MAILING LIST!
(Please mail or FAX us your letterhead)

MDM Radio, Ltd.
7112 W Roosevelt Rd.
Oak Park, Il. 60304-1809
Tel (708) 848-4210
FAX (708) 848-0230

USE MRT CLASSIFIEDS FOR GREAT COVERAGE

Equipment for sale

REPLACEMENT REEDS AND FILTERS FOR MOTOROLA

PART NUMBERS

CALL Branco

PH: 513- 773-6255
FAX: 513-773-8003

VISA MasterCard

CHANNEL ELEMENTS
YOUR FREQ. - $20.00
with trade-in/3 working days

CRYSTALS $9.95
MAXON, TEKK, UNIDEN/7working days

Channel Element HQ/Kirby Ent.
4120 Kirby Rd. Cincinnati, OH 45223
1-800-237-9654
FAX: 513/542-8870

$$$ CASH

ICM® INTERNATIONAL CRYSTAL MANUFACTURING CO, INC

For USED Channel Elements

Call Linda at ICM
1-800-725-1426

USED EQUIPMENT
BUY-SELL
- LTR & Motorola
- Conventional & Trunking
- Site Equipment
- Paging Transmitters

STERLING COMMUNICATIONS
Mike Malone
1-800-786-2199
FAX 214-562-7957

MRT Classifieds:
Mobile communications'
#1 marketplace.

Compatible Motorola® Radio Programming Equipment

PA-I Programming Adaptor...$119.95
- Compatible with "RIB" unit.
- Rugged steel case.
- Power LED.

NOTE: Hardware Only. Software sold by Motorola® and other products are Trademarks of Motorola®, Inc.

FULL LINE OF PROGRAMMING CABLES AVAILABLE
NEW! GP-350 Cable
RADIUS® SP50.....$Call
Package Deal Discounts..15%
GP300/P110, HT50/P100, STX, Gemini, VISAR, JEDI, HT/MT, SABER, SPECTRA®, RADIUS® MOBILES, MAXTRAC®, and More!

Program your Radios "IN-HOUSE"

PA-III Pocket Programmer...$169.95
- Micro-Size Design for Convenient Portability and Field Use.
- Uses Surface Mount Technology (SMT).
- Rechargeable — Works for hours on one charge.

PA-II Programming Adaptor...$139.95
- Contains rechargeable NI-CAD Batteries: Perfect for field use and Portable, Laptop & Notebook Computers.
- Status LEDs: Power On and Charge.
- Power Switch.
- Power / Charger Included.
- Runs for 8 continuous hours, from a full charge.

Polaris Industries
1-800-752-3571
Same Day Shipping from Stock!
141 West Wieuca Road • 300-B • Atlanta GA 30342-3251 • Tech Info: 404-252-3340 • FAX: 404-252-8929
Prices, availability and specifications are subject to change without notice. Shipping and Handling are not included with price.

Circle (138) on Fast Fact Card

MOTOROLA Radius Authorized Dealer

MOTOROLA RADIUS COMMUNICATIONS SERVICE CO.

"THIS WEEK'S SPECIALS"

SP10 P23RRC20F2A (1W/1CH CSQ)	$129.00 ea.
SP10 P23RRC23F2A (1W/1CH PL)	$158.00 ea.
SP10 P24RRC20F2A (2W/1CH CSQ)	$161.00 ea.
SP10 P24RRC23F2A (2W/1CH PL)	$178.00 ea.

Plus hundreds of M120'S, GP300'S, P110'S and other radio products

Call us for factory direct prices on Larsen Antennas
800-875-5109 FAX 901-366-5736

Circle (139) on Fast Fact Card

ALINCO ICOM KENWOOD YAESU MOTOROLA

Introducing *NEW* radios. Authorized Export Dealer

Alinco	DJ-190/191/680V/U	DR-130TE2/430/610/605	EJ-21D/21X/27D/18D
Motorola	CP-50/GP-300/350/900	GM-300/350/900/1200	ST-865/2/3/868-05
Yaesu/Vertex	VX-500/200/10	FTL-1011/2011/7011	VTP-20/VTM-20

Upgrade or build your NEW local (hotel, office, small city) radiotelephone system today!

Controllers/base/subscriber equipment for **SmarTrunk-II®/LTR and MPT-1327** trunking formats. Antenna's, Accessories, Modems w/GPS receivers, Power Supplies 220V in stock. Special products and full systems available, please inquire with your needs. Worldwide delivery, installation for large projects. Several forms of payment including VISA/MC.

NSI Ltd
30915 18th Ave. South "C"
Federal Way, WA 98003

TO Order/Quotes:
TEL: (206)946-2426
FAX: (800)977-0448

В России звоните:
Тел/Факс (383-2)46-27-65
or Intl fax (206)946-8311

Circle (140) on Fast Fact Card

Equipment for sale

• BUY • SELL • TRADE •

• MOBILES • BASES • PORTABLES • PAGERS • REMOTES •

PCI — PEKAAR COMMUNICATION INC.

$ Specials of the month $ *Steve's back, formerly of Gregory Electronics Corp.*

Motorola Maratrac 42-50 range Model T81xTA70A3BK w/st. access	$375
GE Exec II Mobile RT64AAS, 42-50 range 50 watt w/complete accessories	$50
Motorola Portables HT90 UHF or VHF with battery and antenna	$100
GE Exec I RG50 AAS Mobiles 150-170 range less accessories	$15
GE Phoenix Mobile Crystal Type Hi band w/accessories	$85
GE Phoenix Mobile NSHH1W40TB Hi band dual priority scan/grey case w/accessories	$200
GE Marc 5 800 MHz Control station AC volts 5 channel Multi: tone less elements & versatones	special $75
SPECIAL OF THE MONTH - LOT SALE:	
25 Motracs low band, high band or LLHF w/control heads only (can mix as is)	$125
Catalog Available *If you can't find it, try us!*	Call (201) 772-0704

• BOARDS • STRIPS • ACCESSORIES • ELEMENTS • REEDS •

• BUY • SELL • TRADE •

COMPLETE CHANNEL ELEMENTS ON YOUR FREQUENCY FOR $25 - $35!!!

ORDERS ONLY:
1-800-237-6519
INQUIRIES AND IN LA:
504-361-5525

Motrac; Micor, Mocom; Mitrek; Etc. MT's, and GE Elements. Call for prices
Any desired Frequency available for fast delivery.
Lifetime Warranty on Crystals
Trade-in credit on your Old Channel Elements
We Buy Used Elements
Try us first. We always have *your* frequency available.

NKX
1814 Hancock St.
Gretna, LA 70053

CENTRACOM II
-Buttons and Labels-

$6.50 EACH — Engraved Buttons

All orders shipped within 7 days.
CENTRACOM II
Reprogramming and
Used Parts
NORTHEASTERN
Communications, Inc.
Waterbury, CT 06708
(203) 575-9008

Call 800-347-9375

USED 2-WAY RADIOS
Call Sid Cohen
at AIR COMM—Phoenix, AX
(602) 275-4505 • Fax (602) 275-4555
30%-70% savings on Motorola, GE, EFJ mobiles, base stations, portables, pagers, repeaters—primarily solid state—all frequency bands. Also, accessory items: Motorola **"Systems 90"** control heads. **PL and paging reeds,** channel elements. Cash quotations made for purchase of above equipment.
AIR COMM
4614 E. McDowell Rd.
Phoenix, AZ 85008

Advanced RF Design, Inc.
Low Noise Preamps
150-170 MHz Gain >24 dB NF <0.4 dB
450-470 Mhz Gain > 18 dB NF <0.45 dB
Priced from $65.00 to $70.00
1 yr. warranty
Call (609) 448-0910 (9 AM-9PM eastern)

LOGOLABELS
PAGER LABELS
CELLULAR LABELS
IN-HOUSE DESIGNERS
ANCHOR GRAPHICS
MARKETING INC.
1467 LeMay, Suite 111
Carrollton, Texas 75007
1-800-875-7859
FAX 214-242-0959

Rentals

MOTOROLA 2-WAY RADIO RENTALS
• Top Quality • Low Cost
• Overnight Delivery Anywhere
MOSS COMMUNICATIONS
800-822-MOSS
FAX 813-254-4811

MOTOROLA
RADIO RENTALS
- MT1000, HT600, P200
- Intrinsically Safe
- All Types Headphones
- Mobiles & Portapacks
- Repeaters & Crossband Sets
- Dealer Inquiries Invited

1-800-283-COMM
EVENT RENTAL COMM., INC.

USE COLOR

Equipment wanted

WANTED
USED SERVICE MONITORS
IFR/MOTOROLA/MARCONI
408-929-2244 / FAX: 408-929-0962
CALL ME LAST FOR BEST CASH PRICE

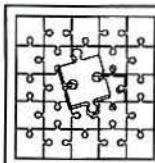
WANTED
Used Service Monitors
Call (800) 423-2565
or In CA. (805) 251-2244
Ask for Mike Winkler

Equipment Wanted
Motorola, Johnson, GE
EFJ, Uniden, Standard
Buy-Comm-Co.
1-800-347-4121
FAX (602) 585-6900

We Rent Headsets...
And Radios, Too!

- Dealers Welcome
- Daily, Weekly, Monthly Rentals
- Motorola Radios
- RaceTRAC Headsets

R.E. RACING ELECTRONICS
1-800-272-7111



Let **Mobile Radio Technology** put the Advertising puzzle together for you!

Services

STUDY LAND MOBILE COMMUNICATIONS AT HOME!

38 Lessons written exclusively for Mobile Communications Servicing. $375.00
Call or write Mobile Training Institute for free information:

MTI
P.O. Box 8278
Lumberton, TX 77657-0278
(409) 755-7838

Resource Management Center

- Technical Call Center
- Nationwide 24/7 Coverage
- Service Call Dispatch and Tracking
- Nationwide Remote Alarm Monitoring
- Equipment Failure Trend Analysis
- Increased Technical Staff Efficiency
- Maintenance Program Planning/Analysis

800.409.4509 Wireless Resources, Inc.

Circle (141) on Fast Fact Card

Sites

repeater.com

The ***NEW*** resource on the Internet for the Wireless Industry.

- ☑ Repeater Site Listings Nationwide
- ☑ SMR Listings Nationwide
- ☑ Service & Support Sites
- ☑ Links to Industry Sites
- ☑ No User Charges !

✓ US OUT AT

http://www.repeater.com

A Service Of Coulter Internet Services
(805) 831.5099

Computer software

USE A MAP TO ACCESS YOUR DATA

Use Geography To Help Visualize, Correlate and Manage Wireless Radio Communication Sites!

ComSiteManager provides you with a visual interface to access your multiple site communications data.

- Attach Data To Any Map Object
- Comprehensive Site Database
- Site RF Interference Analysis
- Cellular Markets, Coverage and Analysis
- Map and Other Data Products Available

COMSITE™ MANAGER
BY DOUGLAS INTEGRATED SOFTWARE
1350-E4 Mahan Drive, Ste 160.
Tallahassee, Florida 32308
Call: 800-845-0408, 904-656-8673

Circle (142) on Fast Fact Card

Computer software

Service - Sales - SMR Billing
Pager Billing - Accounting

Computer Resources, Inc. has the solution for all types of two-way radio billing and management problems. Systems are available on DOS, Novell, Lantastic and UNIX. The CRI system is modular and completely intergrated. We can provide complete solutions including software, hardware, and training.

205-987-1523 / 205-987-1709 FAX

Circle (134) on Fast Fact Card

Software For
FCC Forms 402 489 494
FCC Licensing and Price Quotes
Form 600!
Slattery Software
(941) 697-8008

The Service Processor Computerized Work Ticket, Automatic inventory adjust, Auto Ticket Pricing. On line service history MA or T&M. MA records, Frequencies Cap Codes Etc. On line Help. Generate any Report, Easy to use, Character oriented, or mouse driven, Network, DOS or Windows Version Available.
★★★*DEMO, ACTUAL SOFTWARE, FREE*★★★
Midwest Data Service
P.O. Box 178, Philo, IL 61864
217-684-2641 1-800 553-6791

Radio Propagation Software for PC's / WINDOWS

- LMR Predicted Area Coverage - Multi-Site Composite Coverage Maps
- No Radial Generation Required - Real Time Propagation Study / Profiles
- DXF / BMP File Formats - Interface with AutoCAD, Mapping Programs
- Multiple Propagation Models - Longley-Rice, Okumura, Field Strength
- VHF - UHF / Microwave Point-to-Point Path Profiles and Link Analysis
- 30 Meter and 3 Second Terrain Data - Entire USA On Single CD-ROM

Micropath® Corporation
2023 Montane Drive East ● Golden, Colorado 80401-8099
Tel: (303) 526-5454 ● Fax: 526-2662 ● BBS: 526-2723
e-mail: microinfo@micropath.com ● GeoData BBS: 526-1023

COLOR
makes your ad stand out

Computer software

RFCAD™ Runs "What If" Scenarios in Minutes Instead of Hours.

Run Comprehensive RF Propagation Studies in Windows™.

RFCAD™ 1.3 propagation studies show attenuation due to land use/land cover, buildings and obstructions, as well as other RF characteristics based on digital data files.

- Multiple models available, Longley-Rice and Biby-C
- 3 arc second and land use/land cover data available
- Produce maps with multiple site analysis

Run propagation studies in minutes, not hours. RFCAD™ 1.3 is fast, user-friendly and available by geographic area.

For more details call
1-800-441-0034

Communications Data Services
Incorporated

Leaders in wireless products and services since 1983

Circle (144) on Fast Fact Card

THE FIRST, THE BEST
#1 PAGE-LITE #1

Find out why PAGE-LITE is the most highly recommended pager billing, point of sale, and inventory control system NATIONWIDE.
EASY TO USE, 30 DAY GUARANTEE, MANY OPTIONS!

CALL FOR FREE DEMO
TOLL FREE 1-888-226-1200

SYSTEMS DEVELOPMENT CORP. VIRGINIA BEACH, VA.

Cellular, PCS, SMR Billing & Customer Care Software

ARIS
Access Rating and Information Systems, Inc.

Phone: + (800) 874-7749
Fax : + (909) 944-3995
E-Mail: sales@Arisinc.Com

10681 Foothill Blvd • Cucamonga, CA 91730 • USA

POS, Service Management, AR, PO & Inventory Software

ARIS
Access Rating and Information Systems, Inc.

Phone: + (800) 874-7749
Fax : + (909) 944-3995
E-Mail: sales@Arisinc.Com

10681 Foothill Blvd • Cucamonga, CA 91730 • USA

Find Solutions

To Your RF Coverage and Site Management Problems... On your own PC!

Whether microwave, multi-site, or field strength, coverages, our Terrain Analysis Package (TAP)™ helps you understand everything from dBu to 3-D plots and site management software. Give us a call and we'll tell you how. Do "what if" studies and solution analysis in-house!

Call for free brochure & demo disk.

SoftWright, LLC
1010 So. Joliet St, Suite 204
Aurora, CO 80012-3150 USA
Tel. (303) 344-5486
TeleTAP (BBS): (303) 344-5378 (9600, N,8,1)
Fax: (303) 344-2811 e-mail sales@softwright.com

Circle (145) on Fast Fact Card

New! PC Radio Monitoring Software

FEATURES & APPLICATIONS:

- o Uses Low Cost Radios
- o Spectrum Analyzer
- o Tactical Display
- o PL/DPL/DTMF Logging
- o High Rate Sampling
- o Conventional Scanning
- o Windows'3.1, 3.11, 95
- o Hourly, Peak, & Total Statistics
- o DBase Statistics Files
- o Erlang, Air Time, Call Count
- o Highest Performance
- o Dual Radio Handoff
- o Run 10 Radios Concurrently
- o Optional GPS & Remote
- o Two-Way Service Shops
- o Traffic & Loading Studies
- o Coordination, Find Quiet Freqs
- o Public Safety Command Post
- o Community Repeater Logging
- o TV News Desk & Vans
- o Emergency Response Teams
- o Surveillance & Countermeasures

Signal Intelligence 1-408-926-5630 | **FREE DEMO** Download from BBS: 1-408-258-6462 or Internet URL: http://www.scanstar.com.

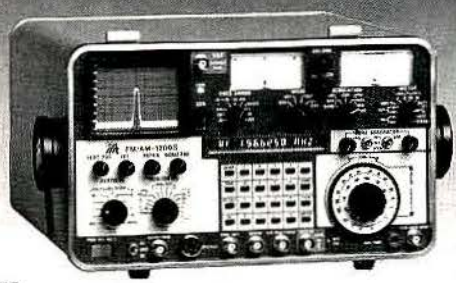
#1 Mobile communications' #1 marketplace. MRT Classifieds: 800-347-9375

• USE COLOR •

Repair services

SERVICE MONITOR REPAIR/CALIBRATION

Specializing in Service Monitors since 1973



We buy and sell used IFR monitors!

Phone (970) 962-9998
FAX (970) 962-3991

COMMUNICATION INSTRUMENTS
1714 SW 23rd Street, Loveland, CO 80537

4/95

MOTOROLA
TWO-WAY RADIO & PAGER REPAIR

Flat rate labor plus parts on all repairs.
- PAGERS.....$10
- PORTABLES & MOBILES.....$39
- Quick turn around • Free return shipping
- Factory trained & FCC licensed techs

ARCOM 800-567-5636
7024 SW 21st Place Suite #F Davie, FL 33317
Free shipping only on repairs over $30. Does not include COD fee

---

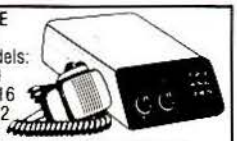
PAGER & RADIO REPAIR
FLAT RATE + PARTS
GUARANTEED.

ICM INTERNATIONAL CRYSTAL MANUFACTURING CO, INC

Call ICM
1-800-725-1426
...Simply The Best!

$25.00 FLAT RATE
Plus Parts & Shipping
On the following models:

XLH-250	RH-250
RH-256	WH-2516
WH-2510	RFH-252
UC-102	UC-202
TRH-202	



REGENCY/WILSON

*OTHER MODELS—$30/HR Plus Parts & Shipping

MULTICOM
527 S. Broadway
Moore, OK 73160
405-799-7356 800-880-7356

- FAST TURNAROUND
- FACTORY TRAINED
- VISA - MASTERCARD - COD

8560AS
ELECTRON TUBE
for
MICOR™
Base Stations

Plug Compatible
with 65-83382D02

Svetlana

1-800-578-3852

MOTOROLA
Authorized Service

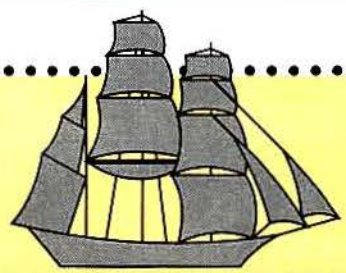
- Authorized warranty Service
- Quick Turn Around
- Flat Rate Repair Available
- Free Estimates
- Quantity Discounts

COMMUNICATIONS SOLUTIONS
(800) 305-6471

TRANSMITTER AMPLIFIER REPAIR CENTER

We repair most brands of TX Amplifiers
for up to $125.00 (plus parts & shipping)
We also repair Shinwa, Motorola, NEC and GE Pagers
and Plectron-Instalert monitors.
Authorized Dealer for Maxon, Shinwa, Ritron and Uniden.
•• Fast Turn Around ••
1624 Park Ave. **ELECTRONIC SERVICE CO.** (800) 545-0145
Lynchburg, VA 24501 Fax: (804) 846-5728
http://users.aol.com/buyesco

EF Johnson, Uniden, Relm, Maxon
Professional Two Way Radio Repair
Repair of VHF, UHF, & 800 mobile units
Reasonable rates, quick turn-around
T A RADIO COMMUNICATIONS
700 S. John Rhodes Blvd. #C1 W Melbourne, FL 32904
Ph 407-725-4824 Fax 407-984-9484



Make the Discovery use MRT Classifieds

E&L EXPRESSTECH

GE TWO-WAY SERVICE DEPOT
Make ExpressTech your service depot.

Repair of GE Two-Way Mobiles, Portables, & Site Equipment

EDACS & GE-MARC

CONVENTIONAL

Will Repair Hourly or on Contract

800-52-EDACS
3512 Cavalier Dr. • Ft. Wayne, IN

Circle (146) on Fast Fact Card

PAGING TESTER
KNS/CUSHMAN

PAGING TEST BENCH IN ONE BOX

1 GHZ SIGNAL GENERATOR
1 GHZ COUNTER
AC VOLTMETER
ENCODER

KNS Electronics, Inc.
1609 Regatta Lane, Unit A
San Jose, CA 95112
Telephone: 408-432-8100
Fax: 408-432-8359

Circle (147) on Fast Fact Card

Repair services

Two Way/Paging Test Instruments

Sales of New and Used

Get Your Test Equipment Needs From Service Professionals

We Take Trade-ins and Buy Used Monitors

Repair and Calibration of Communication Service Monitors

NS Electronics Service, Inc.
3610 Dekalb Technology Pkwy.
Suite 110/111
Atlanta, GA 30340
Telephone: 770-451-3264
Fax: 770-458-8785

Loudoun Communications Inc.

Communications Systems

REPAIR DEPOT

QUALITY SERVICE ON MICROPROCESSOR BASED MOBILES, PORTABLES AND CONTROL HEADS. SURFACE MOUNT REPAIR. MOST REPAIRS $60 PLUS PARTS. FREE ESTIMATES.

Warranty Service Available On:
Ericsson/G.E. • Kenwood • Maxon

585 Factory Shoals Rd.
Austell, Ga. 30001 770-948-9566

Triton Electronics, Inc.

SERVICE MONITOR

REPAIR & CALIBRATION
Exclusive monitor repair since 1973
NIST TRACEABLE
Cushman, IFR, Motorola, Marconi
Also, Voice Logging Recorders
4300 Lincoln Ave., Unit 0
Rolling Meadows, IL 60008
(847) 934-6426 Fax: (847) 934-7195

CENTURION COMMUNICATIONS, INC.

$40.00 FLAT RATE

PLUS PARTS & SHIPPING/HANDLING

PLECTRON & INSTALERT MONITORS
ALL TWO-WAY & MINITOR II PAGERS

$40.00 PER HOUR PLUS PARTS & SHIPPING/HANDLING

AUTHORIZED DEALERS: STANDARD, TAIT, TEKK
AUTHORIZED KENWOOD SERVICE CENTER

DUPLEXERS TUNED - CALL FOR QUOTATION
FAST TURNAROUND - FCC LICENSED TECHNICIAN

892 N. DELSEA DR.
VINELAND, NJ 08360

VISA
MASTERCARD
C.O.D.

(609) 794-8000
FAX: (609) 794-8989

10,000 PEOPLE WANT YOU TO GET OUT OF THE COUNTRY

SO GET OUT WITH CELLULAR & MOBILE INTERNATIONAL

Reach over 10,000 purchase-decision makers around the globe with an ad in *Cellular & Mobile International*.

Your ad in *Cellular & Mobile International* will reach over 10,000 top industry professionals. **Plus**, overruns of the supplement will be distributed to thousands of attendees at major trade shows.

Call Michele and ask how you can help your frequency rate for *Mobile Radio Technology* by adding CMI to your media mix!

CELLULAR & MOBILE *International*™

An INTERTEC®/K-III Publication

Call Michele Greer today!
1-800-347-9375 • 913-967-1861 • FAX 913-967-1735

Tower space

Choice California Antenna Sites

- Stand-by Power / Air Cond.
- Continuous Monitoring
- High-Security Access System

Meridian Communications
Great sites, great service, since 1956

Call Rich or Jack Reichler at
(800) 400-SITE

RESCO TOWER COMPANY

Sites available GA and SC

Call Miles McSweeney
803-686-6686

LOS ANGELES NORTH WEST
VENTURA, OXNARD, SANTA BARBARA
34° 20' 55" 119° 19' 57"
NEW 250' TOWER ON RED MOUNTAIN, ALSO
230' TOWER, DOWNTOWN VENTURA
GREAT COVERAGE, SECURE BUILDINGS, BACKUP POWER
GREAT RATES!
CONTACT JERRY LEWINE 805-642-8595

Chicago Tower

Atop Sears Tower
World's Tallest Building
2-Way/Microwave

800-722-1496

NEED TENANTS??
Advertise your sites in the
NATIONAL COMMUNICATIONS SITE DIRECTORY
Dedicated to advertising antenna sites for lease
NEED SITES?
The NCSD contains thousands of prime antenna sites, all with space for lease
Just $25 per year. For information call:
Tel: (908) 462-5964 Fax: (908) 308-4633

Building Blocks for One Terrific Site System

Castle Tower Corporation and Spectrum Site Management Corporation (formerly Spectrum Engineering) have joined forces to create one of the nation's premier wireless antenna site services companies. The newly merged corporation offers 190 sites in 13 states. A combination of towers and high rise building rooftops covers major cities and widespread geographic areas throughout the country.

Castle/Spectrum is adding new sites daily. Recent acquisitions include 22 towers in Mississippi and the tallest buildings in Phoenix and Miami. Call us for complete site information.

Spectrum Site Management Corp.
800/966-8885
Fax: 713/984-0066

Castle Tower Corporation
800/599-7238
Fax: 915/690-5819

Circle (148) on Fast Fact Card

---

153 good reasons to call us for antenna sites in California!

73 sites available now
+ 80 sites pending
153 California Sites

- Low & high elevation sites
- Expert site acquisition & development

Diablo Communications, Inc.
Your Single Source for Sites

Northern California - Pt. Richmond
(510)236-3700 Fax (510)236-1741
Southern California - Burbank
(818)842-5000 Fax (818)842-5335

MicroNet INC.
Site Management

Over 125 sites in inventory
California, DC, Maryland, Massachusetts, New Jersey, NewYork, Pennsylvania, Texas and Delaware

Site Acquisition, Development and Management

MicroNet, Inc.
2370 York Road, Bldg. B
Jamison, PA 18929

(215) 491-7400
(800) 220-7400
fax (215) 491-0260

Contact Dave Sesso

Tower services

WR
Providing Wireless Infrastructure

Nation-Wide Sites

800.409.4509

- -Site Search Services
- -Full Service Site Acquisition
- -Lease Integration Services
- -RF Engineering/Propagation
- -Centralized Site Billing/Lease Management Services
- -Full PCS/Paging System Integration Services

Wireless Resources, Inc.

Circle (149) on Reply Card

MESQUITE, TEXAS (east Dallas)
Lat. 32-45-46 Lng. 96-38-04
515'AGL -1049' AMSL-Landmark
Type II Self-Support Tower

Tallest eastern Dallas Co. transmitting site. SKYPOD® tower mounted equipment enclosure @ 300 and 400 foot levels. Climate Control, emergency power, halo grounding, fire protection, telephone, multi-elevator access and equipment lift. Ground based building offers all features of SKYPOD®. 24 hour site security.
Leasing Information: ATMCO Tower Management, Don Amacker voicemail/pager 800-701-8108, (817) 335-8666 fax: (817) 335-2171, EMAIL damack@airmail.net

ANTENNA TAGS
FIND TENANTS TRANSMISSION LINES AND ANTENNAS ON YOUR TOWER & BUILDINGS WITH ID-ER TAGS

ID-ER Tags are low cost, red nylon with white numbers engraved on both sides.

ID-ER Tag are a large 3 1/2 in X 2 1/8 in. Sample and Discount sheet on request

610-458-8418 Voice or Fax
THOMAS MOYER
Box 463, UWCHLAND, PA 19480

ATMCO
"Tower Management for the Wireless Industry"

Several years of land mobile wireless and broadcast management services. Maximize your tower leasing potential-means maximized profits. Staff includes: Tower Site Managers, In-house Professional Engineers, CAD detailing department, custom fabrication and installation. Full site planning - from initial consultation, engineering, fabrication to erection.
CALL TODAY!

Don Amacker - voicemail/pager
800-701-8108, 817-335-8666
fax:(817) 335-2171,
EMAIL damack@airmail.net

TO MAKE YOUR AD STAND OUT USE COLOR

Used Towers

USED TOWERS
FIVE USED TOWERS FOR SALE

One- 140' x 24" Pipe, guyed
One- 300' x 30" Solid rod, guyed
One- 300' x 24" square angle iron, guyed
One- 340' x 40" angle iron, guyed
One- 250' Square angle iron, self supporting
ALL OF THE TOWERS ARE GALVINIZED AND IN GOOD CONDITION.
FOR INFORMATION CALL BLACKSTONE OR PAUL AT:
1-800-447-9115 OR 1-512-547-9111
FAX: 1-512-547-6390

FOR MORE ADVERTISING INFORMATION CONTACT MICHELE GREER @ **800-347-9375**

Tower space

TEL: (847) 823-7713
CHICAGO TOWER LEASING CORP.
COMMUNICATIONS TOWER & ANTENNA SITES FOR THE METROPOLITAN CHICAGO AREA
STAN STANN
P. O. Box 31160
CHICAGO, IL 60631

TOWER TECHNOLOGY CORPORATION
We have the finest, professionally managed antenna sites in Florida, Master Antenna System for UHF & 800 MHz using 3 1/8" hard line. Four window tower top amp. If you need antenna space in:Jacksonville • Tampa Bay • Sarasota/Venice Lakeland • Disneyworld/Kissimmee/St. Cloud
Contact: Bruce McIntyre
(813) 854-1518, 105 H Dunbar Ave.
Oldsmar, FL 34677; FAX: (813) 855-1969

PRIME NORTHERN NEVADA SITES
Our newest, Pond Peak, at 8035' AMSL, 2635' AAT, Emergency Power, Air Conditioning, Overlooking Reno, Fallon and the I-80 corridor,
702-825-2626
GREAT BASIN COMMUNICATIONS

WESTERN WASHINGTON
Commercial power with generator backup. Good Security. Year around access.
Seven Sites
GOLDSPAR COMMUNICATIONS
Alan Robinson
206-475-9430 Fax 206-475-9410

ARIZONA'S PREMIER TOWER FACILITIES
Contact Rick or Charlie Bonifasi
ANTENNA SITES, INC.
800-346-7224

New Orleans to Chicago
We Got You Covered
No-Body has more affordable
Tower Space.
WETEC 800-249-1250

TOWER SPACE
Galveston Texas
For Information,
Contact: Kenneth Shelton
(409) 765-5600

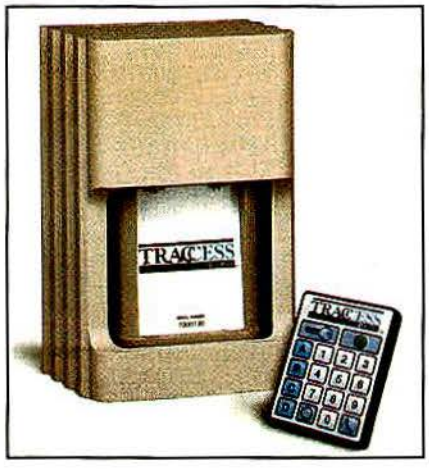
continued from page 98

Average reading meter measures analog, digital systems' RF power

Bird Electronic's Advanced Power Measurement Thruline wattmeter APM-16 measures RF power in both digital and analog systems. The compact, portable instrument handles conventional/trunked radio, paging, PCS, cellular, ISM, aviation, broadcast and military frequencies. Plug-in elements allow measurement of 100mW to 10kW at 450MHz to 2.3GHz for complex digital as well as analog RF signals.

Circle (432) on Fast Fact Card

Access management system uses electronic 'key' to ensure security



TRACcess key and electronic access management system allows companies to manage access to multiple and remote cell transmitter and PCS sites. The unit from **Supra Products** combines mechanical key control, electronic access control and access activity tracking in a stand-alone system. The central component of the system is the TRACkey, a pager-size electronic "key" that records its own access activity by location, date and time and can be programmed to expire at management-defined intervals. The information can be transmitted to a PC over any DTMF phone. Because site access varies, Supra manufactures a TRAC-box for leased sites, TRAC-Vault to store keys and access cards and TRAC-Padlock for gated areas.

Circle (433) on Fast Fact Card

System access monitor uses display permanently mounted in a vehicle

The ZK-SAM/DX system access monitor allows cellular operators to view the operation of their system using a display module that can be permanently mounted in a vehicle. The processor module is separate from the display module and is small enough to mount on the firewall or under the dash of most vehicles. The two modules are connected via a standard parallel cable, allowing easy customization. The unit from **ZK Celltest** can display and store information such as the identification of strongest control channels and voice channels, plus their respective signal strengths. A and/or B systems can be displayed and compared, and the unit will measure TDMA and analog channels. Call handoffs are displayed along with adjacent channel interference, which is identified and logged. The monitor can be equipped with an optional, integrated GPS receiver.

Circle (434) on Fast Fact Card

Mobile packet modem combines data, radio in a single package

Motorola Land Mobile Products Sector's VRM 600 is a mobile packet radio modem that contains both a data modem and a radio in a compact package. The unit, designed for use on Motorola Private DataTAC networks, provides the wireless connection between in-vehicle data terminals and an organization's host computer. It offers expanded device alternatives, such as third-party terminals and laptop computers supporting RS-232 connections. Inbound channel access is controlled by the Slotted Digital Sense Multiple Access protocol. This maximizes channel use by allowing the network's resources to remain available to other users. The VRM 600 offers connectivity for laptop and notebook computers, mobile data terminals and Global Positioning System (GPS) receivers. It also offers a GPS interface option. The rugged design exceeds EIA specifications and withstands harsh mobile operating conditions.

Circle (435) on Fast Fact Card

Paging antenna combines three omnidirectionals in one radome

Celwave's Combi antenna for paging applications offers three 5.5dBd omnidirectional antennas in one 12.6-foot radome. The VSWR is 1.3:1 from 935MHz to 960MHz and 1.5:1 from 890MHz to 935MHz. The antenna has more than 40dB of isolation between sections and can handle 400W of power. This allows the antenna to handle a 500W paging transmitter with a cable run of 1dB or greater.

Circle (436) on Fast Fact Card

Upgrade kit adds NiMH features to NiCd maintenance systems

JBro Batteries' NiMH upgrade kit for Telepower NiCd battery maintenance systems adds the capability to condition and analyze NiMH replacements. The kit uses special software algorithms unique to NiMH battery formats.

Circle (437) on Fast Fact Card

Base-loaded mobile antennas get 3dB gain with $^5/_8$-wave whip

Comtelco Industries' base-loaded mobile antennas for 132MHz–280MHz achieve 3dB gain with a $^5/_8$-wave whip and a base-loaded matching coil. Power handling capacity is 200W. The base is triple-plated chrome brass with a large insert-molded, low-loss coil form and a spring-loaded, gold-plated contact. O-ring seals and overlap construction prevent moisture infiltration. All antennas mate with a TAD/NMO mount.

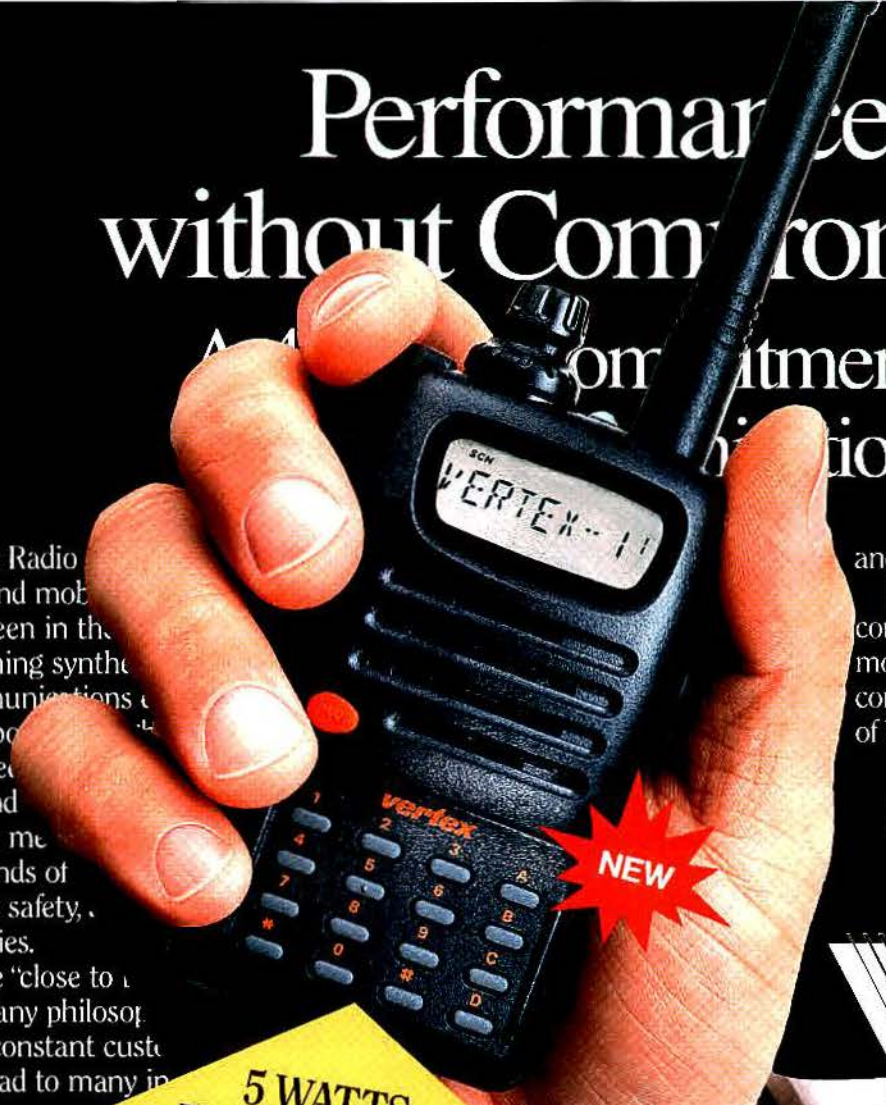
Circle (438) on Fast Fact Card

Ad index/hot line

Company	Page Number	Fast Fact Number	Advertiser Hotline
Advanced Receiver Research	82	74	203-582-9409
Advanced Signal	94	90	217-224-2387
Advanced Videotech	73	60	800-233-0013
Air Comm	113	124	602-275-4505
Allen Telecom Group	IFC	1	216-349-8400
Allen Telecom Group	51	41	800-676-5342
Aluma Tower Company, Inc.	98	96	407-567-3423
Anritsu Wiltron Sales Co.	32a-b		408-778-4061
Anritsu Wiltron Sales Co.	33	25	408-778-4061
Antenex Inc.	111	120	800-323-3757
AF Comm Supply	114	128	800-255-6222
APE South	11	7	800-543-9191
Astron Corp.	27	20	714-458-7277
Barnett Electronics Inc.	110	118	800-423-3858
Barnett Engineering	77	68	403-255-9544
Bird Electronic Corp.	93	88	216-248-1200
BK Radio	34	26	800-648-0947
Castle Tower Corporation	125	148	800-599-7238
Central Tower, Inc.	93	91	812-853-0595
Centurion International, Inc.	7	5	800-228-4563
Chargeguard Corp.	114	127	800-458-3410
David Clark Co., Inc.	12	8	508-751-5800
Communications Data Services	122	144	800-441-0034
Communications Mktg. Assoc.	100	102	303-371-8182
Communications Service Co.	119	139	800-875-5109
Communications Specialists	BC	101	800-854-0547
COMTELCO	92	87	800-634-4622
Connect Systems, Inc.	13	9	800-545-1349
Control Signal Corp.	26	18	303-989-8000
CPI Communications, Inc.	80	72	214-437-5320
Cromack Industries, Inc.	68	56	800-603-5140
Crystronics, Inc.	108	114	954-776-0031
Cushcraft/Signals Corp.	19	14	800-258-3860
Daniels Electronics	58	48	604-382-8268
Dapa Communications	39	30	716-373-7228
Destel USA, Inc.	114	126	817-763-8037
Direct Power & Water Corp.	94	89	505-889-3585
D & L Communications, Inc.	118	137	800-336-6825
D & L Communications, Inc.	123	146	800-336-6825
Doppler Systems, Inc.	76	66	602-488-9755
Douglas Integrated Software	121	142	800-845-0408
Duracomm Corp.	44	34	816-746-8300
DX Radio Systems	50	40	213-257-0800
EAGLE	56	46	520-204-2597
Eagle Telecom Int'l	69	57	713-280-0488
EDX Engineering, Inc.	59	49	541-345-0019
EIS Communications	112	122	800-962-3193
El Paso Communication Systems	76	67	915-533-5119
EMR Corp.	74	63	602-581-2875
Fanon Courier	118	136	800-345-1354
Glenayre	49	39	770-623-4900
Grayson Electronics	37	28	800-800-7465
Hark Systems, Inc.	17	12	803-875-4480
Hewlett-Packard Co.	107	112	800-452-4844
Hewlett-Packard Co.	9	6	509-921-4001
Hustler, Inc.	29	22	800-949-9490
Hutton Communications	41	32	800-442-3811
Hy-Q International	115	131	606-283-5000
IDA Corp.	22	16	701-280-1122
IDA Corp.	96	93	701-280-1122
IFR Systems, Inc.	57	47	316-522-4981
JBRO Batteries, Inc.	32	24	800-323-3779
J.E.I.	96	94	916-677-3210
Kenwood Communications	45	35	800-950-5005
King Comm. USA, Inc.	88	82	407-291-9009
KNS Electronics, Inc.	123	147	408-432-8100
Landmark Tower Corp.	87	81	817-335-8666
Larsen Electronics	25	17	800-426-1656
Leathersmith	46	37	800-233-0440
Leavitt Communications, Inc.	67	55	847-676-8282
Linktronics Systems, Inc.	86	79	714-952-3683
Lockheed Martin	42-43	33	516-231-1700
Marcus Comms & Electronics	110	119	800-833-7724
Marketronics Corp.	14	10	800-845-1230
Maxon America, Inc.	40	31	816-891-6320
McManus Communications	107	113	501-763-6250
Mechem Electronics	109	117	540-891-0569
Meridian Communications	15	11	818-222-5655
Micro Care Corp.	20	15	800-638-0125
Micropath Corporation	121		303-526-5454
Microwave Filter Co., Inc.	84	76	315-437-3953
Midland International LMR	60	50	800-MID-LAND
Modular Communication Systems	28	21	818-764-1333
Motorola Test Equipment	5	4	800-505-TEST
MX-COM, Inc.	116	134	800-638-5577
Natcom, Inc.	65	54	800-844-8287
Noise Cancellation Tech.	71	59	203-961-0500
Norcomm Corp.	77	69	916-477-8400
NSI Ltd.	119	140	206-946-2426
Omnicron Electronics	73	61	203-928-0377
Onyx Wireless Laboratories	117	135	714-374-2828
Otto	18	13	708-428-7171
Pacific Crest	75	64	408-653-2070
Peiker Acustic, Inc.	90	85	916-888-3771
Photocomm, Inc.	74	62	800-223-9580
Pipo Communications	109	115	916-644-5444
Pirod, Inc.	75	65	219-936-4221
Polaris Industries	119	138	800-752-3571
Polyphaser Corp.	85	78	800-325-7170
Radio Wholesale	114	129	800-53-RADIO
Raine, Inc.	98	92	317-622-7687
Ram Communications Consult.	104	101	800-247-4796
Ramsey Electronics	116	133	800-446-2295
RCW Distributing	113	125	800-726-9015
RELM Communications	31	23	800-821-2900
Samlex America, Inc.	38	29	604-525-3836
Satellite Communications	99	97	303-793-0448
Sentry Mfg. Co.	106	111	800-252-6780
Serviceware Corporation	78	71	819-770-4000
Sharp Communication	111	121	800-548-2484
Sinclair Technologies, Inc.	54	44	800-263-3275
SoftWright	122	145	303-344-5486
Spectrum Communications Corp.	90	84	610-631-1710
STi-CO Industries, Inc.	70	58	716-662-2680
Survey Technologies, Inc.	64	53	503-591-5986
Super Wireless Warehouse	84	77	313-559-3237
Tait Electronics USA, Inc.	46	36	713-984-8684
TCS Consultants, Inc.	104	110	409-588-3200
Telepath	91	86	510-656-5600
Telewave, Inc	61	51	415-968-4400
TESSCO	21		800-472-7373
TESSCO	23		800-472-7373
TGA Systems, Inc.	95	103	770-441-2100
Times Microwave Systems	83	75	203-949-8400
Transcrypt International Ltd.	3	3	800-276-8799
Trilogy Communications, Inc.	53	43	601-932-4461
Tripp Lite	89	83	312-755-8741
Trylon Mfg. Co. Ltd.	78	70	519-669-5421
Utrunking Repeaters LLC NV	115	130	619-586-6280
Valmont Industries, Inc.	47	38	402-359-2201
Vega, A Mark IV Company	1	2	818-442-0782
Vertex/Yaesu USA	IBC	100	310-404-2700
Vocom Products Company LLC	81	73	800-USA-MADE
Wacom Products, Inc.	26	19	817-848-4435
West Coast Radio	109	116	310-268-2464
Western Multiplex Corp.	55	45	415-592-8832
Wetec Electronics	112	123	888-469-3832
Wetec Electronics	115	132	888-469-3832
Wilmore Electronics Co.	86	80	919-732-9351
Wireless Resources	121	141	800-409-4509
Wireless Resources	126	149	800-409-4509
Wireless Technology	101	98	914-478-0909
WirelessWorld Expo '96	97	95	800-288-8606
W & W Associates	35	27	800-221-0732
Zetron, Inc.	52	42	206-820-6363
Zetron, Inc.	63	52	206-820-6363

Performa ce without Com romise.

A on itment to ions



Vertex Radio
the land mob
has been in th
designing synth
communi tions
incorpo
engine
ing and
which me
demands of
public safety,
agencies.

The "close to
company philoso
with constant cust
has lead to many in

and trunking systems.

For solutions to your radio communications needs, and more information about the complete and competitive line of Vertex radio products, call:

310/404-2700

vertex
RADIO COMMUNICATIONS
Land Mobile Division of Yaesu U.S.A

5 WATTS IN YOUR HAND

VX-10 Portable

VHF: 134~174 MHz
UHF: 400~512 MHz*

- 5 Full Watt Power Output!!
- Ultra Compact Size – 2.2"W x 3.9"H x 1.2"D
- 2 Key, 40-CH (16 Key, 102-CH optional)
- ARTS™ Auto Range Transpond System™ warns when moving out of range
- Built-in Voice Encryption *(102-CH version only)*
- Built-in DTMF Selective Call
- Transmit Battery Saver lowers TX power when near base
- 8-CH Alphanumeric LCD Display
- Multiple Scan Modes with Priority
- Manage channels in up to 9 groups
- Meets new Part 90 FCC Requirement

For complete specs, features, and details, call for our full-color brochure, today!

Shown with optional 16-Key, 102 CH keypad.

* This device has not been approved by the Federal Communications Commission. This device is not, and may not be, offered for sale or lease, or sold or leased until the approval of the FCC has been obtained.

Circle (100) on Fast Fact Card

United States & Canada: Yaesu U.S.A., (310) 404-2700 **Mexico, Central & So. America,** (305) 593-2500

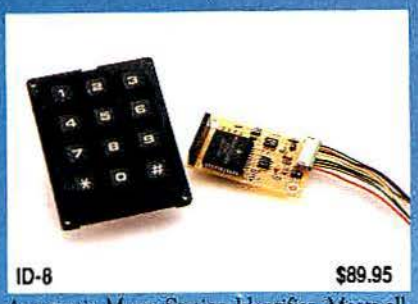
© 1996 Yaesu USA. Specifications subject to change without notice.

TP-3200 $279.95

Full Featured Shared Repeater Tone Panel with ALL 157 CTCSS/DCS codes. In Desktop or Rack Mount version.

CSI-100 $749.95

Video Modem. Sends and receives broadcast quality, single frame, color video over ANY narrow-band communications channel.



ID-8 $89.95

Automatic Morse Station Identifier. Meets all FCC ID Requirements. Fully field programmable with included keypad. 1.85" x 1.12" x .35"

TE-64 $79.95

Self-contained Encoder, Rotary Dial Selection. Great for the Benchtop. 5.25" x 3.3" x 1.7"

CC-1/CR-1 $49.95 each

Surface Mount Component Kits for repairing SMT circuits. CC-1 for capacitors/CR-1 for resistors.

PE-1000 $224.95

Desktop Paging Encoder. Two-tone sequential, other formats available. 7.5" x 7.8" x 2.7"

PE-2P $54.95

Two-tone Sequential Encoder. Sub-assembly mounts inside radio or other enclosure. Multiple call capability. 1.25" x 2.0" x .4"

SD-1000 $59.95

Two-tone Sequential Decoder. Programmable unit provides switched outputs from two-tone paging calls. 1.25" x 2.0" x .4"

DTD-1 $59.95

Single Function DTMF Decoder. Provides switch outputs via DTMF. 1.25" x 2.0" x .4"

PE-4/PE-15 $99.95

Multiple Call POCSAG (RPC-1) Paging Encoders. Where direct control of local area paging is desired. 1.78" x 1.03" x .35"

DCS-23 $59.95

Digital Coded Squelch Encoder-Decoder. Programmable to all codes. 1.36" x 1.18" x .25"

TS-32P $57.95

Programmable CTCSS Encoder-Decoder. Tone squelch for any FM transceiver. 1.25" x 2.0" x .4"

TS-64 $64.95

Sub-miniature Programmable CTCSS Encoder-Decoder. 1.7" x .78" x .25"

SS-32SMP $27.95

Sub-miniature CTCSS Encoder. Jumper programmable. .53" x 1.0" x .16"

SS-32PA $28.95

Programmable CTCSS Encoder. Custom tones or audible tones also available. .9" x 1.3" x .4"

The Sky's The Limit!

For over 25 years... bringing you tone signalling products that are as reliable as the day is long. Combine this with same-day shipping, toll-free technical support, and our no hassle one year warranty, and you'll realize the sky's the limit in our efforts toward customer satisfaction.

Shown are a few of our most popular tone signalling products. Call for details on these and all your tone signalling needs. A free catalog will be mailed upon request.

COMMUNICATIONS SPECIALISTS, INC.
426 WEST TAFT AVENUE • ORANGE, CA 92665-4296
(714) 998-3021 • FAX (714) 974-3420
Entire U.S.A. (800) 854-0547 • FAX (800) 850-0547

VISA MasterCard

Outside USA or Canada: Jescom International, 1 Waters Park Dr. #117, San Mateo, CA 94403 USA · Phone (415) 574-1421 · FAX (415) 574-5297 · Also in Italy and Spain

Circle (101) on Fast Fact Card